

Balanced Business Model, Stable Cash Flow, Growth

Q3 2022

November 2022

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Total Assets of ca. **EUR 1.83 B**

111 employees

EPRA NTA: EUR 987.1 M EPRA NTA per share: 128 EUR/share



(18% of G*A*

Capital Markets

Residential Development (18% of GAV; 2,105 units)



Credit rating (by s&p Maalot) of the company: iilBBB-(After a rating decrease in september, 2022). Credit rating (by s&p Maalot) of the bonds (series b+c): iilBBB+ (After a rating decrease in september, 2022).



(1)

Retail Parks portfolio (2% of GAV; 40K sqm)

Active in Germany

Three Operating Segments

Multifamily portfolio

(80% of GAV; 12,358 units)

since 2004

LTV / EPRA NTA per share

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LTV (%)**



* In accordance with the updated guidelines published by EPRA. For further details regarding the EPRA NTA Index, see section 10.3 of the BOD Report.
** The increase in the company's leverage level (LTV) and the decrease in EPRA NTA in Q3 is mainly due to a decrease in the value of the yielding residential real estate.



Operating Segments / Profitability & Growth



Operating Segments / Profitability & Growth





* Total sale price for flats (only condo) and parking out of area flats

Main Developments in 2022



Sale Agreement

Commercial properties -

During the year 2022, the company completed the sale of two commercial properties with a total value of approximately 19.4 million euros.

In addition, the company has a binding agreement for the sale of another property at a price of approximately 13.6 million euros, which is expected to be closed at the beginning of 2023.

Residential Properties –

The company contracted with a broker in order to promote the sale of up to 35% of the company's property portfolio, with the aim, among other things, of adapting the company's property portfolio to changes in the European real estate market, improving the company's cash position and reducing its leverage.

Sale of additional assets from the Income producing assets and the development projects -

The company is examining the sale of additional assets from both the income producing assets and the development projects, in order to meet the company's liquidity needs and in relation to which the company has begun the process of collecting indications regarding the demand, the type of assets to be sold and their price.



E BAS

Average interest rate on debt - 2.25%* **Maturity - 3.74y*.**

On March 9, 2022, the Company has been executed a private bond issue of NIS 528,440,367 par value by expanding the bond Series B of the Company.

On May 13, 2022, the Company entered into an agreement with an international banking corporation to obtain a credit facility in the amount of approximately EUR 30 million. The credit facility will be provided to the Company by the middle of the first quarter of 2023.

On May 19, 2022, the company entered into an agreement with the main shareholder, ADLER, so that a line of credit will be provided to the company in the total amount of EUR 200m, in order to refinance loans. During May ADLER transferred EUR 100m to the company and September ADLER transferred an additional EUR 50 million to the company so that the balance of the company's loan as of the date of publication of the report is 150 million euros. It should be noted that the repayment date of the credit line is the end of 2023.

During the month of July 2022, the company extended by three months the repayment date of a loan in the amount of 45.3 million euros.

It should be noted that during the month of November the loan was extended by another month and the company is in advanced discussions to extend the loan for another three years.

During the month of September 2022, the company extended by six months the repayment date of another loan in the amount of 42 million euros.



development

Grafental

Phase H - Construction has been completed and the units have been sold and handed over in full.

Phase I - Construction has been completed and the units have been rented. The current occupancy rate of the project is 100%.

Phase J-K - Building permits and construction is expected during 2023.

Aachen

mag.

The Construction has been completed on March 1, 2022.

The project is fully occupied.



*Includes bank loans, bonds and shareholder's loan. For more details, see slide 22.

BCP BRACK CAPITAL PROPERTIES N.V.

BCP Holding Structure





Multifamily Portfolio

Key parameters (consolidated)

General data		Current yield	
Total lettable area	734k sqm	Rental yield	4.4%
Occupancy	97.2%	NOI yield	3.8%
Rental income p.a.	57.7m EUR	Potential yield	
Average rent per sqm	6.82 EUR	ERV yield*	5.0%
ERV* per sqm in new- lettings	7.61 EUR	Adjusted NOI yield**	4.3%

* ERV - rental income based on avg. new lettings

** Adjusted NOI – under the assumption that all properties are let at ERV



Well maintained portfolio, Diverse building types









Attractive Geographic Diversification*



Multifamily Portfolio - Quality Play

Consistently Outperforming the Market

BCP 09.2022

Rental growth in the past year **3.4%**



100% of the portfolio in large cities

High proportion of Studio and 2 room apartments

the fastest growing market segment in major cities



Focusing on cities with high population growth rates benefiting from robust rental growth.

Multifamily Portfolio



	Magdeburg & Halle	Leipzig	Hannover & Gottingen	Bremen	Kiel	Dortmund	NRW	Total
No. of units	571	3,599	1,061	1,060	1,013	993	4,061	12,358
Occupancy	93%	97%	97%	97%	100%	98%	97%	97.22%
Value per sqm	€ 1,349	€1,737	€ 2,427	€1,504	€ 2,121	€ 1,839	€ 1,699	€ 1,780
Rent per sqm	€ 6.34	€ 6.66	€ 8.46	€ 6.68	€ 7.64	€7.10	€6.20	€ 6.74
ERV per sqm in new- lettings	€7.10	€7.83	€ 8.67	€ 7.59	€ 9.09	€ 8.24	€6.61	€ 7.61
Upside in rent based on ERV*	12.04%	17.45%	2.55%	13.53%	18.99%	16.06%	6.69%	11.80%
Cap rate	3.47%	2.98%	3.25%	3.76%	3.44%	3.39%	3.48%	3.35%
Discount rate	4.45%	4.47%	4.75%	5.16%	5.17%	4.89%	4.90%	4.81%
Tenant turnover	11.92%	10.50%	11.51%	10.47%	10.20%	9.25%	9.97%	10.33%

Upside in rent based on ERV* **12.9%**



Value per sqm **1,780 EUR**

* Upside without occupancy changes, based on new-lettings

Multifamily Portfolio









Dortmund





Residential Development

Jinhhin.

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Residential Development in Düsseldorf

An International economic center, One of the leading cities in quality of life in the world



Attractive Locations Central locations within the city, in upper class neighborhoods

City of Düsseldorf's target for residential

completion during 2017-2025 is 3,000 units per year¹.

In 2017, the construction of ca. **2,800 residential units in Düsseldorf was completed**, and the municipality's target was achieved.

This is compared to a significant decrease in 2019, 2020 when only of ca. 1,800, 2,310 units were built, respectively¹.



1. Residential market in Germany, JLL., February 2022.

Residential Development & improvement activities Profitability & Proven Track Record BCP BRACK CAPITAL PROPERTIES N.V.



A residential project of **82 housing units** that were built for rent in supervised housing (subsidized housing and affordable housing).

The Construction has been completed in March 2022.

Future Luxury project **84 units** Adjacent to Grafenberg forest Approval of development scheme and Building permit expected by the end of 2023.

Land parcel in advanced stages of rezoning to residential use.

1,500 residential units in addition to commercial and kindergartens. The land is bordering from the south of the upmarket neighborhood "Grafenberg". After the date of the report, the company became aware of additional delays in receiving approvals following difficulties with Düsseldorf Municipality. For further details see the company's report dated

November 28, 2022 (Reference

number: 2022-01-113352)

Phase G + H - Construction has been completed. All **89 units** have been sold and handed over to the buyers.

Phase I - construction has been completed. All **204 units** have been rented out.

Phase J + K – **335 units** included under the Grafental Ost master plan. construction permit is expected to be received during 2023. **823 units** were sold in full to date.

Sales of **400 m EUR** to date.

57% increase in sale prices since project inception.

Residential Development | Grafental, Gerresheim & Aachen







Residential Development in Düsseldorf Highly Experienced Platform For Continued Growth

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Grafental I- Sale* Prices (EUR) per sqm





* Average sale price for each phase for condo flats.



NAV | Growth Drivers





Portfolio book value € 1,332 M*

	Current status	ERV
Rental income (MEUR)	€ 57.7	€65.2**
Rental yield	4.40%	5.0%

* From this amount, 370 M are classified as held for sale in the company's reports for the Q3/2022. ** Based on new lettings performed in Q3/2022 without assuming ERV growth.





Successful projects in Düsseldorf, phases completed were sold in full.

High reputation in the Garfantel neighborhood that leads to continued.

construction and interest in renting apartments in Garfantel and Aachen. Promotion of the Gerresheim project with the support of the Düsseldorf municipality.

Appendixes



Residential Development in Düsseldorf

Balance Sheet Summary (MEUR) | as of 30.09.2022

Income producing properties	€ 962
Assets held for sale	€ 392
Investment Property- real estate rights	€ 38
Land Inventory for development	€ 204
Cash and liquid balances	€172
Total assets	€1,828
Total debt	€1,021
Equity attributable to company's shareholders	€ 775
Total Equity incl. non controlling interests	€ 806
EPRA NTA*	€ 987.1
EPRA NTA per share (EUR/share)	128
EPRA NAV	€ 934.6
EPRA NAV per share (EUR/share)	121



* In accordance with the updated guidelines published by EPRA. For further details regarding the EPRA NTA Index, see section 10.3 of the BOD Report.

Financial Position

Financial Debt Structure – 30.09.2022

	Bank Loans	Bonds	Shareholder Loan	Total		
Outstanding balance in MEUR	€ 455.10	€ 239.5	€ 150	€ 844.6		
Average maturity	5.72 years	1.52 years	1.26 years	3.74 years		
Average interest	1.66%	4.04%	1.20%	2.25 %		
Rating and Leverage Ratios – 30.09.2022						
Credit rating	rating S&P Maalot iilBBB-					
Bonds rating	S&P Maalot iilBBB+					
LTV	27.31%*/41.62%					
Debt to Cap, net	45.49%					
EBITDA to interest		3.32X				

*Assuming the completion of the sale of the yielding real estate assets, which were classified as held for sale.

EPRA NTA (MEUR) – 30.09.2022

Excluding the fair value of financial derivatives, net (less minority interest) Inventory revaluation Plus real estate transfer tax (RETT) and other purchase costs	8.1 23.9 52.5
Excluding the fair value of financial derivatives, net (less minority interest)	8.1
Adding deferred taxes (less minority interest)	127.4
Equity attributable to company's shareholders	775.2

Development of EPRA NTA*/NAV (MEUR)

Key Financial Data | Profit and Loss



Profit and Loss (MEUR)		
	Q3/2021	Q3/2022
Rental Income	€ 14,701	€ 14,825
Profit (loss) from condo sale	-	-
NOI	€ 12,147	€ 12,500
NOI yield	3.8%	3.7%
Adjusted NOI yield	4.4%	4.3%
EBITDA	€ 9,187	€ 9,400
Real estate revaluation	€ 21,349	€ (96,039)
Cash Flow interest	€ 2,509	€ 2,899
FFO	€ 6,208	€ 6,313
FFO per share	0.80	0.82
EBITDA to interest (excluding contribution from Grafental)	3.66x	3.32x

Grafental I sales and profitability data

	Phase E	Phase G	Phase H
No. of residential units	89	89	96
No. of underground parking spaces	86	106	101
Built area	18k m	9.5k m	9.8k m
Sold units (#)	89	89	96
Sold units (%)	100%	100%	100%
Total sales to the signing date of the report	€ 49.6m	€ 53.7m	€58m
Average sales price per sqm	€ 5,033	€ 5,631	€ 5,926
Commencement of pre- marketing	5/2018	11/2018	7/2019
Commencement of construction	4/2018	Q4/2018	Q2/2019
Apartment's hand -over date	Apts handed over	Apts handed over	Apts handed over
Expected development profit	€ 11.5m	€ 9.9m	€ 9.2m
Development profitability	30.2%	22.5%	18.8%
Development profit already Recognized in the FS (cumulative)	€11.5m	€9.9m	€9.2m

LTV				
	30.09.2022	30.06.2022	31.03.2022	31.12.2021
Loans	726	791	841	673
Loans and cash held for sale	120	-	-	-
Cash	(172)	(144)	(210)	(55)
Loans, net	673	647	631	618
IP	1,000	1,446	1,426	1,416
IP held for sale	383	-	-	-
Inventory*	228	242	312	315
Others	7	7	8	8
Total real estate	1,618	1,695	1,746	1,739
LTV	41.61%	38.18%	36.16%	35.51%
LTV after sale**	27.31%	-	-	-

ANAL STATUS BOUCH NOT

*The inventory is shown in this calculation according to its fair value **After the completion of the sale of the yielding real estate assets, which were classified as held for sale.



* The decrease in EPRA NTA in Q3 is mainly due to a decrease in the value of the residential real estate..

