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The information provided in the presentation is not an alternative to the gathering and analysis of personal information, does not constitute a recommendation or opinion nor does it constitute an alternative to the personal discretion of any investor.

This presentation and the information included herein were not intended to replace the need to review the reports published by the Company to the public, including the Company's periodic reports for 2021 (signed on March 24, 2022) and Q3 FY2021 (signed on November 24, 2021).

The presentation includes plans of operations and/or actions and/or evaluations of the Company in relation to its assets and/or expected yields based on the Company's operations as of today constitutes forward-looking information, as the term is defined in the Securities Law, 5728-1968 (hereinafter: the "Securities Law"), including forecasts, business goals, evaluations and standards, and including information presented through drawings, graphs, surveys and any other information, in any manner provided, relating to future events or matters, the realization of which is uncertain and not under the Company's control. The realization and/or non-realization of the forward-looking information as stated will be impacted by factors that cannot be evaluated from the outset and are not under the Company's control, including risk factors characterizing the Company's operations, as detailed in the Company's 2021 annual report and Q3 FY2021, and from developments in the general and financial environment in the Company's areas of business, and external factors impacting its operations, including the impact of the spread of Coronavirus (COVID-19) and the measures taken by world governments to eliminate the pandemic and handle with its effects. It shall be clarified that this presentation shall not, in any manner limit the Company from taking any business decisions, including with respect to the purchase or sale of any asset, including in a manner that may differ from this presentation or the forecasts presented therein.

This presentation includes data of expected profits, sales, income and expected rate of development profit, as detailed in these slides is forward-looking information, inter alia, regarding expected profits, sales, income and expected rate of development profit, that is not under the Company's full control and the fulfillment of which is not certain. The information based on the current information that currently exits in the Company, regarding: the demand for residential areas in the city, market prices of the residential areas in the city in general and in the area of the projects specifically (including comparable competing projects), accumulated knowledge and experience of the Company's management and forecasts and estimates of the Company regarding the construction, development, marketing costs, etc, and additional assessments that were made by the Company. There is no assurance that the procedures for zoning change will take place and/or be completed, if any, as their completion is subject to planning and construction procedures that are governed by German law, which is not under the Company's control. Furthermore, even if the required approvals shall be obtained, the Company will decide to establish the projects on its own and the construction of projects will take place, a change in circumstances or an increase in construction costs and / or extraordinary conditions may materially change the Company's detailed evaluations and may materially impact the projected income from the projects and their overall profitability. Similarly, there is no assurance that the processes of the zoning change of the real estate sites will take place and/or will be completed, if at all, since their completion is subject to the planning and construction proceedings required according to German law, the completion of which is not under the Company's control. In addition, it should be noted that the Company's reference to post-tax profitability is based on the Company's assessment, in accordance with the opinion received from

It should be noted that the images attached to this presentation, as well as certain data included in this presentation were not included in past reports of the Company and are provided for the first time in this presentation or presented in a different manner than it was presented in the Company's reports or were updated in accordance with the Company's annual report for 2021. In addition, information included in the presentation may be considered to be presented differently than the manner it is presented in the Company's reports. The Company is of the opinion that the information included in the presentation, is available for calculation from the data included in said reports, or alternatively, has no material influence with respect to a reasonable investor which may consider the purchase or sale of the Company's securities.

The information and assessments presented in this presentation with respect to the future results of the Company's development field are presented under the assumption that this field of activity will continue in its current structure as detailed in the Company 2021 annual report and Q3 FY2021.



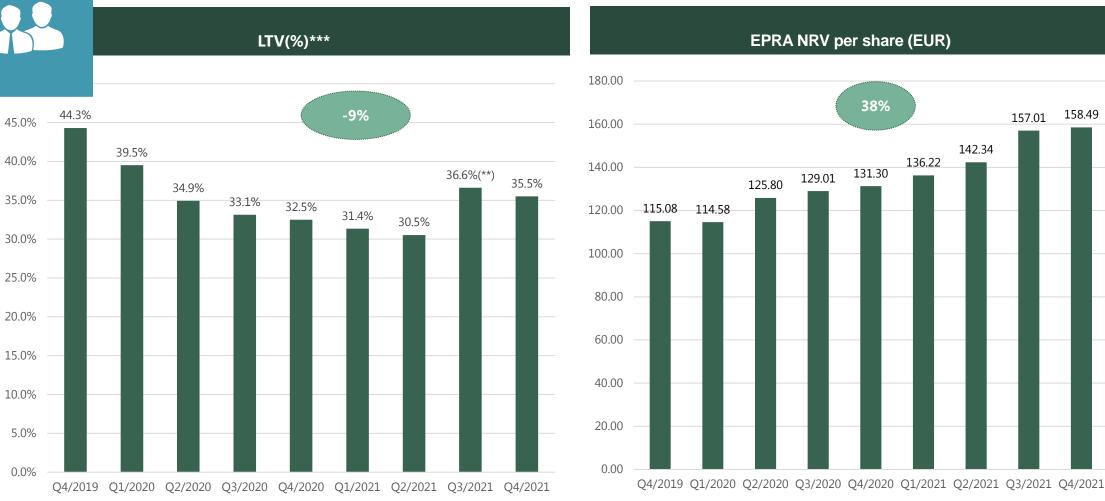


# LTV /EPRA NRV per share





#### An increase of ca. 38% in relation to EPRA NRV\* per share (in euro) in the last two years



BCP BRACK CAPITAL PROPERTIES N.V.

<sup>\*</sup> In accordance with the updated guidelines published by EPRA. For further details regarding the EPRA NRV Index, see section 9.4 of the BOD Report.

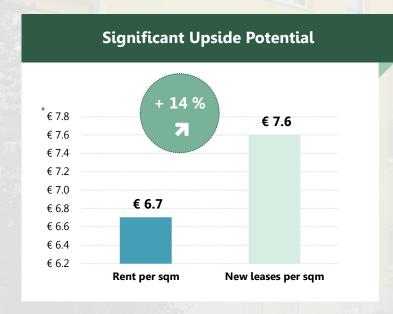
<sup>\*\*</sup> The increase of the Company's LTV in Q3 2021 is entirely due to the cancellation of Gerresheim transaction and the consolidation of the assets and liabilities of the partnership holding the land. \*\*\* Net Debt to GAV.

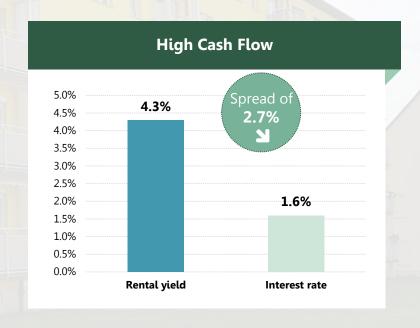
## Operating Segments / Profitability & Growth



Multifamily Portfolio (consolidated)

- 2 12,075 residential units
- located in large and growing cities
- **High CF: ~4.3% rental yield**





# Operating Segments / Profitability & Growth



Residential **Development** (consolidated)

- 2,150 units under construction or planning
- Large and well positioned projects
- **==** Significant contribution to NAV





# Main Developments\* in 2021





#### **Sale Agreement**

During 2021, the company continued to carry out operations for the sale of additional properties from its commercial income-producing real estate portfolio and completed the sale of additional 4 properties for a price of EUR 39.6M.

During 2021, the Company entered into a transaction for a sale of additional 2 commercial properties for a total amount of Ca. EUR 30.1 million. The sale of the properties is expected to be completed during 2022.

#### **Financing**

Average interest rate on bank loans - 2.55% Maturity - 3.88y

The company continues to refinance its bank loans, which are expected to be repaid over the coming year. During 2021 the company extended two loans of ca. EUR 123.1M that financed assets of ca. EUR 308.8M.

On March 9, 2022, the Company has been executed a private bond issue of NIS 528,440,367 par value by expanding the bond Series B of the Company.

#### **Residential development**

Grafental -

Phase H - Construction has been completed and the units have been sold and handed over in full.

Phase I - intended for rent - the construction is continuing and the completion of construction is expected in Q3 2022. Phase J-K - Building permits is expected during 2022 and construction will commence during 2023.

Aachen - The Construction has been completed on March 1, 2022. The project is fully occupied.

### LEG transaction

LEG Immobilien SE is one of the largest residential real estate companies in Germany with Ca. 166,200 residential units (as of December 2021). As of 31.12.2021, the balance of investment properties was EUR 19.1 euros, FFO I for 2021 was EUR 423.1 million.

#### **Purchase of shares from the controlling shareholder**

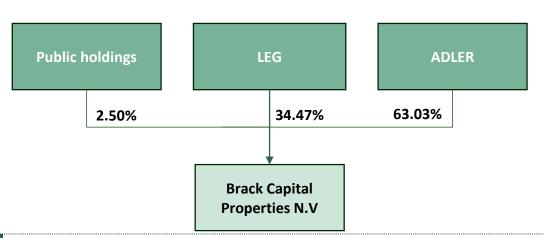
LEG acquired from ADLER Real Estate A.G. ("ADLER"), the controlling shareholder of the company, 6.8% of the share capital and voting rights of the company. In addition, ADLER undertook to participate in any Tender offer that may be initiated by LEG in respect of the balance of the Company's ordinary shares held by ADLER, provided that such Tender offer is made by September 30, 2022 at a minimum share price determined by the parties.

**Purchase of shares from minority shareholders** 

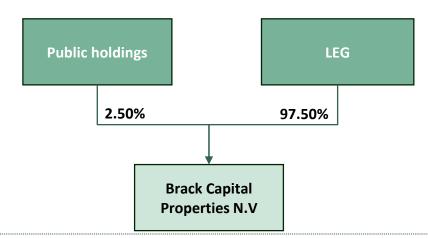
On November 30, 2021, LEG Grundstücksverwaltung GmbH ("LEG") entered into an agreement with certain shareholders in the Company to purchase 24% of the Company's share capital and voting rights, at a price of EUR 135.82 per share. Completion of the transaction was subject to conditions precedent including the receipt of the Authority's approval for the German competition which was received on December 27, 2021.

On December 16, 2021, and on February 23, 2022, LEG acquired 1.2% and 2.5%, respectively, of the Company's share capital and voting rights from certain shareholders of the Company.

Shareholder Structure in the event that LFG makes a Tender offer\*



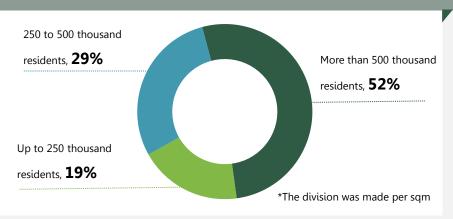
Structure - 24.3.2022





Multifamily Portfolio

#### 100% in large cities\*



#### Well maintained portfolio, Diverse building types



**Buildings for conservation** 



Low - rise



**Town Houses** 



High - rise

# Multifamily Portfolio



#### **Attractive Geographic Diversification\***



#### **Key parameters (consolidated)**

Genera	l data
Total lettable area	714k sqm
Occupancy	97.6%
Rental income p.a.	56.1m EUR
Average rent oer sqm	6.72 EUR
ERV* per sqm in new- lettings	7.63 EUR
Current	t yield
Rental yield	4.3%
NOI yield	3.7%
Potentia	al yield
ERV yield*	4.9%

<sup>\*\*</sup> Adjusted NOI – under the assumption that all properties are let at ERV



#### **Consistently Outperforming the Market**

12.2021 **BCP** 

Rental growth 3.5%



**High proportion of Studio** and 2 room apartments the fastest growing market segment in major cities

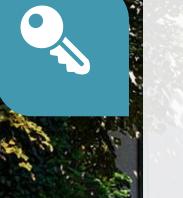


100% of the portfolio in large cities



Focusing on cities with high population growth rates

# Multifamily Portfolio -



	Magdeburg & Halle	Leipzig	Hannover & Gottingen	Bremen	Kiel	Dortmund	NRW	Total
No. of units	572	3,599	1,062	1,060	1,013	993	3,776	12,075
Occupancy	93%	98%	98%	98%	100%	99%	97%	97.6%
Value per sqm	€ 1,664	€ 2,105	€ 2,354	€ 1,493		€ 1,794	€ 1,488	€ 1,811
Rent per sqm	€ 6.24	€ 6.61	€ 8.24	€ 6.62	€ 7.60	€ 7.00	€ 6.22	€ 6.72
ERV per sqm in new- lettings	€ 6.83	€ 7.67	€ 10.19	€ 7.53	€ 9.02	€ 8.30	€ 6.47	€ 7.63
Upside in rent based on ERV*	9%	16%	24%	14%	19%	19%	4%	14%
Cap rate	3.3%	2.9%	3.3%	3.8%	3.3%	3.5%	3.7%	3.4%
Discount rate	4.2%	4.4%	4.8%	5.2%	4.8%	5.0%	5.1%	4.8%
Tenant turnover	12%	10%	12%	10%	10%	9%	10%	10%



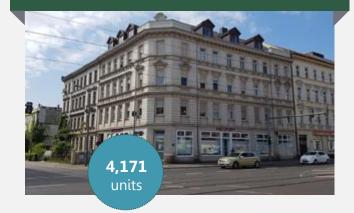
Value per sqm - EUR 1,811



Upside in rent based on ERV\* - 14%

# Multifamily Portfolio

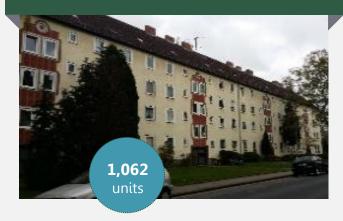
#### Leipzig, Magdeburg & Halle



#### Kiel



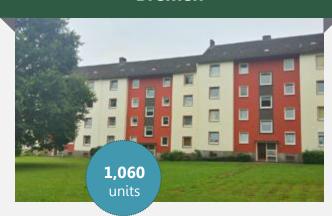
Hannover



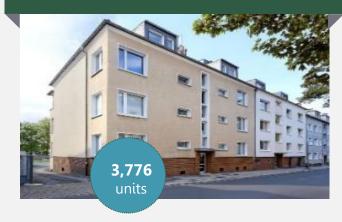
**Dortmund** 



#### Bremen



#### NRW





# Residential Development in Düsseldorf An International economic center, 6th in Quality of Life Worldwide<sup>1</sup>







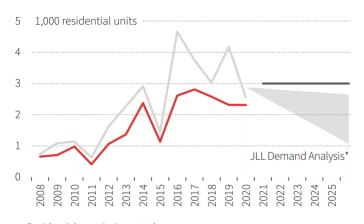
City of Dusseldorf's target for residential completion during 2017-2025 is 3,000 units per year<sup>2</sup>.

In 2017, the construction of ca. 2,800 residential units in Düsseldorf was completed, and the municipality's target was achieved.

This is compared to a significant decrease in 2019, 2020 when only of ca. 1,800, 2,310 units were built, respectively<sup>2</sup>.



#### Housing supply and demand for new buildings



- Residential permissions total
- Residential completions total
- City of Düsseldorf's target for residential completions
- JLL Demand Analysis\*

\*Additional annual need for housing units (includes also apartments in detached houses) without consideration of current construction deficits. Source: destatis, JLL (Status: January 2022)

# Residential Development and improvement activities-Profitability & Proven Track Record

# Gerresheim

Land parcel in advanced stages of rezoning to residential use-**1,500 residential units** in addition to commercial and kindergartens. The land is bordering from the south of the upmarket neighborhood "Grafenberg".

#### **Grafental II + OST (Starting From Phase G)**



over to the buyers

Phase H - construction has been completed. All 96 units have been sold and handed over to the buyers during Q2 2021.

Phase I - under construction. **204 units** will be rented at the end of the construction which is 172 units at a supervised rent (subsidized housing and affordable housing) and the rest of 32 units will be rented in free market.

Phase J + L - Ca. 335 units included under the Grafental Ost master plan e construction permit is expected to be received during 2022.

#### **Aachen**



A residential project of **82 housing units** that were built for rent in supervised housing (subsidized housing and affordable housing). The Construction has been completed in March 2022.

#### Grafental I- successful development track-record



823 units were sold in full to date Sales of 400 m EUR to date **57% increase** in sale prices since project inception.

#### Land in Grafenberg 1



Future Luxury project - 84 units Adjacent to Grafenberg forest Approval of development scheme and Building permit expected by the end of 2022.

Residential Development– Grafental, Gerresheim & Aachen





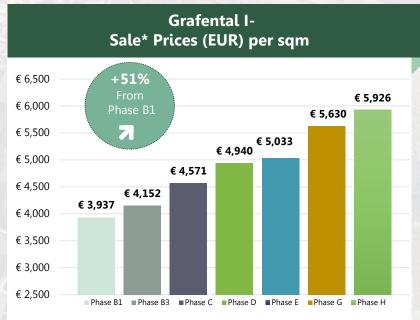






# Residential Development in Düsseldorf Highly Experienced Platform For Continued Growth





\* Average sale price for each phase for condo flats.



# NAV – Growth Drivers

**Total Equity** (31.12.2021) **Market Cap** (31.12.2021)

€ 911.4M € 1,078.4M

#### Multifamily

	Current status	ERV <sup>1</sup>
Rental income (MEUR)	€ 56.1	€ 63.7
Rental yield	4.34%	² 4.17%





- 1. Based on new lettings performed in Q4/2021 without assuming ERV growth.

  According to current occurancy rates
- 2. Rental yield according to new rentals...

#### **Residential Development**

Significant contribution to the economic NAV



High reputation in the Garfantel neighborhood that leads to continued construction and interest in renting apartments in Garfantel and Aachen.

Promotion of the Gerresheim project with the support of the Düsseldorf municipality

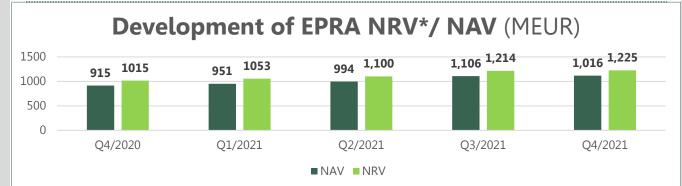




# Key Financial Data – Balance Sheet

#### Balance Sheet Summary (MEUR) – as of 31.12.2021

Income producing properties	€ 1,317.2	
Investment Property- real estate rights	€ 99.1	
Land Inventory for development (long-term and short-term)	€ 215.5	
Cash and liquid balances	€ 24.9	
Total assets	€ 1,754	
Total debt	€ 674.7	
Equity attributable to company's shareholders	€ 876.3	
Total Equity incl. non controlling interests	€ 911.4	
EPRA NRV*	€ 1,225.3	
EPRA NRV* per share (EUR/share)	158.49	
EPRA NAV	€ 1,115.5	
EPRA NAV per share (EUR/share)	144.30	



#### Financial Position

Financial Debt Structure – 31.12.2021			
	Bank Loans	Bonds	Total
Outstanding balance in MEUR	€ 602.1	€ 72.6	€ 674.7
Average maturity*	5.59 years	2.80 years	4.17 years
Average interest*	1.50%	3.30%	2.49%

Rating and Leverage Ratios – 31.12.2021			
Credit rating	S&P Maalot ilAA-		
LTV**	35.51%		
Debt to Capt, net	41.33%		
EBITDA to interest	3.84X		

<sup>\*</sup>The average interest rate and the Average maturity were calculated by neutralizing the loan financing the Gerresheim project which is expected to be repaid during June 2022.

#### **EPRA NRV** (MEUR) - 31.12.2021

Equity attributable to company's shareholders	876.3
Adding deferred taxes (less minority interest)	140.4
Excluding the fair value of financial derivatives, net (less minority interest)	0.3
Inventory revaluation	98.6
Plus real estate transfer tax (RETT) and other purchase costs	109.7
EPRA NRV	1,225.3

<sup>\*\*</sup> Net debt to real estate portfolio.

# Key Financial Data – Profit and Loss

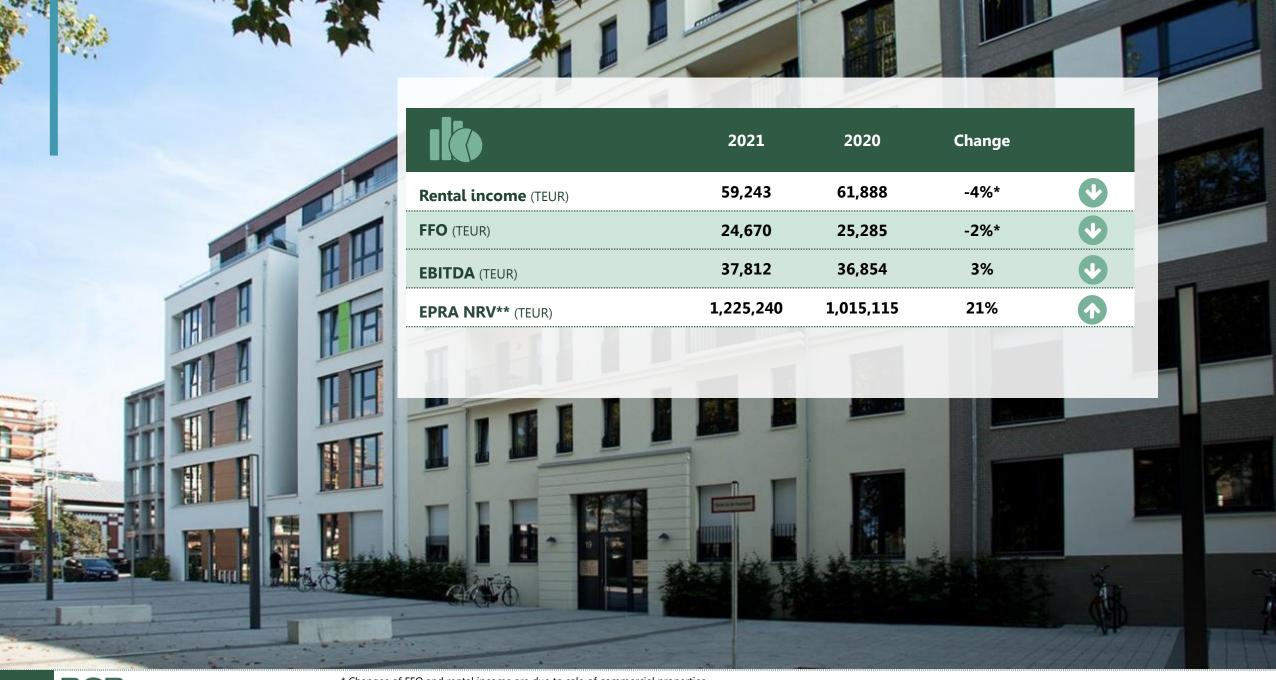
#### **Grafental**

	Profit and Loss ()	MEUR)	
	2020	2021	
Rental Income**	€ 61,888	€ 59,243	
Profit (loss) from condo sale	€ 14,376	997	
NOI**	€ 50,105	€ 49,076	
NOI yield	3.9%	3.7%	
Adjusted NOI yield*	4.7%	4.3%	
EBITDA	€ 36,854	€ 37,812	Excl. contribution from Grafental project.
Real estate revaluation	€ 83,221	€ 111,603	
% of real estate revaluation in relation to the total investment property	6.8%	8.5%	
Cash Flow interest	€ 10,450	€ 9,858	•••
FFO**	€ 25,285	€ 24,670	
FFO per share	3.27	3.19	Excl. contribution from Grafental project.
EBITDA to interest (excluding contribution from Grafental)	4.32x	3.84x	ргојест.

Grafental I - sales and profitability data			
	Phase E	Phase G	Phase H
No. of residential units	89	89	96
No. of underground parking spaces	86	106	101
Built area	18k m	9.5k m	9.8k m
Sold units (#)	89	89	96
Sold units (%)	100%	100%	100%
Total sales to the signing date of the report	€ 49.6m	€ 53.7m	€ 58m
Average sales price per sqm	€ 5,033	€ 5,631	€ 5,926
Commencement of pre- marketing	5/2018	11/2018	7/2019
Commencement of construction	4/2018	Q4/2018	Q2/2019
Apartment's hand -over date	Apartments handed over	Apartments handed over	Apartments handed over
Expected development profit	€ 11.5m	€ 9.9m	€ 9.2m
Development profitability	30.2%	22.5%	18.8%
Development profit already Recognized in the FS (cumulative)	€ 11.5m	€ 9.9m	€ 9.2m

<sup>\*</sup> Adjusted NOI - NOI under the assumption that the properties are leased at market prices.

<sup>\*\*</sup> The decrease in Rental Income, FFO and NOI is due to the sale of the commercial properties during the year.



BRACK CAPITAL PROPERTIES N.V. \* Changes of FFO and rental income are due to sale of commercial properties.

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Thank You

