### **Chapter A - Description of the Company's Business**

# First Part – Description of the General Development of the Corporation

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### First Part - Description of the General Development of the Corporation

### **Definitions**

For the sake of convenience, the following are the main terms appearing in this Chapter:

The "Company", the Brack Capital Properties N.V.

"Corporation" or

"BCP"

The "Subsidiary" or Brack German Properties B.V., a private Dutch subsidiary under

"BGP" the full ownership and control of the Company.

The "BCP Group" or the "Group"

BCP, BGP and its subsidiaries.

The "Property Management Company"

RT Facility Management GmbH & Co. KG, a private German company wholly owned and controlled by BCP that employs the employees in accounting and finance, marketing, management and property operation segments of the Company in the field of income-generating residential real estate and is responsible for

asset and property management.

"ADLER" or "the controlling

shareholder in the

Company"

The Securities Law

The securities law -1968

The Companies'

Law

The Companies law – 1999

ADLER Real Estate AG

"Report Period" A period commencing on January 1, 2020 and until December

31, 2020.

The "Report Date" or

the "Date of the

Report"

The "Signing Date of

December 31, 2020.

March 3, 2021.

the Report"

# 1.1 Operations of the Group and Description of its Business Development

### 1.1.1 Year of Incorporation and Form of Incorporation

The Company was incorporated and registered on June 21, 2006, in the name of Brack Capital Properties B.V., based on the laws of The Netherlands as a private company (B.V.). On May 28, 2010, the Company changed its name to Brack Capital Properties N.V., and on the same day became a public company (N.V.)<sup>1</sup>. On November 30, 2010, the Company published a prospectus under which it first offered shares to the public in Israel and on December 7, 2010, its shares were listed for trade on the Tel-Aviv Stock Exchange Ltd.

### 1.1.2 <u>Material changes that occurred in the method of managing the Corporation's business</u>

On April 2, 2018, a transaction for the acquisition of control of the Company by ADLER was completed. For further details, see the Company's immediate reports from February 18, 2018 and March 25 and 27, 2018 (reference numbers 2018-01-016024, 2018-01-028618 and 2018-09-029968, respectively). For details on the control of ADLER, see the Company's immediate report of January 7, 2021 (Reference No. 2021-01-003684) which is hereby included by reference.

<sup>&</sup>lt;sup>1</sup> NV is a legal entity under Dutch law, with registered capital divided into transferable shares. The shareholders are not personally liable for the actions performed by an NV, and are not responsible for its losses beyond the unpaid sums for the shares in their possession. Shares of NV can be traded on the stock exchange.

### 1.1.3 Purchase, sale or transfer of assets in a material scope

- 1.1.3.1 Further to that what is stated in the Company's previous reports<sup>2</sup>, in connection with the Company's refocusing of its strategy, entry into agreements and completion of transactions for the sale of a certain portion of its business, the Company, as of the report date, also continues to examine options for refocusing its business strategy in the area of income generating real estate and residential development. Thus, the Company continues to carry out activities to sell additional assets of its commercial real estate portfolio and in 2020 carried out activities as specified below:
  - (a) Completion of the transaction for selling part of the Company's commercial real estate assets (Asset Sale Transaction A): On May 31, 2019, the Company completed Asset Sale Transaction A of the commercial income-generating real estate portfolio. For further details regarding said transaction and completion, see the Company's immediate reports of March 23, 2019 and June 2, 2019 (Reference No. 023952-01-2019 and 054682-01-2020, respectively), which are brought herein by way of reference. The Company's investment balance in these assets amounting to EUR 6.5 million (10.1% of the Company's capital) is presented under investment in a non-marketable financial asset, measured at fair value.
  - (b) Entering into a transaction for selling an additional part of the Company's commercial real estate assets (Asset Sale Transaction B): On June 28, 2019, the Company entered into Asset Sale Transaction B of the Company's commercial income-generating real estate portfolio for EUR 128.6 million.

As a result of the aforementioned contract, the Company recognized a loss of EUR 9 million resulting from adjusting the value of assets and liabilities, net, presented in the Company's financial statements and the proceeds of the sale (excluding transaction costs) and an additional loss of EUR 4 million net of tax for costs the Company is expected to bear, mainly due to estimated costs of repairs agreed with the property buyer. On December 31, 2019 April, 30, 2020 and June 30, 2020, the sale of certain assets included in the transaction was completed.

<sup>&</sup>lt;sup>2</sup>In the special tender specification published by ADLER, the controlling shareholder of the Company on February 19, 2018, as amended on March 20, 2018 (Reference No. 2018-09-016558 and 2018-09-026776, respectively); of the Company's periodic report for 2019 (Reference No. 2020-01-026409); of the Company's immediate reports of March 23, 2019, June 2, June 30, 2018 and the Company's immediate reports of September 23, 2019, December 29, 2019 and March 31, 2020 (Reference No. 2019-01-098212, 2019-01-114996, and 2020-01-033495, respectively); and the Company's Board of Directors' Report for the third quarter for 2020 (Reference No. 2020-01-112462); all of which are hereby included by way of reference.

As of the report date, the transaction for a single asset in the city of Bad Aibling was not yet completed and it was recognized in the Company's financial statements as held for sale. For further details, see Note 8f(1) of the Company's financial statements attached to this report.

- (c) On January 30, 2020, the Company sold an additional asset of the Company's commercial income generating portfolio, totaling approximately € 4.1 million. As part of the Company's strategy of leverage reduction, the entire consideration balance from the sale was used to repay shareholders' loan.
- (d) On August 25, 2020, the Company entered into agreement for selling an additional asset of the Company's commercial income generating portfolio, totaling approximately € 15 million. The sale of the asset was completed on October 30, 2020 and the entire consideration balance from the sale was used to repay shareholders' loan.
- (e) On November 5, 2020, the Company entered into agreement for selling an additional asset of the Company's commercial income generating portfolio, totaling approximately € 11 million. The sale of the asset was completed after the balance sheet date, January 29, 2021.
- (f) On December 30, 2020, the Company entered into agreement for selling an additional asset of the Company's commercial income generating portfolio, totaling approximately € 6.4 million. The sale of the asset is expected to be completed in 2021.
- (g) After the balance sheet date, on February 26, 2021, the Company sold a subsidiary, which holds a property from the Company's commercial real estate portfolio, in the amount of approximately EUR 9 million.

### 1.1.3.2 Entering into transaction for selling a parcel of land in Gerresheim

On September 22, 2019, the Company entered into an agreement with a third-party purchaser who is unrelated to the Company and is real estate investor focusing on real estate projects in Germany for selling 75% of its holdings in the sub partnership, which owns the Gerresheim development project (a land with an area of 193 thousand square meters in Dusseldorf, Germany) for a consideration reflecting a property value of  $\in$  375 million. The completion of the transaction is contingent upon the fulfilment of acceptable prerequisites as customary in real estate development transactions.

For further details regarding the transaction, see the Company's immediate report dated September 23, 2019 (Reference # 098212-01-2019) which is included herein by way of reference.

On December 26, 2019, an amended agreement was signed, whereby the consideration payment mechanism was adjusted as follows: upon the signing date of the amended agreement, the sub-partnership was paid EUR 132 million, originating from a new bank loan the sub-partnership has taken (it is indicated that the Company guaranteed this loan) of which EUR 90 million was used to repay the existing bank loan taken in connection with the development of the project and the balance of the transaction less transaction costs was paid to the Company in cash as the first payment of the sale proceeds as defined in the amended agreement and was held in a restricted account until the approval of the German competition authorities is received.

The loan taken on the date of the amended agreement, bore annual interest of 4% above the Euribor interest for 3 months and was payable on June 27, 2020. This loan was refinanced during June 2020 by two loans totaling approximately EUR 147.5 million. The new loans bear a weighted average interest rate of 4.54% during the first year of the loans and a weighted average interest rate of 5.15% during the second year of loans. The loans are repayable on June 1, 2022, with the Company guaranteeing approximately 13.2% of the balance of the loans. Transaction costs incurred by the sub partnership in respect of the two new loans amount to EUR 4.5 million to be paid fully by the purchaser. On February 28, 2020, the Company obtained the approval of the German Anti-Trust Authority and accordingly, on March 31, 2020, the transfer of the first part of the consideration in the amount of EUR 36 million was completed (originating in a loan taken by the sub-partnership).

The consideration balance between EUR 120 million and EUR 175 million will be paid to the Company in three instalments in accordance with the fulfilment of the transaction terms (the main of which is the publication of a zoning plan) and obtaining building permits in scopes as detailed in the agreement. For further details regarding the Gerresheim transaction including with respect to the purchaser and with respect to the amount of each of the instalments the terms of payment and the parties' rights to cancel the agreement, the transaction approval mechanism and the rationale for the transaction see the Company's immediate reports dated May 15, 2020 and July 27, 2020 (reference 048417-01-2020 and 079464-01-2020, respectively) which are included herein by way of reference.

In view of the fulfilment of the first condition of the above agreement - obtaining approval from the competition authorities in Germany, 75% of the shares of the sub- partnership were transferred to the purchaser and joint control agreement of the parties came into force and therefore the Company ceased to consolidate the financial statements of the sub partnership. The investment balance in the sub partnership is presented in the section of investments and loans in companies accounted at equity and as of December 31, 2020 amounted to approximately EUR 18,797 thousand. Payment of the consideration balance to the Company is conditional on the occurrence of events that are not under the full control of the Company (such as building permits, etc.) and therefore the Company has not yet recognized a profit in respect of the sale transaction.

For further details, see the Company's immediate reports of December 29, 2019 and March 31, 2020 (Reference No. 114996-01-2019 and 033495-01-2020, respectively), which are included herein by way of reference.

Please note that after the balance sheet date and due to regulatory delays, the Company anticipates that the B-plan approval may be delayed for several months. However, the Company anticipates that the approvals will be received towards the end of 2021.

Completion of the acquisition of the assets from the JV partners - as 1.1.3.3 specified in the Company's immediate report dated January 29, 2019 (reference number: 2019-01-010509) which is hereby included by way of reference ("ROFO Report"), on January 28, 2019, the Company's Board of Directors approved that the Company submits bids to the JV partners (as defined in the ROFO report) for the acquisition of the JV partners' share in the relevant JV agreements (as defined in the ROFO report), in accordance with the first offer right of the Company. In order to execute said transaction and in order to improve the structure of the transaction, the Company entered into an agreement with ADLER, such that it will acquire a subsidiary of ADLER 10.1% of the total rights in the relevant asset group. Accordingly, on July 1, 2019, the Company completed the acquisition of said rights for a total consideration of EUR 64.7 million. For further details, see the Company's immediate reports from May 11, 2019 and July 1, 2019 (Reference No: 2019-01-040008 and 2019-01-056562, respectively), which are hereby included by way of reference.

### 1.1.4 Asset Portfolio of the Group in Germany

As of the report date, the Company holds 39 income-generating assets in Germany (including 30 residential income-generating assets and 9 commercial income-generating assets<sup>3</sup>). Additionally, the Company holds two land complexes for betterment and real estate development in Dusseldorf, on one of which the Company began to develop a residential development project during the first half of 2011, on one of such land complexes as well as land for residential development in Aachen.

The following are details regarding the asset portfolio of the Group in Germany, as of the report date<sup>4</sup>:

No.	Asset Name and Location	General Details about the Asset	Asset Type (based on main use)	Purchase date	Company's Share in the Asset (final indirect holding)	Purchase Cost (in EUR thousands)	The Fair Value of the Asset as of December 31, 2020 (in EUR thousands)
1.	LEG Residential Duisburg	A complex of about 311 residential units with a total area for rent of about 17 thousand sq.m., in a residential neighborhood of Duisburg	Income- Generating Residential	May 2007	100%	<sup>1</sup> 19,338	38,456
2.	LEG Residential Gelsenkirchen	A complex of about 302 residential units with a total rental area of about 18.3 thousand sq.m. in a residential neighborhood in Gelsenkirchen.	Income- Generating Residential	May 2007	100%	19,536	
3.	Remscheid	A commercial center in central Remscheid, located about 30 km east of Dusseldorf. The asset has an area for rent of about 5 thousand sq.m., which is mostly rented to a national supermarket chain for a long term.	Income- Generating Commercial	July 2007	100%	5,143	4,180

<sup>3</sup> Including an asset of an associated company with an area of about 7,000 square meters in Chemnitz. It is noted that for the simplicity of presenting the data, certain transactions were grouped into one transaction.

<sup>&</sup>lt;sup>4</sup>In cases where the Company has an option to purchase the holdings of a partner holding between 5.1% - 8% of the shares of the Company holding the asset the holding rate was presented at 100%.

<sup>&</sup>lt;sup>1</sup> It shall be noted that the two assets were purchased on the same date within the same transaction, were held from the purchase date and are currently held, as of the report date, by one asset company (Brack Capital (Gelsenkirchen) GmbH & Co. Immobilien KG).

No.	Asset Name and Location	General Details about the Asset	Asset Type (based on main use)	Purchase date	Company's Share in the Asset (final indirect holding)	Purchase Cost (in EUR thousands)	The Fair Value of the Asset as of December 31, 2020 (in EUR thousands)
4.	Neubrandenburg	A commercial center with an area of about 2.6 thousand sq.m., including commercial spaces on the lower levels and offices on the higher levels. The asset is located in the main pedestrian shopping area of the city of Neubrandenburg. 2/3 of the rental fees of the asset are from a bank and retail tenants.	Income- Generating Commercial	August 2007	100%	6,597	4,000
5.	Chemnitz Office Buildings	Two office buildings, one located in central Chemnitz and the other about 700 meters from the center. Both buildings include about 1.7 thousand sq.m. for rent.	Office Income- Generating	August 2007	100%	6,387	4,153
6.	Ludwigsfelde	A commercial center that mainly combines shopping and offices with an area for rent of about 8.5 thousand sq.m., located on the main street of Ludwigsfeld, about 30 km south of Berlin.	Income- Generating Commercial	November 2007	100%	13,711	11,500
7.	LEG Oberhausen Residential Complex	A residential complex with 477 residential units with a total area of about 39 thousand sq.m., located in a residential neighborhood west of central Oberhausen.	Income- Generating Residential	January 2008	100%	18,109	28,600
8.	Dusseldorf - Grafental <sup>1</sup>	Land for betterment of an area of 15 thousand square meters in a central location in the city of Dusseldorf, which is part of land I (see section 1.7 below), which is designated for the construction of apartments for rent on an area of 26,000 square meters net under rent control (subsidized housing and affordable	Land for betterment <sup>2</sup>	June 2008	84.98%	4,168 <sup>3</sup>	16,200

<sup>&</sup>lt;sup>1</sup> In addition, the Company has land adjacent for development (on a parcel a project under construction), on which parcel apartements have been constructed and handed over to the purchasers,. For details see section 1.7 below.

<sup>&</sup>lt;sup>1</sup> The Company has reached an agreement with the Municipality regarding the rezoning to residential. For further details, see sections 1.7 and 1.8 below. The value of the land which is designated for construction for rental is presented as investment property while the rest of the land is presented as inventory.

<sup>&</sup>lt;sup>3</sup> Calculated as part of the total cost of the original purchase

No.	Asset Name and Location	General Details about the Asset	Asset Type (based on main use)	Purchase date	Company's Share in the Asset (final indirect holding)	Purchase Cost (in EUR thousands)	The Fair Value of the Asset as of December 31, 2020 (in EUR thousands)
		housing) and kindergarten (Completed at the end of 2014).					
9.	Velbert Residential Complex	A residential complex with 718 residential units with area for rent of about 48 thousand sq.m. It extends over about 24 buildings with 3-8 floors each, in the city of Velbert, about 20 km northeast of Dusseldorf.	Income- Generating Residential	January 2010	100%	22,975	60,350
10.	Hannover Residential Complex	A residential complex with 34 buildings, including 566 residential units, with an area for rent of about 27.6 thousand sq.m., in Hanover, located in the northwest part of Germany.	Income- Generating Residential	September 2010	100%	20,213	57,570
11.	Leipzig Portfolio - located in Leipzig <sup>1</sup>	2,756 residential units with an average area per residential unit of 53 sq.m. The total area for rent amounts to about 146 thousand sq.m.	Income- Generating <sup>2</sup> Residential	July 29, 2011	89.8% <sup>3</sup>	82,417	264,970
12.	Wuppertal	A complex of about 334 residential units with a leasable area of about 24.5 thousand sq.m, in a residential neighborhood of Wuppertal.	Income- Generating Residential	June 2012	100%	14,200	34,060

<sup>&</sup>lt;sup>1</sup> It should be noted that the said portfolio also includes 182 units with total area for rent of 11thousand sq.m purchased in May 2014 by an investee of the Company. <sup>2</sup> It should be noted that the said portfolio also includes commercial areas of an unsubstantial scope, leased for consideration which is not substantial to the Company.

<sup>&</sup>lt;sup>3</sup> It is noted that the Company is entitled to a certain rate from the share of the aforesaid investors in the profit, and therefore the Company's share of the profit is higher than the effective rate of its holdings in the second-tier subsidiaries.

13.	Erlangen (Bavaria)	A commercial center with a leasable area of 13.4 thousand sq.m it should be indicated that this asset was sold after the balance sheet date. For further details see note 1.1.3.1 (g).	Commercial Income- Generating (mainly one				9,000
14.	Bad Aibling <sup>3</sup> (Bavaria)	A commercial center with a leasable area of 7 thousand sq.m	of the largest commercial				9,905
15.	Ludwigsburg (Baden- Wurttemberg)	A commercial center with a leasable area of 14.2 thousand sq.m	chains in Germany).	June 15,	89.89% 1	39,960 <sup>2</sup>	16,400
16.	Wurttemberg)  Geislingen (Baden-	A commercial center with a leasable area of 12.8 thousand sq.m	The six assets are	2011		37,700	6,350
17.		A commercial center with a leasable area of 9.3 thousand sq.m. in 2017, the Company agreed with the anchor tenant on early eviction against compensation and acts to renovate and rent the asset	commercial assets known as the Matrix portfolio or the Kaufland				660
18.	Neckarsulm (Baden- Wurttemberg)	A commercial center with a leasable area of 11.7 thousand sq.m	portfolio.				18,300
19.	Leipzig am Zoo - located in Leipzig	A residential complex including 459 residential units with an average unit area of 34 sq.m. The total area for lease amounts to about 15.3 thousand sq.m.	Income- Generating Residential	May 13, 2013	89.9%4	13,555	42,960

<sup>&</sup>lt;sup>1</sup> It shall be noted that the Company is entitled to a certain rate of the investors' share in the profit and therefore the Company's share of the profit is higher than the rate of its effective holdings in the second-tier subsidiaries.

<sup>&</sup>lt;sup>2</sup>Purchased within a corporate acquisition. The original purchase cost is presented as one number since the assets were acquired in the framework of one transaction with one agreement in which the total consideration was not divided among the assets.

<sup>&</sup>lt;sup>3</sup> The Company entered into sale agreement which was not yet completed for this asset. For further details see immediate report from June 30, 2019 (ref. 055230-01-2019).

<sup>&</sup>lt;sup>4</sup> It shall be noted that the Company is entitled to a certain rate of the shares of the said investors in the profit of the property companies, and therefore the Company's share of the profit is higher than the rate of its effective holdings in the second-tier subsidiary holding the asset..

No.	Asset Name and Location	General Details about the Asset	Asset Type (based on main use)	Purchase date	Company's Share in the Asset (final indirect holding)	Purchase Cost (in EUR thousands)	The Fair Value of the Asset as of December 31, 2020 (in EUR thousands)
20.	Falcon - Dortmund (North Rhine Westphalia)	The said assets are residential complexes known as the Falcon portfolio, including	Income- Generating Residential	July 31, 2013	100%	11,960	33,280
21.	Falcon - Duisburg (North Rhine Westphalia)	900 residential units with an average area per residential unit of 52 sq.m. The total leasable area amounts to about 52 thousand	Income- Generating Residential	July 31, 2013	100%	12,820	24,190
22.	Falcon - Essen (North Rhine Westphalia)	sq.m.	Income- Generating Residential	July 31, 2013	100%	9,158	18,350
23.	Hamm (North Rhine Westphalia)	Two residential buildings which together include 306 residential units with an average area per residential unit of 74 sq.m. The total leasable area amounts to about 12.6 thousand sq.m.	Income- Generating Residential	October 31, 2013	100%	15,144	26,080
24.	Bremen and Bremerhaven	863 residential units (707 residential units in the city of Bremen and 156 in Bremerhaven) with an average area per residential unit of 59 sq.m. The total area for lease amounts to 51thousand sq.m.	Income- Generating Residential	May 1, 2014	100%	34,645	77,800
25.	Bremerhaven	181 residential units in Bremerhaven with an average area per residential unit of 73 sq.m. The total leasable area amounts to about 13 thousand sq.m.	Income- Generating Residential	May 1, 2014	100%	5,387	11,190
26.	Göttingen	238 residential units in Gottingen with an average area per residential unit of 41 sq.m. The total leasable area amounts to about 9 thousand sq.m.	Income- Generating Residential	May 1, 2014	100%	7,915	21,050
27.	Essen	91 residential units in Essen with an average area per residential unit of 54 sq.m. The total leasable area amounts to about 5thousand sq.m.	Income- Generating Residential	May 1, 2014	100%	3,361	7,350

28.	Dortmund-Marten (North Rhine Westphalia)	351 residential units <sup>1</sup> with an average area per residential unit of 49 sq.m. The total leasable area amounts to about 17.2 thousand sq.m.	Income- Generating Residential	October 31, 2014	100%	13,671	
29.	Dortmund-Waterloostr	173 residential units in the city of Dortmund with an average residential unit area of about 63 sq.m. The total leasable area amounts to about 11 thousand sq.m.	Income- generating residential	October 1, 2016	100%	7,996	47,060
30.	Dortmund-Provinzialstr	ialstr  32 residential units in Dortmund with an average residential unit area of about 72 sq.m. The total leasable area amounts to about 2 thousand sq.m		June 1, 2016	100%	2,669	
31.	Parkblick - Düsseldorf (North Rhine Westphalia)	A land complex with 20 thousand sq.m that includes an office building that is two stories with a total area of about 2 thousand sq.m (unleased), a residential building that is five stories and includes 27 residential units with an average area of about 78 sq.m. (24 residential units are leased) and four private homes with an average area of about 100 sq.m. (2 are rented)	Land for renovation <sup>2</sup>	August 29, 2014	100%	12,914	46,700
32	Hannover and Krefeld	266 residential units (72 residential units in Hannover and 194 residential units in Krefeld) with an average area per residential unit of 69 sq.m. The total leasable area amounts to about 18.30 thousand sq.m.	Income- Generating Residential	December 31, 2014	100%	14,892	27,760
33	Kiel (I)	429 residential units in Kiel with an average area per residential unit of 67 sq.m. The total leasable area amounts to about 29 thousand sq.m.	Income- Generating Residential	June 30, 2015	100%	24,920	82,440
34.	Kiel (II)	296 residential units in Kiel with an average area per residential unit of 69 sq.m. The total leasable area amounts to about 21 thousand sq.m.	Income- Generating Residential	March 1, 2016	100%	20,400	02,440

<sup>.</sup> 

<sup>&</sup>lt;sup>1</sup> In 2018, the Company purchased 43 residential units with a total area of 2,131 sq.m. at a cost of EUR 2,400 thousand.

<sup>&</sup>lt;sup>2</sup> The Company is in the advanced stages of approving an urban scheme for changing the zoning of the and to residential use. According to the Company's plan, if and when such rezoning is completed, construction of a residential project will be permitted, which will include 84 residential units on the land (instead of the existing buildings).

35.	Kiel (III)	288 residential units in Kiel with an average residential unit area of about 75 sq.m. The total leasable area amounts to about 22 thousand sq.m	Income- generating residential	June 1, 2016	100%	35,370	53,290
36.	Lange-Laube	31 residential units and 14 commercial units in Hanover. The total leasable area amounts to about 4 thousand sq.m	Income- generating residential	July 1, 2016	100%	8,029	11,900
37.	Essen	320 residential units in Essen with an average area per residential unit of 66 sq.m. The total leasable area amounts to about 21 thousand sq.m.	Income- generating residential	June 1, 2017	100%	23,695	35,940
38.	Hanover Kronsberg	155 residential units in Hannover with an average area per residential unit of 65 sq.m. The total leasable area amounts to about 10.2 thousand sq.m.	Income- generating residential	June 1, 2017	100%	18,239	19,830
39.	Magdeburg	191 residential units in Magdeburg with an average area per residential unit of 70 sq.m. The total leasable area amounts to about 13.3 thousand sq.m.	Income- generating residential	December 1, 2017	100%	19,147	20,740
40.	609 residential units in the cities: Leipzig, Magdeburg and Halle	609 residential units (223 units in Leipzig, 246 units in Magdeburg and 140 units in Halle) with an average area per residential unit of 60 sq.m. The total leasable area amounts to about 36.1 thousand sq.m.	Income- generating residential	November 24, 2017	100%	49,624	50,280
41.	164 residential units in the cities: Leipzig, Bremen and Dusseldorf	164 residential units (110 units in Leipzig, 38 units in Bremen and 16 units in Dusseldorf) with an average area per residential unit of 57 sq.m. The total leasable area amounts to about 9.3 thousand sq.m.	Income- generating residential	In the second and third quarters of 2017	100%	15,231	20,940
42.	Grafental, Dusseldorf	112 residential units with an average area per residential unit of 78 sq.m. The total leasable area amounts to about 8.8 thousand sq.m. the asset was constructed by the Company (Stage F in Grafental project). Its construction was completed at the beginning of 2020.	Income- generating residential	The asset was constructed by the Company (Lnd purchase date – June 2008)	100%	26,081	36,000

43.	Aachen	Land for improvement in Aachen designated for construction of 82 apartments for rental under rent control (subsidized and affordable housing)	Land for renovation <sup>1</sup>	February 1, 2016	100%	2,100	3,600	
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<sup>&</sup>lt;sup>1</sup> The Company is in the advanced stages of approving an urban scheme for changing the zoning of the and to residential use. According to the Company's plan, if and when such rezoning is completed, construction of a residential project will be permitted, which will include 84 residential units on the land (instead of the existing buildings).

The following is an aggregate description of the various land divisions in which the Company is carrying out renovations and development work:

Name of complex	Area of activity	Area (in sq.m)	Classification in financial statements	Company's share in the asset (in final indirect holding)	value in the financial statements as of December 31, 2020 (consolidated) (EUR thousands)	Current designation	Future designation	No. planned residential units	Reference to section
Dusseldorf Grafental - (stage H) <sup>1</sup>	Residential development in Dusseldorf	12,656	Inventory of buildings under construction and real estate inventory	84.98%	2,477	Land for residential development:	N/A	96 residential units	Section 1.8 below
Dusseldorf Grafental <sup>2</sup> (Land reserves A)	Residential development in Dusseldorf	16,030	Inventory of real estate	84.98%	44,155	Land for residential	Land for construction of 145 residential units(main) in an area of 16,000 sq.m (net)	145 residential units	Section 1.8 below

<sup>&</sup>lt;sup>1</sup>it should be noted that for 96 residential units for use in the free market, the Company recognized revenues at a weighted average rate of 86% due to the adoption of IFRS 15.

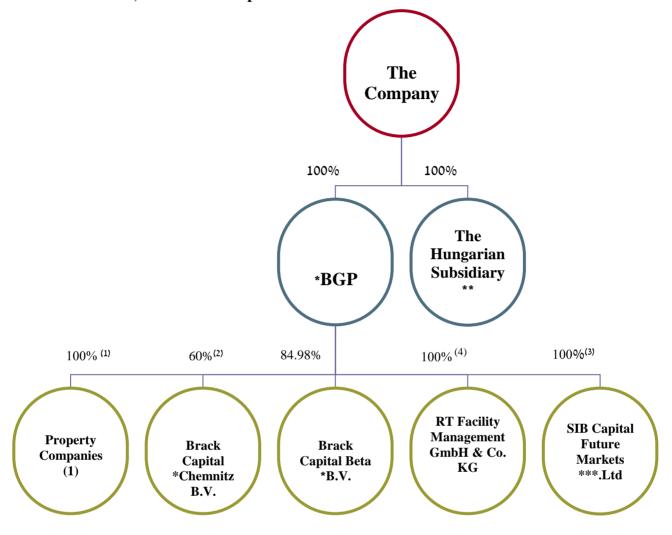
<sup>2</sup>Part of the land designated for the development of Condo apartments for free sale within the framework of the Grafental Mitte/Ost city building plans (see the segment of land for betterment in dusseldorf).

Name of complex	Area of activity	Area (in sq.m)	Classification in financial statements	Company's share in the asset (in final indirect holding)	value in the financial statements as of December 31, 2020 (consolidated) (EUR thousands)	Current designation	Future designation	No. planned residential units	Reference to section
Dusseldorf Grafental <sup>1</sup> (Land I)	Betterment of land in Dusseldorf	29,156 (excluding spaces of kindergartens)	Investment property – real estate rights	84.98%	16,200	Land for residential	Land for betterment which is designated for the construction of apartments for rental on a net area of 30,000 sqm (net) in rent control (subsidized housing and affordable housing) and kindergarten	372 units and kindergarten	Section 1.7 below
Grafenberg (Land II)	Betterment of land in Dusseldorf	14,000	Investment property – real estate rights	100%	46,700	5 thousand sq.m for residential and 2 thousand sq.m for offices	14,000 sq.m net for residential use	84 residential units	Section 1.7.1.8 below
Aachen	Residential development	6,077	Investment property – real estate rights	100%	3,600	Land for residential	Land for construction of 82 units with an area of 6,770 sq.m	82 residential units	Section 1.8 below
Gerresheim	Residential development	About 193,000 sq.m	Investments and loans in companies accounted at equity	25%	18,797	Industry	About 107 thousand square meters, net, for residential use, commerce, offices and kindergarten	About 1,500 residential units, and 30 thousand square meters for commercial office, kindergartens and school	Section 1.1.3.1 c Below for details regarding the Company's sale agreement of the asset

<sup>&</sup>lt;sup>1</sup>Part of the land designated for the development of apartments under rent control (subsidized and affordable housing) within the framework of the Grafental Mitte/Ost city building plans (see segment of land for betterment) and a kindergarten rented in a free rental.

### 1.1.5 Structure of Holdings in the Group

The following illustration describes the structure of holdings in the Group<sup>1</sup>, as of December 31, 2020 and the report date:



<sup>&</sup>lt;sup>1</sup>Excluding a number of "shelf" companies which are inactive as of December 31, 2020. It shall be noted that in cases where (a) property companies are held by the Company (by indirect holding) at a rate between 90% and 95%; and (b) the Company has a purchase option to acquire the partner's shares, these investments were presented at a holding rate of 100%.

- (1) 60 property companies. It shall be noted that most of the property companies (32 companies) are private Dutch companies, 20 are private German limited partnerships and 7 property companies are private Luxembourgian companies.
- (2) The remainder (40%) of the share capital of the property companies (which holds the full ownership rights to the Chemnitz assets) is held by Eurotrade Real Estate Properties Europe B.V. (hereinafter: "Eurotrade", BGP and Eurotrade will be hereinafter jointly referred to in this section only as: the "Parties"). In accordance with the shareholders agreement between BGP and Eurotrade of July 24, 2007, each of the Parties has 50% of the voting rights in the property company, as well as the right to appoint two directors to the Board of Directors of the property company (of 4).
- (3) SIB Capital Future Markets Ltd. (hereinafter: "SIB Capital" or "SIB") is a private Israeli company wholly owned by the Company (through its wholly owned foreign second-tier subsidiary with final indirect holdings). SIB Capital has three management employees. These employees are exclusively involved in the activity of the Group in Germany. The expenses of their employment by SIB (employer costs) are fully covered by the Company.
- (4) Property operations company, see definitions

<sup>\*-</sup> a private Dutch company

<sup>\*\* -</sup> a private Hungarian company.

<sup>\*\*\* -</sup> an Israeli company.

### 1.2 The Group's Areas of Activity

As of the report date, the Group is engaged in 3 areas of activity: the field of incomegenerating real estate, the field of land betterment in Dusseldorf and in the field of real-estate residential development. As of December 31, 2020, and as of the report signing date, the Group's activities are carried out in Germany only.

As of the report publication date, the Company is continuing to examine the possibilities for focusing its business strategy, as of the report publication date, the Company is continuing to examine the possibilities for focusing its business strategy, where, in the reported period, the Company entered into and completed several transactions for selling parts of the Company's income generating commercial and development assets.

For further details see section 1.1.3.1 above.

### 1.2.1 The income generating real estate field

The income generating real estate field is divided into two sub-areas: (a) commercial income generating real estate and (b) residential income-generating real estate (as set forth in Section 1.6 below).

- 1.2.1.1 The field of commercial income-generating real-estate includes, inter alia, the purchase, development, renovation and lease of income-generating assets, mainly offices and retail. The Group owns, as of the report date, 9 commercial income-generating real estate assets with a total area for rent of about 75 thousand sq.m. <sup>1</sup>. The income-generating assets are mainly located in medium to large cities in western Germany. The occupancy rate of these income-generating assets, as of the signing of the report date, is about 80%. For details the transactions for the sale of assets from the commercial income generating portfolio see section 1.1.3.1 above.
- 1.2.1.2 The field of residential income-generating real-estate includes, inter alia, the purchase, development, renovation and lease of income-generating assets for residential purposes. The Group owns, as of the report signing date, 30 residential complexes in a total scope of about 12,069 apartments and with a total area for rent of about 712 thousand sq.m. (consolidated). All of the residential assets of the Group are fully managed by the group and concentrated in medium to large cities in the federal state of North Rhine Westphalia ("NRW"), located in western Germany, northern Germany (in the cities of Hanover, Bremen, Kiel and Gottingen) and Leipzig and adjacent cities. The occupancy rate of these income-generating assets, as of the signing of the report date, is about 96%.

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<sup>&</sup>lt;sup>1</sup> Excluding an asset in associate with an area of about 7,000 square meters in Chemnitz excluding an asset with an area of 9,391 square meters that was evacuated for the purpose material betterment process.

### 1.2.2 The field of betterment of the land in Dusseldorf:

As part of this area of activity, the Company is engaged in the acquisition, development and betterment of lands. The Company owns a plot of land in a central location in the city of Düsseldorf, close to/ near the location of the Company's "Grafental residential project"

### 1.2.3 Area of residential real estate development:

As part of this area of activity, the Company is engaged in the development of apartments for sale and rental, as part of the construction of a residential neighborhood in the scope of 273<sup>1</sup> residential units for the middle-upper class (above and below: the "Grafental Residential Project"). The development of the neighborhood will take place in a number of stages, while maintaining a high ratio of advance sales. In addition, the Company owns through a sub-partnership 25% of a land of 193 thousand square meters in Gerresheim neighborhood in Dusseldorf Germany. For details regarding the transaction for selling part of its holdings in the Gerresheim project see section 1.1.3.2 above. In addition, the Company owns a land complex with an area of 6,000 square meters in Aachen Germany.

For additional details regarding the Company's areas of activity, see Sections 1.6 and 1.8 below.

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<sup>&</sup>lt;sup>1</sup> In addition, the Company works to develop 340 residential units for rental under rent control classified as investment property as part of land betterment in Dusseldorf.

# 1.3 <u>Investments in the Corporation's Equity and Transactions with its Shares</u> in the last Two Years

From January 1, 2019 until the date of this report, no investments were performed in the Company's equity and/or other material transactions by an interested party in the Company with shares of the Company.

### 1.4 Distribution of Dividends and Buybacks

#### 1.4.1 Distribution of Dividends

The Dutch Civil Code<sup>1</sup> (DCC) stipulates that a Dutch public company (NV) may distribute any type of dividends to its shareholders, subject to (1) its equity exceeding the total nominal value of the issued and paid up share capital together with statutory reserves (for further discussion regarding the statutory reserves relevant to the Company, see Section 1.4.2 below) and (2) the dividend distribution will not risk the Company's continued activity. Distribution as stated may occur only from the profits of the Company (solo) or from the Distributable Reserves (as defined below), but not from the statutory reserves. In Holland, the principle of "capital preservation" is considered based on the separate financial data of the Company, and not from the consolidated financial data.

The statutory reserves which must be maintained under the Dutch companies law and/or the Articles of Association are referred to as "non-distributable reserves". It shall be noted that the Articles of Association of the Company do not include a requirement to maintain certain reserves beyond the reserves that the Company is required to maintain under the Dutch companies law. Other reserves, which are not statutory reserves by law or the Articles of Association, are referred to as "freely distributable reserves". The profit reserve and share premium reserve, for example, are considered "freely distributable reserves".

It shall be noted that despite that fact that the Company implements the international financial reporting standards (IFRS) instead of the Dutch generally accepted accounting principles (GAAP), as permitted in principle under Dutch law, the provisions of the Dutch law regarding statutory reserves shall still apply. Further to the above, it shall be noted that as of the date of the Statement of Financial Position (i.e, as of December 31, 2020) an amount of EUR 144,237 thousand was recorded in the books of the Company as premium on the shares. As stated above, based on Dutch law, a share premium is part of the distributable reserves — and therefore, the Company may<sup>2</sup> distribute said amount as dividends to its shareholders. It shall be noted that the distribution of dividends to shareholders (including from the distributable funds which are not accrued profits, including a share premium), is subject to Dutch withholding dividend tax of 15%, subject to the exemptions and leniencies provided in the law<sup>3</sup>.

<sup>&</sup>lt;sup>1</sup> The provisions of this section below are based on the information provided to the Company by its legal counsel in Holland.

<sup>&</sup>lt;sup>2</sup> Subject to the approval of the distribution by the competent organs of the Company in accordance with the provisions of the law and the Articles of Association of the Company.

<sup>&</sup>lt;sup>3</sup> It shall be noted that until December 31, 2020, a shareholder that is a corporation in an EU country and who holds 5% or more was exempt from withholding tax as stated; additionally, all of the exemptions of leniencies provided in a tax convention that The Netherlands is a party to shall apply. It is indicated that effective from January 1, 2018 this exemption was extended such that in certain conditions also a shareholder holding above 5% of the Company's shares

Regarding the ability to convert the premium to share capital and later perform a capital distribution to the shareholders by way of reducing capital without requiring withholding tax, see Section 1.4.3 below.

### 1.4.2 Conversion of Revaluation Reserves to Capital, Reduction of Capital and Distribution Thereof

The Dutch Civil Code provided that dividends cannot be distributed, inter alia, from: (a) profits of the Company arising from adjustments to fair value of investment property and from revaluations arising from fair value adjustments of financial liabilities or financial assets which were not exercised; (b) profits arising from fair value adjustments of investment property of subsidiaries and revaluations arising from fair value adjustments of financial liabilities of subsidiaries or financial assets of subsidiaries which were not exercised and (c) other profits of the subsidiaries which were not distributed to the Company as dividends and which constitute part of the Company's profit as a result of the consolidation of the financial statements of the subsidiaries with the financial statements of the Company.

The Dutch companies law stipulates that a Dutch public company must create statutory reserves, inter alia, for the profits described in subsection (a) or (b) above (hereinafter and below: "Revaluation Reserves").

The Dutch Civil Code enables the conversion of Revaluation Reserves to share capital, whether by way of issuing additional shares against the Revaluation Reserve<sup>1</sup> or by way of increasing the nominal values of the existing shares in the Company's capital on account of the Revaluation Reserve. <sup>2</sup> Subsequently, the share capital (increased) can be reduced in the manner provided by law and the Articles of Association for the reduction of share capital, and for payment of the part reduced to shareholders of the Company, pro-rata to their shares, as described below.

The main stages during the conversion process of Revaluation Reserves to share capital, the reduction of the share capital and the distribution thereof to shareholders are described below.

who is a resident of a country with which The Netherlands has a tax treaty and is not an EU member can enjoy this exemption.

<sup>&</sup>lt;sup>1</sup> It shall be noted that the issuance of additional shares may require an amendment to the Articles of Association of the Company in order to maintain the ratio required between the registered and issued capital in Dutch law (which is a ratio of no more than 5 times).

<sup>&</sup>lt;sup>2</sup> It shall be noted that the increase of the nominal value of the shares as stated will require an amendment to the Articles of Association of the Company.

Nature of the Action	Approving Entity	Required Majority
Amending the Articles of Association of the Company – increasing the nominal values of the shares of the Company and increasing the registered share capital of the Company	The general assembly of shareholders in the Company	More than half of the votes cast
Amending the Articles of Association of the Company – reducing the nominal values of the Company's shares and reducing the registered share capital of the Company	The general assembly of shareholders in the Company	A majority of two thirds of the votes will be required if less than half of the issued share capital is represented in the assembly

The resolution of the shareholders regarding the reduction of capital shall be provided by the Company to the Dutch Trade Register, and at the same time, the Company will publish a notice in a daily Dutch newspaper with national distribution regarding the delivery of the resolution to the Dutch Trade Register as stated (hereinafter: the "**Publication Date**").

The creditors of the Company may oppose the reduction of capital, within a period of two months from the Publication Date (hereinafter: the "**Period for Opposition**"). In the event that no oppositions are submitted as stated, then the approval of the court will not be required for the completion of the capital reduction proceedings.

In the event that oppositions are filed by the creditors of the Company, the Court may instruct the Company to provide additional securities to the opposing creditors as a condition for its approval to reduce the capital, unless said creditors have sufficient securities and the Company is able to repayment its liabilities (solvent);

Upon the elapse of the Period for Opposition, in the event that no oppositions are filed as stated by creditors of the Company, then the amendment of the Articles of Association allowing the reduction of the nominal values of the shares of the Company shall become effective, and the reduction of the capital shall be performed by way of a payment to the shareholders of the difference between the previous nominal values of the shares and the reduced nominal values of the shares

It shall be noted that the conversion of statutory reserves to share capital requires Dutch withholding tax at a rate of 15% to the shareholders, subject to the exemptions provided by law. <sup>1</sup>

It shall be noted that in any event, based on the guidelines of the Stock Exchange, all of the shares shall be issued and fully repaid.

<sup>&</sup>lt;sup>1</sup> A shareholder that is a corporation in an EU country and holds 5% or more is exempt from withholding tax as stated; additionally, any exemption provided in a tax convention that The Netherlands is a party to shall apply and the Dutch tax laws. It is indicated that effective from January 1, 2018 this exemption was extended such that in certain conditions also a shareholder holding above 5% of the Company's shares who is a resident of a country with which The Netherlands has a tax treaty and is not an EU member can enjoy this exemption.

## 1.4.3 Conversion of Premium to Capital, Reduction of Capital and Distribution Thereof Without Withholding Tax

The premium on shares may be convertible to share capital, and later reduced and distributed to shareholders in the manner described in Section 1.4.2 above regarding the statutory reserves. However, in contrast to the conversion of statutory reserves to share capital, the conversion of premium on shares (which is not a statutory reserve) to share capital and the reduction of the share capital against the actual repayment to the shareholders (i.e., the reduction of capital) does not require withholding tax in Holland.

### 1.4.4 Change of the Company's Capital Structure

If a distribution/distributions as stated are approved in the future by the organs of the Company, if and as required, the Company will act, subject to the provisions of the law, including without derogating from the generality of the above, the approval of organs of the Company as required, to convert the share premium<sup>1</sup> to issued and paid share capital in a manner allowing the Company to perform a distribution of capital in the future to the Company's shareholders without the requirement of withholding tax in Holland.

#### 1.4.5 Limitations on dividend distribution

The following is a description of the external limitations which have impacted the ability of the Company to distribute dividends effective from January 1, 2019 until the date of this report, as well as limitations as stated which may impact its ability to distribute dividends in the future.

During the last two years, there were no external limitations which impacted the Company's ability to distribute dividends, and there are no limitations as stated as of the Report date that may impact its ability to distribute dividends in the future, other than as provided below:

#### 1.4.5.1 Distribution limitations in trust deeds

Trust deed	Main legislative limitations	Reference to	
		additional details	
Amendment and	The Company will not distribute	See Section 1.4.5(a) of	
addition no. 1 dated	dividends to its shareholders and/or	Chapter A,	
May 9, 2013 of the	distribute capital to its shareholders	"Description of the	
trust deed dated	and/or will not perform a buy-back	Corporation's	
May 23, 2012	of its shares or convertible	Business," in the	
between the	securities (hereinafter collectively:	Company's periodic	
Company on the one	a "Distribution") if as a result of	report for 2013 (which	
hand and Reznik	such Distribution, the equity of the	was published on	
Paz Nevo Trusts	Company is reduced (excluding	March 27, 2014)	
Ltd. (Reznik) as a	minority interests) below EUR 160	[reference no.: 2014-	
trustee for holders of	million and/or the debt to CAP	01-025902]	
the Bonds (Series B)	ratio (as defined in subsection	(hereinafter: the "2013	

<sup>1</sup> As of December 31, 2020, a total of EUR 144,237 thousand is registered in the Company's books as share premium.

of the Company on the other hand (hereinafter: the "B Bonds Deed") 5.4(b) of the B Bonds Deed) exceeds 70%

Periodic Report") as well as sections 5.3(a), 5.3(b) and 5.4(b) of B Bonds Deed which is attached as Appendix B to the Shelf Offering Report of the Company dated May 19, 2013 [reference no.: 2013-01-064576]

Amendment and addition 2 dated July 14, 2014 of the trust deed dated May 23, 2012 between the Company on the one hand and Reznik as a trustee for the Bondholders (Series C) of the Company on the other hand (hereinafter: the "C Bonds Deed")

The Company has undertaken that it will not perform a distribution unless all of the terms set forth below are met: (1) as a result of the distribution as stated, the equity of the Company (excluding minority interests) is not less than EUR 150 million; (2) as a result of the distribution as stated, the debt to CAP ratio (as defined in subsection 5.4(b) of the C Bonds Deed) does not exceed 75%; (3) there was and is no real concern that any of the events set forth in Section 16.1 of the C Bonds Deed are met and (4) the most recent financial statements published by the Company before the distribution date do not contain any of the warning signs set forth below: (i) a deficit in equity; or (ii) an opinion or review by an accountant as of the date of the report that includes reference relating to the financial position of the Company; the Company will provide the Trustee with confirmation by a senior officer in the Company's financial department regarding: (1) fulfillment of the terms set forth in subsection (1) through (inclusive), in addition to a detail of the relevant calculation regarding the terms set forth in subsection (1) and (2): and (2) that the distribution and/or acquisition as will not harm stated Company's solvency with respect to the holders of Bonds (Series C) of the Company.

See sections 5.3(a), 5.3(b) and 5.4(b) and 16.1 of C Bonds Deed which is attached as Appendix B to the Shelf Offering Report of the Company dated July 20, 2014 [reference no.: 2014-01-117642]

It shall be emphasized that in accordance with the provisions of the Deed of Trust, the performance of the distribution by the Company in contrast with the provisions of the Dividend Limitation (as detailed above) constitutes grounds for the placement for immediate repayment of the entire unqualified balance of the bonds and/or the exercise of collaterals.

1.4.5.2 The distribution of the dividend by the second tier subsidiaries of the Company - for the avoidance of doubt it shall be noted that there are external limitations on the second tier subsidiaries of the Company from the agreements with financing entities in relation with the distribution of the dividends to the subsidiary (100%) BGP and/or the repayment of the principal of the shareholders' loans provided by the subsidiary BGP for said corporations, as the case may be. Without derogating from the foregoing, it shall be emphasized that as long as the investee companies as stated meet the terms of the financial conditions included in the financing agreements with the financing entities (if conditions as stated exist) and no other material breach of these agreements occurs, usually there is no external limitation to the distribution of dividends and/or payment of the principal of the shareholders' loans provided to the companies held by the subsidiary BGP. It shall be noted that in some of the financing agreements<sup>1</sup> of the companies held by BGP, as long as the senior bank financing is not repaid, dividends cannot be distributed and/or principals of inferior loans cannot be repaid, but only ongoing interest payments for the same can be made.

### 1.4.6 **Dividend distribution policy**

On May 18, 2017, the Company's Board of Directors adopted a dividend policy deriving from the Company's annual FFO. For additional details on dividend distribution see the Company immediate report dated May 21, 2017 (Ref. 051021-01-2017).

It is hereby clarified that the aforesaid dividend policy should not be regarded as a commitment by the Company to make a distribution according to its provisions, and each distribution will be discussed separately by the Company's Board of Directors, which will be authorized to decide on the actual distribution at its discretion, inter alia, taking into account the criteria detailed above and subject to the approval to carry out such distribution by the general meeting of the Company's shareholders, if and to the extent required (in accordance with the provisions of any law).

The Company's Board of Directors may also review from time to time such dividend policy and change it and/or cancel it at its sole discretion.

<sup>&</sup>lt;sup>1</sup> Financing agreements whose value in the financial statements as of December 31, 2020, amounts to EUR 195,209 thousand (about 45% only from the total bank debt in the amount EUR 429,645 thousand).

For the years 2016-2019, the Company did not distribute dividends. In light of the improvement in the Company's financial position and leverage ratio, the Company's Board of Directors is examining the possibility of distributing a dividend for 2020 results and paying attention to the Company's dividend distribution policy. All subject to the final decision of the Company's Board of Directors and the approval of the Company's shareholders as required by Dutch law.

### **Second Part - Other Information**

# 1.5 General Environment and Impact of External Factors on the Group's Activity

### **1.5.1** General

The activities of the Group within operating segment focus, as of the report date, in Germany, and are comprised of actions of purchasing residential, commercial and office buildings, mainly in Western Germany, the betterment thereof (if necessary) and their rental. It shall be noted that the operations of the Company in the residential segment are focused on medium and large cities in North Rhine Westphalia ("NRW"), in the cities of Leipzig, Hanover, Kiel Bremen, Magdeburg, Gottingen and Halle and that the actions of the Company in the commercial segment focus mostly on medium and large cities in western Germany.

Additionally, the Group is engaged in fields of activity including the betterment of land in Dusseldorf and the development of residential real estate in Dusseldorf and Aachen focusing mainly in a central area in Dusseldorf, the administrative capital of NRW.

The following are the main details regarding the macro-economic environment in Germany (including a description regarding North Rhine Westphalia, in which the "Grafental" land is located), and the real-estate industry in Germany, as of the report date, as well as the macro-economic impacts they have or are expected to have a material impact on the business results of the Group or the developments of the Group.

### 1.5.2 The Macro-Economic Environment in Germany

### 1.5.2.1 General Financial Data

	2019	*2020	*2021	*2022
Real growth	0.6%	5.5%-	2.8%	3.3%
Unemployment rate	3.2%	4.5%	4.6%	No data
Inflation	1.4%	0.5%	1.1%	1.3%

<sup>\*</sup> Forecast of the Organization of Economic Cooperation and Development (OECD)

Source: German Federal Statistical Office, Organization for Economic Cooperation and Development (OECD)

For the German economy, the year of 2020 was characterized by negative growth of 5.5% compared to a positive growth of 0.6% in 2019. Nevertheless, in the other large economies in Europe (17 large European countries) GDP in Eurozone declined by 7.5% in 2020 compared to a decline of 5.5% in the OECD countries. The negative growth in the German GDP in 2020 is the lowest since 2009 in which negative growth was 5.6% compared to the OECD countries in which negative growth was 3.3%. The OECD economists forecast returning to stability and positive growth in the economic activity in Germany in the years 2021-2022, which are expected to show a growth of 2.8% and 3.3%, respectively.

In contrast to the positive trend in recent years, in view of the impact of the Corona the average unemployment rate increased compared to 3.2% in 2019, and the unemployment rate in 2020 increased to 4.5%. The negative growth results and the inflation that has declined in 2020 are the effects of the Corona virus on the macroeconomic environment in Germany and Europe.

#### 1.5.2.2 North Rhine Westphalia

The federal state of North Rhine Westphalia (NRW) is located in northwestern Germany, and its capital is Dusseldorf. NRW has about 17.93 million inhabitants, is the most populous state in Germany and comprises about 25% of the German GDP. The main economic sectors in the area are telecommunications (leading companies in the field: Vodafone, Deutsche Telecom), IT (Fujitsu, IBM, Toshiba, HP), insurance, media, logistics, mechanical and electrical engineering, vehicle manufacturing (Ford, Opel, Daymler), chemical industries (Bayer) and energy (RWE, E.ON).

#### 1.5.2.3 Dusseldorf

### Dusseldorf - General Characteristics<sup>1</sup> -

The city of Dusseldorf has about 642 thousand residents, and is the sixth largest city in Germany. The city constitutes an important economic center, and based on the Federal Statistical Office, is one of the largest cities, third after Frankfurt and Munich in terms of GDP per capita.

<sup>&</sup>lt;sup>1</sup>Based among others on statistical data of Dusseldorf Municipality www.duesseldorf.de

Additionally, Dusseldorf enjoys a high quality of life. Due to the above, Dusseldorf is a magnet and enjoys population growth at a rate of about 0.5% per year on average and increase in the number of households in recent years, mainly due to the positive immigration which creates demand for residential units.

In the years 2012-2018 the migration inflow rate accelerated to Dusseldorf and the city grew by another 42 thousand residents, from 600 thousand residents at the end of 2010 to 642 thousand residents at the end of 2018.

### 1.5.2.4 General Information regarding the Area of the Grafental Asset, Dusseldorf

The complex is located between Grafenberg and Dusseltal, in a central location of the city, with high accessibility to business centers (about 10 minute travel from the central Dusseldorf), the airport (15 minute travel from Dusseldorf international airport), and main transportation lines. This area is characterized by a mix of uses and combines business and trade with high quality residence, culture, sport and parks. The site is bordered by the established neighborhoods Grafenberg and Dusseltal in the north and Flingern on the south.

### 1.5.3 Real Estate in Germany

### 1.5.3.1 General

The real estate market in Germany is the second largest in Europe (after Britain) and is characterized with low fluctuations in prices compared to other European and global markets. Due to the stability of real estate prices and the financial strength, German real estate is perceived as a safe haven by foreign investors.

### 1.5.3.2 Residential Real Estate

The upward trend in residential real estate property prices in Germany continues with the housing price index in May 2020 recording an annual increase of about 10.93% and in 2019 of about 8.79% according to the European Central Bank. In May 2020, apartment prices increase by about 11.81% per year, compared to the corresponding period last year in which prices increased by about 10.22%. In contrast, the prices of new homes increased in May 2020 by about 8.04%, compared to the corresponding period last year in which prices increased by about 7.95%.

Low construction activity in Germany is one of the reasons for the continued increase in prices. The supply of apartments does not meet the required demands, although the rate of construction has increased by about 2% compared to the previous period and is about 293,000 units per year (according to Destatis data). This construction rate still does not meet the demands since population growth rate along with positive immigration is higher. To prevent the shortage, major cities need to maintain a construction rate of about 400,000 per year.

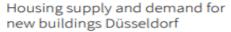
According to JLL, the scope of residential real estate transactions for 2020 amounted to about EUR 25.296 billion compared to about EUR 22.03 billion in 2019.

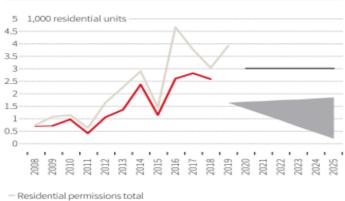
The German residential market is characterized by a high rate of residents living in rentals and extensive protections provided to renters, including, inter alia, regulation of rental fees. For additional details, see Section 1.17.2.1.

According to JLL report - the scope of commercial real estate transactions in 2020 amounted to EUR 10.6 billion compared to EUR 11.06 billion in 2019, which is effected among others by the Corona. The scope of commercial real estate (offices) in 2020 was EUR 24.48 billion constituting 30% of the scope of transactions in 2020 compared to 2019 where the scope of transactions was EUR 36.72 billion constituting 40% of the scope of transactions in that year.

#### 1.5.4 Real Estate in Dusseldorf

### 1.5.4.1 The Residential Real Estate Market in Dusseldorf





- Residential completions total
- City of Düsseldorf's target for residential completions
- JLL Needs Analysis

Due to a shortage of land for development in central areas of the city, the construction rate of residential buildings during recent years did not catch up with the population growth rate as the number of households in the city is expected to continue to grow, as well as the demand for residential apartments in the city.

In addition, the number of building permits approved in 2019 was 3,908 representing increase of 30% compared to the previous year. In 2016, 3,400 building permits were approved and in 2017 3,750 building permits were approved compared to 2018 in which only 2,500 building permits were approved. Accordingly, 2019 hit all-time record of complying with the municipality's target which is granting building permits for 3,000 apartments per year.

Prices in the Düsseldorf apartment market have been increasing since 2009 where recently increase is moderate.

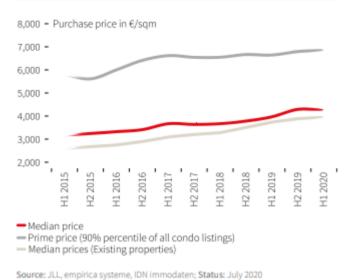
The surplus in demand for residential properties has a positive effect on occupancy rates, price levels, and rent levels of new residential real estate in the city.

Following are diagrams showing the development of construction completions (new and renewed apartments) and trends in purchase prices and rent of residential units in Düsseldorf and similar large cities in Germany.

Additional annual need for housing units (includes also apartments in detached houses) without consideration of current construction deficits Source: destatis, JLL: Status: July 2020

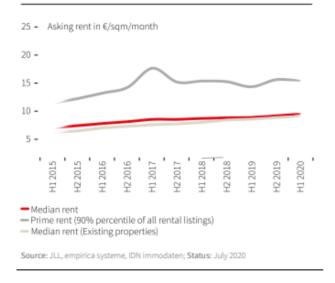
### Development of real estate prices in Dusseldorf (Euro per square meter)

### Development of purchase prices for condominiums



## <u>Development of rental prices of apartments in Dusseldorf (Euro per square meter per month)</u>

### Development of rental prices



The development of rental prices in residential apartments in Düsseldorf reached an average price of  $\in$  11.90 per sq.m. per month in the first half of 2020 representing an increase of 5.3% compared to the corresponding period last year. The increase in rental prices was more significant in prestigious neighborhoods (prime segment) which was characterized by an increase of 5.9%. This prime segment reached a price level of  $\in$  17.05 per sq.m. per month (Based on maximum observations).

According to a study by JLL, the increase in sale prices is consistent and moderate. The sale price in less prestigious areas in the first half of 2020 per sq.m is  $\in$  3,000. By contrast, The average price in in the first half of 2020 is  $\in$  6,840 per square meter in prestigious areas and there are observations of  $\in$  11,000 per sq.m.

#### Distribution of condo listings by price group Purchase price group in €/sqm > 8,500 ≤8,500 ≤ 8,000 ≤ 7,500 ≤ 7,000 ≤ 6,500 ≤6,000 ≤5,500 ≤ 5,000 ≤ 4,500 ≤4,000 ≤3,500 ≤3,000 ≤ 2,500 $\leq 2,000$ -100 -50 500 100 150 200

Half-year difference in the number of listings
 H1 2020

Source: JLL, empirica systeme; Status: July 2020

# 1.5.5 <u>The Macro-Economic Impacts Which Have Or Expected To have Substantial Impact</u> on the Business Results of the Company or Company's Developments

The policy of the European Central Bank (ECB) has remained unchanged so the interest policy remained zero. The interest margin on loans remained 0.25% while the interest on deposits remained at a negative level of -0.5%.

The main target of ECB under its monetary policy is to maintain price stability while placing an inflation rate which is low and close to inflation rate of 2% in the medium range. The inflation rate for December 2020 is 0.5% and the expected inflation rate for 2021 2022 is 1.1% and 1.3%, respectively.

In view of the COVID-19 pandemic, the central bank is taking measures to help and assist the Eurozone financially, such as providing loans on favorable terms, increasing the banks' ability to lend money, assisting the economy cope with the current crisis, assisting by providing credit to households, etc.

### 1.5.6 Outbreak of the Corona Virus

#### General

Following the outbreak of the Corona Virus (COVID-19) in China in December 2019, and spreading to many other countries in early 2020, there has been a decline in economic activity in many regions of the world and in Israel and Germany as well. The spread of the virus, among other things, has disrupted the supply chain, a decrease in the volume of global transport, traffic and employment restrictions imposed by the Israeli government and many governments worldwide, as well as declines in the value of financial assets and commodities in markets in Israel and around the world. In addition, in accordance with the directives of the governments of Germany, the Netherlands and Israel, the activity of businesses was banned or restricted, presence of manpower in workplaces was significantly restricted, education systems were shut down and restrictions were imposed on leaving homes. It is hereby indicated that during the second quarter, the German government began removing some of the restrictions, following relative success in controlling the virus. After the report date and prior to the publication date of the report, there was an increase in the spread of the virus in Germany and the German government began imposing renewed restrictions in order to stop the spread of the virus.

#### The Company's risks and exposures

The activity of the Company since the beginning of the crisis until today continues regularly subject to the restrictions and guidelines of the relevant governments in countries in which the Company operates.

It should be indicated that the Corona crisis and the related economic crisis may create an exposure for the Company mainly in the income producing real estate sector, both in view of the impact of the Corona crisis on daily business activity in Germany and the ability of businesses to continue their operations and pay rental fees for commercial assets and (to a lesser extent) for residential assets in view of harm to income of private tenants, including their ability to meet their obligations to the Company and pay rental and/or the Company's ability to find tenants for vacant spaces.

In addition, the Company has an exposure also in the real estate development sector since the impact of the economic crisis on global economy and on Germany in particular, may have an effect on the demand for apartments and cause a decrease in the value of the apartments for sale and/or decrease in the sales rate of apartments (although as of the report date, the Company is not aware of indications of changes in selling prices of apartments and/or change in construction costs).

As of this date, although vaccinations campaigns have commenced in many countries around the world including Germany, the Netherlands and Israel which may contain and later on even stop the spread of the virus, the end of the economic crisis in these countries and throughout the world cannot be expected and accordingly its full impact on the Company's operations cannot be expected or estimated at this stage.

#### Specific effects of the Corona virus on the Company's operating results

The Company's revenues were not significantly harmed, among other things, in view of recent actions taken by the Company that focused its activities on residential properties, which reduced the Company's exposure to commercial tenants as well as the German government's assistance to commercial tenants. However, during the first quarter, the Company recognized a loss of EUR 11.1 million following a significant decrease in the fair value of the Company's investment in marketable securities due to the crisis in capital markets from the spread of the Corona virus which was offset in full in 2020 in which the Company recognized a cumulative profit of EUR 11.5 million following an increase in fair value of the same investment in marketable securities due to recovery of the capital markets. In addition, in 2020, the Company recognized impairment loss of the Company's commercial assets and a profit in respect of appreciation of the residential assets as detailed below.

The spread of the Corona virus and the decline in economic activity as described above affected the Company's operations and results as detailed below:

- During the reported period, the financial situation of various tenants in the commercial real estate sector was harmed, which led to difficulties in paying rent and management fees, delaying in lease agreements renewal and finding tenants for vacant spaces. As of the report date, trade receivables' balance of approximately EUR 0.3 million, which constitutes approximately 3% of the Company's revenues in the commercial real estate sector have not yet been received due to deferral of payments and/or cancellation due to the Corona crisis. In the residential income producing sector the change in occupancy rate as of December 31, 2020 and the report publication date was insignificant in relation to the average occupancy rate in 2019 as well as a change in the rate of cancellations and delays in collection is negligible. It should be noted that due to the reduction in the Company's exposure in the commercial real estate sector, this decrease in the collection rate did not have a material effect on the Company's cash flow.
- In addition, during the reporting period, there was an increase in discount rates used to measure the fair value of some of the Company's investment properties in the commercial real estate sector at a rate of 0.37%, based on appraisals as of September 30, 2020, conducted by external appraisers.

In addition, with respect to some of the assets as aforesaid, the Company has updated the projected cash flow in accordance with the effects described in the previous section. As a result, there was a decrease in the fair value of commercial real estate assets and a loss was recognized from a change in the fair value of approximately EUR 28.2 million. As of December 31, 2020, the Company estimates that the other parameters used to appraise the Company's commercial assets as of September 30, 2020, are unchanged.

- The crisis did not have a negative effect on the Company's residential assets. During the reporting period, there was a decrease in discount rates used to measure the fair value of some of the Company's investment properties in the residential real estate sector at a rate of approximately 1.39% due to changes in market conditions during the period, based on valuations as of December 31, 2020 conducted by external appraisers. As a result, there was an increase in the fair value of residential assets and a gain from a change in the fair value of approximately EUR 115.9 million was recognized.
- With regard to the development sector, as of December 31, 2020 and as of the approval date of the financial statements, the Company is not aware of any indications of a change in selling prices of apartments and/or a change in construction costs.
- In accordance with the above, until the approval date of the financial statements, the impact of the crisis on the Company's cash flow was insignificant, in part due to the reduced exposure to commercial real estate and proceeds received from property realization and considering changes in tenants' collection rates and slowdown in apartment sales in development projects.

The Company estimates that if the spread of the Corona virus and its effects will worsen over time, this could have significant adverse effects on the global economy and, as a result, on the markets in which the Company operates and on its areas of activity and operating results. Nevertheless, the Company estimates that the recent measures taken to reduce the Company's leverage rate, focusing its activity on the residential sector and in view of the Company's geographical and sectoral distribution, ranking, location and occupancy levels, the exposure level of the Company's business to the Corona crisis and/or significant instability is decreasing and it has the means allowing it to cope properly with the economic crisis.

For further details on the impact of the Corona crisis on the Company's operations see Note 1(c) of the financial statements of the Company attached to this report.

The Company's estimates in relation to the consequences of the corona crisis and the effects of the measures taken by the Company to reduce the Company's leverage and which will allow it to adequately cope with the economic crisis constitute forward-looking information as defined in the Securities Law. These estimates may not materialize or materialize other than the Company's estimates, inter alia, due to circumstances beyond the Company's control, including changes in virus infection trends, situation of global capital markets, deterioration or continuation of the economic crisis following the virus outbreak and German government assistance to individuals and companies that were affected by the virus.

For details regarding the risk factors of the Company see section 1.22 below.

# Third Part - Description of the Corporation's Business by Area of Activity

# 1.6 Income Generating Real Estate in Germany - Aggregate Level

Aggregate disclosure regarding the Company's activity in the income generating real estate sector - the disclosure is provided collectively both for income generating residential real estate and for income generating commercial real estate (collectively - income-producing real estate).

#### 1.6.1 General Information on the Area of Activity

#### 1.6.1.1 Structure of the Sector and Changes Therein

As stated above, as of December 31, 2020, and as of the signing of the report, the Group has been engaged in the field of income-generating real estate in Germany only. The Income Generating Real Estate Sector is divided into two subcategories: (a) the commercial income generating real estate sector, and (b) the residential income generating real estate sector.

The activities of the Group in the Income Generating Real Estate Sector have been focused, as of the report date, on Germany, one of the largest and strongest countries in Europe. Starting with the fall of the Berlin Wall during 1989 and the unification of the eastern part of the city with its western part, Germany has been experiencing economic recession which is expressed, inter alia, in the high unemployment rate and slow growth. As a result, the sector was characterized for a number of years by low real estate asset prices and high yields compared to other countries in Western Europe. However, the low real estate prices, together with the activities performed in Germany (on a municipal and federal level) resulted in ending the recession and led to the beginning of recovery in the real estate market, expressed by the massive entrance of investors (foreign and local) in the field of real estate to the German market, to identify real estate investments at attractive prices; the beginning of increased real estate asset prices, and accordingly the beginning of increased rental fee prices; and the creation of a variety of financial options for financing such transactions.

The Income Generating Real Estate Sector in which the Group is engaged is directly impacted by the economic and demographic situation in Germany. For details regarding the economic and demographic situation in Germany, see Section 1.5 above.

#### 1.6.1.2 Main Areas in which the Properties are Located

Most of the real estate assets of the Group are in a sub-segment of commercial real estate activities, and in a sub-segment of residential real estate activities, as well as residential development concentrated in the western part of Germany, including in North Rhine Westphalia (particularly residential assets), in North Germany (in Hannover, Bremen, Gottingen and Kiel) and in east Germany in the cities of Leipzig, Halle and Megdeburg.

## 1.6.1.3 Changes in the Scope of the Area of Activities and its Profitability

At the backdrop of the relatively low real estate prices in Germany, the Group commenced its operations during 2005<sup>1</sup> in the Income Generating Real Estate Sector in Germany, and during the years, continued to increase its land assets, while using its relative advantages in the local market, the Group's existing reputation and its ability to perform engagements in the field. In 2018, upon the acquisition of control of the Company by ADLER, the Company decided to take action to sell income generating real estate assets in Germany, following a refocusing of the Company's strategy.

### Sub segment of commercial income generating real estate

For details regarding the Company's activities for selling its assets in the commercial income generating segment in 2020 see section 1.1.3.1 above.

#### Sub segment of residential income generating real estate

The Company focused most of its assets in the residential field in the North Rhine Westphalia area, in which the Company holds about 4,370 residential units, in Leipzig, the Company holds about 3,600 residential units, in Magdeburg and Halle it holds 576 residential units and at the same time expanded its operations in northern Germany, in which it holds 3,523 residential units in order to utilize its managerial economies of scale. Concurrently with the performance of these purchases, the Company perfected the platform and its managerial abilities, allowing it to currently manage and renovate residential real estate assets while maintaining operational efficiency.

#### 1.6.1.4 Critical Success Factors in the Area of Activity

a. Geographic targeting (Germany only) and regional targeting (the commercial assets are mainly concentrated in West Germany).

<sup>&</sup>lt;sup>1</sup> The Brack Capital Group commenced its operations in the field of income-generating real estate in Germany during 2005. The Company itself was established during June 2006, and during July 2006, it was transferred all of the holdings of the previous shareholders in BGP, which at the time, already held (through asset companies) four income generating assets in Germany. See also Section 1.1.4 above.

- b. An independent and complete management system (facility, property, asset management).
- c. Critical mass of assets, creating an economies of scale and decreasing marginal cost in asset management.
- d. Combination of defensive assets creating high cash flows in long term durations and assets creating (relatively) low cash flows in the short term, while still allowing significant improvement over time.
- e. High financial strength, allowing perseverance and exercise of the business plan.
- f. Accessibility to various financing resources, allowing matching funding to the relevant market conditions/business plans.
- g. Varied and current deal flow from banks, private entities, governmental companies, public companies, municipal authorities and more.
- h. Accumulation of extensive and thorough knowledge and deep familiarity with the legal environment (contract, land, banking and finance, receivership, mergers and acquisitions, environmental laws), tax environment (tax planning in purchase and exercise of land, corporate taxation) and zoning environment (planning and zoning laws, city building plans, construction permits), which enable the performance of complex transactions, some of which are below market prices, and the renovation of assets while increasing value both during the performance of the transaction and throughout the life of the asset.

## 1.6.1.5 <u>Main Entry and Exit Barriers to the Field of Activity</u>

The Company estimates that the main entry barriers in the income generating real estate are:

- (1) equity requirements in a large scale.
- (2) the need to establish a management system that will provide a response to economic, legal, engineering, planning, taxation, financing and operating (asset maintenance, renovation, marketing and lease, collection) aspects, etc.
- (3) establishment of a system of relationships and access to transactions and maintaining this relationship and these contacts.

The Company estimates that the main exit barriers in the income generating real estate are:

- (1) realization of the assets subject to conditions of supply and demand
- (2) realization of the assets subject to existing financing options in the market for the potential purchasers.

#### 1.6.1.6 <u>Alternatives to the Group's Activities</u>

The tenants (current and potential) in the Group's assets may move from a rental model to an ownership model. In the sub-segment of the Income-Generating Residential Real Estate Sector, to the best of the Group's assessment, the main alternative existing for the rental of apartments is direct ownership of the residential apartments by the residents. However, to the best of the Company's assessments, the characteristics of the market in Germany indicate that many residential apartments (about 49% are rented or designated for rental) are not owned by the residents thereof.

### 1.6.1.7 Structure of the Competition in the Sector and Changes Occurring Thereto

For additional details regarding the competition structure, see Section 1.9 below.

#### 1.6.1.8 Limitations, Legislation, Standards and Special Constrains Applicable to the Sector

For details see section 1.16 below.

1.6.1.9 <u>Unique Tax Implications within the Activities</u> – as of the report date, the purchase tax on land in Germany is at a rate between 3.5% and 6.5% of the cost of the asset, depending on the specific tax legislation in the federal state in which the asset is located (for example, 6% in Berlin and Hesse, 6.5% in NRW and Schleswig-Holstein, 5% in Baden-Württemberg and Bremen, and 3.5% in Saxony). The purchase of an asset with a share transaction allows for certain terms which prevent the payment of purchase tax.

#### 1.6.1.10 Asset Purchase and Realization Policies

For details regarding actions taken by the Company to focus its business strategy in the income generating residential sector see Section 1.20 below.

#### 1.6.1.11 Material changes underlying the business activity in the last three years

In 2020, the Company carried out a series of transactions to sell some of the Company's income-generating real estate assets. For further details regarding the above transactions, see section 1.1.3.1 above. For more information on the Company's strategy, see section 1.20 below.

As of the report publication date, the Company is continuing to examine the options for refocusing its business strategy in the area of income-generating development and residential real estate activities, and in doing so, the Company is continuing to carry out operations to sell additional assets from the Company's commercial real estate portfolios, as discussed above.

### 1.6.1.12 Types of assets and uses

See section 1.14 above.

#### 1.6.1.13 The Composition of Tenants

#### Sub-segment of commercial income generating real estate

The Group's customers renting office spaces, commercial or other spaces (for non-residential purposes) are usually business corporations and retail chains. The main assets of the Group in the sub-segment of commercial income generating real estate are rented, as of the report date, to tenants with high financial strength.

It shall be noted that some of the residential complexes include a small number of commercial areas leased to commercial tenants. It shall be noted that the part of commercial tenants of the total rented space in an asset or total rental fees from the asset is negligible. Additionally, it shall be noted that less than 5% of the total rental fee revenues are paid each month by the relevant local authority, in accordance with a residential subsidy policy for eligible residents of the same relevant authority.

## Sub-segment of residential income generating real estate:

The Group engages with a single type of tenant in the sub-segment of apartment renters in residential buildings.

In addition, some of the complexes include a small number of commercial spaces rented to commercial tenants. It should be noted that the share of the commercial tenants in the total rented space of the asset or total rental fees is negligible.

As of the report date, the Company is not reliant on a single tenant or a limited number of tenants, the loss of which would substantially impact the area of activity.

# 1.6.2 <u>Summary of the Segment's Results</u>

The following is a summary of the financial results of the segment for a period of three years ending on December 31, 2020:

Parameter		For the year ending on	
	31.12.2020	31.12.2019	31.12.2018
		In EUR thousand	
Total income of			
the operations	96 901	99,349	105 902
(consolidated)	86,801	99,349	105,893
Estimated			
revaluation			
gains/losses			
(consolidated),	87,677	17,517	97,693
Operating profit	07,077	17,017	71,075
(consolidated)*	138,448	78,824	163,189
Same Property			
NOI (for two			
recent reporting			
periods)			
(consolidated)**	50,772	61,307	60,468
Same Property			
NOI (for two			
recent reporting			
periods) share of	40.505	50.152	51 500
the corporation **	49,527	59,173	51,792
Total NOI	50.770	c1 207	65.406
(consolidated)	50,772	61,307	65,496
Total NOI (share			
of the	49,527	59,173	56,821
corporation)	77,521	37,173	30,021

<sup>\*</sup> Results of operating profit, calculated as the NOI amount, increase/decrease in value of investment property and other income/expenses, net.

<sup>\*\*</sup> NOI from asses that as of December 31, 2020 are owned by the Company for at least two full years of operations.

# 1.6.3 <u>Geographic Areas</u>

The following are the financial parameters for the geographic area that the Group operates in (Germany):

	Germany						
	For the year ending on						
	31.12.2020 31.12.2019 31.12.2						
Gross domestic product (EUR billions) *	3,831	3,863	3,388				
GDP per capital (EUR) *	40,048	41,345	40,883				
GDP growth rate *	-5.5%	0.6%	1.5%				
Rate of inflation*	0.5%	1.1%	1.9%				
Return on domestic long term government debt ** as of 9.2.21	-0.44%	-0.22%	0.24%				
Rating of long term government debt ****	AAA	AAA	AAA				
Exchange rate of New Shekel compared to Euro as of December 31, 2020 *****	3.94	3.88	4.13				

<sup>\*</sup> From the website of the Federal Ministry of Statistics of Germany (www.destatis.de)

<sup>\*\*</sup> From the website of statistics of EU countries <a href="www.ec.europa.eu/eurostat">www.ec.europa.eu/eurostat</a>(

<sup>\*\*\*</sup> From the website of the Wall Street Journal (wsj.com).

<sup>\*\*\*\*</sup>Based on the S&P rating agency (www.standardandpoors.com).

<sup>\*\*\*\*\*</sup>From the website of the Bank of Israel (www.boi.org.il).

## 1.6.4 <u>Segmentations in Overall Level of Activity</u><sup>1,2</sup>

The following tables shall present various segmentations regarding income-generating real estate assets of the Group by use.

## 1.6.4.1 Segmentation of income generating real estate spaces by areas and uses

#### As of December 31, 2020:

	Uses	Residential	Commercial	office	Total	Percentage of Total Asset Space
Areas				In sq.m.		
Germany	Consolidated	712,384	83,014	4,465	799,863	100.0%
Germany	Share of the corporation	695,929	76,189	4,465	776,583	100.0%
Percentage of Total Asset Space	Consolidated	89.1%	10.4%	0.6%	100.0%	
Percentage of Total Asset Space	Share of the corporation	89.6%	9.8%	0.6%	100.0%	

#### As of December 31, 2019:

	Uses	Residential	Commercial	office	Total	Percentage of Total Asset Space
Areas				In sq.m.		
Germany	Consolidated	703,543	180,506	11,716	895,765	100.0%
Germany	Share of the corporation	687,088	164,771	11,716	863,575	100.0%
Percentage of Total Asset Space	Consolidated	78.5%	20.2%	1.3%	100.0%	
Percentage of Total Asset Space	Share of the corporation	79.6%	19.1%	1.4%	100.0%	

<sup>&</sup>lt;sup>1</sup> It should be noted that the Company holds 60% of the capital rights and 50% of the voting rights in the company holding offices with a total area of 7,254 square meters in Chemnitz, included in the table in this section 1.6.4 below. From an accounting perspective, the property company is presented within the investment section in associated companies in an amount of about EUR 4.3 million.

<sup>&</sup>lt;sup>2</sup> Regarding consolidated data and the Company's share of income-generating assets for residential and commercial use as set forth in this Section 1.6.4 below – it is noted that the Company holds 89.9% of the rights in the corporations holding the assets in the Matrix Titan and Leipzig. The remaining rights are held by ADLER as specified in section 1.18 below.

# 1.6.4.2 <u>Segmentation of Real Estate Fair Value by areas and uses<sup>1</sup></u>

#### As of December 31, 2020:

Areas	Uses	Residential**	Commercial**	Office*	Total	Percentage of Total Asset value
Germany	Consolidated	1,152,436	89,264	15,141	1,256,841	100.0%
Germany	Share of the corporation	1,119,726	84,326	15,141	1,219,193	100.0%
Percentage of Total Asset space	Consolidated	84.1%	14.6%	1.3%	100.0%	
Percentage of Total Asset space	Share of the corporation	84.7%	14.0%	1.3%	100.0%	

### As of December 31, 2019:

Areas	Uses	Residential**	Commercial**	Office*	Total	Percentage of Total Asset value
Germany	Consolidated	995,754	170,956	14,691	1,181,401	100.0%
Germany	Share of the corporation	972,845	159,878	14,691	1,147,414	100.0%
Percentage of Total Asset space	Consolidated	84.1%	14.6%	1.3%	100.0%	
Percentage of Total Asset space	Share of the corporation	84.7%	14.0%	1.3%	100.0%	

<sup>\*)</sup> It shall be noted that the Company holds 60% of the equity rights and 50% of the voting rights in the Property Company which holds offices in the total area of 7,254 sq.m. in the city of Chemnitz. From an accounting standpoint, the property company is presented in investment in affiliates in the amount of  $\in$  4.3 million,

<sup>1</sup> It should be noted that the figures referring to Office in all reporting periods include also a property presented in "Investments in

<sup>\*\*)</sup> It shall be noted that the Company holds 89.9% of the rights in corporations holding the assets in Matrix, Titan portfolios and Leipzig. The remaining rights are held by ADLER as specified in section 1.18 below.

<sup>&</sup>lt;sup>1</sup> It should be noted that the figures referring to Office in all reporting periods include also a property presented in "Investments in assiciates" the value of which as of the report signing date is EUR 4.3 million.

## 1.6.4.3 NOI Segmentation by areas and uses

For the year ending on December 31, 2020 (EUR thousand)

	Uses	Residential	Commercial	Office*	Total (EUR thousands)	Percentage of Total Asset NOI
Germany	Consolidated	45,988	4,212	572	50,772	100.0%
[in EUR thousands]	Share of the corporation	44,864	4,091	572	49,527	100.0%
Percentage	Consolidated	90.6%	8.3%	1.1%	100.0%	
of Total Asset NOI	Share of the corporation	90.6%	8.3%	1.2%	100.0%	

For the year ending on December 31, 2019 (EUR thousand)

	Uses	Residential	Commercial	Office*	Total (EUR thousands)	Percentage of Total Asset NOI
Germany	Consolidated	42,025	18,722	560	61,307	100.0%
[in EUR thousands]	Share of the corporation	41,098	17,515	560	59,173	100.0%
Percentage	Consolidated	68.6%	30.5%	0.9%	100.0%	
of Total Asset NOI	Share of the corporation	69.5%	29.6%	0.9%	100.0%	

For the year ending on December 31, 2018 (EUR thousand)

	Uses	Residential	Commercial	Office*	Total (EUR thousands)	Percentage of Total Asset NOI
Germany	Consolidated	40,105	24,849	542	65,496	100%
[in EUR thousands]	Share of the corporation	37,505	19,316	542	57,363	100%
Percentage	Consolidated	61.2%	37.9%	0.8%		
of Total Asset NOI	Share of the corporation	65.4%	33.7%	0.9%		

<sup>\*)</sup> It shall be noted that the Company holds 60% of the equity rights and 50% of the voting rights in the Property Company which holds offices in the total area of 7,254 sq.m. in the city of Chemnitz, which is not included in the table.

From an accounting standpoint, the property company is presented in investment in affiliates in the amount of  $\in$  4.3 million.

# 1.6.4.4 Revaluation Profit and Loss Segmentation by areas and uses

For the Year ending of December 31, 2020 (in EUR thousands)

Areas	Uses	Residential	Commercial	Office	Total (EUR thousands)	Percentage of Total Revaluated Profits or Losses
Germany	Consolidated	115,901	(28,412)	188	87,677	100.0%
Germany	Share of the corporation	110,929	(26,843)	188	84,274	100.0%
Percentage of Total Revaluation Profits or Losses	Consolidated	132%	(32%)	-	100.0%	
Percentage of Total Revaluation Profits or Losses	Share of the corporation	132%	(32%)	-	100.0%	

# For the Year ending of December 31, 2019 (in EUR thousands)

Areas	Uses	Residential	Commercial	Office	Total (EUR thousands)	Percentage of Total Revaluated Profits or Losses
Germany	Consolidated	54,810	(37,793)	500	17,517	100.0%
Germany	Share of the corporation	53,060	(35,716)	500	17,844	100.0%
Percentage of Total Revaluation Profits or Losses	Consolidated	313%	(216%)	3%	100.0%	
Percentage of Total Revaluation Profits or Losses	Share of the corporation	297%	(200%)	3%	100.0%	

For the Year ending of December 31, 2018 (in EUR thousands)

Areas	Uses	Residential	Commercial	Office	Total (EUR thousands)	Percentage of Total Revaluated Profits or Losses
Germany	Consolidated	83,833	14,359	635	98,827	100%
Germany	Share of the corporation	72,866	10,517	635	84,018	100%
Percentage of Total Revaluation Profits or Losses	Consolidated	85%	15%	0%	100%	
Percentage of Total Revaluation Profits or Losses	Share of the corporation	85%	15%	0%	100%	

# 1.6.4.5 Segmentation of Average Rental Fees per Sq.m by areas and uses:

Uses	Residential		Commercial		Office*	
	In EUR		In EUR		In EUR	
Germany	For the year ending on		For the year ending on		For the year ending on	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Average annual rental fees per sq.m.	79	77	87	75	151	129

The data above reflects a state of rental fees as of the end of the year.

<sup>\*)</sup> Including offices with a total area of 7,251 sq.m. in the city of Chemnitz, in which the property company holding them is held by the Company at the rate of 60% of the equity rights and 50% of the voting rights and from an accounting standpoint, it is presented as part of an investment in affiliated companies in the amount of  $\in$  4.3 million.

## 1.6.4.6 <u>Segmentation of average occupancy rates, by areas and uses:</u>

Uses	Residential		Commercial			Office			
	In percentages								
Germany	31.12.2020	For 2020	31.12.2019	31.12.2020	For 2020	31.12.2019	31.12.2020	For 2020	31.12.2019
Average occupancy rate (in %)	96%	96%	95%	84%	90%	96%	32%	32%	32%

It is stressed that office buildings constitute only 1.46% of the Company's total area of income generating real estate, as aforesaid.

### 1.6.4.7 Segmentation of a number of income-generating assets by areas and uses:

Uses	Residential*		Comn	nercial	Office	
Germany	For the year ending on		For the year ending on		For the year ending on	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Number of income- generating assets	30	29	8	16	2	2

<sup>\*</sup> The residential portfolio of the Company spans over many cities in Germany: it shall be emphasized that in addition to the area of residential units, some of the complexes include a small number of commercial spaces rented to commercial tenants. It shall be noted that the share of such tenants of the total rented space in the asset or total rental fees from the asset is negligible.

# 1.6.4.8 <u>Segmentation of actual average rates of return<sup>1</sup> (in percentage, by value at the end of the year) by areas and uses<sup>2</sup>.</u>

Uses	Residential		Commercial		Office	
Germany	For the year ending on		For the year ending on		For the year ending on	
	31.12.2020	31.12.2019	31.12.2020	31.12.2019	31.12.2020	31.12.2019
Actual rate of return <sup>3</sup>	4.7%	4.2%	7.6%	5.8%	5.2%	4.2%

<sup>&</sup>lt;sup>1</sup> Yield – the ratio between NOI during the specific period and between the value at the end of the same period.

<sup>&</sup>lt;sup>2</sup> It should be emphasized that the office building constitutes only about 1.46% of the total area of income-generating real estate of the Company, as stated above.

<sup>&</sup>lt;sup>3</sup> The actual yield rate (based on the value at the end of the year) – NOI from the asset or a number of assets in a reported period, assuming that the property is available the entire term, divided by the value of the asset or assets at the end of the period.

## Expected revenue for signed rental agreements (commercial and office only):

As of the date of the report, no rental income is expected in respect of signed leases. This is in view of the Company's entering into agreements for the sale of its commercial portfolio assets as detailed above. For further details regarding transactions for the sale of such assets, see Note 1.1.3.1 above.

1.6.4.9 <u>Principal lessees:</u> following the completion of the asset sale transaction, as specified in section 1.1.3.1, as of the date of the report, the Company does not depend on any tenant.

## 1.6.4.10 Purchase and sale of assets (aggregate):

Area		Parameters	Period (year ending on)			
			31.12.2020	31.12.2019	31.12.2018	
		Number of assets purchased during the year	-	-	2	
		Net cost from assets purchased during the year (consolidated) (USD thousands)	-	-	6,641	
Germany	Germany Assets purchased	NOI of assets purchased (consolidated) (in EUR thousands)*	-	-	410	
		Area of assets purchased during the year (consolidated) (in EUR thousands)	-	-	-	
		Gain/loss recorded from the realization of assets consolidated) (in EUR thousands)	-	-	278	
		Number of assets sold during the year*	6	11	1	
		Net consideration from the realization of assets sold during the year (consolidated) (USD thousands)	59,250	275,790	11,900	
Germany	Assets sold	Gain/loss recorded from the realization of assets (consolidated) (in EUR thousands)	(6,200)	(9,082)	-	
		Area of assets sold in the year (consolidated) (in thousands of sq.m)	61.7	188.3	5	
		NOI of assets sold in the year (consolidated) (in EUR thousands)*	1,954	15,209	254	

<sup>\*</sup> The NOI was standardized to annual terms.

# 1.6.5 <u>List of material and very material income-generating assets of the Company in the field of real estate activity</u>

## 1.6.5.1 Very material building - Residential portfolio in Leipzig.

(Data according to 100%; the corporation's share in the asset - 89.9% <sup>1</sup>	Details as of December 31, 2020
Name of the asset	Leipzig portfolio
Location of the asset	Leipzig, Germany
Areas of the property - split according to uses; If there is a significant change in the areas - the areas will be given for the last three years	2,722 residential units with an average area of 54 sq.m. The total area for rental totals 146,067 sq.m. It should be noted that the aforesaid portfolio also includes commercial areas in immaterial scope that are leased in consideration that is not material to the Company.
	Through investee companies -
	BCRE Leipzig Wohnen Ost BV
	BCRE Leipzig Wohnen West BV
	BCRE Leipzig Wohnen Nord BV
The holding structure in the asset (description of the holding	held (100%) by BCP Leipzig B.V
through investee companies, including the holding rates therein	$(100\%)^2$ held by the subsidiary $(100\%)$ of the
and the rate of their holding in the asset)	Company -Brack German Properties BV
,	·89.8% <sup>12</sup>
The actual share of the corporation in the asset (if the asset is in an investee company - multiplying the share of the corporation in the investee company by the investee company's share in the asset)	(For details regarding collaboration agreements between the Company and ADLER which holds 10.1% of the rights in said asset, see section 1.18 below)
Indicating the names of the partners in the asset (if the partners	
own more than 25 percent of the rights in the asset or if the	
partners are related parties)	NA
Purchase date of the asset	July 2011 <sup>3</sup>
Details of legal rights in the asset (ownership, lease, etc.)	Ownership
Legal rights registration status	Registered
Unutilized significant construction rights	None
Special issues (material construction irregularities, soil pollution,	
etc)	None
Presentation method in the financial statements (full	
consolidation/equity method of accounting/joint activity)	Full consolidation
Details regarding sold asset	NA

.

<sup>&</sup>lt;sup>1</sup>As of December 31, 2020; it should be noted that the Company is entitled to a certain percentage of the share of the other investors in the profit, and therefore the Company's share in the profit is higher than the rate of its effective holdings in the sub-subsidiaries. The share of the Company, given the aforementioned Promote mechanism, is 91.63% as of December 31, 2020.

<sup>&</sup>lt;sup>2</sup> The minority shares in the sub-subsidiaries that hold the said asset have not yet been allocated, and as of this date, ADLER holds contractual rights with respect to the property companies

<sup>&</sup>lt;sup>3</sup> It should be noted that the portfolio includes 182 residential units with a leasable area of 11 thousand square meters that were purchased in May 2014 by an investee company of the Company, which together with two other investee companies hold said portfolio

# (a) key details about the asset

Data according to 100%; the corporation's share in					On the asset
the asset – 89.8% <sup>1</sup>	2020	2019	2018		purchase date
Fair value at year end (EUR in thousands)	264,970	230,860	211,670	Cost of purchase / construction (EUR in thousands) **	82,181
Book value at year end (EUR in thousands)	264,970	230,860	211,670	Date of purchase**	July 2011
Revaluation gains or losses (EUR in thousands)	31,841	17,623	38,509	Occupancy rate (%)	93.4%
If the asset is measured at cost – impairment (reversal) of carrying amount at the end of the year (EUR in thousands)	NA	NA	NA	NOI (EUR in thousands)	6,610
If the asset is measured at cost – impairment (reversal of impairment) recorded during the year (EUR in thousands)	NA	NA	NA		
Average occupancy rate (%)	96%	96%	95%		
Actual leased areas (in square meters)	140,754	140,604	138,236		
Total revenues (EUR in thousands)	10,492	10,039	9,736		
Average rental fees per meter (per month/year) (EUR)	6.21	6.13	5.96		
Average rental fees per square meter in agreements signed over the year (EUR)	7.11	7.17	7.11		
NOI (EUR in thousands)	10,006	9,361	8,696		
Adjusted NOI (EUR in thousands)	11,456	11,666	11,202		
ERV (EUR in thousands)	12,509	12,565	12,242		
ERV yield (%)	4.7%	5.5%	5.8%		
Actual yield rate (%)	3.8%	4.5%	4.1%		
Adjusted yield rate (%) **	4.3%	5.1%	5.3%		
Number of tenants at the end of the reported year (#)	2,613	2,650	2,608		

<sup>\*\*</sup> according to average rental fees per square meter in new agreements signed over the year

<sup>&</sup>lt;sup>1</sup>As of December 31, 2020; The share of the Company, given the aforementioned Promote mechanism, is 91.63% as of December 31,2020.

# (b) Segmentation of revenues and expense structure

2020	2010	2018
2020		
10.006		9,736
-	-	-
4,526	4,409	4,010
, -	,	, -
14,532	14,448	13,746
4,526	5,087	5,050
,	,	-
		-
4,526	5,087	5,050
10,006	9,361	8,696
	4,526	EUR in thousands 10,006 10,039 - 4,526 4,409  14,532 14,448  4,526 5,087

<sup>&</sup>lt;sup>1</sup>As of December 31, 2020; The share of the Company, given the aforementioned Promote mechanism, is 91.63%.

## **Certain financing**

	Certain financing				
(the corporati	on's share in the	asset - 89.8%)	Loan A		
Balances in the 31.12.20		Presented as short- term loans:	1,770		
consolidated statement of financial	(EUR in thousands)	Presented as long- term loans:	65,910		
position	31.12.2019	Presented as short- term loans:	1,770		
	(EUR in thousands)	Presented as long- term loans:	67,715		
Fair value as of 31.12.2	Fair value as of 31.12.2020 (EUR in thousands)		NA		
Original date of taking	Original date of taking the loan		July 1, 2011		
Original loan amount (	Original loan amount (EUR in thousands)		60,000. It is indicated that additional EUR 17.4 million were received as part of drawing down a credit line carried out on December 31, 2017.		
Actual interest rate (eff	ective) as of 31.12	2.2020	1.81%		
Principal and interest r	epayment dates		on the last business day of each calendar quarter		
Key financial covenants	3		None		
Other Key financial co value etc)	venants (including	g tenant departure, asset	None		
Indicate whether the co covenants and the finan					
reported year	reported year		Yes		
Is the loan of a non-recourse type [yes / no] (For this purpose, "non-recourse" - financing without recourse to the borrower, other than the realization of collateral)		ng without recourse to	Yes		

It is noted that in January 2018, the Company and the lending bank agreed to extend the loan period described above until October 30, 2028 at a fixed interest rate of 1.81% and principal repayment of 2.5% of the original principal amount. These conditions came into effect commencing April 1, 2019.

# (C) Material legal restrictions and liens on the asset

Туре	Details	The amount secured by a lien 31.12.2020 (In the currency in which the liability for which the lien is given)
	First ranking lien in favor of the banking corporation on the rights of the asset (about 2,722 units in the city of Leipzig) assigning rental fee proceeds in favor of the lender,	
<u>Liens</u> First ranking	bank accounts and insurance receipts.	EUR 77.4 million

# (D) Information regarding valuations:

Data according to 100%; the corporation's share in the asset –			
89.8% <sup>1</sup>	31.12.2020	30.09.2020	30.06.2020
The determined value (EUR in			
thousands)	264,970	260,680	254,320
Identity of the appraiser	CBRE	CBRE	CBRE
Is the appraiser independent?	Yes	Yes	Yes
Is an indemnification agreement in			
place?	No	No	No
The effective date of the valuation			
(the date intended by the valuation)	31.12.2020	30.09.2020	30.06.2020
Valuation model	DCF	DCF	DCF

# **Key assumptions used for the valuation:**

		31.12.2020	30.09.2020	30.06.2020
	Gross leasable			
	area taken into			
	account in the			
	calculation (sq. m)	146,067	146,067	146,067
	Average value per			
	sq.m (EUR)	1,814	1,785	1,741
Valuation using	Actual annual			
Discounted Cash	rental (EUR in			
Flows	thousands)	10,575	10,462	10,199
(DCF)	Representative			
	annual rental			
	(EUR in			
	thousands)	12,509	12,541	12,538
	Lettable area			
	residential	98.6%	98.6%	98.6%
	Lettable area			
	commercial	1.4%	1.4%	1.4%
	Actual vacancy			
	rate	2.9%	3.5%	5.3%
	Representative			
	vacancy rate	2.0%	2.0%	2.0%
	Monthly rental per			
	sq.m	6.18	6.15	6.12
	Representative			
	monthly rental	7.11	7.12	7.12
	Expected			
	appreciation for			
	years 1-5	2.0%	2.0%	2.0%
	Expected			
	appreciation for			
	years 6-10	1.5%	1.5%	1.5%
	Annual			
	maintenance costs			
	per sq.m	8.9	8.9	8.9

<sup>1</sup>As of December 31, 2020; The share of the Company, given the aforementioned Promote mechanism, is 91.63% as of December 31, 2020.

	Annual leasehold			
	improvements			
	costs per sq.m	66	65	71
	Discount rate for			
	the valuation	4.76%	4.84%	4.90%
	Yield rate on notional			
	realization (Cap rate)	3.26%	3.34%	3.40%
Sensitivity analyzes for value				
(according to the	selected approach):	Changes in value in EUR in thousands		
	Decrease of 0.5 basis points	10,900	10,730	10,290
Discount rate	Decrease of 0.25 basis points	5,580	5,400	5,190
	Increase of 0.25 basis points	(5,540)	(5,410)	(5,370)
	Increase of 0.5 basis points	(11,440)	(10,850)	(10,840)

<sup>\*)</sup> monthly rental fees relating to rental units only

Additional clarifications in connection with the valuation:

Up to the second quarter of 2018 (inclusive), valuations were carried out by JLL for the Company's residential portfolio in Leipzig (for the purpose of this matter: the asset). After acquiring control of the Company by ADLER and for preparing the financial statements for 2018, JLL was replaced by Savills, one of the world's leading real estate agencies.

For details regarding the approach differences see 1.6.5.1 d of the periodic report as of December 31, 2019 (Ref. 026409-01-2020).

On June 23, 2020, the Company's Board of Directors decided to enter into agreement with the appraiser CBRE instead of the appraiser Savills and the valuations detailed above as of June 30, 2020 and December 31, 2020 were conducted by CBRE. The decision to enter into agreement with CBRE in lieu of Savills is mainly due to the level of expertise of CBRE which is the largest and leading company in the German market in the field of real estate services.

It is clarified that to the best of the Company's knowledge, the differences between the valuations conducted by Savills and CBRE are related, inter alia, to changes in various indices following the consequences of the Corona crisis, which affected the market in which the Company operates during the relevant period (i.e., December 31, 2019), compared to the indices on which the Company's previous appraise has relied, among other things, taking into account the fact that this is the "pre-Corona" period and also, in view of the fact that CBRE is a large and leading company in the German market and therefore has access to a wider database.

In view of the foregoing, the main differences between the valuations are due to the following:

(1) The income producing residential segment - during the reporting period there was a decrease in the discount rates used to measure the fair value of some of the Company's investment properties in the residential segment at a rate of approximately 1.39% due to changes in market conditions during the period and among other things, the residential sector in Germany positions itself during the Corona crisis as a stable and attractive investment following subsidies and assistance provided by the German government to protect tenants. As a result, the fair value of the residential assets has increased and a profit from change of fair value of EUR 115.9 million was recognized. Also, another reason for the increase in the fair value of residential real estate properties is an increase in rental fees charged by the Company of approximately 1.4% during 2020.

In addition, real estate rental prices in Germany continued to rise during 2020, despite the corona crisis, in the range of 1.2% to 3.9%. The main reason is due to the fact that the residential real estate sector in Germany has positioned itself during the Corona crisis as a stable and attractive investment as described above, thus many new investors, who previously invested in different sectors, started investing in this sector, contributing to increase market prices.

(2) Income producing commercial segment - on the other hand, during the reporting period there was an increase in discount rates used to measure the fair value of some of the Company's investment properties in the income producing commercial segment at a rate of 0.37% due to changes in market conditions during the period deriving mainly from the uncertainty created in the commercial real estate market and the change in investor reasons, among other things, towards the residential real estate sector following the Corona crisis.

In addition, there was a decrease in occupancy rates of some of the Company's income producing commercial assets. As a result, the fair value of income producing commercial assets has decreased and a loss was recognized from a change in the fair value in the amount of approximately EUR 28.2 million.

# (E) Additional details - illustrating the Promote Mechanism regarding the Company's asset in Leipzig.

In addition to the Company's share in the division of profits in accordance with the rate of its holdings in the capital of the asset company, the Company is entitled to 20% of the share of its partners (members of the group of investments) in any future distribution of profits in the property company, after the repayment of the entire investment of the partners in the transaction in addition to aggregate annual yield of 8% on the investment (above and hereinafter: the "**Promote Mechanism**").

It shall be noted that as of the Signing Date of the Report, no distribution was performed as stated above, and the data on the table below reflects a case of the sale of the asset on December 31, 2020 in accordance with the fair value of the asset as of the same date, for the illustration of the promote mechanism. The following example is a numeric example only considering the promote mechanism, for the convenience purpose and in order to understand the promote mechanism only.

Data on the table is in N	Data on the table is in NIS thousands				
Fair value of the asset as of December 31, 2020		264,970			
Repayment of loans from banks		(67,680)			
Other net assets and liabilities		(25,760)			
Remaining distributable amount		171,530			
Rate of holdings before impact of Promote mechanism		89.82%			
Rate of holdings after impact of Promote mechanism	91.63%				
Amount for distribution and nature	Distribution to partners (non- controlling interests)	Total amounts distributed to the Company	Total remaining distributable amounts		
Distribution of profits before use of promote mechanism	17,464	154,067	-		
Value of Promote	(3,104)	3,104	-		
Total	14,359	157,171	-		

Sensitivity analysis of value of Promote compared to change in fair value of investment property					
	Company's effective share – in EUR thousands				
Impact of increase of 10% in fair value of real estate	_				
5,299	2,650	3,104	(2,650)	(5,299)	

The holdings rate after the impact of the promote mechanism was calculated under the assumption that the holdings rate of the minority in the joint venture is equal to the total holdings in the equity of the joint venture while considering the total capital loans provided from non-controlling interest and the value of the promote mechanism - in the following manner:

		EUR thousands
Equity of the joint venture, excluding loans from non- controlling interests and from the Company:		171,530
Share of non-controlling interests in the equity (excluding loans from non-controlling interest and from the Company) before the impact of the promote mechanism:	10.18%	17,464
Value of the promote mechanism:		(3,104)
Value of holdings of non-controlling interests after the impact of the promote mechanism:		14,359
Equity of joint venture excluding loans from non- controlling interests		171,530
Effective holdings rate of the non-controlling interests in the joint venture, after use of the promote mechanism(excluding capital loans):		8.37%
Effective holdings rate of the holders of non-controlling interests in the joint venture, after use of the promote mechanism:		91.63%

# 1.6.6 Adjustments Required on the Company Level

# 1.6.6.1 Adjustments of Fair Value to Values in the Statement of Financial Position:

		As of		
		(consolidated) (in EUR thousands)		
		31.12.2020 31.12.2019		
Presentation	Total income generating	1.056.041	1 101 101	
in the	assets (consolidated)	1,256,841	1,181,401	
Description	Total lands for investment			
of the	(consolidated)	60,900	62,218	
Corporation's				
Business	Total (consolidated)			
Report		1,317,741	1,243,619	
	Assets included within "non- current assets held for sale" in the Statement of Financial	(27.242)	(54.155)	
	Position	(27,242)	(54,155)	
Adjustments	Adjustments to value arising			
	from accounts payable and			
	receivable sections	-	-	
	Adjustments arising from			
	presentation of assets by cost	-	-	

	Other adjustments (companies accounted for by equity method of accounting)	(4,153)	(3,896)
	Total adjustments	(31,394)	(58,051)
	Total, after adjustments	1,286,346	1,185,568
Presentation in the Statement of Financial	Section of investment property in the Statement of Financial Position (consolidated)	1,286,346	1,185,568
Position	Total	1,286,346	1,185,568

# 1.6.6.2 <u>Adjustments to FFO Profits (Funds from Operations)</u>

	FFO for year ending on		
	31.12.2020 31.12.2019 31.12.2018		
		thousands, consoli	
		Unaudited	
Net profit for the year attributed to			
holders of capital rights of the			
Company	92,695	18,318	100,919
Adjustments based on provisions			
of the Fourth Addendum to the			
Securities Regulations (Details and Draft of Prospectus – Form and			
Structure) - 1969 (hereinafter: the			
"Prospectus Details			
Regulations")*:			
Changes in value of investment			
property, investment property			
under construction, lands and			
additional investment assets	(82,153)	(16,388)	(81,055)
Changes in fair value of financial			
instruments measured at fair value	(4.445)	0.014	(1.420)
through profit and loss	(1,117)	8,914	(1,438)
Deferred taxes for adjustments	27,751	10,927	23,895
Adjustments [1-8] regarding			
affiliates or joint transactions			
presented in accordance with the			
equity method	-		
		=====	====
Nominal FFO (Funds from			
Operations) under the provisions		21.771	42.221
of the Fourth Addendum to the	37,176	21,771	42,321
Prospectus Details Regulations*			
Additional adjustments in respect			
of non-cash flow items:			
Cost of share-based remuneration	-	-	-
Amortization of financing costs,			
exchange rate differences and non-	(1,032)	10,667	(4,640)
cash flow indexing			
Interest component in hedging transactions		1,451	1,055
Additional adjustments for one-off			
items/ new activities/discontinued			
activities /other:			
Management and general expenses			
for management time in		4 211	4.651
connection with the betterment of	1,072	4,211	4,651
land in Dusseldorf			
Depreciation , donations,			
professional services, and one-off	<b>7.40</b>	5,271	5,119
adjustments	548		
Adjustments for associates and	(262)	378	1,292
non-controlling interests			
Profit from the sale of apartments	(12,217)	(11,073)	(12,731)
Additional adjustments with non-	-		
controlling interests			
	=====	=====	=====

FFO according to management approach	25,285	32,676	37,067

FFO is not a financial index based on accepted accounting rules; this index is calculated according to the provisions of the Securities Authority; the index is accounting net income for the period, less the one-off revenues and expenses (including profits or losses from the revaluation of assets), the sale of assets, depreciation and amortization and additional types of profit; the use of this index is accepted for determining the performances of income generating real estate companies and **does not include profit from the sale of apartments**; the adjustments required from the accounting income are detailed in this table.

### 1.7 Betterment of the Land in Dusseldorf

## 1.7.1 General information regarding the operating segment

## 1.7.1.1 <u>Structure of the Operating Segment and Changes Applicable Thereto</u>

The Company owns a plot of land ("Land I") in a central location in the city of Dusseldorf, (where the Company's "Grafental" residential project is located) (for further details see section 1.7.1.8 below) designated for constructing office park. In addition, in August 2014, the Company purchased another land complex of with an area of 20,000 sq.m where several residential buildings and offices are erected thereon (Land II) located in the Grafenberg neighborhood – one of the prestigious residential neighborhoods of Düsseldorf adjacent to the "Grafental" residential project established by the Company.

The Company is working to improve the land and changing its designation from the existing zoning to its future designation as land for residential development and during the reporting period continued to promote new plans for Land I and land II as detailed in section 1.7.1.8 below.

#### 1.7.1.2 <u>Critical Success Factors in the Segment</u>

The Group estimates that the main factors contributing to the success in the area of activity are as follows:

- a. Thorough familiarity with the local real-estate market in Dusseldorf and mapping its needs for the medium-long term.
- b. Building a planning team (city planners, architects, road and infrastructure planners, environmental development planners) which is high quality and professional, with experienced familiarity with the real estate market in Dusseldorf, together with understanding and control of the planning laws relevant to the designation change process as stated.
- c. Access and personal familiarity with the various planning entities in the city of Dusseldorf.
- d. Accumulating extensive and thorough knowledge and familiarity with the legal and planning environment.

#### 1.7.1.3 Main Entry and Exit Barriers of the Area of Activity

The Company estimates that the main entry barriers in the income generating real estate are:

- (1) equity requirements in a large scale.
- (2) the need to establish a management system that will provide a response to economic, legal, engineering, aspects, etc.
- (3) thorough familiarity on a professional basis with the decision makers in Dusseldorf municipality in general and in the various planning authorities, in particular.

The Company estimates that the main exit barriers in the income generating real estate are:

- (1) realization of assets subject to conditions of supply and demand
- (2) realization of assets subject to existing financing options in the market for the potential purchasers.

#### 1.7.1.4 Competition structure in the area of activity and the changes thereof

For further details see section 1.9 below.

# 1.7.1.5 <u>Limitations, Legislation, Standards and Special Constraints Applicable to</u> the Segment

For further details see section 1.17 below.

### 1.7.1.6 The main areas in which the assets are located

The assets are located in Dusseldorf. For further details see section 1.7.3 below.

#### 1.7.1.7 <u>Asset purchase and realization policy</u>

See section 1.20 below.

## 1.7.1.8 Material changes underlying the business activity in the last three years

# a. <u>Land I: Progress in approval processes of the city building plans for</u> Grafental Ost

Regarding Land I designated to build offices, the Company promoted along with the municipality of Dusseldorf, a city building plan to change designation of said land for residential use, such that an additional 702 residential units can be built upon the formal approval of the new city building plan including residential units that are in various performance stages including 340 residential units expected to be subject to rent control.

#### Grafental Mitte city building plan

The city building plan for 389 residential units/about 34 thousand sq.m of construction rights, net (of which 172 units/about 12 thousand sq.m of construction rights, net that are subject to rent control). This city building plan is in effect and applies to stages G-I of the Dusseldorf residential project as specified in section 1.8 below.

## Grafental Ost city building plan

The city building plan for the remaining 313 residential units/about 30 thousand sq.m of construction rights, net (of which 168 residential units/about 14 thousand sqm of construction rights net expected to be subject to rent control) is in the process of planning and the Company estimates that the city building plan will be approved and will be available for construction towards the end of 2021. This city building plan will apply to stages J - L of the residential project in Düsseldorf (for further details see section 1.8.below). The city building plan will apply to the remainder of the land at the present zoning for offices with an area of approximately 20,000 square meters and an area of approximately 7,000 square meters which is owned currently by Dusseldorf municipality and expected to be purchased by the Company in the coming two years.

The Company expects that in 2022, it will be possible to publish the draft city building plan for public review under section 3.2 of the German Planning and Construction Law for the purpose of receiving comments/objections from the public. It is stressed that publication of the draft city building plan for public review allows the Company to submit and receive building permits under section 33 of the German Planning and Building Law, even before the final approval of the city building plan by city council.

Upon receipt of comments/objections by the public and adjusting the draft city building plan to the extent necessary to the aforesaid comments/objections, the draft city building plan will be presented for final approval by city Council

The information described above in connection with the progress in the city building plan approval procedures and the aforesaid change in zoning (including the expected dates of its completion) is forward-looking information as defined in the securities law – 1968 which is not under the Company's full control and the occurrence of which in practice is not at all certain. There is no assurance that the change in zoning proceeding will take place and/or be completed, if at all, as its completion is subject to planning and construction proceedings required according to German law, the completion of which is not under the Company's control.

For further details regarding restrictions on rental for part of the stages in the project see section 1.7 of the 2018 periodic report.

- b. Land II: Purchase of a number of office buildings in the Grafenberg neighborhood for the purpose of improvement The Company owns a land with an area of approximately 20,000 m² on which are located residential and office buildings (generating annual rental fees of EUR 92 thousand) in the Grafenberg neighborhood one of the upscale neighborhoods in the City of Düsseldorf and adjacent to the "Grafental" residential project constructed by the Company. For further details regarding this transaction see immediate report dated August 31, 2014 (ref 146337-01-2014) which is brought by way of reference.
- c. In the reported period, the Company continued to promote, together with the city of Dusseldorf, a city building plan to change the designation of the aforesaid land ("Land II") to residential. According to the Company's plan, if and inasmuch as the change in zoning is completed, it will allow the construction of a residential project which will include 84 residential units (approximately 14,000 m² constructed area, net) on the land (instead of the existing structures). For details regarding said city building plan see sub section a above.
- d. For additional details regarding Gerresheim project see residential real estate development in Dusseldorf in section 1.8.
- 1.7.1.9 <u>Implications of tax laws applicable to the Group and unique to this area of activity.</u>

See section 1.15 below.

## 1.7.2 <u>Summary of Segment Results</u>

The following is a summary of the financial results of the segment for a period of three years ending on December 31, 2020:

	For the year ending on		
Parameter	31.12.2020	31.12.2019	31.12.2018
		In EUR thousan	d
Total operating income (consolidated)	265	326	183
Estimated revaluation gains or losses (consolidated)	(4,455)	(4,179)	(2,694)
Operating profit (consolidated)	(4,621)	(4,006)	(2,609)
Same property NOI (for two recent reporting periods) (consolidated)	(166)	174	85
Same property NOI (for two recent reporting periods) share of the corporation	(132)	155	83
Total NOI (consolidated)	(166)	174	85
Total NOI (share of the corporation)	(132)	155	83

# 1.7.3 <u>Geographic Areas</u>

		Dusseldorf/Germany/NRW		
		For year ending on		
		31.12.2020	31.12.2019	31.12.2018
Binding sectorial parameters:				
Index relating to asset prices	Residential (price psm)****	4,250	3,950	3,660
in relevant uses in Dusseldorf	Office (price psm)****	28.5	28.5	28.0
Scopes of sales in industry in NRW ******	n the construction (EUR millions)	25.1	24.2	25.1
Construction pricannual change ra	ce index in Germany – te **	3.1%	3.2%	3.8%
Construction permits in NRW**** (by use)	Residential (residential units)	43,300	42,100	41,200
Construction permits in Dusseldorf**** (by use)	Residential (residential units)	No data	No data	No data

<sup>\*</sup> Based on the website of Dusseldorf municipality www.duesseldorf.de

<sup>\*\*</sup>Based on the publication by the German Federal Statistical Office (<u>www.destatis.de</u>). It shall be noted that the company has not requested consent of the said entity for the inclusion of the data below, as it is published public information.

<sup>\*\*\*</sup>Based on the Wall Street Journal (www.wsj.com).

<sup>\*\*\*\*</sup> Based on market research of JLL.

<sup>\*\*\*\*\*</sup> Based on the IT.NRW Bureau of Statistics.

\*\*\*\*\*\*Based on publications of the German Central Bank (<a href="www.bundesbank.de">www.bundesbank.de</a>). It shall be noted that the company has not requested consent of said entity for the inclusion of the data below, as it is published public information.

#### 1.7.4 Land for Investment

Land classified as investment property (aggregate)

Area Parameters		Period (year ending on)	
		31.12.2020	31.12.2019
	The amount that the lands are presented in the financial statements at the end of the year (consolidated) (in EUR thousands)	46,700	46,700
Germany	Total area of land at the end of the year (in thousands of sq.m.)  Total construction rights in land,	20,000	20,000
	based on approved plans, by use (in thousands of sq.m.)	7	7

# 1.8 Area of Residential Real Estate Development

Definitions for the purpose of section 1.8 only

- (1) Real estate development project which ended in the current year Said project is a project in which all of the following are met: (A) The rate of project completion as of the last day of the reporting year is one-hundred percent; (B) Delivery of the apartments in the project was completed in the course of the reporting year; (C) Income in respect of the project was recognized during the reporting year; (D) No income from the project is expected which has not yet been recognized; (E) The inventory attributed to the project was fully derecognized by the last day of the reporting year;
- (2) Real estate development project the construction of which ended during the current period and the sale of which has not yet fully ended Said project is a project where its completion rate as of the last day of the reporting year is one-hundred percent and it does not meet the requirements set forth in subsection 1(B) and (D), above;
- (3) Real estate development project under construction Said project is a project in which all of the following are met: (A) Construction of the project commenced before the end of the reporting year and there is no prevention to consistently continue its construction; (B) Construction of the project did not end by the last day of the reporting year;

- (4) Real estate development project being planned Said project is a project in which all of the following are met: (A) On the last day of the reporting year, its construction has not yet commenced; (B) One of the following (1) in the assessment of the corporation's management, its construction is expected to begin in the year following the reporting year; (2) a building permit has been received (or outside of Israel a permit which is the equivalent of a building permit);
- (5) <u>Land reserve project</u> Said project is land which is presented as inventory or real property inventory on which project construction has not yet commenced, and the requirements of subsection 4(B) above are not met;

#### Introduction

The following projects are included in this area of activity:

Grafental project - residential project in Dusseldorf

The Group owns land with an area of about 150 thousand square meters ("Grafental"), located in a central area of Dusseldorf<sup>1</sup>, the administrative capital of NRW.

The Company has decided to develop the land such that on a portion of the land a residential neighborhood will be constructed.

The development of the neighborhood is performed in a number of stages while maintaining a high ratio of advance sales (hereinafter: the "Residential Project"). As a result of this decision, the Company began operating to promote the commencement of the construction of the Residential Project and therefore, the Company has decided to classify the part of the project attributed to the development of residential real estate as inventory of buildings under construction and land inventory, in accordance with the Company's operating cycle. Out of the project, land designated for subsidized rent above was not classified to inventory and is presented and accounted for in the financial statements as investment property (according to accepted accounting principles). Other data for this land are included in land reserves in this chapter.

<sup>&</sup>lt;sup>1</sup> Incl. spaces on which units were already built and handed over to purchasers and are therefore no longer owned by the company as described in this chapter.

## Project description

Residential project is a project for the establishment of a residential neighborhood which commenced in 2011 in a scope of about 1,637 residential units of which 452 residential units for rental in affordable housing and rent control – for details see section 1.7.1.8 above) and 1,185 residential units as Condo apartments for sale in the free market intended for the middle-upper class. The development of the project was and will be carried out in several stages while aiming to maintain high ratio of advance sales.

As of the date of this report, construction of stages A to G has been completed, they were handed over and are fully occupied. Stages H to I are in various construction and development stages.

The following is a description of the main activities performed by the Company in connection with the progress of the Residential Project in Dusseldorf:

- (A) Performance and marketing of Stage E in April 2018, upon receipt of the building permit, the Company commenced the construction of Stage E that includes 89 flats (of which 5 townhouses) with 86 underground parking spaces at a total area of 12,450 m<sup>2</sup>. In May 2018, the Company commenced the marketing and sale of Stage E and as of report signing all 89 flats (signed agreements and reservations) were marketed (100% of this stage) for a total monetary consideration of EUR 49.6 million. In the second quarter of 2020, the construction and delivery of Stage E was fully completed. Stage E is a part of the Grafental project which is classified in this report as "very material project". All data regarding this stage were concentrated for the convenience of the reader under section 1.8.3.1 below.
- (B) Performance of Stage F, the first stage that was built as part of the Grafental Mitte (project for the construction of income generating residential real estate under construction the was completed in the current year) – in April 2018 upon receipt of the building permit, the construction of Stage F has commenced, which includes 112 residential units for rental (of which 70 apartments in subsidized rents and 42 apartments as affordable housing – in rent control). For additional details see section 1.8.3.2) with 57 underground parking spaces with a gross area of approximately 12,000 square meters, gross. In the second quarter of 2020, the construction and delivery of Stage F was fully completed<sup>1</sup>. Stage F is a part of the Grafental project which is classified in this report as "very material project". All data regarding this stage were concentrated for the convenience of the reader under section 1.8.3.2 below. It should be noted that although Stage F does not meet the definition of a very material project, full description has been provided for the sake of uniformity and the Company believes that the data presented above provides the reader with the full picture regarding the project. It is indicated that upon construction completion and delivery of Stage F in full, the asset was classified as investment property in the Company's financial statements.

<sup>&</sup>lt;sup>1</sup> It is clarified that with resopect to Stage F "delivery" means delivering an apartment for rental.

- (C) Performance and marketing of Stage G, the second stage that was built as part of Grafental Mitte (real estate development project that was completed in the current year) a construction permit for 89 additional residential units for free sale in the market (condo apartments) along with 106 underground parking spaces with a total gross area of 12,000 sq.m. was received in the fourth quarter of 2018. The Company commenced to develop and market this stage. In the second quarter of 2020, the construction and delivery of Stage G was fully completed. Stage G is a part of the Grafental project which is classified in this report as "very material project". All data regarding this stage were concentrated for the convenience of the reader under section 1.8.3.3 below.
- (D) Performance and marketing of Stage H, the third stage that was built as part of Grafental Mitte (project for the construction of development project under construction) a construction permit for 96 additional residential units for free sale in the market (condo apartments) along with 101 underground parking spaces with a total gross area of 12,000 sq.m. was received in the third quarter of 2019. The Company commenced to develop and market this stage. As of report date, the project completion rate is 86%. As of the report date, all 96 flats (signed agreements and reservations) were marketed (100% of this stage). Stage H is a part of the Grafental project which is classified in this report as "very material project". All data regarding this stage were concentrated for the convenience of the reader under section 1.8.3.4 below.
- (E) Performance of Stage I, the fourth stage built as part of Grafental Mitte (an real estate development project under construction) Construction permit for 204 units for rental (of which 100 apartments in subsidized rental and 72 apartments in affordable housing rent control and 32 additional apartments not under rent control that are expected to be leased at market prices) along with 113 underground parking spaces in a total area of approximately 14,800 square meters gross. In the third quarter of 2020, the Company commenced to develop the stage. As of the report date, completion rate is 17.3%. Stage I is a part of the Grafental project which is classified in this report as "very material project". All data regarding this stage were concentrated for the convenience of the reader under section 1.8.3.5 below.

Land reserve project A - the remaining stages in the residential project in Dusseldorf

(1) Stage I - under the city building plan Grafental Ost – establishment of 168 residential units in a net area of approximately 14,300 sq.m. which are subject to rent control (of which 84 apartments in subsidized rent and 84 apartments in affordable housing) the Company intends to hold. For further details see section 1.7 above.

(2) Stages K-L: under the Grafental Ost city building plan for the construction of 145 residential units with a net area of 16,000 square meters, which are designated for free sale in the market (Condo apartments). For further details, see section 1.7 above.

The residential project in Dusseldorf is classified in this report as "very material project". All data regarding this project were concentrated for the convenience of the reader under section 1.8.3 below.

The Company's residential project in Gerresheim neighborhood in Dusseldorf, Germany.

On February 28, 2018, the Company completed the purchase of parcel of land in Gerresheim neighborhood in Dusseldorf, Germany, for a total consideration (including related costs) of EUR 141.9 million. The land is located in the Gerresheim neighborhood (with a population of 30,000 people) east of the city center of Dusseldorf adjacent and south of the luxurious neighborhood of Granfenberg and close to Granfenberg forest. On the vacant land of 193 thousand square meters, 1,500 residential units and 30,000 square meters of commercial spaces, offices and kindergartens and school are planned to be constructed.

On September 22, 2019, the Company entered into an agreement for selling 75% of its holdings in a sub-partnership that holds the Gerresheim project. For further details see section 1.1.3.2 above.

The Gerreshiem project is classified in this report as "very material project". All data regarding this project were concentrated for the convenience of the reader under section 1.8.3.8 below.

The Company's residential project in Aachen Germany - residential income generating project for constructing 82 residential units for rental under rent control on a land wholly owned by the Company in Aachen, Germany on which an old unused factory was situated. The Company commenced construction of the project in the second quarter of 2020 and is expected to be fully rented in the fourth quarter of 2022. It should be indicated that the project was a part of a joint venture of the Company to construct 280 residential units on the land but upon termination of the partnership and selling the Company's share in the land this project was reduced to 82 residential units only.

it should be indicated that this project is presented in the Company's consolidated financial statements as part of investment property – rights to real estate.

The Aachen project is classified in this report as "very material project". All data regarding this project were concentrated for the convenience of the reader under section 1.8.3.6 below.

The data and estimates included in this report regarding the future results of the Company's entrepreneurial arm are presented under the assumption that this activity will continue in its current format, whereby the units developed by the Company are sold to third parties. Should it be decided in the future by the Company to refocus this activity (including in a manner that units developed by the Company will be leased to third parties and will not be sold), this may materially affect said data and estimates.

### **Aggregate Description**

#### 1.8.1 General Information regarding the Segment

#### 1.8.1.1 Structure of the area of activity and Changes Occurring Thereto

For additional details regarding the segment structure and the changes occurring thereto, see Section 1.8 above.

1.8.1.2 <u>Geographic area in which operations are performed</u> – most of the activity is concentrated in a central area of Dusseldorf, the administrative capital of NRW where the Grafental and Gerresheim projects are located.

In addition, certain part of the Group's operations under this area of activity is carried out in Aachen, Germany.

#### 1.8.1.3 Types of projects

Relevant projects include construction on land owned by the Company.

#### 1.8.1.4 <u>Types of uses in the sold inventory</u>

Sold inventory is composed of apartments, parking spaces and common areas relating thereto. There are spaces in negligible scope that is used for commercial use.

#### 1.8.1.5 Material changes underlying the business activity in the last three years

On February 28, 2018, the Company completed the purchase of parcel of land with an area of 193 thousand square meters in Gerresheim neighborhood in Dusseldorf, Germany, as specified below.

On September 22, 2019, the Company entered into an agreement with a third party buyer investing real estate projects and focuses in real estate projects in Germany for selling 75% of its holdings in Glasmacherviertel GmbH & Co KG, a wholly owned subsidiary of the Company, which owns the Gerresheim development project, for a consideration reflecting a property value of  $\in$  375 million. The agreement was amended on December 26, 2019.

For further details regarding the transaction, see section 1.1.3.2 and the Company's immediate report dated September 23, 2019 and December 29, 2019 (Reference 2019-01-098212 and 2019-01-114996, respectively) which are hereby included by way of reference.

- 1.8.1.6 Nature of the engagements with performing contractors within the area of activity With respect to the Grafental project the Company has put up the work under external tender among leading construction companies. The agreement is a turnkey agreement with a general contractor for the performance of all of the construction work.
- 1.8.1.7 **Activities financing policy -** the financing of the project will be performed mainly from its equity and withdrawing bank credit as necessary. Most of the equity the Company provided for the project is the value of the land charged for the benefit of the financing bank against the provision of construction loan. It is indicated that the receipts from purchasers, received from the sale of the apartments in the project are deposited in a designated bank account and will reduce the total construction loan (if any). For additional details regarding the project's financing, see section 1.8.4 below with respect to each stage.
- 1.8.1.8 Limitations, legislation, standards and special constraints applicable to the segment see Section 1.17 below.

#### 1.8.1.9 Critical success factors in the segment

The Company estimates that the main factors contributing to success in the segment are as follows:

- 1) Thorough familiarity with the local real-estate market in Dusseldorf and mapping its needs for the medium-long term.
- 2) Building a planning team (city planners, architects, road and infrastructure planners, environmental development planners) which is high quality and professional, with experienced familiarity with the real estate market in Dusseldorf, together with understanding and control of the planning laws relevant to the issuance process of construction permits.
- 3) Accessibility to and personal familiarity with the various planning entities in the city of Dusseldorf and the decision makers in the city of Dusseldorf
- 4) Planning the project, including determining the composition of apartments and their size, the technical specifications, designing the appearance and public spaces, in a manner maximizing the quality of the product sold compared to competitors in the market and allowing achievement of sales prices in the upper part of the range (compared to competitors).
- 5) Establishment of a marketing and sales team with significant experience in the residential market of Dusseldorf within the Company.

- 6) Establishment of a project management staff with significant experience in the performance of residential construction projects.
- 7) Obtaining financing for the construction of the project with optimal terms (low interest margins, low pre-sale rates, unsubstantial investment of additional equity beyond the provision of land as collateral for the construction loan).
- 8) Selection of a performing contractor with professional abilities, experience, a quantity of employees and equipment allowing the completion of the project while meeting the plans, schedules, quality and nature desired, without significantly deviating from the expected costs.
- 9) Delivery of the apartments to purchasers on time (or with only minor delay) compared to the agreed date and limited problems during the quality and inspection stage after delivery, to the extent possible, while providing the residents with a high level of service after occupancy in order to reach a high level of satisfaction which will impact the Company's ability to market itself as the leading entity in the residential construction market in Dusseldorf and will contribute to the Company's success in marketing the coming stages of the project.

- 1.8.1.10 **Main entry and exit barriers of the segment and changes applicable thereto** regarding entry barriers, see Section 1.7.1.3 above. The main exit barrier is the Company's liability for quality and inspection warranty for a period of five years from the delivery date of the residential units located within the project; in this regard, see also subsection (I) above.
- 1.8.1.11 **Structure of the competition** for additional details see 1.9 below.

#### 1.8.2 **Summary of Results**

	For	For year ending on			
Parameter	31.12.2020	31.12.2019	31.1.2018		
	In	In EUR thousand			
Segment revenues (consolidated)	72,548	70,029	62,753		
Segment profits (consolidated)	14,376	13,030	14,982		
Segment profits (corporation's shares)	12,217	11,073	12,731		
Total segment assets in					
balance sheet (consolidated)	134,368	250,038	266,872		
Total liabilities attributed to the segment					
(consolidated)	30,810	150,635	91,942		

### **Aggregate Data regarding Projects**

#### 1.8.2.1 <u>Completed projects</u>

As a result of the Company's business plan, the Company sells the residential units in the project in advance, so when stages are completed, all units in the project are handed over to the buyers, and the Company has no inventory of apartments that have been completed.

#### 1.8.2.2 <u>Disclosure regarding supplies and sub-contractors</u>

See section 1.8.4 regarding suppliers and sub-contractors.

### **Disclosure Regarding Very Material Projects**

### 1.8.3 <u>Data Required for a Very material Project</u>

### 1.8.3.1 Grafental Stage E; development project completed in the current year

### A. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project – 84.98%)	Description as of 31.12.2020
Project name:	Grafental (Stage E of the residential project)
Project location:	Neumann Str. 6, Dusseldorf, Germany
Short description of the project:	84 residential units with saturated construction and five private homes (about 12.45 thousand gross sq.m) together with underground parking including 86 parking spaces
Corporation's effective share of the project:	84.98%
Structure of holdings in the project	See Section 1.1.5 above.
Listing the names of participants in the project	See Section 1.1.5 above.
Presentation method in the financial statements:	Consolidation
Purchase date of the land the project will be built on:	June 2008
Area of the land the project will be built on:	6,000 sq.m.
Completion date of construction:	The second quarter of 2020
Commencement date of project marketing:	The marketing of Stage E will comment in May 2018;
Expected marketing completion date:	As of the report date, project marketing was concluded
Agreements with performing contractors in connection with the project:	See Section 1.8.4.
Beginning date of construction:	May 2018 upon receipt of a construction permit
Description of legal rights on the land:	Ownership
Special agreements relating to the project (combination / gentrification / other):	None
Existence of material exposures of the reporting corporation to the project:	Regarding planning and environmental development requirements – see development agreement in Section 1.8 above.

Was the net realizable value estimated in the reporting period?	No
Discussion of existence of infrastructures in proximity to project:	For details regarding the engagement of the project companies in the development agreement, see Section 1.8 above.
Special matters:	None.

### **B.** Planning State of the Project

Stage E -Planning state as of 31.12.2020 Data based on 100%, the Corporation's share in the project – 84.98%							
	Current planning state						
	Total						
Inventory	construction						
type	rights (sq.m.)	Total units	Notes				
	About 12.45						
	thousand gross						
	square meters						
	above ground	84					
	together with	apartments					
	86	and five					
Residential	underground	private	The construction permit was received				
units	parking spaces	homes	in April 2018.				

### C. Costs invested in the project

Stage E	Costs invested in the Project  Financial data in EUR thousands (aggregate)		
Data according to 100%. (Corporation's			
effective part in the project – 84.98%)	2020	2019	
Total cumulative costs for the land at the end of the period.	9,648	9,648	
Total cumulative costs for planning, marketing and sales, fees, management of the project and office costs.	2,747	2,458	
Total cumulative costs for development of public infrastructures.	636	549	
Total cumulative costs for construction	25,049	20,178	
Total cumulative costs for financing (capitalized)		-	
Total cumulative costs	38,080	32,833	

Stage E  Costs not yet invested and investment balance				
Data according to 100%. (Corporation's effective part in the project – 84.98%)	2020	2019		
Total costs for the land that <u>have not yet been</u> <u>invested</u> (estimate)	-	-		
Total costs for planning, marketing and sales, fees, management of the project and office costs that have not yet been invested (estimate)  Total costs for development of public	-	744		
infrastructures that have not yet been invested (estimate)	-	-		
Total costs for construction <u>that have not yet</u> <u>been invested</u> (estimate)	-	4,004		
Total cumulative costs for financing that are expected to be capitalized in the future (estimate)	-	-		
Total cost remaining for completion	-	4,748		
Completion rate [financial] (not including land) (%)	100.0%	83.1%		
Expected construction completion date	Construction completed	March 2020		

### D. Project Marketing

			Stage E – pr	oject marke	ting				
(Data according to 100%. The corporation's effective share in the project – 84.98%)		2020						2019	
	As of the report signing date	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
	<u>'</u>	Cumulative	e signed agre	ements in the	e current per	riod			
Flats (#)	89	89	89	89	89	89	89	89	89
Flats – total monetary consideration (including for parking, EUR in thousands)	49,563	49,563	49,563	49,563	49,563	49,563	49,563	49,563	49,563
Flats (square meters)	9,999	9,999	9,999	9,999	9,999	9,999	9,999	9,999	9,999
Average price per sqm (EUR)	4,957	4,957	4,957	4,957	4,957	4,957	4,957	4,957	4,957
	cumulative	signed agree	ements and r	eservations u	ıntil the rep	ort signing o	date		
Flats (#)	89	89							
Flats – total monetary consideration (including for parking, EUR in thousands)	49,563	49,563							
Flats (square meters)	9,999	9,999							
Average price per sqm (EUR)	4,957	4,957							
		N	Iarketing ra	te of the proj	ect %				
			2020					2019	
	As of the report signing date	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
Marketing rate as of the report signing date – signed agreements and reservations	100%	100%	100%	100%	100%	100%	100%	100%	100%
			Advances	from tenant	ts				
Advances from tenants (EUR in thousands)	49,563	49,563	49,563	49,563	42,720	40,648	35,814	27,619	14,142
Rate of advances from tenants (%)	100%	100%	100%	100%	86.2%	82.0%	53.0%	40.8%	20.9%
Spaces	for which agi	reements and	l reservation	s were not ye	et signed as o	of the report	signing dat	e	
Flats (#)	-	-							
Flats – total expected monetary consideration (including for parking, EUR in thousands)	-	-							
Flats (square meters)	-	-							
Average price per sqm (EUR)	-	-							
Total cumulative cost attributed to spaces in respect of which binding agreements were not yet signed in the statement of financial position (consolidated) (EUR in thousands)	-	-							

#### E. Gross profitability

The following are details about the estimates of the Company's management regarding the profitability data expected in Stage E of the project:

Expected developer's profit				
Total estimated expected income during stage E of				
the project (in thousands of euro)	49,563			
Total cost (including land) (in thousands of euros)	38,081			
Expected developer's profit in respect of the project				
(in thousands of euros)	11,483			
Of which gross profit already recognized in profit or				
loss	11,483			
Of which gross profit not yet recognized in profit or				
loss	-			
Total expected developer's profit rate in the				
project (%)	30.2%			
Average sale price in the project (including in				
respect of income from the sale of parking spaces)	5,000 for the apartments and			
(in euros per square meter)	4,000 for the private homes			

It should be noted that according to accounting principles, the Company recognized revenues, costs and gross profit arising from stage E commencing with the financial report for the third quarter report of 2018 following the initial implementation of IFRS 15, according to the sale rate and completion rate of the project. For additional details see Note 2W of the financial statements attached under Chapter C of this periodic report.

#### F. Sensitivity analyses of gross profit not yet recognized in the project

It should be noted that because the Company has sold and delivered all apartments of this stage, the Company did not see fit to present a sensitivity analysis to the profitability of the project.

#### G. Specific financing and accompanying frameworks for the project

Not relevant due to closing the financing framework in the current year

#### H. Charges and legal restrictions

Not relevant due to closing the financing framework

## I. Adjustment between the expected gross profit and the retained earnings expected to be withdrawn

Due to the stage construction completion and handover of the apartments the Company did not see fit to present this adjustment.

### 1.8.3.2 Grafental Mitte - Stage F

# Project for the establishment of income generating residential project that was completed in the current year

### a. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project – 84.98%)	Description as of 31.12.2020
Project name:	Grafental Mitte (Stage F of the residential project)
Project location:	Neumann Str. 6, Dusseldorf, Germany
Short description of the project:	112 residential units in saturated construction with an area of 12,000 gross sq.m, of which 70 apartments in subsidized rent and 40 apartments in affordable housing under rent control with underground parking with 57 parking spaces.
Corporation's effective share of the project:	84.98%
Structure of holdings in the project	See Section 1.1.5 above.
Listing the names of participants in the project	See Section 1.1.5 above.
Presentation method in the financial statements:	Consolidation
Purchase date of the land the project will be built on:	June 2008
Area of the land the project will be built on:	4,600 sq.m.
Completion date of construction:	The first quarter of 2020
Commencement date of project marketing:	NA
Expected marketing completion date:	NA
Agreements with performing contractors in connection with the project:	See section 1.8.4 below
Beginning date of construction:	In April 2018 upon receiving the construction permit
Description of legal rights on the land:	Ownership
Special agreements relating to the project (combination / gentrification / other):	None
Existence of material exposures of the reporting corporation to the project:	Regarding planning and environmental development requirements – see development agreement in Section 1.8.5 above.

Was the net realizable value estimated in the reporting period?	No
Discussion of existence of infrastructures in proximity to project:	For details regarding the engagement of the project companies in the development agreement, see Section 1.8.5 above.
Special matters:	None.

### **b.** Planning State of the Project

	Stage F - Planning state as of 31.12.2020						
Data	Data based on 100%, the Corporation's share in the project – 84.98%						
	Current planning state						
	Total						
	construction						
Inventory	rights						
type	(sq.m.)	Total units	Notes				
		112					
	About 12	apartments					
	thousand	of which 70					
	square	apartments in					
	meters,	subsidized					
	gross, above	housing					
	ground	rental and 42					
	together with	apartments in					
	57	affordable					
	underground	housing					
Residential	parking	under rent	The construction permit was received in				
units	spaces	control	April 2018.				

### c. Costs invested in the project

Stage F	Costs invested	l in the Project		
Data according to 100%. (Corporation's effective –	Financial data in EUR thousands (aggregate)			
part in the project – 84.98%)	2020	2019		
Total cumulative costs for the land at the end of the period.	3,500	3,500		
Total cumulative costs for planning, marketing and sales, fees, management of the project and office costs.	1,791	1,757		
Total cumulative costs for development of public infrastructures.	513	493		
Total cumulative costs for construction.	17,820	17,138		
Total cumulative costs for financing (capitalized)	-	-		
<u>Total cumulative costs</u>	23,624	22,888		
Costs not yet invested and in		n EUR thousands		
Data according to 100%. (Corporation's effective part in the project – 84.98%)	2020	2019		
Total costs for the land that <u>have not yet been</u> <u>invested</u> (estimate)	-	-		
Total costs for planning, marketing and sales, fees, management of the project and office costs that have not yet been invested (estimate)	-	1,207		
Total costs for development of public infrastructures that have not yet been invested (estimate)	-	-		
Total costs for construction that have not yet been invested (estimate)	-	1,110		
Total cumulative costs for financing that are expected to be capitalized in the future (estimate)	-	-		
Total cost remaining for completion	-	2,317		
Completion rate [financial] (not including land) (%)	100.0%	89.4%		
Expected construction completion date	Construction completed	Second quarter 2020		

#### d. Project marketing

The marketing and sales commenced in 2020 upon the construction completion of this stage. Stage F will include 1,293 square meters of apartments rented in subsidized rent of 6.25 euro/ sq m / month, 4,025 m² net of apartments rented in subsidized rent of € 7.15/sq m / month, 3,518 sq. m. in affordable housing units rented at a rent of € 10/sq.m / month and 57 parking spaces to be rented at € 80/ month per parking space. The total annual rental income expected with the rental of the apartments in Stage F is approximately - EUR 856 thousand per year

#### e. Gross profitability

The Company believes that gross profitability analysis is not relevant since it holds Stage F as income generating asset.

#### f. Sensitivity analyses of gross profit not yet recognized in the project

The company believes that sensitivity analysis is not relevant since it holds Stage F as an income generating asset

#### g. Specific financing and accompanying frameworks for the project

It should be noted that stage F is composed of two sub-stages, affordable housing, and subsidized housing. The Company entered into an agreement with one bank to finance the construction of the sub-stage of affordable housing. In respect of the sub-stage for subsidized housing, the Company entered into an agreement with another bank in favorable conditions. In 2020, the Company repaid the loan taken for the sub-stage of affordable housing.

		Presented		
		as short-		
		term		
		loans:	-	-
Balances	31.12.2020	Presented		
in the		as long-		
statement		term		
of		loans:	-	5,384
financial		Presented		
position		as short-		
(in EUR		term		
thousands)	31.12.2019	loans:	3,587	-
		Presented		
		as long-		
		term		
		loans:	-	4,725
Lending ins	titution:		Banking corporation	Banking corporation

Date of approval of the loan /		
framework and the date of taking		
the loan:	June 2018	November 2017
		EUR 5.4 million. This
		loan is not framework
		but will be granted
Total frameworks	EUR 10 million for	according to the
Total framework:	financing of the	Company's compliance
	project. Loan	with performance
	repayment date- April	targets that were fully
	2020	completed.
From which, the unutilized		
balance:	-	-
System for determining the interest	Interest margin of	
and indicating the interest:	1.95% above the	
	Euribor interest for 3	
	months.	between 0% to 0.5%
	The principal	
	repayment for the	A loan for 20 years,
	construction loans is in	annual principal
Repayment date of principal and	one payment (bullet)	payment of 2%.
interest:	during April 2020 or	Semiannual payments.
	upon construction	Upon completion of
	completion of stage F	project construction,
	whichever is earlier.	25% of the loan amount
	Interest is quarterly.	becomes a grant.
Key financing conditions:	None	None
Other key conditions [including:		.,
sales pace, etc.]:	None	None
Additional main conditions	Assignment of rights	
determined in the loan agreement:	of the project	
	companies in the	
	performance	
	agreements with	
	contractors for the	
	benefit of the banking	
	corporation;	
	assignment of rights of	
	the project companies in the work insurance	
	policy for the benefit	
	of the banking	None
Note if key conditions or other	corporation.	None
covenants were breached at the end		
of the reporting year:	No	No
of the reporting year:	Yes it is indicated that	INO
Is it a non-recourse two [V/N].		
Is it a non-recourse type [Y/N]:	the Company extended various performance	Yes
	various periorinance	168

	guarantees in favor of	
	the bank.	
Conditions for releasing earnings	NA. there are no	NA. there are no
from the accompanying account,	receipts from tenants,	receipts from tenants,
including noting whether the	rental project	rental project
conditions existed:		
Securities:	A first-degree pledge on the lands of the project, a pledge on the insurance proceeds as well as the assignment of proceeds from the sale of apartments for the benefit of the banking corporation.	A first-degree pledge on the lands of the stage

### h. Charges and legal restrictions

Туре		Details	Amount secured by pledge (consolidated) (as of Report date) December 31, 2020 (EUR thousands)
		First ranking pledge on the land of the project, including the following stages in land I a pledge on	, , , , , , , , , , , , , , , , , , ,
		insurance receipts and assignment of sale proceeds of apartments for the	
<u>Liens</u>	First ranking	banking corporation	140,000
Other (caveats and the like)		None	-

i. Adjustment between the expected gross profit and retained earnings expected to be withdrawn (it is noted that no taxes were included in the calculation below).
 No data on withdrawing retained earnings were included since the Company is not expected to realize the project.

# 1.8.3.3 Grafental stage G: development project that was completed in the current year

### a. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project – 84.98%)	Description as of 31.12.2020
Project name:	Grafental (Stage G of the residential project)
Project location:	Neumann Str. 6, Dusseldorf, Germany
Short description of the project:	89 residential units (About 9,534 square meters net along with underground parking, which includes 98 parking spaces
Corporation's effective share of the project:	84.98%
Structure of holdings in the project	See Section 1.1.5 above.
Listing the names of participants in the project	See Section 1.1.5 above.
Presentation method in the financial statements:	Consolidation
Purchase date of the land the project will be built on:	June 2008
Area of the land the project will be built on:	6,500 sq.m.
Completion date of construction:	Second quarter 2020
Commencement date of project marketing:	November 2018
Expected marketing completion date:	The Company completed project marketing
Agreements with performing contractors in connection with the project:	See section 1.8.4
Beginning date of construction:	fourth quarter 2018
Description of legal rights on the land:	Ownership
Special agreements relating to the project (combination / gentrification / other):	None
Existence of material exposures of the reporting corporation to the project:	Regarding planning and environmental development requirements – see development agreement in Section 1.8 above.
Was the net realizable value estimated in the reporting period?	No

Discussion of existence of infrastructures in proximity to project:	For details regarding the engagement of the project companies in the development agreement, see Section 1.8 above.
Special matters: (material	
construction deviations,	None.
soil pollution etc)	

### b. The project planning state

Stage G - Planning state as of 31.12.2020						
Data based on 100%, the Corporation's share in the project – 84.98%						
	Current planning state					
	Total					
	construction					
Inventory	rights					
type	(sq.m.)	Total units	Notes			
	About 9.5					
	thousand					
	square					
	meters gross					
	above					
	ground					
	together with					
	98					
	underground					
Residential	parking	89	The construction permit was received in			
units	spaces	apartments	the fourth quarter of 2018.			

### c. Costs invested in the project

Stage G	Costs invested in the project		
(Data based on 100%, the Corporation's share in the project - 84.98%)	2020	2019	
(financial data in EUR thousands)			
Total cumulative costs for land at the end of the period	11,500	11,500	
Total cumulative costs for planning, marketing and sales, project development fees and offices expenses	1,587	1,404	
Total cumulative costs for the development of public infrastructures	1,886	913	
Total cumulative costs for construction	28,855	23,571	
Total cumulative costs for financing (discounted)	-	-	
Total cumulative costs	43,828	37,388	
Stage G	Costs not yet invested in the project		
(Data based on 100%, the Corporation's share in the project - 84.98%)	2020	2019	
Total costs for the land that <u>have not yet been invested</u> (estimate)  Total costs for the planning, marketing and sales, fees, management of the project and office costs <u>that have not yet</u>	-	-	
been invested (estimate)  Total costs for the development of public infrastructures that	-	1,832	
have not yet been invested (estimate)	-	-	
Total costs for construction that have not yet been invested	-	3,940	
Total cumulative costs for financing that are expected to be capitalized in the future (estimate)	-	- -	
Total cost remaining for completion	_	5,772	
Completion rate [financial] (not including land) (%)	100.0%	83.6%	
Expected construction completion date	Construction completed	Second quarter of 2020	

### d. Project marketing

Stage G - project marketing									
(Data according to 100%. The corporation's effective share in the project – 83%)			2020				20	19	
	As of the report signing date	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
	(	Cumulative s	igned agreen	nents in the c	current perio	d 			
Flats (#)	89	89	89	89	86	86	83	66	51
Flats – total monetary consideration (including for parking, EUR in thousands)	53,689	53,689	53,689	53,689	51,169	51,169	48,696	38,559	28,553
Flats (square meters)	9,534	9,534	9,534	9,534	9,103	9,103	8,666	6,865	5,089
Average price per sqm (EUR)	5,631	5,631	5,631	5,631	5,621	5,621	5,620	5,616	5,607
77 . (0)		Reserva	uons as or u	ne report sign	mig uate				
Flats (#)  Flats – total monetary consideration (including for	53,689								
parking, EUR in thousands) Flats (square meters)	9,534								
Average price per sqm (EUR)	5,631								
	cumulative si	gned agreen	ents and res	ervations un	til the repor	t signing dat	e		
Flats (#)	89								
Flats – total monetary consideration (including for parking, EUR in thousands)	53,689								
Flats (square meters)	9,534								
Average price per sqm (EUR)	5,631								
		Ma	rketing rate	of the projec	et %				
			2020				20	19	
	cumulative	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
Marketing rate as of the report signing date – signed agreements	100%	100%	100%	100%	90.7%	95.3%	90.7%	71.8%	53.1%
Marketing rate as of the report signing date – signed agreements and reservations	100%								
and reservations	100%	Adva	nces from ter	nants (cumu	lative)				
			2020				20	19	
	cumulative	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
Advances from tenants (EUR in thousands)  Rate of advances from tenants	40,713	53,689	53,689	53,689	41,297	34,150	18,089	-	-
(%)	100.0%	100.0%	100.0%	100.0%	76.9%	63.6%	26.8%	-	-
Spaces	for which agree	ements and r	eservations	were not yet	signed as of t	the report sig	gning date		
Flats (#)	-	-							
Flats – total expected monetary consideration (including for parking, EUR in thousands)	-	-							

Flats (square meters)		-	1		
Average price per sqm (EU	UR)	-	1		
Total cumulative cost attrib to spaces in respect of wh binding agreements were no signed in the statement of financial position (consolid (EUR in thousands)	ot yet of	-	-		

### e. Gross profitability

The following are details regarding the expected profitability data in Stage G of the project:

Expected developer's profit						
Total estimated expected income during stage G of the						
project (in thousands of euro)	53,689					
Total expected cost (including land) (in thousands of						
euros)	43,828					
Expected developer's profit in respect of the project (in						
thousands of euros)	9,861					
Total expected developer's profit rate in the project						
(%)	22.5%					
Average sale price in the project (including in respect						
of income from the sale of parking spaces) (in euros						
per square meter)	5,631					

### f. Sensitivity analyses of gross profit not yet recognized in the project

It should be indicated that since the Company sold and delivered all apartments in this stage the Company did not see fit to present sensitivity analysis for the project profitability.

#### g. Specific financing and framework for the project

The financing framework was closed at the beginning of 2020, where the loan balance at the report date that was actually drawn down is EUR 2.2 million was repaid on January 6, 2020.

# h. Adjustment between the expected gross profit and the retained earnings expected to be withdrawn

Due to the stage construction completion and handover of the apartments the Company did not see fit to present this adjustment.

### 1.8.3.4 Grafental stage H: development project under construction

### a. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project - 84.98%)	Description as of 31.12.2020
Project name:	Grafental (Stage H of the residential project)
Project location:	Neumann Str. 6, Dusseldorf, Germany
Short description of the project:	96 residential units (About 9,793 square meters net along with underground parking, which includes 101 parking spaces
Corporation's effective share of the project:	84.98%
Structure of holdings in the project	See Section 1.1.5 above.
Listing the names of participants in the project	See Section 1.1.5 above.
Presentation method in the financial statements:	Consolidation
Purchase date of the land the project will be built on:	June 2008
Area of the land the project will be built on:	6,500 sq.m.
Completion date of construction [planned]:	Second quarter of 2021
Commencement date of project marketing [planned]:	The marketing of this stage commenced in July 2019
Expected marketing completion date:	As of the report date, all apartments in the project were sold.
Agreements with performing contractors in connection with the project:	See section 1.8.4
Beginning date of construction:	First quarter 2019
Description of legal rights on the land:	Ownership
Special agreements relating to the project (combination / gentrification / other):	None
Existence of material exposures of the reporting corporation to the project:	Regarding planning and environmental development requirements — see development agreement in Section 1.8 above.
Was the net realizable value estimated in the reporting period?	No

Discussion of existence of infrastructures in proximity to project:	For details regarding the engagement of the project companies in the development agreement, see Section 1.8 above.
Special matters:	None.

### b. Planning state of the project

	Stage H - Planning state as of 31.12.2020					
Data	based on 100%	, the Corporati	on's share in the project – 84.98%			
		Current plan	nning state			
	Total					
	construction					
Inventory	rights					
type	(sq.m.)	Total units	Notes			
	About 9.8					
	thousand					
	square					
	meters gross					
	above					
	ground					
	together with					
	101					
	underground					
Residential	parking	96	The construction permit was received in			
units	spaces	apartments	the fourth quarter of 2018.			

### c. Costs invested and to be invested in the project

Stage H	Costs invested in the project		
(Data based on 100%, the Corporation's share in the project – 84.98%)  (financial data in EUR thousands)	2020	2019	
Total cumulative costs for land at the end of the period  Total cumulative costs for planning, marketing and sales, project development fees and offices expenses  Total cumulative costs for the development of public	14,119	14,119 1,159	
infrastructures  Total cumulative costs for construction  Total cumulative costs for financing (discounted)  Total cumulative costs	146 28,792 -	77 6,747 -	
Stage H	22,102  Costs not yet invested in the project		
(Data based on 100%, the Corporation's share in the project – 84.98%)	2020	2019	
Total costs for the land that <u>have not yet been invested</u> (estimate)  Total costs for the planning, marketing and sales, fees,	-	-	
management of the project and office costs that have not yet been invested (estimate)  Total costs for development of public infrastructures that have not yet been invested (estimate)	1,657 275	1,834 344	
Total costs for construction that have not yet been invested (estimate)  Total cumulative costs for financing that are expected to be	3,149	23,783	
<u>capitalized in the future (estimate)</u> <u>Total cost remaining for completion</u> <u>Completion rate [financial] (not including land) (%)</u>	5,081 85.6% Second	- 25,961 23.5%	
Expected construction completion date	quarter of 2021	Second half of 2021	

### d. Project marketing

	Stage H – project marketing								
(Data according to 100%. The corporation's effective share in the project – 83%)	2020				2019				
	As of the report signing date	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
		Cumulative	e signed agre	ements in th	e current per	riod			
Flats (#)	96	96	96	96	92	58	33	-	-
Flats – total monetary consideration (including for parking, EUR in thousands)	58,029	58,029	58,029	58,029	55,604	33,957	19,071	-	-
Flats (square meters)	9,793	9,793	9,793	9,793	9,402	5,786	3,297	-	-
Average price per sqm (EUR)	5,926	5,926	5,926	5,926	5,914	5,869	5,784	_	-
		Reserv	vations as of	the report si	igning date				
Flats (#)	96								
Flats – total monetary consideration (including for parking, EUR in thousands)	58,029								
Flats (square meters)	9,793								
Average price per sqm (EUR)	5,926								
	cumulative	signed agree	ements and r	eservations 1	ıntil the rep	ort signing d	ate		
Flats (#)	96								
Flats – total monetary consideration (including for parking, EUR in thousands)	58,029								
Flats (square meters)	9,793								
Average price per sqm (EUR)	5,926								
		N	Marketing ra	te of the proj	ect %				
			2020			2019			
	As of the report signing date	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1
Marketing rate as of the report signing date – signed agreements Marketing rate as of the report	100%	100%	100%	100%	95.8%	58.5%	32.9%	-	-
signing date – signed agreements and reservations	100%	100%	100%	100%	95.8%	58.5%	32.9%	-	-
		Ad	vances from	tenants (cur	nulative				
Advances from tenants (EUR in thousands) <sup>1</sup>	47,816	47,631	41,130	10,419	-	-	-	-	-
Rate of advances from tenants (%)	82.4%	82.1%	70.9%	18.0%	-	-	-	-	-

<sup>&</sup>lt;sup>1</sup> It should be indicated that as of the report date, advances have not yet been received from buyers due to waiting for registration of sub parcels to be completed in the land registry office which is expected to be completed in the coming weeks.

Spaces for which agreements and reservations were not yet signed as of the report signing date				
Flats (#)	-	-		
Flats – total expected monetary consideration (including for parking, EUR in thousands)	-	-		
Flats (square meters)	-	-		
Average price per sqm (EUR)	-	-		
Total cumulative cost attributed to spaces in respect of which binding agreements were not yet signed in the statement of financial position (consolidated)				
(EUR in thousands)	-	-		

#### e. Gross profitability

The following are details of the Company's management estimates regarding the expected profitability data in Stage H of the project:

Expected developer's profit					
Total estimated expected income during stage H of					
the project (in thousands of euro)	58,029				
Total expected cost (including land) (in thousands					
of euros)	49,474				
Expected developer's profit in respect of the project					
(in thousands of euros)	8,555				
Total expected developer's profit rate in the					
project (%)	17.3%				
Average sale price in the project (including in					
respect of income from the sale of parking spaces)					
(in euros per square meter)	5,926				

#### f. Sensitivity analyses of gross profit not yet recognized in the project

It should be indicated that since the Company sold (but not yet delivered) all apartments in this stage the Company did not see fit to present sensitivity analysis for the project profitability.

### g. Specific financing and framework for the project

Balances		Presented as		
in the	31.12.2020	short-term loans:	-	
statement		Presented as		
of		long-term loans:	_	
financial		Presented as		
position	31.12.2019	short-term loans:	_	
(in EUR		Presented as		
thousands)		long-term loans:	_	
Lending inst	titution:		Banking corporation	
		an / framework		
	of taking the		July 2019	
			EUR 36.1 million for financing the project.	
	_		In 2020, the Company took EUR 16.4	
Total frame	work:		million from this amount which was fully	
			repaid in September 2020.	
From which	, the unutilize	d balance:	-	
	•	e interest and	Interest margin of 1.95% above the Euribor	
indicating th	ne interest:		interest for 3 months.	
			The principal repayment for construction	
			loans is in one payment (bullet) during	
Repayment	date of the pri	incipal and	April 2021 or upon the completion of the	
interest:			construction and the population of Stage H,	
			whichever is earlier. The interest is paid	
			quarterly.	
Key financing conditions:			None	
Other key conditions [including: sales pace,		luding: sales pace,	It is not required to invest equity in this	
etc.]:			stage. it is not required to perform pre sales	
			as a condition for withdrawing construction	
			loan for this stage.	
Additional n	nain condition	s determined in	Proceeds from the sale of apartments are	
the loan agr	eement:		deposited in a closed account in favor of the	
			project companies. Assignment of the rights	
			of the project companies in the performance	
			agreements with contractors for the benefit	
			of the banking corporation; assignment of	
			rights of the project companies in the work	
			insurance policy for the benefit of the	
			banking corporation.	
	Note if key conditions or other covenants		No	
were breached at the end of the reporting		of the reporting		
year:			W to the class of C	
Ta :4		\$7/ <b>\$</b> 11.	Yes it is indicated that the Company	
Is it a non-re	ecourse type [	Y/NJ:	extended various performance guarantees in	
			favor of the bank.	

Conditions for releasing earnings from the accompanying account, including noting whether the conditions existed:	The Company may, subject to the approval of the bank, withdraw the earnings from the accompanying account, under the condition that the construction loan was repaid in full.
Securities:	A first-degree pledge on the lands of the project, a pledge on insurance proceeds as well as assignment of proceeds from the sale of the apartments for the benefit of the banking corporation.

h. Adjustment between expected gross profit and the expected retained earnings to be withdrawn ( it is indicated that no taxes were included in the calculation below):

	Profit in EUR in thousands
Expected gross profit	8,554
Adjustments to retained	
earnings particularly real	
estate cost - Total:	14,119
Total retained earnings	
expected to be withdrawn:	22,673
Expected withdrawal date:	Second quarter of 2021
Preconditions for	
withdrawing retained	Forfeiture of a lien and delivery of apartments
earnings	to apartment buyers

### 1.8.3.5 Grafental Mitte stage I:- real estate development under construction

### a. **Presentation of the project**

(Data based on 100%. The Corporation's effective share of the project - 84.98%)	Description as of 31.12.2020	
Project name:	Grafental Mitte (Stage I of the residential project)	
Project location:	Neumann Str. 6, Dusseldorf, Germany	
Short description of the project:	204 residential units in multifamily construction (approximately 14 thousand sq.m) of which 100 apartments in subsidized rent, 72 apartments in affordable housing under rent control – 32 apartments are expected to be rented at market prices along with underground parking of 113 parking spaces.	
Corporation's effective share of the project:	84.98%	
Structure of holdings in the project	See Section 1.1.5 above.	
Listing the names of participants in the project	See Section 1.1.5 above.	
Presentation method in the financial statements:	Consolidation	
Purchase date of the land the project will be built on:	June 2008	
Area of the land the project will be built on:	14,800 sq.m.	
Completion date of construction:	The fourth quarter of 2022	
Commencement date of project marketing	NA	
Expected marketing completion date:	NA	
Agreements with performing contractors in connection with the project:	see section 1.8.4	
Beginning date of construction:	August 2020 upon obtaining construction permit	
Description of legal rights on the land:	Ownership	
Special agreements relating to the project (combination / gentrification / other):	None	
Existence of material exposures of the reporting corporation to the project:	Regarding planning and environmental development requirements – see development agreement in Section 1.8 above.	

Was the net realizable value estimated in the reporting period?	No
Discussion of existence of infrastructures in proximity to project:	For details regarding the engagement of the project companies in the development agreement, see Section 1.8 above.
Special matters:	None.

### b. Planning State of the Project

Stage I - Planning state as of 31.12.2020  Data based on 100%, the Corporation's share in the project – 84.98%						
	Cu	rrent planning state	,			
	Total					
Inventory	construction					
type	rights (sq.m)	rights (sq.m) Total units Comments				
		204 residential units of				
	15 thousand	which 100 apartments in				
sq.m gross upper		subsidized rent, 72				
with 113 parking apartments in afford						
	spaces in housing under rent control.					
Residential	underground	In addition, 32 apartments	Construction permit			
units	parking	without rent control.	was received in 2020			

### c. Costs invested and to be in the project

Stage I	Costs invested in the project	
(Data based on 100%, the Corporation's share in the project – 84.98%)	2020	2019
(financial data in EUR thousands)		
Total cumulative costs for land at the end of the period	12,932	-
Total cumulative costs for planning, marketing and sales, project development fees and offices expenses	243	-
Total cumulative costs for the development of public infrastructures	353	-
Total cumulative costs for construction	7,596	-
Total cumulative costs for financing (discounted)	-	-
Total cumulative costs	21,124	-
Stage I	Costs not yet i	nvested in the
Stage 1	<u>project</u>	
(Data based on 100%, the Corporation's share in the project – 84.98%)	2020	2019
Total costs for the land that <u>have not yet been invested</u> (estimate)  Total costs for the planning, marketing and sales, fees,		-
management of the project and office costs that have not yet been invested (estimate)  Total costs for the development of public infrastructures that	43	-
	43	-
been invested (estimate) Total costs for the development of public infrastructures that	43 - 39,209	- - -
been invested (estimate) Total costs for the development of public infrastructures that have not yet been invested (estimate)	-	- - -
been invested (estimate) Total costs for the development of public infrastructures that have not yet been invested (estimate) Total costs for construction that have not yet been invested Total cumulative costs for financing that are expected to be	-	- - - -
been invested (estimate)  Total costs for the development of public infrastructures that have not yet been invested (estimate)  Total costs for construction that have not yet been invested  Total cumulative costs for financing that are expected to be capitalized in the future (estimate)	- 39,209 -	- - - - -
been invested (estimate) Total costs for the development of public infrastructures that have not yet been invested (estimate) Total costs for construction that have not yet been invested Total cumulative costs for financing that are expected to be capitalized in the future (estimate) Total cost remaining for completion	39,209 - 39,252	- - - -

#### d. Project marketing

The marketing and renting the apartments will start towards the end of 2022 upon construction completion of this stage. Stage I will include 4,273 square meters net of apartments rented in subsidized rent of 6.8 euro/ sq m / month, 2,088 m² net of apartments rented in subsidized rent of € 7.6/sq m / month, 5,580 sq. m. in affordable housing units rented at a rent of € 10.7/sq.m / month and 113 parking spaces to be rented at € 80-95/ per month per parking space. The total annual rental income expected is approximately - EUR 1,828 thousand.

#### e. Gross profitability

The Company believes that gross profitability analysis is not relevant since it holds Stage I as income generating asset.

#### f. Sensitivity analyses of gross profit not yet recognized in the project

The Company believes that sensitivity analysis is not relevant since it holds Stage I as an income generating asset

### g. Specific financing and accompanying frameworks for the project

The Company has not yet entered into agreement with a bank to finance the construction of the stage.

# 1.8.3.6 Residential project of the Company in Aachen – project for constructing residential income generating asset under construction

### a. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project – 50%)	Description as of 31.12.2020
Project name:	Aachen social housing
Project location:	Becker Str., Aachen, Germany
Short description of the project:	6,000 sq.m,net, of construction rights for residential use to establish a project that will include 82 residential units which are expected to be rented under affordable/social rental
Corporation's effective share of the project:	100%
Structure of holdings in the project (through subsidiaries etc.)	See section 1.1.5 above
Listing the names of the partners in the project	See section 1.1.5 above
Presentation method in the financial statements:	Consolidation
Purchase date of the land the project will be built on:	February 2016
Area of the land the project will be built on:	6,211 sq.m
Completion date of construction:	Fourth quarter of 2022
Commencement date of project marketing	NA
Expected marketing completion date:	NA
Agreements with performing contractors in connection with the project:	See section 1.8.4
Beginning date of construction:	Second quarter of 2020
Description of legal rights on the land (ownership, lease and the like):	Ownership
Special agreements relating to the project (combination / gentrification / other):	None
Existence of material exposures of the reporting corporation to the project:	NA

Was the net realizable	
value estimated in the	
reporting period? If so, a	No
disclosure will be given	
for the basic assumptions	
Discussion of existence	
of infrastructures in	NA
proximity to project:	
Special matters: (material	
construction deviations,	NA
soil pollution etc)	

### **b.** Planning State of the Project

Planning state for the Aachen project				
as of 31.12.2020				
Data l	Data based on 100%, the Corporation's share in the project – 50%			
Current planning state				
	Total			
Inventory	construction			
type	rights (sq.m)	Total units	Comments	
	6,211 -			
Residential	construction		Construction permit was received	
units	rights, net	82	in 2020.	

### c. Costs invested and to be invested in the project

Aachen project	Costs invested in the project	
(financial data in EUR thousands)	2020	2019
Total cumulative costs for land at the end of the period	2,215	-
Total cumulative costs for planning, marketing development taxes and fees	1,074	-
Total cumulative costs for construction	3,395	-
Total cumulative costs for financing (discounted)	-	-
Total cumulative costs	6,684	-

Aachen project	Costs not yet invested in the project and investment balance	
(financial data in EUR thousands)	2020	2019
Total costs for the land that <u>have not yet been invested</u> (estimate)  Total costs for the planning, marketing and sales, fees,	-	-
management of the project and office costs that have not yet been invested (estimate)	370	-
Total costs for the development of public infrastructures that have not yet been invested (estimate)	-	-
Total costs for construction that have not yet been invested	16,164	-
Total cumulative costs for financing that are expected to be capitalized in the future (estimate)	-	-
Total cost remaining for completion	16,535	-
Completion rate [financial] (not including land) (%)	21.3%	-
Expected construction completion date	Four quarter of 2022	-
Completion rate [financial] (not including land) (%)	21.3% Four quarter	-

#### d. Project marketing

Irrelevant – the project will be fully rented upon construction completion.

#### e. Gross profitability estimate for the project

The Company believes that gross profitability analysis is not relevant since it will hold the project as income generating asset upon construction completion.

#### f. Sensitivity analyses of gross profit not yet recognized in the project

The Company believes that gross profitability analysis is not relevant since it will hold the project as income generating asset upon construction completion.

#### g. Specific financing and accompanying frameworks for the project

The Company has not yet entered into agreement with a bank to finance the construction of the project.

# 1.8.3.7 Land reserve A project (stages I-L in the planned residential project under the city building plans for Grafental Ost)

# a. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project - 84.98%)	Description as of 31.12.2020
Project name:	Grafental Ost (Stages I-L of the residential project)
Project location:	Neumann Str. 6, Dusseldorf, Germany
Short description of the project:	30 thousand square meters, net, about 313 residential units in saturated construction and private homes.
Corporation's effective share of the project:	84.98%
Structure of holdings in the project (description of holding through subsidiaries etc.)	See Section 1.1.5 above.
Listing the names of partners in the project	See Section 1.1.5 above.
Presentation method in the financial statements:	Consolidation
Purchase date of the land that the project will be built on:	June 2008
Area of the land the project will be built on:	30,000 sq.m. net
Completion date of construction [planned]:	Not yet determined
Commencement date of project marketing [expected]:	Not yet determined
Expected marketing completion date [expected]:	Not yet determined
Agreements with performing contractors in connection with the project:	see section 1.8.4
Expected construction commencement date [planned]:	Not yet determined
Description of legal rights on the land (ownership, lease and the like):	Ownership
Special agreements relating to the project (combination / gentrification / other):	None

Existence of material exposures of the reporting corporation to the project:	Regarding planning and environmental development requirements – see development agreement in Section 1.8 above.
Was the net realizable value estimated in the reporting period? If so, a disclosure will be given for the basic assumptions	No
Discussion of existence of infrastructures in proximity to project:	For details regarding the engagement of the project companies in the development agreement, see Section 1.8 above.
Special matters: (material construction deviations, soil pollution etc)	None

# b. Planning State of the Project

	Planning state for the Land Reserves A as of 31.12.2020						
Data ba	Data based on 100%, the Corporation's share in the project – 84.98%						
	Cu	rrent planning s	tate				
Inventory type	Total Inventory construction						
Residential units	30,382	313	313 residential units are included under the Grafental Ost city building plan the construction permit for which is expected in 2021.				

# c. Costs invested in the project<sup>1</sup>

(Data based on 100%, the Corporation's effective share in the project - 84.98%)  (financial data in EUR thousands)	2020	2019
Costs invested:		
Total cumulative costs for land at the end of the period	33,491	33,491
Total cumulative costs for planning, marketing, development, taxes and fees <sup>2</sup>	4,682	4,682
Total cumulative costs for construction	-	-
Total cumulative costs for financing (discounted)	-	-
Total cumulative costs	38,173	38,173

- d. **Project marketing:** No data were presented for marketing, in view of the early stage of the project.
- e. **Estimated gross profitability**: the Company believes that gross profitability analysis is irrelevant in view of the early stage of the project.
- f. **Sensitivity analyses of gross profit not yet recognized in the project:** the Company believes that sensitivity analysis is irrelevant in view of the early stage of the project.
- g. **Specific financing and accompanying frameworks for the project:** the Company has not yet entered into agreement with a bank for financing the construction of the stage.
- h. **Charges and legal restrictions**: the lands of the project constitute collateral for the construction loan granted for the previous stages of the complex and were not yet repaid/ended.

<sup>&</sup>lt;sup>1</sup> in view of the early stages of the project, only costs that were invested at this stage are presented.

<sup>&</sup>lt;sup>2</sup>mainly local business tax

# 1.8.3.8 Land reserve B project: 193 thousand square meters in Gerresheim neighborhood, Dusseldorf Germany.

For details regarding the sale of the land see section 1.1.3.2

# a. Presentation of the project

(Data based on 100%. The Corporation's effective share of the project - 100%)	Description as of 31.12.2020
Project name:	Glasmacherviertel
Project location:	Heyestraße/Torfbruchstraße Gereesheim, Germany
Short description of the project:	193 thousand square meters with industrial zoning. The Company works to change the zoning so it can establish a residential neighborhood.
Corporation's effective share of the project:	100%
Structure of holdings in the project (through subsidiaries etc.)	See Section 1.1.5 above.
Listing the names of partners in the project	See Section 1.1.5 above.
Presentation method in the financial statements:	Consolidation
Purchase date of the land the project will be built on:	February 2018
Area of the land the project will be built on:	193 thousand square meters
Completion date of construction [planned]:	Not yet determined
Commencement date of project marketing [expected]:	Not yet determined
Expected marketing completion date (expected):	Not yet determined
Agreements with performing contractors in connection with the project:	Not yet determined
Commencement date of construction [planned]:	Not yet determined
Description of legal rights on the land (ownership, lease and the like):	Ownership
Special agreements relating to the project	None

(combination / gentrification / other):	
Existence of material exposures of the reporting corporation to the project:	See note regarding sale agreement in section 1.1.3.1 (a) above.
Was the net realizable value estimated in the reporting period? If so, a disclosure will be given for the basic assumptions	No
Discussion of existence of infrastructures in proximity to project:	The construction of the project will require the Company to develop public infrastructure.
Special matters: (material construction deviations, soil pollution etc)	None

# b. Planning State of the Project

# Planning state for the land reserve project of 193 thousand square meters in Gerresheim neighborhood, Dusseldorf Germany as of 31.12.2020,

Data based on 100%, the Corporation's share in the project – 100%

Current planning state						
Inventory type	Total construction rights (sq.m)	Total units	Comments			
Industrial use	NA	NA				
	Planning st	ate after the plan	nned change			
Residential units	107,000	1,500	The Company works to promote			
Commercial spacers and offices	30,000	NA	the city building plan with the local authority and estimates that it will be approved in 2022.			
Kindergartens and school	NA	3				
	·					

# c. Costs invested in the project<sup>1</sup>

(Data based on 100%, the Corporation's share in the project - 25%)	2020
(financial data in EUR thousands)	
Costs invested:	
Total cumulative costs for land at the end of the period	141,645
Total cumulative costs for planning, marketing, development, taxes and fees <sup>2</sup>	3,446
Total cumulative costs for construction	-
Total cumulative costs for financing (discounted)	13,872
<u>Total cumulative costs</u>	158,963

d. No data were presented for marketing, revenue recognition, estimated gross profitability and analysis of expected gross profitability in view of the early stages of the project.

e. Specific financing charges and legal restrictions related to the project:

<sup>&</sup>lt;sup>1</sup>in view of the early stages of the project, only costs that were invested at this stage are presented.

<sup>&</sup>lt;sup>2</sup>Mainly local business tax

	ı	ı		
		Presented as		
Balances		liabilities of		
in the		disposal group		
statement	31.12.2020	held for sale:	147,500	
of		Presented as		
financial		long-term loans:	132,000	
position		Presented as		
(in EUR	31.12.2019	short-term loans:		
thousands)		Presented as		
		long-term loans:		
Lending ins	titution:		Banking corporation	
Date of appr	roval of the lo	an / framework	June 2020	
and the date	of taking the	loan:		
			EUR 147.5 million for the financing of the	
Total loan:			project. Loan repayment date in one	
			payment- June 1, 2022	
From which, the unutilized balance:		d balance:	NA	
System for determining the interest and		ne interest and	Interest margin of 4.54% in the first year	
noting the interest:			and 5.15% in the second year.	
Repayment date of the principal and		incipal and	The principal repayment is in one payment	
interest:			(bullet) during June 2022.	
Additional r	nain condition	ns determined in	No	
the loan agr	eement:			
Note if key o	conditions or o	other covenants	No	
were breach	ed at the end	of the reporting		
year:				
Is it a non-recourse type [Y/N]:		Y/N]:	Yes see other key covenants	
Conditions for releasing earnings from the		arnings from the	NA	
accompanying account, including noting		cluding noting		
whether the conditions existed:		isted:		
			A first-degree pledge on the purchased asset	
Securities:			and a pledge on the deposit (as defined	
			below).	

The information described above in connection with the city building plan and its publication, is forward-looking information, as defined in the Securities Law, which is not fully controlled by the Company and may not materialize or materialize at different times unlike the Company's estimates, inter alia, as a result of approvals required from third parties and regulatory procedures that are not under the Company's control.

# f. Charges and legal limitations

See section E above

# 1.8.4 Material Agreements

- 1.8.4.1 For details regarding the public infrastructure development agreement with the City of Dusseldorf, see Section 1.8 above.
- 1.8.4.2 For details regarding the agreements with the general contractor in the various project stages, see below:

Project stage	Contractor name	Turn-key financial scope of the	Signing date	Agreement date of completion	Actual completion date of	Manner of performance of payment	Guarantees provided to contractor	<u>Fines</u>
		<u>agreement</u>		of construction	construction			
Stage E	Schmeing Bau GmbH	All of the construction work (underground parking, shell, environmental development and finishing) of Stage E in a financial scope of about EUR 21 million.	November 2017	March 2020	Q2 2020		A performance guarantee in the amount of 5% of the scope of the contract to secure the contractor's	
Stage F	Schmeing Bau GmbH	All of the construction work (underground parking, shell, environmental development and finishing) of Stage F in a financial scope of about EUR 19.6 million.	November 2017	Second quarter 2020	Q2 2020	On a monthly basis in accordance with the pace of the construction's	commitments in accordance with said agreement. The performance guarantee will be replaced with a quality guarantee upon the	A fine for delayed completion of construction – 0.1% of the agreement amount per day beyond 14 days of delay by no more than
						progress and the scope of construction performed in the said month.	completion of the construction in a scope of 5% of the total agreement for the warranty periods, as defined in German law (5 years generally, 10 years for the sealing work).	5% cumulatively.
Stage G	Nesseler Grünzig Bau GmbH	All of the construction work (underground parking, shell, environmental development and finishing) of Stage G in a	March 2018	May 2020	Q2 2020		work).	

		financial scope of about EUR 27 million.					
Stage H	Nesseler Grünzig Bau GmbH	All of the construction work (underground parking, shell, environmental development and finishing) of Stage H in a financial scope of about EUR 30 million.	November 2018	June 2021	Not yet completed		
Stage I	Nesseler Grünzig Bau GmbH	All of the construction work (underground parking, shell, environmental development and finishing) of Stage I in a financial scope of about EUR 34 million.	January 2020	Q4 2022	Not yet completed		

**Fourth Part - Matters Relating to the Corporation's Operations in its entirety** 

#### 1.9 Competition

#### 1.9.1 General

To the best of the Group's estimation, the real estate field in Germany generally contains significant competition, both on the part of local developers and mainly on the part of non-local developers, active in various investment scopes and see the economic state of Germany, the potential inherent therein, and on the other hand – the availability of real-estate assets, their relatively low costs and the relatively high yield with respect thereto, as a good business opportunity.

The competition in the field of activities is based on the geographic location of the assets. In most sites in which the Group has assets, areas are also offered for rent by other companies. In the event of assets with similar designation levels, the competition is mainly about the rental fees, performance of adjustments for the tenant and additional costs (management fees, property tax, etc.).

The competitors include real-estate players and developers, category-specializing real estate companies (offices, commercial centers) which operate to better the assets through active management of rentals and asset development, if such an option exists, and "financial players" on the other hand – which mainly focus on the margin between the interest of the loan and the yield of the asset.

The Group deals with competition through being a "local player", as a result of focusing the activities in the Germany market as of 2004, its thorough knowledge and familiarity with the local laws and regulation relating to the real estate market, the business relationships developed with entities involved in the German real estate market (see also Section 1.6.1.4 above), allowing it access to a wide variety of transactions before they reach the market, and the quick response of the Group in closing transactions due to a unique methodology, transaction analysis and underwriting ability within the Group and high access to banks and local lenders.

The Group employs a managerial platform in Germany with a local staff including about 150 employees, allowing it to actively manage the assets, reflected in a direct connection with the tenants, supervision capability and fast response to tenants' requests, to physical flaws collection issues and strong familiarity with the market conditions in each subarea in which the Company's assets are located and a strong relationship with local marketing entities. In addition, the management platform developed by the Group in Germany allows it to lower its managerial costs compared to management by a third party.

#### 1.9.2 Area of activity - income generating real estate

The income generating commercial real estate is relatively decentralized compared to other European countries, across 7 major urban centers (Frankfurt, Berlin, Hamburg, Munich, Dusseldorf, Cologne and Stuttgart) and dozens of other sub-markets. To the best of the Company's estimate, the entire sector is very competitive from domestic and foreign investors, operating on different levels of investment, who consider Germany's economic situation and its potential, and the availability of real estate, their relatively low cost and relatively high return, a good business opportunity.

To the best of the Company's knowledge, many parties are operating in the area of activity, including public real estate companies and large real estate groups with considerable resources, some of which are category-focused (commercial centers, offices), which acquire an entire portfolio of properties, and a number of private real estate companies and private investors who usually work to purchase single income generating assets.

To the best of the Company's knowledge, many parties operate in the income generating residential sector, including public real estate companies and large real estate groups with considerable resources, institutional investors (construction funds and German and foreign insurance companies), as well as numerous private real estate companies and private investors who usually work to purchase single income generating assets. It should be noted that as of the report date, the scope of the Group's activities is not material in the German real estate market.

# 1.9.3 Area of activity - residential real estate development

The Company has the largest inventory of construction rights in Dusseldorf and considers it to be a strategic advantage. In addition, the Company enjoys the fact that Düsseldorf suffers from a shortage of quality apartments in the market. Other than less significantly projects the Company has not identified a project as the main competitor

# 1.10 Fixed Assets, Land and Facilities

### 1.10.1 The Offices of the Group

The Group's offices are located in Amsterdam. The Company has other offices in Germany from which the assets are operated by the asset operation company (hereinafter jointly: the "Company's Offices").

The Company rents the Company's offices as a main tenant, in consideration for monthly rental fees of EUR 23 thousand.

#### 1.10.2 Fixed assets.

The Group does not have fixed assets in a material scope. The fixed assets used for the Group's operations in the area of activity include vehicles, furniture, computer systems, and other equipment.

# 1.10.3 <u>Investment property</u>

See Sections 1.7 and 1.8 above.

# 1.11 **Human Capital**

# 1.11.1 The Organizational Structure of the Group

Changes in the composition of the Company's board of Directors

On July 2, 2018, the general meeting approved the appointment of Van Ommen Nicolaas, Dorenbos Jeron, Burke Patrick and Moser Daniel to the Company's Board of Directors. For further details, see the immediate reports of the Company dated May 24, 2018 and July 2, 2018 (Reference no.: 042231-01-2018 and 063220-01-2018, respectively), which are included by way of reference.

On January 2, 2019, the Company's general meeting approved the appointment of such directors for an additional term of office on the Company's Board of Directors. For further details, see the Company's immediate reports of November 26, 2019 and January 2, 2020 (Reference No. 2019-01-115186 and 2020-01-001401, respectively), which are included herein by way of reference.

On August 16, 2018, the general meeting approved the appointment of Mr. Friedrich Munsberg as an external director of the Company, the reappointment of Ms. Noa Shacham as an independent director of the Company and the appointment of Mr. Claus Jorgensen as a director of the Company. On January 2, 2019, the Company's general meeting approved the appointment of Ms. Noa Shacham and Mr. Claus Jorgensen for another term on the Company's Board of Directors. For further details, see the Company's immediate reports of November 26, 2019 and January 2, 2020 (Reference No. 2019-01-115186 and 2020-01-001401, respectively), which are included herein by way of reference.

In addition, the general meeting approved the amendment of the Company's articles of association and classification of the Company's directors as Executive Director and Non-Executive Director. For additional details, see the Company's immediate reports dated July 12, 2018 and August 16, 2018 (Ref. No.: 066904-01-2018, 076639-01-2018-, 2018-01-076645 and 076657-01-2018, respectively), which are included by way of reference.

On November 23, 2020, Mr. Meir Jacobson's term as an external director of the Company has ended, without being extended another term. For further details, see the Company's immediate report dated December 1, 2020 (Reference No.: 2020-01-122389), which is hereby included by reference.

On December 1, 2020, the Company's general meeting approved the appointment of Mr. Machiel Hoek as a Director of the Company. For further details, see the Company's immediate report dated December 1, 2020 (Reference No.: 2020-01-122389), which is hereby included by reference.

# Changes in the Company's management

On June 30, 2018, Gal Tenenbaum and Ofir Rahamim ceased to serve as joint CEOs of the Company. On July 8, 2018, Mr. Tomas A. de Vargas Machuca began serving as the new CEO of the Company. For additional details, see the immediate reports of the Company dated June 30, 2018 and July 8, 2018 [Ref: 058020-01-2018, 090438-01-2017, 107445-01-2017, 117634-01-2017, 058023-01-2018, 090438-01-2017, 107445-01-2017, 117634-01-2017 and 06139-01-2018, respectively], which are included by way of reference).

On May 24, 2018, the Company entered into an agreement with its CFO, Mr. Guy Priel, to terminate the provision of services, effective from August 31, 2018, and in a consulting agreement on a wide range of issues related to his activities as CFO of the Company, effective from September 1, 2018 which was amended and approved by the Company's competent organs.

For further details, see the Company's immediate reports of May 27, 2018 and November 4, 2018 [Ref. No.: 042798-01-2018, 103941-01-2018 and 103944-01-2018, respectively], which were included by way of reference.

On November 4, 2018, Mr. Thomas Stienlet began serving as the new CFO of the Company, replacing Mr. Guy Priel, who served as the Company's CFO until August 31, 2018. For further details, see the Company's immediate reports of November 4, 2018 (Reference no.: 103923-01- 2018 and 2018-01-103941), which are included by way of reference.

On January 27, 2019 Claus Dieter Trapp, the Company's VP of Operations, ceased to be employed by the Company.

On January 31, 2019, Ulrich Tappe ceased to serve as Vice President of Development/CEO of a subsidiary of the Company. Ulrich serves as an external advisor to the Company, in order to continue to deal with the advancement of city building plans in the various land complexes of the Company.

On October 21, 2020, the Company's CEO, Mr. Tomas A. de Vargas Machuca, announced the termination of his term of office. For further details, see the Company's immediate report dated October 22, 2020 (Reference No.: 2020-01-106132), which is hereby included by reference.

On December 1, 2020, Mr. Thierry Beaudemulin began serving as the Company's CEO. For further details, see the Company's immediate report dated November 27, 2020 (reference number: 2020-01-120454), which is hereby included by reference. It is indicated that the remuneration of the new CEO has not yet been approved. For further details, see Regulation 26A of the Additional Details Chapter, which is attached as Chapter D to this report.

# 1.11.2 Group's Workforce

The workforce and service providers of the Group, as of December 31, 2019 and December 31, 2020<sup>1</sup>, are as follows:

		Number of	Employees
Employing Company	Position in Employing Company	As of December 31, 2020	As of December 31, 2019
	CEO <sup>2</sup>	1	1
The Company	Administration	2	2
The Company	CFO	1	1
	Controller	1	-
SIB Capital	IT person and administration	2	2
	Financial Department (analyst)	1	1
The Hungarian Subsidiary	Controller	-	1
	COO	-	-
The Property	Accounting staff	18	19
Management	Administration	23	20
Company	Asset/marketing/technical management	78	85
	Development VP	-	-
	Accounting staff	1	1
Grafental KG +Mitte	Administration	5	3
TVIICO	Marketing and sales	-	3
	Project management	7	8
Total		140	147

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<sup>&</sup>lt;sup>1</sup> As of the signing date of the report, no substantial change has occurred to the Group's workforce.

<sup>&</sup>lt;sup>2</sup> The CEO does not receive wages from the Company.

Most of the Group's employees are employed under personal agreements which are not limited in time, while both parties can terminate the agreement by prior notice which ranges between two weeks and a number of months (in accordance with the number of years of employment). It shall be noted that regarding the German employees of the Group, the termination of employment is subject to the labor laws in Germany which do not permit terminations other than for a material reason and after the procedure provided by law.

The employment agreements determine the function of the employee, the scope of employment and work hours, absences due to illness and vacation days, and the termination of the employment relationship. It shall be noted that under the German law, the matter of termination is different than in Israel, and generally, the labor laws favor the employee. The law in Germany does not provide for severance pay; however, it is difficult to dismiss employees and the companies with over 20 employees are subject to even stricter labor laws. Such a company, seeking to dismiss an employee, must prove a reasonable reason for the dismissal thereof, and unless otherwise proven, the employee can sue the company and continue to be employed thereby during the same period until a reasonable reason for the termination is proven. Social insurance is paid in part by the employer.

All of the senior offices of the Company have signed confidentiality agreements including those working in accounting, based on which the employees are required to maintain confidentiality of all matters relating to the activities and the business secrets of the companies in the Group during the employment term and thereafter, which they are made aware of during the term of their employment.

The Group customarily trains its employees from time to time through professional courses and training sessions.

### 1.11.3 The Senior Officers and Administrative Employees in the Group

The senior management of the Group is comprised of a CEO and CFO,

For details regarding the senior officers of the Company in accordance with the provision of Regulation 26a of the Securities Regulations (Periodic and Immediate Reports), 5730-1970 (hereinafter: the "**Reporting Regulations**"), see Regulation 26 in Chapter D, "Additional Details regarding the Corporation", attached to this Periodic Report.

For details regarding the terms of office of the five highest paid senior offices in the Company in accordance with the provisions of Regulation 21 of the Reporting Regulations, see Regulation 21 in Chapter D, "Additional Details about the Corporation", attached to this Periodic Report.

For details regarding the remuneration policy of senior officers in the Company see regulation 21 of Chapter D to this report.

#### 1.11.4 <u>Dependence on a key personnel</u>

The Company estimates that the companies of the Company do not depend on the senior offices of the Group.

<sup>&</sup>lt;sup>1</sup> Relevant to the Property Management Company.

# 1.12 Financing

#### 1.12.1 Definitions

For the sake of convenience, the following are definitions of the main terms in this section:

"LTV"

Loan to Value Ratio – the ratio between the loan amount on the inspection data and the fair value of the asset based on the valuation of the same date.

"ICR"

Interest Coverage Ratio – an interest coverage ratio, calculated by dividing net operating income (NOI) <sup>1</sup> of the borrower before interest and before tax during the measured period by the interest expenses of the borrower in the same period.

"DSCR"

Debt Service Coverage Ratio – the debt coverage ratio, calculated by dividing the net operating income (NOI) <sup>1</sup> of the borrower during the measured period by the debt service expenses of the borrower during the period measured (namely, interest and principal payments during the measured period).

"CAP"

A call option that allows a purchaser to receive payments from the option seller in the event that the interest rate exceeds a certain predetermined threshold.

"SWAP"

A contract in which both parties agree to replace periodic interest payments, while the varying interest payment rate is replaced with a fixed interest payment rate and is mainly used for hedging purposes.

#### 1.12.2 General

As of the report date and during the reported period, the Group is financing its operations from its own sources, loans from banks (bank financing) issuance of bonds and credit facility from its controlling shareholder.

<sup>&</sup>lt;sup>1</sup> In this regard, it shall be noted that the NOI is defined in various manner by different banks, all as determined in the loan agreement as the case may be. .

# (a) Bank Financing

The Group customarily obtains bank financing for a group of assets and/or a specific asset when the loan is non-recourse to the Company and is secured, inter alia, in the lien on rights in the asset and/or group of assets, as the case may be. The group's bank financing (according to financial statements) as of December 31, 2020 amounts to EUR 429,645 thousand.

#### (b) Issuance of bonds

On April 20, 2020, early and full redemption of the Company's bonds (Series A) was carried out and consideration in the amount of NIS 61,776 thousand was paid to the Company's bondholders (Series A). The final redemption amount reflected compensation for the early redemption in the total amount of NIS 387 thousand. For further details, see the Company's immediate reports from March 31, 2020 and April 20, 2020 (Reference No .: 2020-01-033975 and 2020-01-039519, respectively).

For details regarding the existing bonds in the Company, see section E of the Board of Directors' report attached as Chapter B to this periodic report.

# (c) Loan from controlling shareholder

On May 9, 2019, the Company's audit committee and Board of Directors approved the receipt of a credit facility for two years from ADLER, the Company's controlling shareholder, in the amount of up to EUR 100 million, from which EUR 44.2 million were drawn down as of the report date. In January and March 2020, the Company repaid the full debt to the controlling shareholder so as of the report date, no debt balance remained to the controlling shareholder. As of the report date, the unutilized qualifying credit balance is EUR 55.8 million.

For further details regarding the manner of approving the transaction and its terms, see the Company's immediate reports of July 14, 2019 and May 11, 2019 (Reference No. 2019-01-040008 and 2019-01-060426, respectively), which are hereby included by way of reference and Regulation 22 of additional details chapter, which is attached as Chapter D to this report.

1.12.3 <u>Ratification of credit rating by Maalot - on March 30, 2020</u>, the credit rating company, Maalot, ratified for the Company the rating of ilAA- (stable outlook) for the Company's bonds Series B and C ilAA- <sup>1</sup>

<sup>&</sup>lt;sup>1</sup>For additional information see Maalot rating activity report that was attached to the Company's immediate report dated March 30, 2020 (reference number 028237-01-2020) which is brought by way of reference.

# 1.12.4 <u>Limitations Applicable to the Group in Receiving Financing</u>

# 1.12.4.1 <u>Financial covenants determined within the financing agreements that the</u> Group's companies are a party to

In some of the financing agreements, the property companies are required to undertake various financial commitments and additional commitments, failure to comply with which constitutes, in some cases, grounds for calling immediate repayment by the lender, under the terms listed in the financing agreements and as customary in such agreements. For details regarding the key financial covenants in most of the loans of the Company from banking corporations, see the table below.

As of December 31, 2020, the Company has met all of the financial covenants determined in the financing agreements that the Company is a party to. For additional details regarding the calculation of the financial covenants in material loan agreements for the Company, see the following table.

# 1.12.4.2 <u>Change of control clauses determined within the financing agreements that the Group's companies are party to</u>

As stated above, in some of the financing agreements, the property companies are required to undertake to not change control in the property company level up to the Company's level (BCP)

It is stressed that there is no control change clause which relates to any of the controlling shareholders in the Company (BCP) as described in below.

Under the deeds for bonds B and C, it was determined that the transfer of control of the Company (as defined in the Securities Law), directly or indirectly, such that ADLER ceases to be the controller shareholder in the Company constitutes <u>cause for immediate repayment and/or</u> realization of collateral.

## 1.12.4.3 Liens and guarantees

To secure the loans from banking corporations liens have been recorded on real estate assets, bank accounts in which rental fees are received, the assignment of rights for rental fee receivables, the assignment of rights for insurance policies of the assets and liens on shares of the property companies. It shall be noted that for some of the assets and property companies, there is cross-collateralization to secure financing taken for the purchase of the assets and/or refinancing of the assets.

It is indicated that the remaining bank loans are non-recourse.

# 1.12.5 <u>Table Summarizing SWAP Agreements</u>

The following are details regarding the SWAP agreements the Company has entered into before December 31, 2020 and are still in effect as of the report signing date:

Source/Bank	Completion Date	Amount in EUR thousands	Company	Value as of December 31, 2020 in EUR thousands
			A German	
			corporation	
Foreign banking	September 30,		wholly controlled	
corporation	2022	43,623	by the Company	(597)

# 1.12.6 Average Interest Rates and Effective Interest Rates

The following are the average interest rates and the effective interest rates of loans from banks which were in effect in the reported period which are not designated for specific use by the Company:

	Average interest rates for loans designated for							
	specific use as of December 31							
	2020	2019	2018					
Banks	1.54% *	1.68% *	1.61%					

# 1.12.7 Variable Interest Credit

As part of the Company's policy and in accordance with the demands of most financing banks, the Group's companies customarily engage in hedging agreements as part of the financing agreement system, in a manner determining the variable interest rate and making the loans, in effect, fixed interest loans.

As of December 31, 2020, there is one loan in the Group bearing variable interest as follows:

Mechanism	Date loan was taken	Range of interest for the year ending on December 31, 2020	Gross credit amount as of December 31, 2020 in EUR thousands	Interest rate near signing date of the Report
Magdeburg & Patros - variable base interest, 3 month Euribor plus the bank interest margin at a rate of 1.35% per year. Interest rate was fixed SWAP transaction. The interest rate close to the report signing date weights the SWAP transaction		1.59%-1.59%	43,623	1.59%

# 1.12.8 The following is a description of the loans, material liens and the credit from banking corporations of the Group, as of December 31, 2020:

No.	Borrower Corporation	Lender	Loan Granting Date	Amount of Original Loan Facility (EUR thousands)	Number of Quarterly Payments (principal + interest)	Principal Balance as of 31.12.2020 (EUR thousands)	Last Repayment Date	Liens/ Securities	Annual Interest	Fixed Interest due to SWAP	Change of Control Clause	Financial liabilities	Notes
1	Portfolio loans <sup>1</sup>	Foreign banking corporation	September 30, 2016	110,000	2% of the original principal amount in the year payable monthly.	100,490	September 30, 2021 <sup>2</sup>	First priority pledge on the assets (6 complexes for residences, 3 buildings used for commercial and office purposes called the "Panther Portfolio"). A pledge of the accounts of the bank, and the insurance proceeds, as well as the assignment of rental fees for the benefit of the Lender.	Fixed rate of 1.22%	NR	The borrower must update the lender at the outset of any change in the control of the asset company, when in this regard a change in the control means, a change in 50% or more of the holding of the capital of the asset company.	LTV less than 75%, DSCR greater than 135%	(1) Non-recourse loan; (2) the financial liabilities are at the assets group level

<sup>&</sup>lt;sup>1</sup> Granted to the following companies: Brack Capital (Hannover) B.V, Brack Capital (Bad Kreuznach) B.V, Brack Capital Gelsenkirchen GMBH&Co. KG, Brack Capital (Dusseldorf Schanzenstrasse) B.V, (Ludwigsfelde) B.V, Brack Capital (Neubrandenburg) B.V, Brack Capital Germany (Netherlands) XIX B.V, Brack Capital (Remschied) B.V.

<sup>&</sup>lt;sup>2</sup>it should be indicated that in january 2021 the company entered into agreement with a German bank and refinanced this loan. For further details see 25 of the Company's financial statements attached as Chapter C to this report.

# **Table of Compliance with Clauses and Financial Undertakings**

Following the table above, below data shall be presented regarding the Company's compliance with the financial criteria determined in its loans.<sup>1</sup> Calculation of the financial criteria: DSCR, ICR and LTV, is performed based on the definitions in the relevant loan agreement, and not necessarily in accordance with generally accepted accounting principles<sup>2</sup>.

Serial number within the loans table	The date of providing the loan	Original loan framework amount in EUR thousands	Principal balance As of December 31, 2020 EUR thousands	Principal balance As of December 31, 2020 EUR thousands	Financial/other liabilities	Actual financial covenant DSCR/ICR as of December 31, 2020	Actual LTV financial covenant as of December 31, 2020	*Actual financial covenant DSCR/ICR as of December 31, 2020 and the signing date of the Report	Actual LTV financial covenant as of December 31, 2020 and the signing date of the Report
1	September 30, 2016	110,000	100,490	102,773	LTV less than 75%  DSCR greater than 135%	DSCR= 268%	LTV = 65%	As of December 31 2020 DSCR=268%	As of December 31 2020 LTV=42%

<sup>&</sup>lt;sup>1</sup> Regarding financial criteria in connection with Bonds (Series A, B and C) of the Company, see Part E, Chapter B "Board of Directors Report", attached to this Periodic Report.

<sup>&</sup>lt;sup>2</sup> The various financial standards in the loan agreements are as follows. LTV: the ratio between the balance of the debt for the bank and between the fair value of the asset in the books, less the costs of the transactions and various taxes. ICR: the ratio between the cash flows and the service debt and between the payment of interest expected in the coming year, and DSCR is the ratio between the cash flows and the service debt and between the payment of the principle + the interest expected for the coming year, when the cash flows for the service debt are the revenues derived from the asset financing for the next twelve months according to the signed contracts (without contracts that are meant to conclude during the year) less the operating expenses of the asset according to the version of the bank. It shall be noted that the calculation of the financial standards is not exactly for the reporting date or for the signing date of the report (as applicable) but rather for the closest date on which the Company is required to present this calculation to the financing entity.

# 1.13 Working Capital

	Amount included in financial statements (EUR	Adjustments (for period of twelve months in EUR	Total (in EUR
Consolidated	thousands)	thousands)	thousands)
Current assets	85,875	-	85,874
Current liabilities	165,718	-	165,013
Surplus current assets over current liabilities	(79,843)	-	(79,139)

<sup>\*</sup> It should be indicated that EUR 100,491 thousand is presented as current liability following a loan that was refinanced in January 2021 and therefore as of the report signing date the Company presents positive working capital.

# 1.14 Insurance

# 1.14.1 Property and Operations Insurance of the Group

Within the ongoing operations in Germany, the Group insures its operations and assets with various insurance policies, through local insurance companies, as follows:

- A. Property insurance for risks customary in Germany, for the various assets it owns, including loss of rental fees for an indemnification period of up to 36 months, according to the case.
- B. Third party liability insurance with limitations of liability of EUR 10,000,000 per occurrence and for an annual insurance period to cover liability from Group members in connection with the maintenance, operation and management of structures in Germany.

It shall be noted that the annual insurance premiums amount to EUR 1.0 million.

For details regarding the commitment of the group with ADLER Assekuranzmakler GmbH & Co. KG, a subsidiary of ADLER as insurance broker (Insurance broker) for entering into various insurance policies see Regulation 22 of Chapter D attached to this periodic report.

# 1.14.2 <u>Director and Officer Liability Insurance in the Company</u>

See Regulation 29a of Chapter D, "Additional Details about the Corporation", attached to this periodic report.

# 1.15 **Taxation**

# 1.15.1 Main Tax Aspects in Germany

#### **Corporate Tax and Corporate Tax Rate**

The revenues of the subsidiaries from real estate assets in Germany (both income from rental fees and from the sale of assets) are taxable with corporate tax in Germany. The corporate tax rate applied in Germany in 15.825% (including solidarity tax<sup>1</sup>).

# **Local Business Tax**

In addition to the corporate tax, a local business tax (trade tax) applies in Germany at an effective rate ranging between 10% and 17.2%. Subject to certain terms, the trade tax does not apply to income generated from passive holding of real estate.

### **Dividend Withholding Tax Rate**

In accordance with the domestic law in Germany, the dividend tax withholding rate for a foreign citizen is 26.375%, subject to the provisions of the double taxation treaty signed by Germany and the provisions of the Parent-Subsidiary Directive of the European Union, according to which there is an exemption from withholding tax from dividends between two companies which are residents of member states of the European Union<sup>2</sup> subject to a minimal rate and period of holdings.

### **Interest Withholding Tax Rate**

In accordance with the domestic law of Germany, there is no obligation to withhold tax from interest for a foreign citizen, excluding interest paid on certain profit sharing bonds and loans – the withholding tax rate in such cases is 26.375%, subject to the provisions of the double taxation treaty signed by Germany and the provisions of the Interest and Royalties Directive of the European Union, according to which there is an exemption from withholding tax from interest between two companies which are residents of members states of the European Union<sup>3</sup> subject to a minimum rate of holdings.

# **Capital Gains**

Generally capital gains are included in the calculation of taxable income as ordinary income subject to corporate tax (excluding capital gains from the sale of shares by a tax exempt company under certain conditions).

<sup>&</sup>lt;sup>1</sup> Tax paid in Germany in order to assist in developing the Eastern part of Germany in an amount of about 5.5%, calculated annually for corporations and individuals.

<sup>&</sup>lt;sup>2</sup> It shall be noted that The Netherlands and Germany are both member states of the European Union.

<sup>&</sup>lt;sup>3</sup> It shall be noted that The Netherlands and Germany are both member states of the European Union.

#### **Rules for Recognizing Financing Expenses**

As of 2008, Germany has applied "interest barrier" rules, which replaced the thin capitalization rules. Based on these rules, the ceiling of withholding net interest expenses in a company will be limited to EUR 3 million per year. In the event that the net interest expenses in a company exceed the EUR 3 million ceiling, then the permitted interest expenses withheld for tax will not exceed 30% of the EBITDA of the Company. The non-deductible part is transferred to the following years, and will be added to the interest expenses claimed up to a ceiling of EUR 3 million or 30% of the EBITDA of the Company, whichever is higher.

#### 1.15.2 Tax treaty between The Netherlands and Germany

#### **Corporate Tax**

Under the treaty for double taxation between The Netherlands and Germany, the revenues of subsidiaries from real estate in Germany (both from rental fees and the sale of assets) are subject to corporate tax in Germany and are exempt from paying corporate tax in Holland.

# **Capital gains**

Capital gains from the sale of shares of a Dutch company (by a Dutch company) whose assets mainly include real estate in Germany will be taxed in The Netherlands and effective from January 1, 2019 will also be taxed in Germany due to a change in German tax laws. However, the change will only apply to accrued capital gains as of December 31, 2018. It is proper noting that 95% of capital gains will be tax-exempt in Germany. Capital gains from the sale of shares of a German company (by a Dutch company) whose assets mainly include real estate in Germany will also be taxed in Germany as follows: 95% of the capital gain is tax exempt and the remaining is taxable at corporate tax rate of 15.825 %.

# 1.15.3 <u>Taxation in The Netherlands</u>

Corporate tax in The Netherlands applies to global revenues (from any source) of a Dutch company, at a rate of 16.5% in 2020 of the annual income up to EUR 200,000, and a rate of 25% to taxable income annually exceeding EUR 200,000, subject to certain exemptions provided in the Dutch tax laws.

#### **Participation Exemption in The Netherlands**

One of the exemptions provided in the Dutch tax laws is the participation exemption. In accordance with the participation exemption, a Dutch company (a "holding company") which meets certain conditions may benefit from a tax exemption of revenues from dividends and capital gains, derived from its share in holdings of the other company (an "investee company"). The exemption shall apply to any holding in investee company (of 5% and more) if such holding shall be considered as held for mere passive investment (intention test).

**Real estate companies**: real estate assets are not considered as passive investment. Accordingly, participation exemption shall apply to real estate companies.

# **Dividend Withholding Tax Rate**

In accordance with the domestic law of Holland, the dividend withholding tax rate for foreign citizens is 15%, subject to the provisions of treaty for the prevention of double taxation to which The Netherlands has signed to the provisions of the Parent-Subsidiary Directive of the European Union, and Dutch tax laws. For additional details, see Section 1.4.1 above.

#### **Interest Withholding Tax Rate**

In accordance with Dutch domestic law, there is no withholding tax on interest payments to a foreign citizen. other than interest paid on promissory notes or bonds which have the right to participate in profits. In such cases, the same provisions of withholding tax applicable on dividends (as above) will apply.

# **Capital Gains**

Generally, capital gains are included in the calculation of taxable income as ordinary tax subject to corporate tax. The profits from the sale of shares by a Dutch company are exempt from tax in Holland, subject to compliance with the participation exemption terms provided in Dutch law (see above regarding the application of the participation exemption regarding the Company).

#### 1.15.4 **Taxation in Israel**

BCP is a Dutch company, and therefore, in accordance with the provisions of the Income Ordinance [New Version], 5721-1961 (the "Ordinance"), and the provisions of the convention between The Netherlands and Israel regarding preventing double taxation and tax evasion regarding income tax (the "Convention"), BCP shall be subject to tax in Israel only for income generated or accrued in Israel and for capital gains from the exercise of real estate assets in Israel or rights in a land association in Israel, and similarly, to capital gains from the sale of movable assets constituting part of the assets of a permanent establishment of BCP in Israel.

#### 1.15.5 <u>Tax Assessments</u>

For details regarding tax assessments for the Company and/or any of the subsidiaries, see Note 17 of the financial statements of December 31, 2020, attached in Chapter C of this periodic report.

# 1.15.6 Effective Tax Rate

The tax rate in The Netherlands is, as stated above, 25%; however, the vast majority of the Company's income is dividends and capital gains from subsidiaries abroad holding real estate assets in Germany that are exempt under the participation exemption section.

### 1.15.7 Losses for Tax Purposes

See Note 17 of the audited consolidated financial statements of the Company as of December 31, 2020, attached in Chapter C of this Periodic Report.

#### 1.16 Environmental hazards and the methods of handling them,

During 1999, a law was enacted in Germany known as the Federal Soil Protection Law, which was designed to arrange the treatment of land and the renovation of contamination land by imposing liability thereon to the land purchasers.

The law seeks to protect the land in the long term by preventing the harmful effects of soil, remedying existing damage, and provisions against the creation of new defects.

In addition, the local authorities are managing registries (Altlasten) within which plots are registered in the event that the area that the plots are located in are classified as areas containing contaminants. Accordingly, in the event of the purchase of land, the land purchaser is responsible towards the authorities to remove the contamination (regardless of whether the land is registered in the registry). In the event of the development of land or construction on land classified in the registry as dangerous or in the event of a change to the characteristics of use of the asset, the appropriate authorities may perform independent examinations for potential contamination, and in the event that contaminants are located, the asset owner or causes of the contaminants are required to neutralize the contaminants.

The pollutants are divided into two types: soil pollution and groundwater pollution, while the second is more severe due to the higher cost of removal. Throughout Germany, there are areas and entire districts in which the groundwater is contaminated due to war damage, heavy industry and mining, use of pollutants which were buried in the ground and not properly eliminated.

Within the process of purchasing real estate assets, the Group's companies are required to uphold the provisions of the relevant standards, if existing regarding air pollution and environmental protection. Within the due diligence performed by the Group, the Group performs preliminary examinations required regarding environmental protection: both for the registry of contaminants and for various indications and suspicions of contaminants. Only after the matter is investigated will a decision be made regarding the purchase. The Group has a policy that in the event of a real concern of pollution, an examination will be conducted by an expert on the matter prior to the purchase of the asset.

As of the report date, and excluding the land assets in Dusseldorf, the Group has not purchased assets with registrations or suspicions which are material, and which have not prevented the Group from financing the same assets, and have not bothered in the financing banks in the valuations they have performed themselves.

To the best of the Company's estimation, and excluding the land asset in Dusseldorf, the cost of the examinations performed by the Group's companies, as well as the cost of treating matters related to environmental protection, is unsubstantial to the Group.

To the best of the Group's knowledge, and excluding the costs of cleaning land in the real-estate asset in Dusseldorf, it owns no asset that: (1) current use of which would be prohibited or limited due to land contamination problems; (2) is currently being inspected by the authorities as possibly being limited, or (3) required repair/renovation due to soil or groundwater contamination problems. For details regarding the land contamination of the real estate asset in Dusseldorf, and the estimated costs to remove the said contamination, see Section 1.17.1.2 above.

# 1.17 <u>Limitations and Supervisions of the Corporation's Activities</u>

Land Sale Laws in Germany - based on German law, land transactions are 1.17.1.1 performed through a public notary, who has a dominant role in the asset purchase process. The notary functions as a neutral entity, and constitutes a type of guarantee until the completion of the transaction. Its function is to secure the rights of the seller and purchaser, while usually all of the consideration for the purchased asset is transferred to the notary in trust and secured thereby until the registration in the name of the purchaser without any contrary right whatsoever. Regarding the completion of a land sale transaction, it shall be emphasized that the completion of the transaction is subject to the registration of the rights and the transfer of ownership or lease rights (hereinafter: the "Proprietary Rights") in the name of the purchaser, in the land registry offices. In accordance with the German laws, the transfer of Proprietary Rights is completed with the registration in the land registry and in accordance with the notary's consent regarding the transfer of the Proprietary Rights. A condition for the transfer of the consideration to the seller is the existence of the following conditions: (1) the notary has inspected and found that there is no registration of opposing caveats on the asset. The notary ensures to register a caveat in the name of the purchaser to secure the purchaser's right to the transfer of ownership in its name regarding the sold property; (2) the notary has inspected and found that all of the legal and governmental approvals required for the performance of the transaction have been received, including that the City has waived its right of first refusal regarding the asset; (3) the notary has inspected and found that all of the approvals for the release of liens have been received (excluding liens which the purchaser has agreed to remain registered on the asset), as well as limitations on the transfer of rights in the sold property.

In German law, there are a number of types of rights regarding land, inter alia the following:

a. Ownership right, lease right and ownership right in part of a condominium.

- b. The lease right is a proprietary right for a long period (up to 99 years), which is inheritable and transferable. The said right is recorded in a separate part of the land registry. Based on the provisions of the German law, this right is similar in substance to the ownership right, but is limited in time to up to 99 years with an extension option. The lessor may lien its rights (mortgage and pledge types), in which case, usually, the consent of the owner of the land is required.
- c. The ownership right in a condominium is an ownership right regarding a certain part of the structure, as well as shared and not specific ownership of all of the specific shares of the shared property located in the building.
- d. The land in Germany is divided into blocks which are defined in the land registry as blocks and/or plots which are documented separately within the land registry. Information regarding the land, the holders of rights to the land and regarding rights of third parties in connection with the land exist within the documentation as stated.

The registry as stated is divided into three parts as follows:

The first part - arranges the identity of the holders of the land (whether owners or lessees). The second part – arranges the limitations existing on the land which do not secure a guarantee for a financial debt of a third party (for example, an easement right, right of refusal of the local authority, lease right, etc.). The third part – registration of liens and pledges to secure the obligations for the benefit of a third party, such as a mortgage to a financing entity, etc.

1.17.1.2 Protection and Preservation of Sites - in accordance with the provisions of the local law, there is an Authority for the Protection and Preservation of Cultural-Historic Sites in Germany (hereinafter: the "Preservation Authority"), which enforces proper use of buildings with a cultural-historic background, and manages, inter alia, a registry of homes designated for protection and preservation. In accordance with the provisions of the German law, structures with a historic-cultural background are subject, inter alia, to the following provisions of the law: (1) Right of refusal – the sale of land on which the asset classified as cultural-historic is located, based on the law, is subject to the right of first refusal granted to the local authority, in the event that the local authority intends to conserve the asset. This right of refusal is exercisable within two months from the delivery of notice to the local authority of the sale of the asset; (2) change in the characterization of use of the asset – the Conservation Authority must be notified regarding any change to the characterizations of the use of the asset; (3) conservation requirements and reconstruction – the owners of the asset as stated and those making use thereof are subject to an obligation to make proper use of the asset, preserve it as a cultural-historic asset, and protect it from possible risk. In the event that the asset is harmed, the Preservation Authority may order its restitution:

(4) <u>approvals required for the performance of actions in the asset</u> – any actions in the asset classified as a cultural-historic asset, including reconstruction of the cultural-historic asset, changes thereto, painting and overhead covering, signage and advertising, eviction and demolition require the approval of the Preservation Authority.

The Company has a single digit number of small assets (all of which are used for residential leases) that are designated for preservation. The only limitation related to these assets is upon the performance of material renovations to the façade of the structure. In such a case, the owners are required to receive approval from the Preservation Authority in the local authority in the framework of which the owners undertake to conserve the structure and its original façade.

It should be noted that as of the report signing date, the Company does not intend to perform any renovation to the façade of the buildings designated for preservation, and therefore no action is required on the matter on the Company's part, and it is emphasized that the Company has also not initiated any proceeding for a construction permit with regard to any of the assets designated for preservation.

1.17.1.3 Planning and Zoning Laws - in accordance with the provisions of the German law, planning matters and determining city building plans are determined based on the federal legislation of Germany, while the matters of project construction, including construction permits, are decided based on the state laws unique to each area (based on a division within Germany, dividing it into 16 states). The provisions of the law in Germany determine that generally, the conditions for construction of a project are the receipt of a permit from the relevant authority, provided after the submission of a proper request and compliance with the conditions required. The permit will be effective for the amount of time determined therein (in accordance with the state law), and expires after the completion of the said period. Accordingly, a result of construction without a construction permit, while breaching the terms of the permit, failing to comply with the construction safety conditions, etc., are breaches which may lead to the imposition of a fine on the project developer. In addition, in certain cases (for example, in the event that the structure endangers the health of the public and costeffective repair is not possible, or in the event of construction without a permit while breaching the building instructions or material planning provisions), grants the relevant authority in Germany the authority to order the building owner to demolish it. Generally, the renovation of structures which does not change the appearance of the building and does not require a change in building designation does not require the receipt of a permit from the local authority. It should be noted that as of the report signing date, the Company meets all of the requirements of German law with respect to planning and construction laws, including the issuance of construction permits for renovation actions to buildings where the scope of the renovation and/or its nature requires receipt of a construction permit, and is performing any action for which a construction permit is given in accordance with the terms set forth in the same permit.

#### 1.17.1.4 Environmental Protection Laws

see Section 1.16 above.

# 1.17.2 Area of activity - income generating real estate

Various legal systems apply to the Income Generating Real Estate Sector in Germany, which delineate the activities in the field, including the legislation of land laws and legislation arranging the relationships between the tenant and landlord. The Group is subject to supervision on behalf of the various authorities with whom the Group's companies come into contact within the sector.

In this regard, it shall be noted that there is a difference between the various systems of law applicable to the sub-segments of the areas of activity, meaning commercial income generating real estate and residential income generating real estate. Therefore, the following shall describe the various systems of laws applicable to the activities, based on the sub-segments and with respect thereto.

Inter alia, the Group is subject to the following laws and regulations which impact the activities of the Group in Germany:

# 1.17.2.1 <u>Rental Laws in Germany regarding Commercial Income Generating Real</u> Estate

a. **Requirement for written lease agreements** – based on German law, there is no formative requirement for a lease agreement. However, when a lease agreement is drawn for a rental period exceeding one year, there is a requirement of writing. If the written requirement is not fulfilled as necessary, then the agreement shall be considered to be effective for an unlimited period of time, and can only be terminated with prior written notice according to the time prescribed by law.

Currently, commercial rental agreements typically include a flaw curing clause with respect to the written requirement (hereinafter: the "Curing Clause") in order to cure any breach of the written requirement and to prevent either party from terminating the agreement before the end of the lease term determined. Breaches or flaws in connection with the fulfillment of the written requirement can be cured by way of amending the lease agreement meeting with the written requirement in accordance with the German law. However, the parties shall be required to engage in the amendment as stated only if the Curing Clause as stated above was included in the original lease agreement.

There is no registry of leases in Germany, or any other official registry that provides universal validity for rentals.

- b. Update/increase of rental fees the provisions of the German law regarding limitations to the increase of rental fees only apply regarding residential lease agreements. Regarding lease agreements which are not for residential purposes, usually, the lease agreement provides a mechanism for updating rental fees in accordance with the changes in the consumer price index. An update to rental fees must be bilateral (meaning, such that the rental fees will increase or decrease, as the case may be). The consent to update rental fees as stated may only occur if the period of the lease under the agreement exceeds 10 years, whether due to the period set forth in the agreement or due to a combination of the period set forth as stated together with contractual option periods.
- c. **Term of the lease** based on German law, the maximal term of a lease set forth in advance in a written lease agreement is 30 years. After 30 years, each party may terminate the agreement with prior notice of three months before the set termination date. This period of time is set forth by law. Usually, the period of the lease in commercial rental agreements ranges between three years and twenty years. Rental agreements typically include an option to extend the lease agreement by five additional years, subject to the provision of prior written notice (typically 6 or 12 months in advance) and/or an automatic option to extend for additional periods of one or two years at the end of the term of the lease, if neither of the parties had terminated the agreement prior thereto.
- d. Early termination of the agreement and tenant eviction based on German law, the rental agreement will end at the conclusion of the rental term, with a breach event or based on the mutual consent of the parties. The German law stipulates regarding a lease agreement which is not limited in time, that either party may terminate the agreement in accordance with the completion dates provided by law or agreement. A party to the lease agreement for a fixed time may terminate the agreement unilaterally only "for just cause" such as the non-payment of rental fees by the tenant on the one hand, or the denial of a right of the tenant to make contractual use of the asset on the other. For details regarding the eviction of tenants from the leased property, see subsection 1.17.2.2 below.
- e. Commitment of asset owner towards tenants upon sale based on German law, in the event that the asset owner announces the sale thereof, the tenant has the right to terminate the rental agreement. In the event that the asset owner does not announce the sale, the owner shall guarantee the fulfillment of the commitments of the new purchaser, replacing it, towards the tenant.

The lease agreement is transferred to the new purchaser automatically and does not need to be re-signed by the parties. In the event that the tenant deposited a security which is not returned by the asset purchaser at the end of the rental agreement term, then the previous owner of the asset shall be responsible to return it to the tenant.

- f. **Operating costs** based on German law, the asset owner shall bear payments and expenses applicable to the asset ("Nebenkosten"), such as taxes, insurance premiums, "building manager" costs, cleaning, heating, etc. This provision may be a condition in the lease agreement. In practice, it is customary that the tenant will also bear some of the operating costs of the asset, while usually the calculation is performed based on the ratio between the area rented to the tenant and between the total asset area.
- g. **Repairs and maintenance** in accordance with the provisions of German law, repairs and maintenance are the responsibility of the asset owner. However, usually, the agreement of the parties in the matter is different. It is customary that the asset owner will be responsible for repairs and maintenance of the roof and the leased property structure ("Dach und Fach") while the tenant shall be responsible for all repairs and maintenance within the rented property.

Usually, it is agreed that the tenant is responsible for interior decorating repairs ("Schönheitsreparaturen"), including plaster repairs, paint, etc., during the term of the lease. It shall be noted that in accordance with the current case law in Germany, the obligation of the tenant to perform internal design repairs may be invalid under certain circumstances (such as a requirement to renovate the leased property at the end of the term of the lease).

# 1.17.2.2 <u>Rental Laws in Germany regarding Residential Income Generating Real Estate</u>

The following shall describe the provisions of the law effective regarding residential lease agreements; the other provisions of the German law regarding rental agreements (including, without derogating from the above, formative requirements and written requirements, and early termination of the lease agreement in lease agreements with prescribed terms, liability of the asset owner after the sale of the rented asset to another), described in this section are applicable both to commercial rental agreements and residential rental agreements.

- **a.** Costs and payments based on the German law, the asset owner shall bear payments and expenses applicable to the asset, "Nebenkosten". The parties may agree amongst themselves that the tenant shall pay the said payments and expenses. Such consent must be clear and unequivocal. There are legal limitations regarding the rate of participation of the tenants in residential rental agreements for the said payments and expenses. The expenses that can be applied to the tenant are provided in the law, and include, inter alia, land taxes, structural and third party insurance premiums, trash removal costs, sewage, water, electricity, heat, lighting, cleaning, gardening, "building manager" and elevator operation expenses. It shall be emphasized that the tenant cannot be required to bear the administrative management costs of the asset and maintenance/repair costs of the asset (excluding expenses of ongoing maintenance of certain technical fixtures, such as elevators). The parties may agree regarding a payment mechanism of advances on a monthly basis (or in some cases – quarterly) for said costs. At the end of a year of the lease, and within a year from the same date, the asset owner shall provide the tenant with a description of full costs for the same rental year, which describes the allocation of said expenses among the renters in the assets and based on which settling of accounts between the parties will be made regarding a payment actually performed (whether overpayment or underpayment).
- **b. Repairs and maintenance** in accordance with the provisions of the German law, repairs and maintenance are the responsibility of the asset owner. The rental agreement can determine that the tenant will be responsible for repairs and maintenance, however, there are clear limitations in connection with the transfer of such liability (liability for payment only, and not for performance, as well as liability of the amount of expense per event and for a period regarding rental fees and in general). Due to current case law of the courts in Germany, sections of rental agreements as described above may become ineffective and non-binding.

c. Update of rental fees - the German law recognizes four basic options for increasing residential rental fees: first, the gradual increase of rental fees with the mutual consent of the parties. Second, it can be agreed to adjust the rental fees and link them to the cost of living index and consumer price index (typical for rental of commercial asset and not residential). Third, the asset owner may request to increase rental fees paid thereto to the fair market price in accordance with the market rent level report ("Mietspiegel"); however, an increase as stated shall not exceed 10% as set forth below:

In specific areas that are declared through an order of the federal state as meeting the conditions justifying government supervision of rental fees, and for five years alone from the date of the order's approval, an apartment can be rented to a new tenant with rental fees that are no higher than 10% of the rental fees in the existing agreement for the asset/apartment and as long as the new rental fees are not higher than the relevant rental fees as set forth in Mietspiegel. In areas in which such order does not apply - rental could be raised for the new tenant above the existing agreement for the asset/apartment as long as the new rental fees are not higher than the relevant rental fees as set forth in Mietspiegel. The said limitation does not apply to apartments in new construction or in structures that have undergone thorough renovation that raises the standard of the apartments to like-new. To date, no such order has been declared in the areas in which the Company operates;

For an existing tenant, lease fees can be increased as long as the lease fees after the increase is in accordance with the specifications regarding the asset/apartment in the Mietspiegel table and an increase as stated will not exceed 20% in a three-year calculation. However, as part of the efforts of the German government to increase supervision of rental fees, any state may declare, with regard to a specific area/city, limitations to the increase of rental fees by no more than 15% in a three-year calculation ("Kappungsgrenze"). NRW government has declared a limitation as stated in a number of cities within NRW; however, the limitation as stated does not apply to cities in which the Company's residential portfolio for lease is located (NRW).

In addition, the Bremen government and Hannover municipality declared such limitation which is valid for Bremen (but not for Bremerhaven) in which the Company owns 745 units and Hannover in which the Company owns 838 units and Gottingen where the Company has 238 residential units.

In addition, the Federal Government of Saxony announced on 9.1.2018 such a limitation for the city of Leipzig in which the Company has 3,603 units, but the date of entry into force of the said directive has not yet been determined. Such limitation does not apply to other locations in which the Company operates.

Additionally and in addition to said increase, the asset owner may increase the annual rental fees after the performance of betterment or upgrades to the rented property, which also has a limitation of up to 8% of the total cumulative investment in the betterment or upgrade and a maximum increase of EUR 3 per square meter in 6 years (according to new legislation effective from January 1, 2019). In connection with residential units that are rented with subsidies by the local authority – in the event that the increased rent exceeds the subsidy tables of the local authority, it may instruct the resident to vacate the apartment and find alternative residence in order to meet the terms of the subsidized prices.

It shall be noted that in the large majority of cases, the prevailing market rental fees are similar or higher than the rental fees permitted with subsidy based on the municipality tables, and therefore, upon eviction of the apartment as stated, the Company may rent the vacant apartment, after its renovation, at a price which shall not be less than the rental price allowed by subsidy. It should be noted that in calculating the fair value of the aforesaid assets, said limitations have been taken into account.

It should be noted that in June 2019, the Berlin Senate approved a law that does not allow the increase of rental fees for five years for over 1.5 million apartments in Berlin. The law will take effect during 2020 and its clauses will apply retroactively from June 2018. The law does not apply to new construction. A landlord who fails to comply with the law and will violate the rental fee limit without reducing the rental fee so as to correct such rental is expected to pay a fine of about  $\in$  500,000. The Company does not have residential properties in Berlin and therefore this regulation is irrelevant for the Company

**d. Term and period of the lease** – in accordance with the provisions of German law, the term of the lease can be limited provided that a written agreement is made. The maximal term of a lease is 30 years. After 30 years, each party may terminate the written agreement, subject to the delivery of an early termination notice in accordance with the provisions of the law. However, it should be noted that regarding the rental of residential apartments, the authority to define rental agreements in advance with a specific period of time is only provided in certain cases, mainly if the asset owner intents after the term of the lease to: (1) use the asset for himself or his family; (2) renovate, upgrade or develop the asset; or (3) rent the asset to an employee in his business; therefore, usually, residential rental agreements are for an unlimited period of time, and can be terminated in accordance with the provisions of the law regarding early termination as described above.

e. Early termination of the lease term and eviction of tenants in rental agreements that are not limited in time - the German law provides that each party may terminate the agreement in accordance with the period of advance notice provided by law. Regarding the asset owner, said period is extended upon the elapse of time from the commencement of the lease period, similarly, notice of termination of the agreement on behalf of the asset owner requires a reason justifying the termination as stated. A just cause as stated may exist if the tenant substantially breaches the lease agreement, if the asset owner needs the asset for personal use or use for his family, or if the lease agreement prevents the asset owner to make proper use of the asset, resulting in sustaining significant damages. It shall be emphasized that the agreement cannot be terminated in order to increase rental fees of the asset.

In addition, each party may terminate the agreement immediately for just cause. If the just cause is the breach of a contractual obligation (such as non-payment of two monthly rental fee payments), then a written warning must be issued before the agreement can be terminated, unless one of the exceptions provided by law is met. In the event of non-payment as stated, the tenant may remedy the damage by way of paying the late payments until two months after the submission of a legal claim for the eviction thereof. If the asset owner has terminated the agreement in accordance with the above, and received a final order for the court ordering the tenant to evict the asset and return it to the asset owner, but the tenant fails to do so, the asset owner may initiate eviction proceedings.

**f.** Sale of the asset, sublease by the tenant – In accordance with the provisions of German law, the tenant is not permitted to transfer the lease agreement, charge it or sublease it without the consent of the asset owner. The refusal of the asset owner to the transfer as stated shall be on the basis of reasonable reasons. In the event that the asset owner will only consent in consideration for increasing rental fees, the asset owner may agree to the transfer as stated subject to the increase of rental fees in the asset. In the event that the tenant has passed away, then the lease agreement shall remain in effect by the spouse and/or children of the tenant who shared the asset with the deceased.

agreements within public housing (in this regard, public housing – rental agreements within public housing (in this regard, public housing shall refer to assets which were established and/or renovated using financing of special public financing institutes which provide subsidized loans) are subject to special limitations in accordance with the provisions of the German law, including significant limitations in connection with the increase of rental fees. The limitations as stated are by virtue of the law and by virtue of financing agreements of the public financing institutes as stated above. In this regard, it shall be emphasized that in the event that the borrowing company early repays the loan taken from a public financing institute in connection with the construction and/or renovation of residential assets, then the same limitations continue to apply to the company until the elapse of 10 years from the early repayment date or until the planned repayment date based on the financing agreement, whichever is earlier.

In assets constructed or renovated through financing from a public entity before December 31, 2001, the rental fees are determined in accordance with the financial equation [Kostenmiete] taking the following parameters into account:

- 1) Financing expenses including repayment of annual interest expenses for the loan taken to construct or purchase the asset, as well as a repayment of 4% of the equity invested, up to 15% of the total asset cost and 6.5% of the equity invested above 15% of the total asset cost;
- 2) Asset operating costs, including depreciation of 1% of the total construction costs, managerial expenses in the amount of EUR 230 per year per apartment, and EUR 30 per year for parking, maintenance expenses, loss of rental fees in the amount of 2% of the total annual renal fee income, and more) 1; the calculation and variables listed above are specified in financing agreements and vary from time to time in accordance with the update of the index and the rental fees are updated accordingly.

Regarding 373 residential units and 84 residential units in the residential asset in Oberhausen, a rental fee limitation as stated applies, arising from a loan subsidized from the WFA corporation in an amount that shall not exceed EUR 4.35 per sq.m., and EUR 4.15 per sq.m., respectively. The said loan was prematurely repaid in October 2016, however, the said rental fee limitations remain valid till October 2026, a ten years term from the loan repayment date.

<sup>&</sup>lt;sup>1</sup> Amounts linked to the consumer price index on a triennial basis.

As for 93 out of 144 residential units in the residential property of Hanover-Kronesberg, there is a rent restriction as follows: in 47 residential units the rent will not exceed  $\in$  7 per square meter for one room apartment and  $\in$  6.3 per square meter for the other types of apartments. Regarding 26 residential units, upon the rotation of tenants, rent will not exceed 15% of the rent of the previous tenant.

## 1.17.3 **Area of activity - betterment of the land in Dusseldorf**

## 1.17.3.1 Planning and Zoning Laws

In accordance with the provisions of the German law, planning matters and determining city building plans are based on the federal legislation of Germany, while the matters of project construction, including construction permits, are decided based on the state laws unique to each area (based on a division within Germany, dividing it into 16 states). The provisions of the law in Germany determine that generally, the conditions for construction of a project are the receipt of a permit from the relevant authority, provided after the submission of a proper request, and compliance with the conditions required.

The permit will be effective for the amount of time determined therein (in accordance with the state law), and expires after the completion of said period. Accordingly, a result of construction without a construction permit, while breaching the terms of the permit, failing to comply with the construction safety conditions, etc., are breaches which may lead to the imposition of a fine on the project developer. In addition, in certain cases (for example, in the event that the structure endangers the health of the public and cost-effective repair is not possible, or in the event of construction without a permit while breaching the building instructions or material zoning provisions), the relevant authority in Germany in granted the authority to order the building owner to demolish it. However, generally, the renovation of structures which does not change the appearance of the building and does not require a change in building designation does not require the receipt of a permit from the local authority.

## 1.17.3.2 Environmental Protection Laws

Regarding the land complex (with a total area of about 150,000 thousand sq.m) <sup>1</sup>(which includes Land I (as defined below) and the land on which the Company's Grafental residential project is constructed), in a central area of Dusseldorf, as a result of the industrial activity carried out over the years in the asset, about 50% of the asset's area contains soil contamination of heavy metals and PAH<sup>2</sup>. It shall be emphasized that groundwater contamination was examined with no negative findings.

<sup>2</sup> Polycyclic Aromatic Hydrocarbon – considered to be one of the most common organic pollutants in soil contamination.

<sup>&</sup>lt;sup>1</sup> It should be noted that the Company developed and delivered apartments in said land complex as a result, the land areas for these stages have been delivered to the apartment purchasers and are not under its ownership.

Regarding soil contamination in the asset, and in accordance with the approvals of the relevant authorities and the inspection report prepared by the Company, it shall not be deemed to prevent and/or limit the current use of the such asset and/or prevent or limit the approval process of the city building plan regarding said land and/or prevent or limit the issuance of construction permits under the said city building plan. Upon the commencement of the future development and construction work in the land, it will be necessary to remove the layer of contaminated soil and send it to designated landfills. The removal of the layers of contaminated soil and their transfer as stated is estimated, in accordance with the expert report initiated by the Company, at about EUR 4.7 million. The Company has already borne a material part of this cost in the framework of the construction costs of stages that were delivered and the performance of public infrastructure work (sewage, water, roads, etc.).

With respect to the land in Gerresheim - the soil was cleared from the industrial pollution it had contained, and about 90% of the upper layer to a depth of about 3 meters was replaced by the seller under the supervision of the relevant authorities, including the environmental department of the municipality of Düsseldorf. It is noted that the documents forwarded to the potential buyers included an approval from the city of Dusseldorf.

- 1.17.3.3 <u>Purchase Tax</u> as of the report date, the purchase tax on the land in Germany is at a rate that ranges between 3.5% and 6.5% of the cost of the asset. It should be noted that in Dusseldorf (as well as NRW generally), purchase tax as of January 1, 2015 is 6.5%.
- 1.17.4 Area of activity residential real estate development
- 1.17.4.1 See section 1.17.1.1 above. The table of proceeds from apartment purchasers in Germany as specified in German law is as follows: 30% upon commencement of the construction work, 28% upon completion of the skeleton, 12.6% upon completion of the roof, 10.5% upon completion of the installation of internal piping (water, electricity, sewage) and the systems in the building (elevators, heating, etc.), 7% upon completion of the finishing construction (internal and external), 8.4% upon delivery of the apartment and 3.5% upon the completion of all work in the project (such as in the event that the environmental development work was not completed before the apartments are occupied).
- 1.17.4.2 Additionally, upon receipt of the first receivable on account of the sale consideration, in the event that the Company is unable to record a caveat for the benefit of the purchaser in the land authority because the registration process of the condominium has not been concluded (sub division), then the Company shall issue a bank guarantee to the resident for the entire amount paid until the registration of the caveat as stated.

1.17.4.3 Additionally, the German law determines liability for the quality and inspection for a period of five years from the delivery date. The liability is not transferred to the main contractor and applies to the developer; however, on the other hand, the developer receives a quality guarantee from the performing contractor at a rate of 5% of the total construction upon completion thereof in the project, for the purpose of covering the liabilities of the Company for quality and inspection with the apartment purchasers.

## 1.18 <u>Collaboration Agreements</u>

On July 1, 2019, the Company completed the acquisition of rights in a number of joint ventures, exercising its right of refusal/ first offer (as the case may be), and alongside the controlling shareholder in the Company such that ADLER's subsidiary acquired 10.1% of the rights and/or holdings in the relevant asset companies. For further details, see section 1.1.3.2 above, and the Company's immediate reports of January 29, May 11 and July 1, 2019 (Reference No. 2019-01-010509, 2019-01-040008 and 2019-01-056562, respectively) which are hereby included by way of reference. It should be noted that ADLER has entered into terms of engagement that existed with the former holders of rights, as set forth in the Company's reports under Section 1.18 of Chapter of Description of the Corporation's Affairs in the Company's 2016 Periodic Report, published on March 26, 2017.

## 1.19 <u>Legal Proceedings</u>

- 1.19.1 Regarding legal proceedings conducted against the Group, see Note 18b of the Consolidated Financial Statements as of December 31, 2020, attached in Chapter C to this Periodic Report.
- 1.19.2 On April 8, 2018, a motion to approve a class action was filed against ADLER, Redzone Empire Holding (the former controlling shareholder in the Company) and the management team (as defined in section 1.3.1.3 above) with the Tel Aviv District Court (the motion) by a shareholder in the Company regarding alleged violations of the provisions of the Companies Law as well as Tender Offer Regulations with regard to the special tender offer submitted by ADLER to the Company's shareholders on February 19, 2018 (which was amended on March 20, 2018).

It is clarified that the Company is not a party to this proceeding. For additional details regarding the motion, see the immediate report of the Company dated April 9, 2018 [Ref. 035494-01-2018], which is included by way of reference.

1.19.3 Regarding legal proceedings conducted between the Company and a performing contractor in respect of the development of Stage A of inventory of buildings under construction see Note 18A(5) to the Company's financial statements attached as Chapter C to this report.

1.19.4 A dialogue has been going on for some time between the Company and a number of minority shareholders in the Company's subsidiaries, in which various allegations have been raised against the Company and said subsidiaries regarding the conduct of the subsidiaries.

The Company in recent years has made a provision in an amount that is not material to the Company in its financial statements in connection with the claims of the minority shareholders, some of which were even related to the Company in the past, although in the Company's opinion, the Company has very good arguments against the allegations of the minority shareholders.

## 1.20 **Business Goals and Strategy**

## 1.20.1 Overall Strategy

Since the beginning of 2018, the Company has been focusing on the following two major strategic goals:

- The sale of a substantial share of its commercial real estate portfolio which was mostly comprised of retail parks and shopping centers,
- The material deleveraging of its balance sheet by using the proceeds from the commercial asset sales to repay outstanding debt.

The stationary retail sector had already been impaired for quite some time before the emergence of the Corona crisis by the dynamic growth of online trade. However, along with the ongoing spread of the pandemic, pressure on the sector further increased from sometimes massive restrictions on the freedom of movement of its customers and forced closures of business premises during the lockdown periods. In addition, there was a slump in German consumer confidence, which reached a low point in May 2020.

Despite these unfavorable market conditions, within the last two years the Company managed to dispose of 73% of its retail assets (in terms of rental space) at a low discount on the book values thereby avoiding sizeable writedowns which would have become necessary without having performed these disposals.

At the same time with the repayment of large amounts of debt, the Company's leverage dropped considerably as is illustrated by an improvement of the equity ratio from 45.3% to 56.5% and a reduction of the loan-to-value ratio from 44.3% to 32.5% only in the financial year 2020.

As a result of this strategic focus, it was possible to substantially strengthen the financial position of the Company and reduce the risk characteristics of its asset portfolio.

As stated in section 1.1.3.1 above, the Company will continue to focus its business activities in the field of residential income-generating and residential development real estate. The purpose of the Company is to provide its shareholders with an excess return, relative to the risk level, inter alia, by the following:

- (1) <u>Areas of activity</u> focusing the Company's activity in the field of residential income-generating and residential real estate development and, if economically sensible, continuing its operations to sell additional parts from the remaining commercial real estate portfolio.
- The Company's assets the Company intends to continue promoting and investing resources in completing its residential development projects (with an emphasis on the continued land betterment and project development in the city of Düsseldorf and Aachen) and to examine the operating options for these projects, including marketing them, holding them for long term rentals or selling them subject to market conditions. The Company intends to leverage the knowledge and experience gained in executing complex development transactions that enable value unlocking throughout the life of the assets.
- (3) <u>The market</u> focusing on the German market while taking into account that the German residential market is considered to be a stable, large and liquid market.
- (4) <u>Management</u> retaining a stable and high-quality staff while constantly exploring options for administrative cost savings, including the possibility of entering into a service agreement with the controlling shareholder of the Company subject to applicable law and the necessary organs' approvals.
- (5) <u>Financing</u> preserving the Company's low leverage while maintaining the Company's (AA-) rating, among others, as detailed below:

On the Company level – the Company strives to secure an overall leveraging on the Company level of no more than 40% (LTV), an interest coverage ratio that is not less than 3 (the EBITDA ratio from the incomegenerating assets only to the total interest expenses), all while maintaining the Company's high credit rating (AA-) and improving the Company's financial flexibility.

On the asset level: improving the financing structure of the asset portfolio (including the loan terms, selecting the financial instruments to hedge the interest risks etc.).

It should be noted that the Company is constantly examining the German real estate market and looking for possible ways to optimize the Company's results, including through the sale of additional assets of the Company's retail portfolio, while paying attention, among others, to the possible consideration, the asset carrying value, the potential revenue of the asset and the market situation.

1.20.2 Income generating real estate activity

The Company intends to continue to improve the income generating real estate assets and promote operational improvement.

1.20.3 Area of activity - land improvement in Dusseldorf and Aachen.

The Company intends to promote real estate development projects in accordance with its various stages and to promote city building plans in the area of land improvement.

## 1.21 Projected Development during the Coming Year

- 1.21.1 The Company intends to continue its business strategy of strengthening its financial position and reducing the risk characteristics of its asset portfolio.
- 1.21.2 In the residential income generating sector the Company intends to continue implementing measures to improve operational performance mainly with a view to raising occupancy rates and rental income.
- 1.21.3 Residential development in Dusseldorf and Aachen:
  - 1. Continued development, marketing and handing over of apartments in stages in development of the Grafental project in 2021.
  - 2. Obtaining construction permit for Stage I L and in the Grafental Ost project toward the end of 2022 and commencement of performance and marketing of this stage.
  - 3. Continued promotion of the city building plan regarding the land of 193 thousand square meters in Gerresheim neighborhood Dusseldorf Germany and its approval until the end of 2021. Regarding the agreement for the sale of the complex see 1.1.1.2 c above.
  - 4. Continued project development in Aachen
- 1.21.4 Improvement of the land in Dusseldorf:

The continued promotion of city building plans for the land complexes in Dusseldorf towards their approval during 2022 (see details in Section 1.7 above).

It should be noted that the above information is based in connection with the Company's strategy, the forecast of development in the coming year and the Company's estimates regarding specific projects is based on the Company's estimates regarding the trends events and developments in connection with the Company's activity which had or may have an impact on the development of its activity and its business results. The Company's estimates indicated in this section regarding future developments are forward looking information as defined in the securities law. The Company's estimates, as aforesaid, are based on data held by the Company assuming its activity shall continue in the ordinary course of business. There is no assurance that these assumptions and estimates shall materialize in whole or in part since they depend on external factors over which the Company is unable to exercise its influence or that its impact on them is limited including the receipt of regulatory approvals and their dates.

## 1.22 <u>Discussion of Risk Factors</u>

The Company's management estimates that the Group's operations in its area of activity are exposed to the following main risk factors:

## 1.22.1 Macro-Economic Risk Factors:

(A) The market situation in Germany – among the macro-economic factors in Germany which may impact the operating results of the Company are the growth rate in the GDP and change in employment. These factors have a direct impact mainly on the demand for office spaces and new residential areas. Similarly, a change in scope of private consumption in Germany may impact the revenue of retail companies and as a result on demand for commercial space. Fiscal restraint which will be reflected in the reduction of welfare budgets may detrimentally impact the residential rental market in Germany, as well as increase unemployment in Germany, may lead to decreased demand for apartments and curb the increase of average rental fees per sq.m.

Due to the nature of the Company's operations in the field of real-estate in Germany, the state of the German economy will significantly impact the operating results of the Company. Material adverse changes in the market in Germany may impact the Company's ability for business development in this country.

(B) A recession in the credit market, downturn in the capital markets in Israel and globally, insolvency of European countries and the concern of the dismantling the Eurozone due to the rise in regimes advocating exit from the union- rise of Governments in some EU countries that advocate exit the from the Eurozone, similar to Brexit, can lead to return of the recession in the credit market and fear of decline in the credit rating of European countries (such as Greece, Spain, Portugal and Italy), as experienced by the EU during the second half of 2011 while creating a domino effect that will also impact additional European countries, including Germany.

The consequences of this scenario on the Company are expected to be reflected in difficulties of obtaining bank financing, stricter financing terms (high equity to debt ratio, high interest costs as a result of an increase in margins required by banks, etc.), resulting in a slow-down in the real estate market in Europe generally and Germany specifically, which will cause fewer transactions and harm the Company's expansion. Additionally, a slump in the capital markets in Israel and outside of it may harm the Company's future ability to perform issuances in Israel and in stock exchanges abroad, and a slump as stated in the capital markets in Israel and abroad may cause difficulty in raising capital and debt for financing the Company's activities. It should be noted that as a result of the declaration of the QE plan of ECB in January 2015, considerable stabilization has taken place in the capital and debt marks in Europe, including stabilization in the real economic activity in Europe generally and Germany in particular, through a significant decrease in bank financing costs.

- (C) **Interest risks** regarding the Company's assets, an increase in the interest rates increases the rates of return sought by investors, thus decreases the value of real estate.
  - Regarding the liabilities of the Company, the Company hedges most of its financial liabilities by taking loans with fixed interest or alternatively engagement in interest swap agreements (SWAP). Therefore, its main exposure over the life of the loans is not cash flow.
- (D) Spread of Corona virus The spread of the Corona virus has macroeconomic implications on all countries of the world, including Germany. The countries of the world are taking various measures to prevent the spread of the virus as well as its impact on global markets. The German government has also taken a number of measures to eradicate the spread of the virus and its impact on German economy. At this stage, among others, while focusing on the development of variants on one hand the vaccinations on the other hand and the uncertainty regarding the eradication of the virus, the Company is unable to assess the exact effect of the spread of the aforementioned virus on its operations, but taking into account that the Company has focused its residential real estate activities and reduced its commercial real estate portfolio, the Company believes the impact of the spread of the Corona virus on the Company's activities and its results will be moderate. In addition, the significant improvement that has taken place in the Company's leverage level in recent year, its access to financing sources including a line of credit from the Company's owner and the right to receive significant amounts of proceeds for uncompleted transactions, may help maintaining the stability and solvency of the Company at this period.

It should be clarified that the Company's estimates in connection with the implications of the Corona virus as mentioned above, including its stability and solvency, are based, inter alia, on public information published in the media as of the date of the report. The Company's estimates in this regard may or may not materialize or materialize differently from the above.

## 1.22.2 Sectorial Risk Factors - Income-Generating Real Estate

- a) **Decrease in demand for areas for rent**—crisis in the real estate market in Europe and Germany may lead to a decrease in the demand for areas for rent, erosion of rental fees in the Group and harm its financial results. The high occupancy rates of the Company may be harmed in the event that a decline occurs in the demand for areas and/or non-renewal of existing lease agreements. The demand for office and commercial spaces may decline as a result of the increase in supply of areas, and as a result of competition over high-quality tenants (with financial strength).
- b) **Decrease in insolvency of tenants** this risk factor may lead to an increase in provisions for doubtful debts or alternatively may cause non-renewal and even early termination of the lease agreements.
- c) Decrease in the scope of governmental support for low-income strata in certain areas of Germany, in which the Company also operates, the government provides support in the form of participation in rental fees for needy populations (unemployed, disabled and the elderly). A decrease in the scope of support may lead to a decrease in the ability to make payments by tenants. It shall be noted that about EUR 0.7 million representing 11% of the total apartment rental fee income in the field of residential incomegenerating real estate is paid on a monthly basis by the relevant local authority in accordance with the housing subsidy policy for eligible tenants of the same relevant authority.
- d) Value of the Company's assets the Company is exposed to the decrease in value of the assets it holds, and the inability to exercise them. A decrease in the values of the Group's assets and/or inability to exercise them may adversely impact the business results of the Company. Determining the fair values of investment property is performed, inter alia, in accordance with the income capitalization method. The calculation of income capitalization involves making assumptions, including assumptions regarding the capitalization rates, assumptions regarding the renewal of agreements (mainly the probability of renewal and anticipated rental fees upon renewal) and the occupancy rates in the various assets, estimates which are naturally uncertain.
- e) **Purchase and liability risks** the Company insures the real estate with a property insurance policy, and also purchases policies to insure the customary risks the Group is exposed to. In the event of an insurance event, the Company may be financially exposed in the sum of the difference between the total insurance coverage rate and the financial scope of the action or damage to the asset. It shall be emphasized that according to the management of the Company, it is not underinsured.

## 1.22.3 <u>Sectorial Risk Factors - Real Estate Residential Development in Dusseldorf:</u>

- 1) Decrease in demand for the purchase of new residential apartments in Dusseldorf Dusseldorf has been characterized in recent years by an increase in demands for the purchase of new residential apartments as a result of the economic boom that the city has experienced in the past 10 years (for additional details, see Section 1.5 above), which encourages positive immigration of population in a high socio-economic section to the city. A reversal of this trend, as a result of an economic slowdown of the city may adversely impact both the level of demand for new residential apartments in Dusseldorf and the sale prices of apartments as stated, and consequently increasing the performance times and harm the profitability of the development residential project of the Company in Dusseldorf.
- 2) Increase in supply of available lands and/or residential construction projects in Dusseldorf - Dusseldorf is characterized by excess demand for new residential apartments compared to the existing supply as a result of the demographic growth on one hand and low supply of lands available for residential construction in attractive locations of the city. The forecast performed by the city of Dusseldorf during 2008 determined that given the continued demographic and economic trend existing in the City, a shortage of about 20,000 new residential units is expected in the city in the coming year. As a result of the shortage in the availability of lands as stated, leading to an increase in prices of new apartments in the city. More than 75% from 2009, real estate developers are acting to change the designation of existing land complexes from commercial/office/industry to residential. In the event that this trend leads to a significant increase in a short range of time of supply of lands in central areas of the city for the construction of new residential apartments, the above may significantly worsen the competition, negatively impact both the level of demand for apartments in the Company's project, lead to a decrease in sales prices of new apartments in the city, and consequently increase the performance times and harm the profitability of the development residential project of the Company in Dusseldorf.
- 3) Increase in construction input prices and/or contractor performance costs increase in construction input prices as a result of the recovery of global economic (for example, increase in prices of crude iron following the growth of demand for iron in India, Brazil and China) and/or increase in contractor performance costs for residential construction in Dusseldorf as a result of the possible growth in the number of competing projects (see Section 1.2 above), will lead to unforeseen increase in performance costs of the Company's project in the city and a decrease in its profitability.

Increase in interest rates in the Eurozone - increase in interest rates in the Eurozone may negatively impact the Company's project in Dusseldorf in two ways: a) increase of interest rates in the short term will increase the financing expenses of the Company in connection with the following stages of the residential project; b) increase in interest rate in the short term, if it also leads to an increase in interest rates in the long term, will lead to an increase in mortgage interest for apartment purchasers, and as a result will decrease the demand for new residential apartments, negatively impact both the level of demand for apartments in the Company's project, lead to a decrease in the sales prices of new apartments in the city, and as a result increase the performance time and harm the profitability of the development residential project of the Company in Dusseldorf.

## 1.23.4 Risks Unique to the Group

a) State of the real-estate market in Dusseldorf - a material decline in sale prices of residential apartments in the city and/or a significant decline in rental fees for offices in the city and/or a significant increase in construction costs and/or significant increase in the returns sought by investors for office assets in the city will lead to a decline in the fair values of the land in Dusseldorf and the profitability of the residential construction project of the Company in the city.

The following table presents the risk factors described above by nature - macro risks, sectorial risks and risks unique to the Group. These risk factors are rated in line with the estimations of the Company's management, the circumstances existing as of the report date, based on their estimated impact on the Group's business:

	Degree of Im	npact of the Risk Fa Segment	actor on the
	Large	Medium	Negligible
Macro Risks			
Economic situation in Germany		+	
Recession in the credit market,			
downturn in the capital market in			
Israel and the world and		+	
insolvency of European countries			
Interest risks		+	
Sectorial Risks - income-generating	g real estate		
Decline in demand for rental		+	
areas		+	
Decline in credit solvency of			
tenants		+	
Decline in scope of governmental			+
support for low-income strata			+
Value of Company's asset		+	
Purchasing and liability risks			+
Sectorial Risks – residential			
real estate development			

	Degree of Imp	pact of the Risk Fa Segment	ctor on the		
	Large	Medium	Negligible		
Decrease in demand for the					
purchase of new residential		+			
apartments in Dusseldorf					
Increase in supply of lands					
available and/or residential		+			
projects for construction in		+			
Dusseldorf					
Increase in construction input					
prices and/or contracting		+			
performance costs					
Increase in interest rates in the		+			
Eurozone		<b>T</b>			
Risks unique to the Group	Risks unique to the Group				
State of the real-estate market in					
Dusseldorf		+			

The Company's assessment of the risk factors above, including the degree of impact of the risk factors on the Group and the spread of the Corona Virus and the Company's strength particularly at this time, is based on information existing in the Company and the world as of the Report date, and includes the estimations and intentions of the Company considering the current situation. It is clarified that the Company may be exposed in the future to additional risk factors and/or the risk factors described above will develop differently than the Company's estimates and the impact of each risk factor, if realized, may be different than the estimates of the Company.

# **Board of Directors Report:**

## Corporation's State of Affairs



## **Board of Directors' Report on the Corporation's State of Affairs**

Brack Capital Properties NV (hereinafter: "the Company" or "the Corporation") hereby submits the Board of Directors' report for the twelve months ending December 31, 2020 (hereinafter: "the Reported Period", or, "the Report Period", in accordance with the Securities Regulations (Periodic and Immediate Reports – 1970, the Reports' Regulations).

The financial statements attached in Chapter C to this periodic report are presented according to International Standards; the IFRS. All data in this report refers to consolidated financial statements, unless otherwise stated.

## In this report:

"The report date" or "the date of the report" refers to December 31, 2020.

"Report signing date" or "the date of signing the report" refers to March 3, 2021.

"The reporting period" refers to the year of 2020.

#### **Preamble**

Below are the Company's principal results for the twelve months ending December 31, 2020.

1. **Profitability** - In 2020, the Company's net income attributed to the Company's shareholders amounted to approximately EUR 92.7 million compared to income of EUR 18.3 million in 2019. It should be indicated that the increase in profit during the year mainly derives from appreciation of the Company's residential income producing assets. For further details regarding the Company's valuations including in connection with a change in the appraiser's identity and the underlying assumptions of the valuation model see section 1.6.5 of Chapter A to this report.

The following is the contribution of the income-producing real estate and the residential development segments on the Company's results:

- Income-producing real estate in 2020, the FFO amounted to EUR 25.3 million compared to EUR 32.7 million in 2019. In addition, in 2020, the Company's NOI amounted to EUR 50.1 million compared to EUR 61.5 million in 2019 and the EBITDA of the Company for 2020 amounted to EUR 36.9 million compared to EUR 45.5 million in 2019. It should be indicated that the sharp decline in the FFO, NOI and EBITDA levels during 2020 compared to 2019 is entirely due to the sale of assets from the Company's commercial real estate portfolio, in line with the Company's refocusing strategy for income-producing real estate and residential real estate development activities, which contributed among others to the sharp decline in the leverage scope of the Company.
- Residential development activity in 2020, the contribution of the Grafental project amounted to a profit of EUR 14.4 million (consolidated). In the reported period, the Company recognized the cumulative sale of 89 residential units in Stage E of the project, according to a weighted performance rate of 100% and a cumulative sale of all 89 residential units in Stage G at a weighted performance rate of 100% and a cumulative sale of all 96 residential units in Stage H at a weighted performance rate of 85.6%.

## 2. Operating segments – key operational data<sup>1</sup>

## 2.1 Residential development segment - Grafental project<sup>2</sup>

Stage	Number of flats	revenues (EUR in millions)	income (EUR in millions)	Developer's profit <sup>3</sup> (in percentage)	Sales (in percentage)	Revenue recognition % as of the report date
E	89	49.6	11.5	30%	100%	100%
G	89	53.7	9.9	22%	100%	100%
Н	96	58.0	8.6	17%	100%	95.3%
Total	274	161.3	29.9	23%	100%	98.7%

## 2.2 Income-producing real estate<sup>4</sup>

Zoning	Area ('000 square meters)	NRI Return <sup>5</sup>	ERV Return <sup>6</sup>	Actual NOI return <sup>7</sup>	NOI return according to ERV <sup>8</sup>	Occupancy rate
Residential	712	4.7%	5.4%	4.1%	4.9%	96.1%
Commercial	75	7.3%	8.5%	3.6%	4.8%	84.3%
Total	787	4.9%	5.7%	4.1%	4.9%	95%

<sup>\*</sup> Excluding an asset in associate with an area of 7,000 sqm. Excluding an asset with an area of 6.9 thousand sq.m that is not rented for renovation purposes.

- Residential real estate: In the fourth quarter of 2020, the organic rent growth in the residential income producing segment amounted to 2.1% compared to the corresponding quarter of 2019. As of the date of signing the report the average rent is 6.74 EUR per Sqm. The ERV in new rentals in the residential market is 13% higher than the average rent.

#### 3 Balance sheet structure and financial solvency -

3.1 **Equity and NAV**: The equity attributed to the Company's shareholders amounted to approximately EUR 804.7 million and the NAV<sup>9</sup> amounted to EUR 915.4 million, as of the report date.

<sup>&</sup>lt;sup>1</sup> As of the report date.

<sup>&</sup>lt;sup>2</sup> Data according to 100%, the Company's share in the project is 84.98%.

<sup>&</sup>lt;sup>3</sup> Total expected revenues from the sale of flats, minus total development cost of flats, including land cost.

<sup>&</sup>lt;sup>4</sup> Assets consolidated in the Company's financial statements, including assets for which binding sale agreements were signed;

<sup>&</sup>lt;sup>5</sup> Data from January 2021 on an annual basis, divided by the carrying value.

<sup>&</sup>lt;sup>6</sup> ERV (Estimated Rental Value) the expected annual yield assuming all assets are rented at current occupancy in return for the rental customary in the market

<sup>&</sup>lt;sup>7</sup> Data from January 2021 on an annual basis, divided by the carrying value.

<sup>&</sup>lt;sup>8</sup> Actual NOI plus the difference between actual rental fees and the ERV, divided by the carrying values.

 $<sup>^{9}</sup>$  EPRA NAV – for details regarding the index and the calculation manner see section 9.4 of this report.

- 3.2 **Debt ratios**: The LTV ratio<sup>10</sup> is 32.50% as of the report date. The EBITDA ratio to interest expenses (only from the income producing portfolio, excluding operating income from development activity) was 4.32 in the fourth quarter of 2020.
- 3.3 **Liquidity**: Cash balances (consolidated) amounted to approximately EUR 34.8 million as of the report date.
- 3.4 **Financing**: The Company (consolidated) has bank loans with a total balance of EUR 427.7 million, at an average annual interest of 1.54% and duration of 4.45 years. The Company has bonds at a total balance of EUR 71.8 million at an average annual interest of 3.29% and duration of 3.36 years. For additional details regarding the Company's bonds see Part B, "Specific Disclosure for Bond Holders. For details regarding the loan from the controlling shareholder, which was granted in 2019 and fully repaid in 2020 see Note 12 of the Company's financial statements for 2020 attached in Chapter C to this report. For details regarding early repayment initiated by the Company of bonds (Series A) in the reported period, see section 11d of the Company's financial statements for 2020 attached in Chapter C to this report.

## 4 Concise description of the Corporation and its business environment

As of the report date, the Company, its subsidiaries and associates (hereinafter, collectively: ("**the Group"**) have been operating in the field of real-estate in Germany across four primary activity sectors: residential income producing real estate, commercial income producing real estate, (collectively: the income producing segment); residential real estate development in Dusseldorf and the betterment of land in Dusseldorf (collectively: the group's areas of activity).

Further to that what is stated in the Company's periodic report for 2020 and the Company's previous reports<sup>11</sup>, in connection with the Company's strategy refocus in the income producing real estate sector and the residential development sector, agreement and completion of transactions for selling part of its businesses, the Company is continuing to carry out activities for selling additional assets from its commercial real estate portfolio.

For additional details regarding such activities and the Company's strategy, see section 1.1.3.1 of Chapter A of this report.

It should also be noted that, although the Company is not obligated by law, the Company is in final stages of adopting activity demarcation arrangement with its controlling shareholder, ADLER Real Estate AG under which first refusal right is expected to be conferred upon the Company with respect to business opportunities relevant to the Company in its main areas and regions of activity. As of the date of this report, such arrangement was not yet adopted and the Company will update on such agreement and on obtaining the approvals of the Company's competent organs for such activity demarcation arrangement.

<sup>&</sup>lt;sup>10</sup> Net debt to total real estate assets

<sup>&</sup>lt;sup>11</sup> In the specifications of the special tender offer published by ADLER, the controlling shareholder of the Company, dated February 19, 2018, as it has amended on March 20, 2018 (Reference No. 2018-09-016558 and 2018-09-026776, respectively); For the Company's immediate reports dated March 23, 2019, June 2, and June 30, 2018, and of the Company's reports dated September 23, 2019, December 29, 2019, and March 31, 2020 (Reference No. 2019-01-098212, 2019-01-114996 and 2020-01-033495, respectively).

For details regarding the spread of the Corona virus and its impact on the Company's operations in the reported period, see section 1.5.6 of Chapter A of this report.

Concise description can be found below regarding the major developments in the group's areas of activity, as occurred in the reported period up until the signing date of the report:

- 4.1 **Residential income-producing real-estate** As of the report signing date, the Group owns 12,069 apartments with a total leasing area of approximately 712,000 m<sup>2</sup>. For details regarding the spread of the Corona virus and its impact on the Company's operations in this sector, see section 1.5.6 of Chapter A to this report.
- 4.2 **Commercial income-producing real-estate** As of the report signing date, the Group owns 9 commercial income-producing properties in the commercial segment (commercial and offices) with an overall leasing area of approximately 75,000 m², including assets for which the Company has entered into a binding sale contract (excluding an asset of associate with an area of 7,000 square meters and excluding an asset with an area of 9.6 thousand sq.m that was evacuated for renovation purposes). For details regarding the spread of the Corona virus and its impact on the Company's operations in this sector, see section 1.5.6 of Chapter A of this report.

For details regarding the income-producing real estate, see section 1.6 to Chapter A of the periodic report for 2020.

**Residential Real Estate Under Development** - For details regarding the marketing, sales, handovers and performance of Stage E (89 units), Stage F (112 units), stage G (89 units) in the Grafental project and Stage H (96 units) in Dusseldorf, as well as for additional details regarding the Company's additional projects in this sector, see section 1.8 of Chapter A of this report. It should be clarified that during the second quarter of 2020, the construction and delivery<sup>12</sup> of stages E-G (inclusive) was fully completed.

For further details regarding the marketing and performance status of the project's stages under construction, see section 1.8 of Chapter A of this report.

For details regarding the Corona virus and its impact on the Company's operations in this sector see section 1.5.6 of Chapter A of this report.

- 5 For details regarding projected revenues, costs and developer's profits for the stages in progress and stages under the approved urban planning scheme, the performance of which has not yet commenced in the Grafental residential project and the residential project in Aachen see section 1.8 of Chapter A of this report.
- 6 Land in Dusseldorf for development The Company owns three land complexes in Dusseldorf, Germany, undergoing advanced procedures to change the zoning from offices/industry to residential. For details regarding the Company's progress in the land zoning changes in Dusseldorf, see Chapter A of this report.

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<sup>&</sup>lt;sup>12</sup> it is clarified that with respect to stage F "delivery" means delivery of apartments for rental.

## 7. **Financial Position:**

		1	
Assets	December 31, 2020	December 31, 2019	Explanation for the change
	EUR in th	nousands	
Current assets			
Cash and cash equivalents	34,814	44,409	See details in the statement of cash flow as part of the Company's financial statements, attached to this report.
Restricted deposits, financial assets, and other receivables	15,959	68,356	Decrease derives from release of deposits during the period
Income receivable from the sale of apartments	3,405	7,464	Decrease derives from payment of apartment purchasers for sale of apartments in stage H.
Tenants and trade receivables, net	1,399	505	
Inventory of buildings under construction	2,477 <b>58,05</b> 4	29,311 <b>150,045</b>	Decrease derives from sale of apartments in stages E, G and H.
Assets of disposal groups held for sale  Non-current assets:	27,821	199,426	Decrease derives from control transfer in the sub subsidiary) see section 1.1.3.2 of Chapter A) and from the sale commercial assets (see section 1.1.3.1 of Chapter A) .
Investments and loans measured at equity	22,949	7,699	Increase derives from control transfer in the sub subsidiary (see section 1.1.3.2 of Chapter A).
Investments in financial assets measured at fair value through profit or loss	42,588	42,149	
Inventory of real	52,550	71,768	Decrease derives from classification of inventory to investment property due to commencement of rentals in Stage F.
Investment property  -real estate rights	60,900	62,218	
Investment property – income-producing assets	1,225,446	1,123,350	Increase derives from classification of inventory to investment property due to commencement of rentals in Stage F and from appreciation of residential real estate assets.
Restricted deposits for investments in assets	6,612	6,168	
Other accounts receivable, fixed assets and other financial assets	259	328	
Deferred taxes	187	33	
Total non-current assets	<u>1,411,491</u>	1,313,713	
Total assets	1,497,366	1,663,184	

			T
	December 31,	December 31,	
	2020	2019	Explanation for the change
	EUR in th	ousands	
Current liabilities			
			The increase is due to classification of a short- term loan due to a repayment date in the
Current maturities of			coming year. It should be indicated that this
loans from banking			loan was refinanced for a period of about 2.5
corporations	130,739	57,275	years during January 2021.
			Decrease derives from early and full
Current maturities of			redemption of the Company's bonds (Series A)
debentures	10,013	25,780	(See section 1.12.2 of Chapter A).
Loans for financing			Decrease derives from repayment of bank
inventory of buildings under construction	_	5,747	loans which financed the construction of Stage H
Accounts payable		3,7 1.7	Stage II
and other financial	20,972		
liabilities		23,963	
	33		Decrease derives from the timing of the
Advances from apartment purchasers	33	1,143	tenants' payments compared to revenue recognition from the sale of Stage H.
Total current	464.757	2,2.0	recognition from the sale of stage 11.
liabilities	161,757	113,908	
			Decrease derives from control transfer in the
Liabilities of disposal	2.054	440.244	sub partnership (see section 1.1.3.2 of Chapter
groups held for sale  Non-current	3,961	148,211	A).
liabilities:			
			Decrease derives from repayment of the
			Company's loans as part of the Company's
			strategy of leverage reduction and from
Loans from banks	296,285	415,904	classification of short term loans.
			Loan received from the controlling shareholder and repaid in full during the first quarter of
Loans from the			2020. For further details, see Note 12 of the
controlling			consolidated financial statements of the
shareholder	-	44,762	Company.
			Decrease derives from current principal
Debentures	62,967	74,639	payments of bonds.
Leasing liabilities Other financial	2,990	3,010	+
liabilities	254	404	
			Increase derives mainly from revaluation of
			investment property for which the Company
Deferred taxes	123,722	108,909	makes tax provision.
<u>Total noncurrent</u> <u>liabilities</u>	486,218	647,628	
Total liabilities	651,936	909,747	
Equity			
Equity attributable to			
equity holders of the company	804,729	712,034	
Non-controlling	30 .,. 23	, 12,001	
interests	40,701	41,403	
Total equity	<u>845,430</u>	753,437	
Total liabilities and	4		
<u>equity</u>	<u>1,497,366</u>	<u>1,663,184</u>	

## 8. Activity Results:

Revenues from property management and others 24,678 25,904 26,980 cost of revenues and gross profit is due to the sale of assets during the years 2019-2020, a part of refocusing the company's strategy as specified in section 4 above.  Cost of maintenance of rental properties (11,606) (12,296) (12,717)  Rental and management revenues, net 50,105 61,480 65,561  Revenues from sale of apartments 72,548 70,029 62,753  Cost of sale of apartments (58,172) (56,999) (47,777) (50,000) (17,771)  Income from the sale of apartments 14,376 13,030 14,982  Other income 500					
EUR in thousands			r ending December3		Explanation for the change
Revenues from rental of properties  61,888 73,771 79,168  Revenues from property management expenses (24,878 25,904 26,980 (27,870))  Revenues from property management expenses (24,855) (25,899) (27,870)  Cost of maintenance of (11,606) (12,296) (12,717)  Rental and management revenues, net (11,606) (12,296) (12,717)  Revenues from sale of apartments (38,172) (36,999) (47,771)  Innome from the sale of apartments (38,172) (36,999) (47,771)  Revenues from the sale of apartments (38,172) (36,999) (47,771)  Innome from the sale of apartments (38,172) (36,999) (47,771)  Cost of sale of apartments (38,172) (36,999) (47,771)  Innome from the sale of apartments (38,172) (36,999) (47,771)  Cother income 500 Equity in carnings (losses) of companies accounted at equity 2,011 (723)  Cother income (13,325) (16,138) (12,520)  General and administrative expenses (13,325) (16,138) (12,520)  General and administrative expenses (13,325) (16,138) (12,520)  Seling and marketing expenses (68) (375) (365)  The profit derives mainly from revaluation of investment property, net 83,221 (13,338 95,499 160,105)  Poperating profit (15,037) (19,090) (19,646)  The profit during the year is mainly due to exchange rate differences, CPI, and duetings, long and duetings, long and duetings, the deficit of exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  The profit during the year is mainly due to exchange rate differences, CPI, and duetings, long and duetings, long and duetings, long and duetings, long and administrative expenses excluding the deficit of exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  The profit during the year is mainly due to exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  The profit during the year is mainly due to exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)		2020	2019	2018	
Revenues from property management and others   Property management and others   Property management and others   Property management expenses   (24,855) (25,899) (27,870) (27			EUR in thousands	_	
Revenues from property management and others 24,678 25,904 26,980 27,980 cost of revenues and gross profit is due to the sale of assets during the years 2013-2020. as part of refocusing the company's strategy as specified in section 4 above.  Rental and management revenues, net 50,105 61,480 65,561 (12,717)  Rental and management revenues, net 50,105 61,480 65,561 (12,717)  Rental and management (1,505) (12,296) (12,717)  Rental and management (1,506) (1,508) (1,508) (1,771) (1,771) (1,982) (1,771) (1,771) (1,982) (1,771) (1,982) (1,771) (1,982) (1,772) (1,983) (1,772) (1,984) (1,772) (1,986) (1,772	Revenues from rental of				
management and others Property management expenses (24,855) (25,899) (27,870)  Cost of maintenance of rental properties (11,606) (12,296) (12,717)  Rental and management revenues, net  So,105 (1,480 (5,561) (1,771)  Revenues from sale of apartments (24,855) (25,899) (47,771)  Revenues from sale of apartments (38,172) (56,999) (47,771)  Income from the sale of apartments (38,172) (56,999) (47,771)  Income from the sale of apartments (38,172) (56,999) (47,771)  Income from the sale of apartments (1,376 (1,300 (1,392) (1,398) (1,252) (1,398) (1,392) (1,393) (1,39	properties	61,888	73,771	79,168	The decrease in the scope of revenues,
Property management expenses (24,855) (25,899) (27,870) the Company's strategy as specified in section 4 above.  (25,899) (27,870) the Company's strategy as specified in section 4 above.  (11,606) (12,296) (12,717) the Company's strategy as specified in section 4 above.  (11,606) (12,296) (12,717) the Company's strategy as specified in section 4 above.  (11,606) (12,296) (12,717) the Company's strategy as specified in section 4 above.  (11,606) (12,296) (12,717) the Company's strategy as specified in section 4 above.  (11,772) (15,999) (17,771) the Companies accounted at equity in earnings (losses) of companies accounted at equity in earnings (losses) of companies accounted at equity accounted acc	Revenues from property				cost of revenues and gross profit is
Company   Comp	management and others	24,678	25,904	26,980	due to the sale of assets during the
In section 4 above.    Control of maintenance of rental properties   (11,606)   (12,296)   (12,717)	Property management				_
Cost of maintenance of rental properties (11,606) (12,296) (12,717)  Rental and management revenues, net S0,105 61,480 65,561  Revenues from sale of apartments 72,548 70,029 62,753  Cost of sale of apartments (58,172) (56,999) (47,771)  Income from the sale of apartments 14,376 13,030 14,982  Other income 500	expenses	(24,855)	(25,899)	(27,870)	
Rental and management revenues, net	Cost of maintenance of				in section 1 above.
revenues, net So.105 61,480 65,561  Revenues from sale of apartments 72,548 70,029 62,753 Cost of sale of apartments (58,172) (56,999) (47,771)  Income from the sale of apartments 14,376 13,030 14,982  Chetr income 500	rental properties	(11,606)	(12,296)	(12,717)	
Revenues from sale of apartments 72,548 70,029 62,753 Cost of sale of apartments (58,172) (56,999) (47,771) Income from the sale of apartments 14,376 13,030 14,982 Other income 500	Rental and management				
apartments 72,548 70,029 62,753 Cost of sale of apartments (58,172) (56,999) (47,771) Income from the sale of apartments 14,376 13,030 14,982 Other income 500	revenues, net	50,105	61,480	65,561	
Cost of sale of apartments (58,172) (56,999) (47,771)  Income from the sale of apartments (14,376) (13,030) (14,982)  Other income (500) (	Revenues from sale of				
Income from the sale of apartments  14,376 13,030 14,982  Other income 500 Effect of exchange rate differences, CPL, and hedging transactions, net Change in fair value of financial instruments, loans and others (including early resportments, loans in the fair sub- responsed in the fair sub- response in the fair su	apartments	72,548	70,029	62,753	_
apartments 14,376 13,030 14,982  Other income 500	Cost of sale of apartments	(58,172)	(56,999)	(47,771)	
Other income 500 Equity in earnings (losses) of companies accounted at equity 262 (107) (723)  Gain from realization of investment in a company accounted at equity 2,011 General and administrative expenses (13,325) (16,138) (12,520)  General and administrative expenses attributed to inventory of buildings under construction and inventory of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499  General profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Increase loans are read of the fact of exchange rate differences on the fact of the financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	Income from the sale of				
Equity in earnings (losses) of companies accounted at equity 2.62 (107) (723)  Gain from realization of investment in a company accounted at equity 2,011	apartments	14,376	13,030	14,982	
companies accounted at equity 262 (107) (723)  Gain from realization of investment in a company accounted at equity 2,011	Other income	500	-		
equity 262 (107) (723)  Gain from realization of investment in a company accounted at equity 2,011	Equity in earnings (losses) of				
Gain from realization of investment in a company accounted at equity 2,011	companies accounted at				
investment in a company accounted at equity 2,011	equity	262	(107)	(723)	
accounted at equity 2,011	Gain from realization of				
General and administrative expenses (13,325) (16,138) (12,520)  General and administrative expenses attributed to inventory of buildings under construction and inventory of construction and inventory of real estate (1,772) (1,986) (2,329)  Increase in the value of investment property, net 83,221 13,338 95,499 The profit derives mainly from revaluation of residential income generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 (19,646)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	investment in a company				
expenses (13,325) (16,138) (12,520)  General and administrative expenses attributed to inventory of buildings under construction and inventory of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net (83,221 13,338 95,499 generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions) the dollar depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	accounted at equity	2,011	-	-	
General and administrative expenses attributed to inventory of buildings under construction and inventory of puildings under construction and inventory of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro) and currency hedging transactions, net (15,037) (19,090) (19,646)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	General and administrative				
expenses attributed to inventory of buildings under construction and inventory of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	expenses	(13,325)	(16,138)	(12,520)	
inventory of buildings under construction and inventory of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro) and currency hedging transactions, net (15,037) (19,090) (19,646)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	General and administrative				
construction and inventory of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 (19,646)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	expenses attributed to				
of real estate (1,772) (1,986) (2,329)  selling and marketing expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 revaluation of residential income generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	inventory of buildings under				
selling and marketing expenses  (68)  (375)  (365)  Increase in the value of investment property, net  83,221  13,338  95,499  Decrease derives mainly from revaluation of residential income generating real estate.  Operating profit  135,310  69,242  160,105  Decrease derives from decline in the Company's leverage level  excluding the effect of exchange rate differences, CPI, and hedging transactions, net  Effect of exchange rate differences, CPI, and currency hedging transactions, net  3,728  (8,976)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans)  1,286  (11,291)  1,580  Income before taxes on	construction and inventory				
expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 The profit derives mainly from revaluation of residential income generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	of real estate	(1,772)	(1,986)	(2,329)	
expenses (68) (375) (365)  Increase in the value of investment property, net 83,221 13,338 95,499 The profit derives mainly from revaluation of residential income generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	selling and marketing				
Increase in the value of investment property, net  83,221 13,338 95,499 The profit derives mainly from revaluation of residential income generating real estate.  Operating profit 135,310 69,242 160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 The profit during the year is mainly from revaluation of residential income generating real estate.  The profit derives mainly from revaluation of residential income generating real estate.  Decrease derives from decline in the Company's leverage level  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	· ·	(22)	(2)	(2.22)	
investment property, net  83,221  13,338  95,499  revaluation of residential income generating real estate.  Operating profit  135,310  69,242  160,105  Decrease derives from decline in the Company's leverage level  excluding the effect of exchange rate differences, CPI, and hedging transactions, net  (15,037)  (19,090)  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions, net  3,728  (8,976)  6,509  Income before taxes on		(68)	(375)	(365)	The marks desired makes from
Operating profit  135,310  69,242  160,105  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net  Effect of exchange rate differences, CPI, and currency hedging transactions, net  3,728  (8,976)  (19,090)  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions, net  Change in fair value of financial instruments, loans and others (including early repayment costs of loans)  Income before taxes on					
Operating profit  Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net  Effect of exchange rate differences, CPI, and currency hedging transactions, net  3,728  (8,976)  (11,291)  1,580  Decrease derives from decline in the Company's leverage level  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions, net  Change in fair value of financial instruments, loans and others (including early repayment costs of loans)  Income before taxes on	investment property, net	83,221	13,338	95,499	
Financing expenses excluding the effect of exchange rate differences, CPI, and hedging transactions, net  Effect of exchange rate differences, CPI, and currency hedging transactions, net  3,728  (8,976)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans)  Decrease derives from decline in the Company's leverage level  19,090  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro).  Income before taxes on	Operating profit		69,242	160,105	
excluding the effect of exchange rate differences, CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Company's leverage level (19,090) (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro).			1		Decrease derives from decline in the
exchange rate differences, CPI, and hedging transactions, net  Effect of exchange rate differences, CPI, and currency hedging transactions, net  3,728  (8,976)  Change in fair value of financial instruments, loans and others (including early repayment costs of loans)  Income before taxes on  (19,090)  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro).					
CPI, and hedging transactions, net (15,037) (19,090) (19,646)  Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	=				
transactions, net  (15,037)  (19,090)  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions, net  (8,976)  (8,976)  (19,090)  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the transactions, net  (8,976)  (8,976)  (9,090)  (19,646)  The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the dollar depreciates against the Euro).	=				
Effect of exchange rate differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 The profit during the year is mainly due to exchange rate differences) the NIS depreciates against the Euro) and currency hedging transactions) the transactions, net 0,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	transactions, net	(15,037)	(19,090)	(19,646)	
differences, CPI, and currency hedging transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on		·			The profit during the year is mainly
currency hedging transactions) the transactions, net 3,728 (8,976) 6,509 currency hedging transactions) the dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	=				due to exchange rate differences) the
transactions, net 3,728 (8,976) 6,509 dollar depreciates against the Euro).  Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on					NIS depreciates against the Euro) and
Change in fair value of financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	,	3 728	(8 976)	6 509	
financial instruments, loans and others (including early repayment costs of loans) 1,286 (11,291) 1,580 Income before taxes on		3,720	(6,570)	0,505	donar depreciates against the Euro).
and others (including early repayment costs of loans) 1,286 (11,291) 1,580 Income before taxes on	J				
repayment costs of loans) 1,286 (11,291) 1,580  Income before taxes on	•				
Income before taxes on	• • •	1.286	(11.291)	1.580	
		1,200	(11,231)	1,550	<del> </del>
	income before taxes on	128,587	29,885	148,548	

Taxes on income	(27,594)	(12,258)	(29,505)	Increase in tax expenses derives from deferred taxes created from increase in fair value of investment property
Net comprehensive income for the period	97,693	17,627	119,043	
Net and comprehensive income (loss) attributed to:				
Company shareholders	92,695	18,318	100,919	
Non-controlling interests	4,998	(691)	18,124	

## 9. Financing sources, liquidity and Cash flows:

	Year e	ending Decembe	Explanation for the change	
	2020	2019	2018	
	El	JR in thousands	5	
Cash flows provided by (used in) operating activities	51,826	37,508	(68,059)	See statement of cash flows
Cash flows provided by				
(used in) investing activities	94,377	89,948	(56,394)	See statement of cash flows
Cash flows provided by financing activities (Cash flows used in	(455.700)	(440,405)	20.462	Constitution of each flows
financing activities)	(155,798)	(110,185)	38,462	See statement of cash flows

## 9.1 Examination of warning signs

In view of the Group's financial structure and on the basis of the financial data specified in the Company's consolidated and solo financial statements as reviewed by the Company's management, the considerable decline in the Company's leverage level in the last year and taking into account the fact that if the Company had a cash flow need, the Company could have withdrawn management fees or dividends from its subsidiaries as well as the Company's right to withdraw credit from the credit line ADLER provided until May 2021, the Board of Directors has determined that the fact that the Company's solo statements indicate ongoing negative cash flow from operating activities the fact that the consolidated and solo financial statements show working capital deficiency<sup>13</sup> does not indicate a liquidity problem therefore as of the date of this report, no warning signs are present.

The main considerations underlying the Board of Directors' decision were, among other things, as per the estimate of the Company's Board of Directors the fact that the Company, if required, has high access to additional sources of financing (among others, as specified in section 9.2 below, taking into account the possible effects of the spread of the Corona virus in this regard) including the ability to increase credit lines and use the unutilized credit lines and borrowings, raise capital (while paying attention to the Company's high access to capital markets) refinancing options under favorable terms, the right to receive proceeds from uncompleted transactions for selling assets, the option of selling assets (including as part of the Company's actions to sell a certain portion of the Company's assets and businesses within the refocusing of the Company's strategy in accordance with section 4 above, collateral release and more.

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<sup>&</sup>lt;sup>13</sup> working capital deficiency in the Company's consolidated financial statements derives from a loan that is due in the coming year and the Company completed the refinancing of this loan after the balance sheet date. For further details, see Note 25(1) of the Company's consolidated financial statements. It should be indicated that if the refinancing of this loan was carried out before the balance sheet date, the Company would not have working capital deficiency in its consolidated financial statements.

In addition, the Company holds shares of a publicly-traded company incorporated in Germany, which in the reported period and after the date its shares were purchased by the Company, the control was purchased by indirect controlling shareholder of the Company and its shares are traded on the Regulated Unofficial Frankfurt Stock Exchange, which is one of the leaders in German residential real estate development market, the value of such shares on the report date was EUR 36.1 million and the Company estimates that such shares can be sold or otherwise utilized as the Company may be required and subject to approvals that may be required under the law.

In addition, the Company's Board of Directors considered the economic consequences of the spread of the corona pandemic (Covid-19) on the Company's operations, inter alia, in accordance with the various scenarios presented to the Company's Board of Directors regarding its ability to meet its obligations in various scenarios as well and the estimated effects on the Company's operations if said crisis continues. For further details regarding the Company's estimates and the impact of the Corona Crisis on the Company's operations, see Section 1.5.6 of Chapter A of this report.

After considering all of the above matters, the Company's Board of Directors has determined that, while taking into account the various financing options outlined above and the refocusing actions of the Company's businesses and agreements as specified in section 4, and in view of the projected cash flows from the Company's commitments in asset sale agreements as described in section 1.1.3 of Chapter A to this report, the existence of warning signs do not indicate a liquidity problem in the corporation.

The Company's estimates are forward-looking information, as defined in this Securities Law, based on the Company's estimates. The factors that may have an effect that such estimates may not materialize, in whole or in part, or materialize other than anticipated, are numerous and include, among others, changes in the relevant markets, declines in capital markets due to the Corona crisis deterioration or continuation of the economic crisis following the outbreak of the virus and the materialization of any of the risk factors stated in this report and the annual report of the Company.

## 9.2 Access to financing sources:

- 9.2.1 As of the report date, the Company finances its current operations mainly from cash flows received from the Company's subsidiaries from their current activities, and from bank financing and debentures raised by the Company. In addition, until May 2021, the Company has the right to withdraw a loan extended to the Company by the Company's controlling shareholder, ADLER Real Estate ("ADLER"). For further details, see section 1.12.2c of Chapter A to this report as well as the immediate report of the Company dated May 11, 2019 and July 14, 2019 (Reference: 040008-01-2019 and 060426-01-2019, respectively) which are hereby included by way of reference (the "Qualifying Credit Facility"). In 2019, the Company has withdrawn EUR 44.2 million from the qualifying credit facility and in 2020 paid the entire amount as early repayment, so that as of the report publication date, the Company's unutilized balance of the qualifying credit facility is EUR 55.8 million.
- 9.2.2 For details regarding the transactions for selling part of its income-producing and development real estate assets, see section 1.1.3.1 of Chapter A to this report.
- 9.2.3 For further details regarding the refinancing of the Company's loans, see section 1.12 of Chapter A to this report.

- 9.2.4 For further details regarding the Company's compliance with financial covenants and liabilities, see section 1.12 of Chapter A to this report.
- 9.2.5 For details regarding the agreement for selling seventy-five percent of the land in Gerresheim see section 1.1.3.2 of Chapter A to this report.

It should be noted that following the corona crisis, the Company examined several scenarios and performed Stress Testing in order to assess the Company's ability to cope with the economic consequences of the corona crisis. In the Company's opinion, the Corona crisis will not impair its ability to meet its obligations, among other things, in view of focusing the Company's activity in the field of residential real estate development and transactions in which the Company recently entered into contracts.

The Company evaluates its accessibility to financing sources as very high, in light of its financial strength, the stability of its core activity, and the good relationships it has created with the banks financing real-estate projects in Germany, as well as excellent accessibility to the capital market in Israel, the Company's high debt rating and the decrease in the Company's leverage level while taking into account the possible implications of the continued spread of the Corona virus on the availability of credit sources in Israel and throughout the world.

For further details regarding the financing sources of the group see section 1.12 of Chapter A to this periodic report and Note 11 to the consolidated financial statements of the group for 2020 attached as Chapter C to this report.

The Company's estimates regarding the consequences of the corona crisis and its ability to cope with the economic consequences of the corona crisis constitute forward-looking information as defined in the Securities Law. These estimates may not materialize or materialize other than estimated by the Company, inter alia, due to circumstances beyond the Company's control, including changes in virus infection, the state of world capital markets and government assistance in Germany to individuals and companies affected by the virus.

## 9.3 FFO (Funds from Operations):

The FFO index is calculated as the net profit (loss) attributed to the Company's shareholders from the income generating activity, only excluding the income from the sale of apartments in the Grafental project (for further details on this project, see section 1.3 of Chapter A to this report for 2019), with certain adjustments for non-operating items, affected by the revaluation of the fair value of assets and liabilities. The main adjustments include the fair value of investment properties, miscellaneous capital profits and losses, miscellaneous amortizations, adjustment of management and marketing expenses in connection with the establishment of the residential project in Grafental as the revenues in respects to this project are not taken into account in the FFO), changes in fair value recognized for financial instruments, deferred taxes, and non-controlling interests for the above items.

The Company believes that this index more accurately reflects the Company's operational results, without the effects of the development segment, and its publication will provide a more accurate basis for the comparison of the Company's operating results in a certain period with prior periods and will allow comparisons between the operating results and other real-estate companies in both Israel and Europe.

The Company clarifies that the FFO index does not represent cash flows from operating activity, in accordance with generally accepted accounting principles, nor does it reflect cash held by the Company and its ability to distribute it, and further does not replace the reported net profit (loss). In addition, it is clarified that these indices do not constitute data audited by the Company's auditors.

	Three months			
	ending December 31, 2020	Three months ending December 31, 2019	Year ending December 31, 2020	Year ending December 31, 2019
Net profit attributed to the Company's shareholders	16,102	18,378	92,695	18,318
A	djustments for net	profit		
	djustments for reva	-		
Increase in value of investment property and				
adjustments of liability value relating to				
investment property	(14,617)	(11,708)	(82,153)	(16,388)
Equity in losses (earnings) of companies accounted			(262)	
at equity  Revaluation of loans and interest swap	-	-	(262)	-
transactions at fair value	(1,310)	(3,186)	(1,117)	8,914
	justments for non-c	· · /	(1,117)	3,311
Revaluation of loans, indexing, and non-cash				
exchange rate differences and hedging				
transactions	1,647	(504)	(1,032)	10,667
Interest component in hedging transactions	-	829	-	1,451
Deferred tax expenses and taxes for prior years	4,594	6,771	27,751	10,927
	new activities / cea	sed activities / other		
Professional services, one-off adjustments and				
others	114	1,755	548	5,271
Adjustments related to associates and non- controlling interests	_	(493)	_	378
Expenses relating to project management and	_	(493)		378
marketing, in connection with the establishment of				
the residential project in Düsseldorf and				
adjustments in respect of current leasing activity in				
the project	270	840	1,072	4,211
Adjustments for sale of apartments	(718)	(4,930)	(12,217)	(11,073)
rajustificitis for suic of apartificitis	(, 10)	(4,930)	1+4,4+11	(11,073)
Total of adjustments to net profit	(10,020)	(10,626)	(67,410)	14,358
F.F.O	6,082	7,752	25,285	32,676

As mentioned above, in the three months ended December 31, 2020, the FFO totalled EUR 6.1 million.

It is worth noting that the sharp decline in the FFO level during the year is entirely due to the sale of assets from the Company's commercial real estate portfolio in accordance with refocusing the Company's strategy to the residential development and income producing sector which contributed among others to the considerable decline in the Company's leverage.

The estimates above, set forth by the Company in regards to the FFO's representative annual level, include forward-looking information as defined in the Securities Law, which is uncertain and may not materialize as it is effected by a variety of factors beyond the Company's full control including the state of the commercial real estate market and the residential real estate market in Germany.

## 9.4 **EPRA NAV Index - Net Asset Value (EUR in millions):**

The EPRA NAV is an index purported to show the net asset value of a real estate company according to the status paper of EPRA - European Public Real Estate Association. The EPRA NAV reflects the net asset value of the Company, assuming that the assets are held for the long term and therefore certain adjustments are required, such as neutralizing deferred taxes deriving from revaluation of investment property, and neutralizing the fair value of derivative financial instruments. Furthermore, the adjustments made by the Company under this index include the addition of profits that were not yet recognized in the statements in regards to apartments under construction that were sold in the Grafental project (stage H).

The Company believes that the EPRA NAV index more accurately reflects the net asset value of the Company and its publication will allow a comparison with other real estate companies in Israel and Europe.

The Company clarifies that the EPRA NAV index data does not represent a valuation, nor does it represent a substitute of the data contained in the financial statements. It is further clarified that this data is not audited by the Company's auditors.

The following is the calculation of the EPRA NAV index and the adjusted EPRA NAV index of the Company:

	December 31, 2020	December 31, 2019
Equity attributed to the Company's shareholders	804.7	712.0
Plus deferred taxes for EPRA adjustments (net of non-controlling interests)	109.9	89.7
Net of the fair value of derivative financial instruments, net	0.6	0.1
Plus profits that were not yet recognized in regards to apartments that were sold and are under construction	0.2	6.7
EPRA NAV –Net Asset Value	915.4	808.5

#### 10 Material events and changes in the reporting period and thereafter until the publication date of this report:

For details regarding additional material events and changes in the reporting period and thereafter see Chapter A to this periodic report and particularly section 1.1.3.1 of Chapter A to this report and Note 25 to the Company's financial statements attached as Chapter C to this report.

#### 11 General

## The applicable law as a Dutch company

The Company is a Dutch company and the provisions of the Companies Law, 5759-1999 (hereinabove and hereinafter: "the Companies Law") do not apply thereto, with the exception of such sections of the Companies Law which apply to a foreign company offering shares to the public in Israel, by virtue of Section 39A of the Securities Law, 5728-1968 (hereinafter: "the Securities Law").

On February 17 ,2016 ,the Securities Order came into force (replacing the fourth addendum of the law )- 2016 whereby the fourth amendment to the Securities Law has been replaced with the new fourth addendum which is twofold :Part A ,which applies the provisions of corporate law which will apply to companies incorporated outside Israel (below and only in this sub section "foreign companies which shares are offered to the public in Israel - including applying the provisions of sections 301-311 of the Companies Law regarding a permitted distribution ,dividends ,acquisition and prohibited distribution (hereinafter" :part A of the fourth addendum) and Part B which applies the provisions of corporate law on foreign companies offering liability certificates to the public. It is clarified that the fourth addendum will not apply to foreign companies offering shares or liability certificates to the public prior to the legislative amendment (like the Company). Nevertheless, the amendment will apply to every foreign company (including the Company) that will carry out an IPO of securities from the amendment date (February 17, 2016 onwards) including foreign companies (including the Company) which carry out a reissuance. Accordingly, since the Company performed reissuance of bonds (Series C) on April 4, 2016 starting from that date, the amendment applies to the Company.

Further to the aforesaid and according to the directive of the Securities Authority (ISA) for foreign companies, which section 39a is applicable to them, to update the incorporation documents such that they reflect the provisions of the fourth addendum, and according to the Company's obligation toward ISA the Company acted so as to formally prescribe the provisions of the Companies Law in the Company's articles to reflect the fourth addendum.

The special general meeting of the Company's shareholders approved on July 3, 2017 (following the approval of the Company's Board of Directors on May 18, 2017) that since the Company's shares were first offered to the public in Israel and listed for trading on the Tel Aviv Stock Exchange Ltd., under Israeli law, the provisions of section 39a of the Securities Law apply to the Company, and therefore, some of the provisions of the Israeli Companies Law apply to the Company, in addition to the Company's articles of association and Dutch law. In addition, the shareholders approved the revised articles accordingly.

It is further indicated since the sections of the derivative claim and answer (sections 194 – 205a of the companies law) and the sections of imposing monetary sanction (sections 363a(a) and (b)(2) to (12), 363b and 363c of the companies law) cannot be prescribed <u>explicitly</u> in the Company's articles since they are not in line with the absolute law applicable to the Company in Holland, the Company included in the revised articles as approved by the meeting of the Company's shareholders on July 3, 2017 provisions that relate to jurisdiction and application of law including the derivative claim and answer and imposing administrative enforcement measures by ISA. It should also be noted that on August 16, 2018, the Company's shareholders meeting approved an additional amendment to the Company's articles of association, which is a clearer distinction between "Executive Director" and "Non-Executive Director" (reference no.: 2017-01-069852 and - 2018-01-076657, respectively).

In addition to the aforesaid, on January 29, 2017, the deeds of trust were amended between the Company, on one hand and Reznik Paz Nevo Trusts Ltd. on the other hand as the trustee for the bondholders (Series A – C) such that the deeds of trust contained the obligations of the Company/officers in connection with imposing monetary sanctions and/or administrative enforcement measures on the Company and/or its officers<sup>14</sup> as well as the obligations of the Company and its officers not to raise any allegations against the right of the bondholders to file a derivative claim (the obligations of the Company and officers).

## Statement regarding the Dutch Corporate Governance Code

The Company has adopted both the directives of the Dutch and Israeli corporate governance regimes, in order to cultivate trust and confidence in honesty and transparency in connection with the way businesses are conducted by public companies. Given the fact that such regimes are based on the same principles they are similar in many ways. However, there are some differences between the rules of the Dutch corporate Governance and Israel. The Company supports the principles and accepted practice (Best Practice) of the Dutch Corporate Governance Code or the Dutch Code. In contrast to Israeli rules that apply to Israeli companies, the Dutch code is based on the principle of "obedience or explanation". Therefore, any deviation from best practice is permissible provided that there is an explanation for that. Any deviation from the directive or practice of the Dutch Corporate Governance Code can be explained by the application of the provisions of the Israeli Corporate Governance.

## Composition of the company's board of directors and dialogue with minority shareholders

A dialogue takes place between the Company and certain minority shareholders in the Company, where various allegations have been raised against the Company. In general, from the beginning of 2020, said shareholders acted collectively and <u>voted</u> against all material decisions brought by the Company for approval of its shareholders' meeting.

On November 23, 2020, Mr. Meir Jacobson's term as an external director of the Company has ended and the general meeting convened by the Company did not approve the renewal of his term as an external director of the Company. The Company has entered into agreement with a reputable independent consulting firm in the Netherlands to assist in locating candidates for the position of <u>external</u> director in the Company. The search process is led by the Company's audit committee. The Company intends to have a dialogue with the relevant bodies in order to bring in a suitable candidate or candidates for the position of external director of the Company in the near future.

<sup>&</sup>lt;sup>14</sup> Not to raise allegations against the powers of ISA and/or the administrative enforcement committee in Israel (the committee) in connection with monetary sanctions and/or administrative enforcement measures that will be imposed on the Company and/or its officers (as the case maybe) by ISA and/or the committee pursuant to Chapter H3 and/or Chapter H4 of the securities law and uphold the resolutions of ISA and/or committee including, without derogating from the generality of the foregoing, pay the monetary sanctions and/or payments to injured parties from the violation to be imposed on the Company and/or its officers (as the case may be and if imposed at all) and to take actions to cure the violation and prevent its recurrence.

In addition to the above, as of the beginning of 2021, Mr. Friedrich Munsberg, external director of the Company, serves as a chairman of the Supervisory Board of the Company which entered into a transaction which, if completed, will result in the largest shareholder therein becoming Aggregate Holdings SA, which to the best of the Company's knowledge, is the largest shareholder in ADLER Group SA which is the largest shareholder in ADLER, the controlling shareholder in the Company. The Company is examining the implications and completion of the transaction on Mr. Munsberg's classification as an external director and will act accordingly.

## 12 Exposure to market risks and management methods

Currency rate effect - as of the report date, the Company's currency exposure is.4 86 % of the total volume of its assets due to the Company's liability in respect of the debentures) Series A, B and C) that were issued to the public in Israel denominated in NIS. In addition, the Company is not exposed to material changes in currency exchange rates as most of its activities, assets and liabilities are denominated in EUR . The Company periodically examines the possibility and hedges its NIS liabilities, in whole or in part, against future changes in the exchange rate of EUR/NIS.

## 12.1 Fair value of the Company's main financial instruments

As of the report date most of the financial instruments are presented at their fair value

## 12.2 <u>Sensitivity tests</u>

Below are sensitivity tests to change in fair value of the Company's main financial instruments due to change in interest (EUR in thousands):

Base interest is 3 months Euribor

## December 31, 2020

	<u>10%</u>	<u>5%</u>	Fair Value	<u>10%</u>	<u>5%</u>
Bonds *)	406	387	(111,429)	(387)	(406)
Fixed-interest loans	1,952	976	(393,773)	(976)	(1,952)
Interest rate swap transactions which are not recognized as accounting hedging	42	21	(597)	(21)	(42)
Total	2,400	1,384	(505,799)	(1,384)	(2,400)

<sup>\*)</sup> The fair value of the bonds is presented at its quoted value in the Tel Aviv stock exchange Ltd. The sensitivity tests are performed based on the interest basis deriving from this value.

Below are sensitivity tests for changes in the fair value of the Group's primary financial instruments, due to changes in the EUR-NIS exchange rate (in EUR thousands):

#### December 31, 2020:

	<u>10%</u>	<u>5%</u>	<u>Fair Value</u>	<u>10%</u>	<u>5%</u>
Bonds (net of cash held in NIS)	7,221	3,611	(73,101)	(3,611)	(7,221)

Below are sensitivity tests for changes in the fair value of the Group's primary financial instruments, linked to the consumers' price index, due to changes in consumers' price index

#### December 31, 2020:

	<u>4%</u>	<u>3%</u>	<u>Fair Value</u>	<u>3%-</u>	<u>4%-</u>
Bonds	(2,955)	(2,216)	(73,869)	354	354

The fair value of the investment properties is also affected by changes in the interest rate in the market. A permanent increase/decrease (increase/decrease forecast by the market as one which is not temporary, but rather characterizes a medium/long-term trend) in market interest rates will lead to changes in the requested yields on real-estate properties (although there is no full correlation between the change in market interest levels and the change in yield on properties), and to a decrease/increase in their fair value, respectively. However, since only a change in market interest levels forecast as being permanent will lead to a change in the fair value of the Company's properties, the transmission between the change of interest in the market and the change in the fair value of the Company's properties is "slow", and occurs over time (usually, a period of between 6 and 9 months is necessary before real-estate prices in the market react to changes in market interest rates). Therefore, the effect of the increase in market interest rates, which generally leads, after a certain period of time, to a decrease in the fair value of the Company's properties, will be offset by the decrease in the fair value of the Company's financial liabilities, and vice-versa.

## 12.3 <u>Linkage basis report</u>

Apart from the payments due to the bonds issued by the Company to the public in Israel that are denominated in NIS, the Company's entire activity as of the report date is performed in EUR, and therefore the Company's assets and liabilities are affected mainly by the EUR currency. The payments of principal and interest due to the bonds issued by the Company will be paid in NIS and linked to the consumers' price index. As at the Report Period, the Company has no material exposure to other currencies except for NIS.

## 13 <u>Directors with accounting and financial expertise and independent directors</u>

For details regarding the qualifications, education and experience of Friedrich Munsberg (external director), Patrick Burke, Jeroen Dorenbos, Machiel Hoek and Noa Shacham as directors possessing accounting and financial expertise in the Company, see regulation 26 in chapter D to this periodic report.

## 14 <u>Independent directors</u>

As of the date of the report, the Company has not adopted in its articles a provision regarding the number of independent directors.

For details regarding the skills, education and experience of Daniel Moser, Jeroen Dorenbos, and Noa Shacham, who were classified by the Company as independent directors, see Regulation 26 of Chapter D of this report.

Name of auditor	Irena Ben Yakar, CPA
Term commencement date	May 25, 2011
Term commencement date	The Internal Auditor meets the conditions prescribed in
Meeting the internal audit conditions	Sections 146 of the Companies Law and sections 3A and
	8 of the Internal Audit Law (5752-1992)(the Internal Audit
	Law)
	The Internal Auditor does not hold any other position in
	the company other than serving as an internal auditor.
	The internal auditor does not hold any other position out
	of the company that results or may result in conflict of
	interests with her position as an Internal Auditor of the
Designation of activities	company.
	The internal auditor is not an interested party in the
	company does not hold a position in the company and is
	not related to any of the above and does not serve as an
	auditor or anyone on his behalf and does not provide
Personal interest	external services to the company, except for internal
Personal interest	auditing services.  The internal auditor, as per its notice, does not hold the
	Company's securities nor it holds securities of an entity
	related to the Company as defined by this term in the
	fourth addendum to securities regulations (periodic and
	immediate reports) – 1970 (the reports' regulations)
Holding the company's securities	
, ,	The Internal Auditor does not have any material business
	relations with the company or other material relations
	with the company nor does it have such relations with an
	entity related to the Company as defined by this term in
Business/material relations with the	the fourth addendum to reports regulations
company	
The Corporation's employee or external	The internal auditor is not an employee of the Group or
service provider to the Company	external service provider to the Group.
	The internal auditor's appointment was approved by the company's board of directors on May 25, 2011 based on
	the recommendation of the company's audit committee
	and based on its professional experience as internal
	auditor in the area of internal audit.
Appointment of the internal auditor	addition in the area of internal addit.
Organizational supervisor	The chairman of the Company's audit committee
- O	The auditor holds CPA license from 2003 and is a partner
	in the CPA firm of Deloitte, Brightman, Almagor Zohar.
	She possesses an extensive experience in risk
	management and internal audit alongside rich experience
	in preparing internal audit in public companies.
The auditor's qualifications	
	The auditor provides internal audit services as an external
 	party, by her team from Brightman <i>Almagor</i> Zohar & Co.
The auditor as an external party	
	The company's audit committee approved an audit plan
	in a scope of 600 hours for 2020. Under this plan, the
	following audits were carried out: legal services,
	management agreement with the parent company, Gerresheim project, organizational structure and
	personnel. In 2020, the scope of the audit plan amounted
	to 600 hours. The audit plan is multi-annual and its cost is
	based on a rate of NIS 250 per hour (on average) and to
	the Company's best understanding, the scope of
	The state of the s

	remuneration does not affect the discretion of the
	auditor.
Scope of transaction	additor.
	The audit plan is part of a multi-annual plan. The planning
	of the audit tasks, setting priorities and audit frequency
	are affected by the following:
	The likelihood of managerial and administrative flaws,
	the exposure to risks of activities, issues requiring an
	audit by the managing bodies, issues required by law,
	pursuant to internal or external procedures, the need to
	maintain cyclicality in issues that were tested previously.
	Setting the annual work plan of the internal audit in the
	corporation was done in collaboration with the chairman
	of the audit committee the internal auditor and her team.
	The annual work plan is approved by the Company's audit committee at the beginning of each fiscal year. The plan
	is determined in accordance with the recommendation of
The audit plan	the internal auditor, after consultation with management
usus pia	and the audit committee. The plan is subject to change
	and encompasses the entire group, including
	corporations held outside of Israel. In 2021, the audit plan
	was approved in a scope of 720 work hours under which
	4 audit subjects were determined by the audit
	committee.
Professional standards	The internal auditor by her natice property the audit
Professional standards	The internal auditor, by her notice, prepares the audit according to International Audit Standards of the
	International Institute of Auditors (IIA)
	The board of directors believes that the nature and
	continuity of the activity and work plan of the internal
Scope, nature and continuity of the	auditor are reasonable in the circumstances and they are
activity and work plan of the internal	serving the purpose of fulfilling the internal audit
auditor	objectives in the company.
	The internal auditor shall have free access as aforesaid in
	the above section 9 of the internal audit law, including
	continuous and direct access to the company's information systems including financial data.
Free access for the internal auditor	information systems including infancial data.
The decess for the internal addition	The internal auditor shall submit her reports in writing to
	the audit committee and the Company's management.
	The findings of the audit for 2020 were delivered to the
	Company's management and the audit committee on
	various dates during 2020. On such dates discussions
	were held in the audit committee and the internal auditor
The internal auditor report	shared the findings of the audit.
The internal auditor report	Professional fees for internal audit services were
	determined to the amount equivalent to NIS 250 per hour
Remuneration	on average amounting to NIS 150 thousand in total. In the
	Company's estimation, such remuneration does not
	affect the professional discretion of the internal auditor.
	· · ·

#### 16 Information on the external auditor

Name: PKF Amit, Halfon

#### Professional fees of the auditor:

	For audit services		
Year	Amount (EUR in thousands)	Hours	
2019	303	4,700	
2020	308	4,300	

The principles for determining the fees and the approving parties: The fees of the auditors were determined in negotiations between the Company's shareholders and the auditor, and in the opinion of the Company's management it is reasonable and acceptable according to the nature of the Company and the scope of its activity. The remuneration of the auditor was approved by the Company's Board of Directors. The principles for determining the auditor's remuneration are based on the estimated work hours required for the audit of the Company, based on the scope and complexity of the audited activity. It should be indicated that the shareholders appoint the auditor.

#### Part C - Disclosure Provisions in Regard to the Corporation's Financial Reporting

#### Disclosure on material and very material valuations and material appraisers

The valuation of a very material investment property (Leipzig Residential Portfolio) is attached to this periodic report as a very material valuation. The valuations of "material" investment property<sup>15</sup> are not attached to this report as they are "material" <sup>16</sup>but not "very material" <sup>18</sup>but not "very material" <sup>19</sup>but not "very mater

<sup>&</sup>lt;sup>15</sup> as defined in the reports' regulations

<sup>&</sup>lt;sup>16</sup> as defined in the reports' regulations.

<sup>&</sup>lt;sup>17</sup> as defined in the reports' regulations.

identification of the valuation subject	Valuation timing (validation date)	The value of the valuation subject before the valuation date (assuming the accepted accounting principles, including depreciation and amortizations would not have required the change of its value according to the valuation) (EUR in thousands)	Value of the valuation subject as determined according to its value (Euro in thousands)	Identification of the appraiser and its characteristics including education, experience in performing valuations for accounting purposes in reporting corporations in scopes similar to the reported valuation or exceeding these scopes and the dependency upon the party who ordered the valuation including reference to indemnification agreements with the appraiser	The valuation model used by the appraiser	The assumptions under which the appraiser performed the valuation according to the valuation model				
						Capitalization rate – Exit Cap rate	long term inflation rate	Terminal rate	Prices used as a basis for comparison	Number of comparison bases.
Leipzig Residential portfolio	Signing – March 3, 2021  Effective date – December 31, 2020	260,680	264,970	CBRE  Michael Schlatterer (MRICS, RICS Registered valuer)  Independent appraisers with experience in appraising assets of similar scale. No indemnification agreement, except indemnification with respect to liabilities arising from incorrect or inaccurate information provided by the Company.	DCF	3.26%	1.50%- 2.00%	339,215	Comparative transactions, which include a price per square meter, for properties with similar characteristics	CBRE database regarding signed lease agreements for approximately 2,778 apartments in Leipzig
Bremen Residential portfolio	Signing – March 3, 2021 Effective date – December	75,980	77,800	CBRE  Michael Schlatterer (MRICS, RICS Registered valuer)  Independent appraisers with experience in appraising assets of similar scale. No indemnification agreement, except indemnification with respect to liabilities arising from incorrect or inaccurate information provided by the Company.	DCF	4.20%	1.50%- 2.00%	99,273	Comparative transactions, which include a price per square meter, for properties with similar characteristics	CBRE database regarding signed lease agreements for approximately 299 apartments in Bremen
	Signing –	81,010	82,440	CBRE		3.80%	1.50%- 2.00%	108,787	Comparative transactions, which	CBRE database regarding signed lease agreements

Kiel Residential portfolio	March 3, 2021 Effective date – December		Michael Schlatterer (MRICS, RICS Registered valuer) Independent appraisers with experience in appraising assets of similar scale. No indemnification agreement, except indemnification with respect to liabilities arising from incorrect or inaccurate information provided by the Company.	DCF				include a price per square meter, for properties with similar characteristics	for approximately 40 apartments in Kiel
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For further details regarding the Company's valuations including in connection with the appraiser and the underlying assumptions of the valuation model see section 1.6.5 of Chapter A to this report.

Following are details regarding to the liability certifications issued by the Company, which are at the possession of the public at the date of the report, according to the eighth addendum of the securities regulations of the reports' regulations: 18

	Bonds (Series B)	Bonds (Series C)	
Is the series material as this			
term is defined in Regulation			
10(B)(13)(a) of the Reports'			
Regulations?	Yes	Yes	
Date of issue	May 21, 2013	July 22, 2014	
Date of expanding series	February 4, 2014	April 4, 2016	
Par value on the date of issue			
(thousands NIS)	175,000	102,165	
Par value on the date of			
expanding series (thousands			
NIS)	240,000	160,180	
Par value as at 31.12.2020	144,000	143,835	
(thousands NIS)	144,000	143,833	
Linked par value as at	145,695	143,835	
31.12.2020 (thousands NIS)	143,093	143,633	
Sum of cumulative interest plus			
linkage differentials (thousands	-	2,111	
NIS) as at 31.12.2020			
Value in financial statements as			
at 31.12.2020 including interest	144,944	144,957	
payable (thousands NIS)			
Value at the stock exchange as	155,203	161,368	
at 31.12.2020 (thousands NIS)	133,203	101,500	

		3.30% (annual, linked, fixed
		rate), subject to adjustments
	3.29% (annual, linked, fixed rate),	in case of changes in the
	subject to adjustments in case of	rating of the bonds (Series C)
	changes in the rating of the bonds	and/or non-compliance with
	(Series B) and/or non-compliance with	the financial covenants as
	the financial covenants as specified in	specified in Sections 2.8.4.12
	Sections 2.8.4.12 and 2.8.4.13 of the	and 2.8.4.13 of the shelf
Type and rate of interest	shelf prospectus <sup>19</sup>	prospectus

18 on April 20, 2020, early and full redemption of the Company's bonds (Series A) was carried out. For further details, see section 1.7.2 (b) of Chapter A to this report.

<sup>&</sup>lt;sup>19</sup> The Company's shelf prospectus dated May 24, 2012 and its amendments from May 24, 2012, May 9, 2013 and July 14, 2014 (Reference: 2012-01-134232, 2012-01-135258, 2012-01-058417 and 2014 -01-113694, which is hereby included by way of reference ("shelf prospectus").

		Payable in 12 unequal
		annual instalments on July
		20 of each year 2015 to 2026
		(inclusive), as such that each
		of the first nine instalments
		will constitute 2% of the
		principal of the total par
	Payable in 12 unequal annual	value of the bonds (Series C),
	instalments on December 31 of each	the tenth payment will
	year 2013 to 2024 (inclusive), as such	constitute 17% of the
	that each of the first seven instalments	principal of the total par
	will constitute 4% of the principal of the	value of bonds (Series C),
	total par value of the bonds (Series B),	and each of the final two
	and each of the last five instalments will	instalments will constitute
	constitute 14.4% of the principal of the	32.5% of the principal of the
	total par value of bonds (Series B); the	total par value of bonds
	first principal payment on December 31,	(Series C); the first principal
Dates of paying principal	2013.	payment on July 20, 2015.
		Payable on January 20 and
	Payable on December 31 and June 30 of	July 20 of each year 2015 to
	each year 2013 to 2024 (inclusive),	2026 (inclusive), effective
	effective from December 31, 2013. The	from January 20, 2015. The
	last interest instalment will be paid on	last interest instalment will
Dates of paying interest	December 31, 2024.	be paid on July 20, 2026.
	•	

		Linked (principal and
	Linked (principal and interest) to the	interest) to the consumers'
	consumers' price index published on	price index published on
Linkage base (principal and	February 15, 2013 in respect of April	May 15, 2014 in respect of
interest)	2013	June 2014.
Are they convertible?	No	No
		The Company may (but is
		not obligated to), at any
		time and at its sole
		discretion, make an early
		redemption of some or all of
	The Company may (but is not obligated	the bonds (Series C), as it
	to), at any time and at its sole	chooses, until the date of
	discretion, make an early redemption	the final repayment of the
	of some or all of the bonds (Series B),	bonds (Series C), according
	as it chooses, until the date of the final	to the decisions of the
	repayment of the bonds (Series B),	Company's Board of
	according to the decisions of the	Directors. For further
	Company's Board of Directors. For	details, please see Section
Company's right to perform early	further details, please see Section	2.8.15 of the shelf
redemption or forced conversion	2.8.15 of the shelf prospectus.	prospectus.
Was a guarantee provided for the		
payment of the Company's		
liabilities under the deed of		
trust?	No	No

#### 18 **Details on the trustee**

## **Bonds (Series B)**

Reznik Paz Nevo Trust Ltd. (A) Name of trust company:

(B) Name of person responsible Yosi Reznik, CPA for the series of bond certificates in the trust

> Tel: 03-6399200 Fax: 03-6389222

Contact details: (C) Email: trust@rpn.co.il

Mailing address for 14 Yad Harutzim Street, Tel-Aviv

(D) documents:

company:

# **Bonds (Series C)**

(A) Name of trust company: Reznik Paz Nevo Trust Ltd.

Name of person responsible Yosi Reznik, CPA (B) for the series of bond certificates in the trust company:

Tel: 03-6399200 Fax: 03-6389222 (C) Contact details: Email: <a href="mailto:trust@rpn.co.il">trust@rpn.co.il</a>

Mailing address for 14 Yad Harutzim Street, Tel-Aviv

documents: (D)

# 19 Rating:

On March 30, 2020, Maalot S&P announced the ratification of the rating (iIAA-/stable). For the updated rating report see the Company's immediate report dated March 30, 2019 (reference no: 028237- 01-2020) which is included herein by way of reference.

Bond series		В
Name of rating company	Maalot	
	Bonds' rating	Issuer's rating
Rating of the issuer and bonds on the date of initial issue (May 2013)	ilA+	ilA+ stable
Rating of the issuer and bonds on the date of expanding the series – February 2014	ilA+	ilA+ stable
Rating of the issuer and bonds – June 2014	ilA+	ilA+ stable
July 2015	ilA+	ilA+, stable
March 2016	ilAA-	ilAA-, stable
March 2017	ilAA-	ilAA-, stable
March 2018	ilAA-	ilAA-, stable
March 2019	ilAA-	ilAA-, stable
March 2020	ilAA-	ilAA-, stable
Rating of the issuer and bonds as of the date of the report	ilAA-	ilAA-, stable

Bond series		С
Name of rating company	Maalot	
	Bonds' rating	Issuer's rating
Rating of the issuer and bonds on the date of initial issue (July 2014)	ilA+	ilA+ stable
July 2015	ilA+	ilA+, stable
March 2016	ilAA-	ilAA-, stable
March 2017	ilAA-	ilAA-, stable
March 2018	ilAA-	ilAA-, stable
March 2019	ilAA-	ilAA-, stable
March 2020	ilAA-	ilAA-, stable
Rating of the issuer and bonds as of the date of the report	ilAA-	ilAA-, stable

#### 20 Compliance with terms and liabilities according to the deed of trust:

To the Company's best knowledge, as of the report date and over the reported year, the Company has complied with all terms and liabilities according to the deeds of trust<sup>20</sup>, including at the end of the Report Period, when the Company complied with all the financial covenants prescribed in the deed of trust of February 24, 2011 (as amended on October 30, 2012 and January 29, 2017) between the Company and Reznik Paz Nevo Trust Ltd, the trustee for the bond holders (series A) that were fully repaid as specified in section 11.4 above and in the deed of trust dated May 9, 2013 (as amended on January 29, 2017 and July 3, 2017) between the Company and Reznik Paz Nevo Trust Ltd, the trustee for the bond holders (series B), and in the deed of trust for bond holders dated July 14, 2014 (as amended on January 29, 2017 July 3, 2017 and May 27, 2018) between the Company and Reznik Paz Nevo Trust Ltd, the trustee for the bond holders (Series C), (below and respectively: the trustee and the deeds of trust) including the following financial covenants:

A. At the end of each quarter the ratio of the Company's equity to its financial debt, net, according to solo reports for that date, will not be under 187.5%<sup>21</sup>:

The Company's equity, which is attributed to the majority shareholders at the Report Period, namely, as of December 31, 2020, is EUR 804.7 million.

The financial debt, net, according to solo reports of the Company, as of the same date, is EUR 64.7 million.

Therefore, the ratio of the Company's equity to the financial debt, net, according to solo reports as of the end of the Report Period, namely, as of December 31, 2020, is approximately 1,243.32%.

B. The ratio of the charged share value to net debt will not be less than the basic ratio (as defined hereunder).

#### With respect to the bond holders (Series B):

"The Basic Ratio": the ratio of the charged shares' value to a net debt of 175%.

"Net debt": the ratio of the bonds' principal (series B), plus accumulated linkage differentials and interest that are not yet paid.

The number of charged shares of BGP as of December 31, 2020: 640,027.

The total issued share capital of BGP as of December 31, 2020 and the signing date of the report: 1,978,261.

The rate of charged shares out of the issued capital share of BGP as of December 31, 2020: 32.4%.

BGP's equity, attributed to its shareholders, as appears in the Company's financial statements as of December 31, 2020: EUR 833,121 thousand.

<sup>&</sup>lt;sup>20</sup> As for the issue of the existence of grounds for calling for immediate repayment of the bonds (Series A, B, and C) due to a change in control of the Company and the resolution of the bondholders (Series A, B, and C) to grant a waiver regarding such grounds which were established, see section 19 to the board of directors' report for 2018 attached as chapter B to the Company's 2018 periodic report (reference number 021450-01-2019) which is included herein by way of reference).

<sup>&</sup>lt;sup>21</sup> The requirement to meet this ratio is relevant only to the bondholders of Series A and B.

The EUR/NIS representative exchange rate known, published by the Bank of Israel, as of the signing date of the report: NIS 3.9660.

The value of the charged shares: NIS 1,068,995 thousand.

Net debt: NIS 145,695 thousand.

Accordingly, the ratio between the charged shares' value to net debt, as of the end of the Report Period, is approximately 734%, therefore the Company meets this ratio as well.

With respect to the bond holders (Series C):

"The Basic Ratio": the ratio of the charged shares' value to a net debt of 175%.

"**Net debt**": the ratio of the bonds' principal (series C), plus accumulated linkage differentials and interest that are not yet paid.

The number of charged shares of BGP as of December 31, 2020: 394,430.

The total issued share capital of BGP as of December 31, 2020 and the signing date of the report: 1,978,261

The rate of charged shares out of the issued capital share of BGP as of December 31, 2020: 19.9%.

BGP's equity, attributed to its shareholders, as appears in the Company's financial statements as of December 31, 2020: EUR 833,121 thousand.

The EUR/NIS representative exchange rate known, published by the Bank of Israel, as of the signing date of the report: NIS 3.9660.

The value of the charged shares: NIS 658,790 thousand.

Net debt: NIS 145,651 thousand.

Accordingly, the ratio between the charged shares' value to net debt, as at the end of the Report Period, is approximately 452%, therefore the Company meets this ratio as well.

In addition, the Company committed under the financial covenants set forth in the deeds of trust that:

- a. **Minimum equity:** Pursuant to the Series B and C deeds of trust the equity attributed to the majority shareholders shall not fall below EUR 150 million and EUR 190 million, respectively. As of the report date, the equity attributed to the majority shareholders is EUR 804.7 million.
- b. Restrictions on dividend distribution: Under Series B and C deeds of trust -not to distribute dividends and/or distribute equity to its shareholders, and/or repurchase its treasury shares or its convertible securities if it will result in equity attributed to the majority shareholders that is lower than EUR 160 million and EUR 200 million, respectively, and/or the debt ratio to CAP (as defined below) that will exceed 70%.

As of the report date, the equity attributed to the majority shareholders is EUR 804.7 million and the debt ratio to CAP is 35.44% (as detailed below).

c. Maximum CAP ratio: The ratio between the net financial liabilities and its equity in addition to non-controlling interests and other financial liabilities (CAP) shall not exceed 75% pursuant to the Series B and C deeds of trust and is calculated in the following manner: (it is indicated that the value of items B - deferred loans - and C - negative equity - defining CAP as specified in the bond deed is zero):

	EUR in Thousands
Financial liabilities according to solo reports	72,980
Financial liabilities of the subsidiaries	-
Other liabilities according to solo reports	427,024
Net of cash, cash equivalents and deposits	35,812
Net of debt in respect of inventory of apartments under	-
construction	
Net financial debt – consolidated	464,192
CAP <sup>22</sup>	
Equity including non-controlling interests	845,430
Net financial debt, consolidated	464,192
Deferred loans of the Company	-
CAP	1,309,622

Therefore, **this ratio is 35.44%** whereas according to the deeds of trust such a ratio should be lower than 75% for Series B and C.

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Total equity and debt (CAP) — "the net consolidated financial debt" in addition to all the items below: a) the Company's equity (including minority interests) as stated in the audited or reviewed consolidated statements of the Company; b) the Company's deferred loan balance (as defined below); and c) impairments recorded in the consolidated financial statements (as far as recorded) in respect to the charged assets to secure the loans in the amount of the difference between the recourse and the loan carrying value in the Company's consolidated financial statements. "Deferred loans" — any loan the Company received from any party, which under its terms is subordinate in the repayment level to bonds (Series A), bonds (Series B), bonds of Series C - F, or convertible bonds Series G — K to be issued, as far as they will issue, according to the shelf prospectus and which cannot be repaid (principal and/or interest) throughout the term of the aforementioned bonds.

# 21 <u>Description of the charged properties for securing the Corporation's undertakings according to the liability certificates:</u>

For details regarding the charges for securing the Company's undertakings pursuant to the terms of the Company's bonds (Series B and Series C), which are in force pursuant to any law and the Company's incorporation instruments, as of the report date and the report signing date, see section 20 of the board of directors' report for 2019 attached as Chapter B to the periodic report of the Company for 2019 (reference number 026409-01-2020) which included herein by way of reference (2019 periodic report).

It should be noted that in the reported period and following the early and full redemption of the Company's bonds (Series A) as described in Section 11.4 above, on April 20, 2020, the Company addressed the trustee for the bondholders (Series A), requesting to release and remove the charges registered to secure the Company's liabilities in connection with the bonds (Series A), in accordance with the terms of the trust deed. The Company obtained a confirmation on the charges removal on May 7, 2020.

# 22 Attaching the financial statements of BGP:

According to the legal position No 103-29 of the Securities Authority "due diligence findings with respect to disclosure regarding securities and/or liens provided by reporting corporations to secure the repayment of liability certificates) in the case of pledging the investee's shares, the corporation is required to attach audited/reviewed financial statements of the investee on a quarterly basis, until the date of full repayment of the liability certificates.

However, as of the date of the Periodic Report, the only differences between the financial statements of the Company and the financial statements of BGP, the 100% investee company held by the Company whose shares are pledged to bondholders, is the amount of cash held by the Company itself on the assets' part and the bonds issued by the Company on the liabilities' part (as reflected in the Company's solo reports), so as a result the consolidated financial statements of the Company are virtually identical to those of the pledged investee company (excluding cash held by the Company and the bonds it issued) and therefore the Company has not attached separate financial statements of the pledged investee company.

The following is data as of December 31, 2020, with respect to the assets and liabilities of the Group which are not included in the consolidated statements of the pledged investee company, compared to the assets and liabilities of the pledged investee and the total consolidated balance sheet:

Data as of December 31, 2020 (EUR in thousands)	The Company Consolidated	Assets/liabilities In the pledged investee company	Assets/liabilities In unpledged companies
Total assets	1,497,366	1,452,354	45,012
Current assets and held for sale	85,875	76,956	8,919 *
Noncurrent assets	1,411,491	1,375,398	36,093
Total liabilities	651,936	578,532	73,404
Current liabilities and held for sale	165,718	155,281	10,437 **
Noncurrent liabilities	486,218	423,251	62,967 ***
Non- controlling interests	40,701	40,701	-
Total equity	804,729	833,121	(28,392)
Rate of assets out of the total assets in the balance sheet	100%	97%	3%
Rate of liabilities out of the total liabilities in the balance sheet	100%	89%	11%
Rate of equity out of the total equity in the balance sheet	100%	104%	(4%)

<sup>\*</sup> Mainly cash and liquid balances held by the Company (solo);

<sup>\*\*\*</sup> Mainly balance of bonds principal (Series B – C) issued by the Company.

Names of signatories	Position	Signature
Patrick Burke	Chairman of the Board of Directors	
Thierry Beaudemoulin	CEO	

March 3, 2021

<sup>\*\*</sup> Mainly current maturity of principal of bonds (Series B-C) issued by the Company and interest payable for said bonds;

# BRACK CAPITAL PROPERTIES NV

# CONSOLIDATED FINANCIAL STATEMENTS

# AS OF DECEMBER 31, 2020

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# AUDITORS' REPORT To the Shareholders of BRACK CAPITAL PROPERTIES NV

Regarding the Audit of Components of Internal Control over Financial Reporting

Pursuant to Section 9b(c) to the Israeli Securities Regulations (Periodic and Immediate Reports,
1970

We have audited the components of internal control over financial reporting of Brack Capital Properties NV ("the Company") and its subsidiaries (collectively, "the Company") as of December 31, 2020. These control components were determined as explained in the following paragraph. The Company's board of directors and management are responsible for maintaining effective internal control over financial reporting, and for their assessment of the effectiveness of the components of internal control over financial reporting included in the accompanying periodic report for said date. Our responsibility is to express an opinion on the Company's components of internal control over financial reporting based on our audit.

The components of internal control over financial reporting audited by us were determined in conformity with Auditing Standard 911 of the Institute of Certified Public Accountants in Israel, "Audit of Components of Internal Control over Financial Reporting" ("Audit Standard (Israel) 911"). These components consist of: (1) entity level controls, including financial reporting preparation and close process controls and information technology general controls; (2) controls over the investment property process; (3) controls over the loans process; (4) controls over the process of inventory of buildings under construction (5) Controls over the revenue process. (Collectively, "the audited control components").

We conducted our audit in accordance with Auditing Standard 911 (Israel). That Standard requires that we plan and perform the audit to identify the audited control components and obtain reasonable assurance about whether these control components have been effectively maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, identifying the audited control components, assessing the risk that a material weakness exists regarding the audited control components and testing and evaluating the design and operating effectiveness of the audited control components based on the assessed risk. Our audit of these control components also included performing such other procedures as we considered necessary in the circumstances. Our audit only addressed the audited control components, as opposed to internal control over all the material processes in connection with financial reporting and therefore, our opinion addresses solely the audited control components. Moreover, our audit did not address any reciprocal effects between the audited control components and unaudited ones and accordingly, our opinion does not take into account any such possible effects. We believe that our audit provides a reasonable basis for our opinion within the context described above.

Because of its inherent limitations, internal control over financial reporting as a whole, and specifically the components therein, may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, based on our audit, the Company effectively maintained, in all material respects, the audited control components as of December 31, 2020.

We have also audited, in accordance with generally accepted auditing standards in Israel, the consolidated financial statements of the Company as of December 31, 2020 and 2019 and each of the three years ended December 31, 2020 and our report dated March 3, 2021 expressed an unqualified opinion thereon.

Amit, Halfon Givatayim
CPA March 3, 2021

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# AUDITORS' REPORT To the Shareholders of BRACK CAPITAL PROPERTIES NV

We have audited the accompanying consolidated statements of financial position of Brack Capital Properties NV ("the Company") as of December 31, 2020 and 2019 and the consolidated statements of profit or loss and other comprehensive income or loss, changes in equity and cash flows for each of the three years in the period ended December 31, 2020. These financial statements are the responsibility of the Company's board of directors and management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards in Israel, including those prescribed by the Auditor's Regulations (Auditor's Mode of Performance), 1973. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the board of directors and management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits, the financial statements referred to above present fairly, in all material respects, the financial position of the Company and its subsidiaries as of December 31, 2020 and 2019, and the results of their operations, changes in their equity and cash flows for each of the three years in the period ended December 31, 2020, in conformity with International Financial Reporting Standards ("IFRS") and with the provisions of the Israeli Securities Regulations (Annual Financial Statements), 2010.

We have also conducted an audit in accordance with Auditing Standard 911(Israel) of the Institute of Certified Public Accountants in Israel "Audit of Components of Internal Control over Financial Reporting" internal control components over the financial reporting of the Company as of December 31, 2020 and our report dated March 3, 2021 included an unqualified opinion on the existence of those components effectively.

Amit, Halfon CPA Givatayim March 3, 2021

: 03-6125030 e-mail: office@ahcpa.co.il www.ahcpa.co.il פקסוו: 03-6123939 פ-mail: office@ahcpa.co.il www.ahcpa.co.il

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# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31,		
		2020	2019	
_	Note	Euros in tl	housands	
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	3	34,814	44,409	
Restricted deposits, financial assets and other receivables	4	15,959	68,356	
Income receivable in respect of sale of apartments		3,405	7,464	
Tenants and trade receivables, net	5	1,399	505	
Inventory of buildings under construction	6	2,477	29,311	
		58,054	150,045	
Assets of disposal groups held for sale	8(f)	27,821	199,426	
NON-CURRENT ASSETS:				
Investments and loans in companies accounted at equity	7	22,949	7,699	
Investment in financial assets measured at fair value through				
profit or loss	14a	42,588	42,149	
Inventory of real estate	6	52,550	71,768	
Investment property – real estate rights	8	60,900	62,218	
Investment property – income generating assets	8	1,225,446	1,123,350	
Restricted deposits for investments in assets		6,612	6,168	
Other accounts receivable, fixed assets and other financial assets	9	259	328	
Deferred taxes	17	187	33	
		1,411,491	1,313,713	
		1,497,366	1,663,184	

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31,	
		2020	2019
	Note	Euros in t	housands
LIABILITIES AND EQUITY			
CURRENT LIABILITIES:			
Current maturities of loans from banks	11	130,739	57,275
Current maturities of debentures	11	10,013	25,780
Loans for financing inventory of buildings under construction	11	-	5,747
Accounts payable and other financial liabilities	14b, 10	20,972	23,963
Advances from apartment purchasers	6	33	1,143
		161,757	113,908
<u>Liabilities of disposal groups held for sale</u>	8(f)	3,961	148,211
NON-CURRENT LIABILITIES:			
Loans from banks	11	296,285	415,904
Debentures	11	62,967	74,639
Loans from controlling shareholder	12	-	44,762
Leasing liabilities	13	2,990	3,010
Other financial liabilities	14b	254	404
Deferred taxes	17	123,722	108,909
		486,218	647,628
Total liabilities		651,936	909,747
Contingent liabilities, commitments and liens	18	,	,
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE			
COMPANY:	19		
Share capital		77	77
Share premium		144,237	144,237
Treasury shares		(746)	(746)
Other capital reserves		584	584
Statutory capital reserve		438,591	359,944
Retained earnings		221,986	207,938
Total equity attributable to equity holders of the company		804,729	712,034
Non-controlling interests		40,701	41,403
Total equity		845,430	753,437
		1,497,366	1,663,184

March 3, 2021			
Date of approval of the	Patrick Burke	Thierry	Thomas
financial statements	Chairman of the	Beaudemoulin	Stienlet
	<b>Board of Directors</b>	CEO	CFO

# CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME OT LOSS

		Year ended December 31,				
		2020	2019	2018		
			os in thousan			
<u>-</u>	Note	(except net e	earnings per share data)			
Revenues from rental of properties		61,888	73,771	79,168		
Revenues from property management and others		24,678	25,904	26,980		
Property management expenses		(24,855)	(25,899)	(27,870)		
Cost of maintenance of rental properties	20a	(11,606)	(12,296)	(12,717)		
Rental and management revenues, net		50,105	61,480	65,561		
Revenues from sale of apartments		72,548	70,029	62,753		
Cost of sale of apartments		(58,172)	(56,999)	(47,771)		
Gain from sale of apartments		14,376	13,030	14,982		
Other income	20f	500	-	-		
Equity in earnings (losses) of companies accounted						
at equity		262	(107)	(723)		
Gain from realization of investment of a company						
accounted at equity		2,011	-	-		
General and administrative expenses	20b	(13,325)	(16,138)	(12,520)		
General and administrative expenses relating to						
inventory of buildings under construction and						
real estate inventory		(1,772)	(1,986)	(2,329)		
Selling and marketing expenses		(68)	(375)	(365)		
Operating profit before change in value of						
investment property, net		52,089	55,904	64,606		
Appreciation of investment property, net	8	83,221	13,338	95,499		
				20,122		
Operating income		135,310	69,242	160,105		
Finance expenses net of exchange rate effect and		133,310	0,2.2	100,100		
currency hedging transactions	20c	(15,037)	(19,090)	(19,646)		
Exchange rate effect, CPI and currency hedging	200	(13,037)	(15,050)	(17,040)		
transactions, net	20d	3,728	(8,976)	6,509		
Change in value of financial instruments, loans and	20 <b>u</b>	3,720	(0,770)	0,507		
others (including loan early repayment costs)	20e	1,286	(11,291)	1,580		
others (meruding four early repayment costs)	200	1,200	(11,2)1)	1,500		
Income before taxes on income		125,287	29,885	148,548		
Taxes on income	17e	(27,594)	(12,258)			
Taxes on meonic	176	(27,394)	(12,236)	(29,505)		
Not and community income for the year		07.602	17 627	110.042		
Net and comprehensive income for the year		97,693	17,627	119,043		
N ( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
Net and comprehensive income (loss) attributable						
to:		00.505	10.010	100.010		
Equity holders of the Company		92,695	18,318	100,919		
Non-controlling interests		4,998	(691)	18,124		
		97,693	17,627	119,043		
Net earnings per share attributable to equity holders	21	11.00	2 27	12.05		
of the Company (in Euro) - basic and diluted	21	11.99	2.37	13.05		

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE

	COMPANY								
	Share capital	Share premiu m	Treasur y shares	Other capital reserves	Statutory capital reserve (1)	Retained earnings	Total	Non- controlling interests	Total equity
				F	Euros in thou	ısands			
Balance as of January 1, 2018	77	144,237	(746)	2,322	319,337	125,941	591,168	107,402	698,570
Effect of initial adoption of new IFRS standard						3,367	3,367	690	4,057
	77	144,237	(746)	2,322	319,337	129,308	594,535	108,092	702,627
Total net income and comprehensive income						100,919	100,919	18,124	119,043
Classification in accordance with Dutch law Purchase of rights from non-	-	-	-	-	59,419	(59,419)	-	-	-
controlling interests Distribution and payment to non-	-	-	-	(810)	-	-	(810)	(2,489)	(3,299)
controlling interests								(17,911)	(17,911)
Balance as of December 31, 2018	77	144,237	(746)	1,512	378,756	170,808	694,644	105,816	800,460
Total net income and comprehensive income Classification in accordance with	-	-	-	-	-	18,318	18,318	(691)	17,627
Dutch law	-	-	-	-	(18,812)	18,812	-	-	-
Purchase of rights from non- controlling interests (2)				(928)			(928)	(63,722)	(64,650)
Balance as of December 31, 2019	77	144,237	(746)	584	359,944	207,938	712,034	41,403	753,437

<sup>(1)</sup> See Note 19d.(2) See Note 18c (1).

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

	COMPA	MN I							
	Share capital	Share premiu m	Treasur y shares	Other capital reserves	Statutory capital reserve (1)		Total	Non- controlling interests	Total equity
				E	uros in thou	sands			
Balance as of January 1, 2020	77	144,237	(746)	584	359,944	207,938	712,034	41,403	753,437
Total net income and comprehensive income Classification in accordance with	-	-	-	-	-	92,695	92,695	4,998	97,693
Dutch law	_	_	_	_	78,647	(78,647)	_	_	_
Distribution and payment to non- controlling interests (2)					. <u>-</u>			(5,700)	(5,700)
Balance as of December 31, 2020	<u>77</u>	144,237	(746)	584	438,591	221,986	804,729	40,701	845,430

<sup>(1)</sup> See Note 19e.(2) See Note 18c (2).

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year ei	er 31.	
	2020	2019	2018
	Eur	os in thousan	ıds
Cash flows from operating activities:			
Net income	97,693	17,627	119,043
Adjustments to reconcile net income to net cash provided by operating activities:			
Adjustments to profit and loss:			
Depreciation	103	100	75
Finance expenses, net	12,120	38,062	16,322
Decrease in fair value of financial instruments	(2,019)	(832)	(5,693)
Appreciation of investment property, net	(83,221)	(13,338)	(96,912)
Deferred taxes, net	13,923	7,685	18,491
Gain from sale of investment in a company accounted at equity	(2,011)	-	-
Equity in losses (earnings) of companies accounted at equity	(262)	107	723
	(61,357)	31,784	(66,994)
Cash flows from operating activities before changes in asset and liability items	36,326	49,411	52,049
Changes in operating asset and liability items:			
Increase in tenants, restricted deposits and other receivables and			
related parties	(1,930)	(1,055)	(1,294)
Increase (decrease) in accounts payable	(469)	(2,673)	6,769
		· · · · · · · · · · · · · · · · · · ·	
	(2,399)	(3,728)	5,475
Not each mustided by amounting activities before activity in real			
Net cash provided by operating activities before activity in real estate assets and liabilities	33,927	45,683	57,524
Change in advances from apartment purchasers	2,949	(2,688)	2,635
Decrease (increase) in inventory of buildings under construction	2,,,,,	(2,000)	2,033
and real estate inventory	14,950	(5,487)	405
·			
Net cash provided by operating activities before purchase of long-			
term inventory	51,826	37,508	60,564
Purchase of long-term real estate inventory			(128,623)
Net cash provided by (used in) operating activities	51,826	37,508	(68,059)
•		·-	<del></del>

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year e	er 31,	
	2020	2019	2018
	Eu	ros in thousan	nds
<u>Cash flows from investing activities</u> :			
Investment in investment property	(19,741)	(18,115)	(23,446)
Return on investment (investment) in companies measured at			
equity	4,836	(109)	(103)
Investment in marketable financial asset measured at fair value			
through profit or loss	-	-	(35,000)
Proceeds from sale of investment property, net	55,501	89,714	11,900
Proceeds from sale of subsidiaries, net (a)	-	64,094	-
Withdrawal (placement) of restricted deposits, net	50,650	(46,576)	(9,982)
Sale of derivatives	3,131	940	237
Net cash provided by (used in) investing activities	94,377	89,948	(56,394)
Cash flows from financing activities:			
Interest paid	(13,717)	(17,069)	(17,701)
Purchase of rights from non-controlling interests	-	(64,650)	(3,299)
Distribution and payment to non-controlling interests	(5,700)	-	(17,911)
Receipt of long-term bank loans, net	18,959	339,279	197,772
Receipt (repayment) of long-term loans from controlling	,	,	,
shareholder, net	(44,200)	44,200	-
Repayment of debentures	(25,706)	(18,679)	(17,309)
Repayment of long-term loans	(85,434)	(393,266)	(103,090)
Net cash provided by (used in) financing activities	(155,798)	(110,185)	38,462
Change in cash and cash equivalents	(9,595)	17,271	(85,991)
Balance of cash and cash equivalents at the beginning of the year	44,409	27,138	113,129
Balance of cash and cash equivalents at the end of the year	34,814	44,409	27,138

# CONSOLIDATED STATEMENTS OF CASH FLOWS

		Year ended December 31,			
		2020	2019	2018	
		Eur	os in thousan	ds	
(a)	Proceeds from sale of subsidiaries, net (2020 - loss of control of a subsidiary - see Note 7)				
	Assets and liabilities of consolidated subsidiaries as of date of sale (date of loss of control):				
	Real estate inventory	143,004	-	-	
	Investment property	_	180,603	-	
	Working capital	284	663	-	
	Loans from banks, net	(127,512)	(97,754)	-	
	Deferred taxes, net	2,037	(12,924)	-	
	Assets, net	17,813	70,588	-	
	Less investment balance in companies presented as financial asset Less investment balance in a company accounted at equity	(17,813)	(6,494)	- -	
			64,094		
(b)	Additional information				
	Taxes paid	10,197	9,010	4,357	
(c)	Noncash significant activities				
	Classification of real estate inventory to investment property	29,638			

#### **NOTE 1: - GENERAL**

#### a. General description of the Company and its activity

Brack Capital Properties NV ("the Company") was incorporated in June 2006 and is a real estate corporation residing in the Netherlands, which is engaged via investees in the acquisition and management of investment properties in Germany, mainly in the area of income-generating commercial and income-generating residential real estate. The Company is also engaged in real estate betterment and development of residential complex in Düsseldorf, Germany. Regarding the Company's operating segments, see Note 22.

The Company's shares and bonds are traded on the Tel Aviv Stock Exchange.

In April 2018, the control in the Company was purchased by ADLER Real Estate AG (ADLER). ADLER intends to use its effect as a controlling shareholder subject to the provisions of any law to review the refocus of the Company's strategy in the income generating residential sector including the possibility of selling a certain portion of the Company's assets and business in the income generating commercial sector. As of the approval date of the financial statements, the Company continues to review the possibilities of focusing its business strategy including the commencement of selling part of its business.

#### b. <u>Definitions</u>

In these financial statements -

The Company - Brack Capital Properties NV.

The Group - Brack Capital Properties NV and its investees

Subsidiaries - Companies controlled by the Company (as defined in the IFRS 10) and the accounts of which are consolidated with those of the

Company.

Jointly controlled

entities

- Companies owned by various entities that have a contractual arrangement for joint control and the Company's investment therein

is included in the consolidated statements of the Company using the

equity method. (see Note 2d)

Investees - Subsidiaries, jointly controlled entities.

Interested parties and

controlling shareholder

As defined in the Israeli Securities Regulations (Annual Financial

Statements), 2010.

Related parties - As defined in IAS 24 (revised)

#### **NOTE 1: - GENERAL (Cont.)**

#### c. The Corona pandemic and its impact on the group

#### General

Following the outbreak of the Corona Virus (COVID-19) in China in December 2019, and spreading to many other countries in early 2020, there has been a decline in economic activity in many regions of the world and in Israel and Germany as well. The spread of the virus, among other things, has disrupted the supply chain, a decrease in the volume of global transport, traffic and employment restrictions imposed by the Israeli and German governmentd and many governments worldwide, as well as declines in the value of financial assets and commodities in markets in Israel and around the world. In addition, in accordance with the directives of the governments of Germany, the Netherlands and Israel, the activity of businesses was banned or restricted, presence of manpower in workplaces was significantly restricted, education systems were shut down and restrictions were imposed on leaving homes. It is hereby indicated that during the second quarter, the German government began removing some of the restrictions, following relative success in controlling the virus. In the last quarter of 2020 and at the beginning of 2021, there was an increase in the spread of the virus in Germany and the German government began imposing renewed restrictions in order to stop the spread of the virus.

#### The Company's risks and exposures

The activity of the Company since the beginning of the crisis until today continues regularly subject to the restrictions and guidelines of the relevant governments in countries in which the Company operates.

It should be indicated that the Corona crisis and the related economic crisis may create an exposure for the Company mainly in the income producing real estate sector, both in view of the impact of the Corona crisis on daily business activity in Germany and the ability of businesses to continue their operations and pay rental fees for commercial assets and (to a lesser extent) for residential assets in view of harm to income of private tenants, including their ability to meet their obligations to the Company and pay rental and/or the Company's ability to find tenants for vacant spaces.

In addition, the Company has an exposure also in the real estate development sector since the impact of the economic crisis on global economy and on Germany in particular, may have an effect on the demand for apartments and cause a decrease in the value of the apartments for sale and/or decrease in the sales rate of apartments (although as of the report date, the Company is not aware of indications of changes in selling prices of apartments and/or change in construction costs). As of this date, although vaccinations campaigns have commenced in many countries around the world including Germany, the Netherlands and Israel which may contain and later on even stop the spread of the virus, the end of the economic crisis in these countries and throughout the world cannot be expected and accordingly its full impact on the Company's operations cannot be expected or estimated at this stage.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 1: - GENERAL (Cont.)**

# Specific effects of the Corona virus on the Company's operating results

The Company's revenues were not significantly harmed, among other things, in view of recent actions taken by the Company that focused its activities on residential properties, which reduced the Company's exposure to commercial tenants as well as the German government's assistance to commercial tenants. However, during the first quarter of 2020, the Company recognized a loss of EUR 11.1 million following a significant decrease in the fair value of the Company's investment in marketable securities due to the crisis in capital markets from the spread of the Corona virus which was offset in full in 2020 in which the Company recognized a cumulative profit of EUR 11.5 million following an increase in fair value of the same investment in marketable securities due to recovery of the capital markets. In addition, in 2020, the Company recognized impairment loss of the Company's commercial assets and a profit in respect of appreciation of the residential assets as detailed below.

- During the reported period, the financial situation of various tenants in the commercial real estate sector was harmed, which led to difficulties in paying rent and management fees, delaying in lease agreements renewal and finding tenants for vacant spaces. As of the report date, trade receivables' balance of approximately EUR 0.3 million, which constitutes approximately 3% of the Company's revenues in the commercial real estate sector have not yet been received due to deferral of payments and/or cancellation due to the Corona crisis. In the residential income producing sector the change in occupancy rate as of December 31, 2020 and the report publication date is negligible in relation to the average occupancy rate in 2019 as well as a change in the rate of cancellations and delays in collection is negligible. It should be noted that due to the reduction in the Company's exposure in the commercial real estate sector, this decrease in the collection rate did not have a material effect on the Company's cash flow.
- In addition, during the reporting period, there was an increase in discount rates used to measure the fair value of some of the Company's investment properties in the commercial real estate sector as specified in Note 8 below based on appraisals as of September 30, 2020, conducted by external appraisers. In addition, with respect to some of the assets as aforesaid, the Company has updated the projected cash flow in accordance with the effects described in the previous section. As a result, there was a decrease in the fair value of commercial real estate assets and a loss was recognized from a change in the fair value of approximately EUR 28.2 million. As of December 31, 2020, there is no material change in the value of the Company's assets in the income generating commercial sector compared to valuations as of September 30, 2020, are unchanged.

#### **NOTE 1: - GENERAL (Cont.)**

- The crisis did not have a negative effect on the Company's residential assets. During the reporting period, there was a decrease in discount rates used to measure the fair value of some of the Company's investment properties in the residential real estate sector as specified in Note 8 below due to changes in market conditions during the period, based on valuations as of December 31, 2020 conducted by external appraisers. As a result, there was an increase in the fair value of residential assets and a gain from a change in the fair value of approximately EUR 115.9 million was recognized.
- With regard to the development sector, as of December 31, 2020 and as of the approval date of the financial statements, the Company is not aware of any indications of a change in selling prices of apartments and/or a change in construction costs.
- In accordance with the above, until the approval date of the financial statements, the impact
  of the crisis on the Company's cash flow was insignificant, in part due to the reduced
  exposure to commercial real estate and proceeds received from property realization and
  considering changes in tenants' collection rates and slowdown in apartment sales in
  development projects.

The Company estimates that if the spread of the Corona virus and its effects will worsen over time, this could have significant adverse effects on the global economy and, as a result, on the markets in which the Company operates and on its areas of activity and operating results. Nevertheless, the Company estimates that the recent measures taken to reduce the Company's leverage rate, focusing its activity on the residential sector and in view of the Company's geographical and sectoral distribution, ranking, location and occupancy levels, the exposure level of the Company's business to the Corona crisis and/or significant instability is decreasing and it has the means allowing it to cope properly with the economic crisis.

#### a. Basis of presentation of the financial statements

# 1. Basis of measurement

The Company's financial statements have been compiled based on cost, with the exception of investment property and marketable financial instruments and derivatives which are measured at fair value through profit or loss.

The Company has elected to present its statement of comprehensive income or loss according to the operations attribute method.

# 2. <u>Preparation format of the financial statements</u>

These financial statements have been compiled in accordance with International Financial Reporting Standards ("IFRS"). These standards include:

- a) International Financial Reporting Standards (IFRS).
- b) International Accounting Standards (IAS).
- c) Interpretations issued by the IFRIC and by the SIC.

Furthermore, the financial statements have been prepared in accordance with the Israeli Securities Regulations (Annual Financial Statements), 2010.

## 3. Consistent accounting policies

The accounting policies applied in the financial statements are consistent with those of all periods presented, unless otherwise indicated. (See also section AE)

# b. <u>Significant accounting judgments</u>, estimates and assumptions used in the preparation of the financial statements:

In the process of applying the significant accounting policies, the Group has made the following judgments which have the most significant effect on the amounts recognized in the financial statements:

# 1. Acquisition of subsidiaries that are not business combinations:

According to IFRS 3 (Revised), at the time of acquisition of subsidiaries and activities, the Company considers whether the acquisition represents a business combination pursuant to IFRS 3 (Revised). This estimate is based, among others, on the following criteria which indicate acquisition of a business are considered: large number of assets acquired, the extent to which ancillary services to operate the property are provided and the complexity of the management of the property and asset concentration criteria (see also section AE below).

#### 2. The timing of fulfilling performance obligations

The Company is examining the date of transfer of control over the asset or service in order to identify the timing of revenue recognition from contracts with customers at a point in time or over time (particularly from revenues from sale of apartments). Among other things, the Company examines whether the customer gains control over an asset at a specific point in time or consumes the economic benefits simultaneously with the Company's performance. In addition, the Company also takes into account the relevant provisions of the law and regulation in order to determine the timing of revenue recognition. For further details, see section u below.

## 3. <u>Estimates and assumptions</u>

The preparation of the financial statements requires management to make estimates and assumptions that have an effect on the application of the accounting policies and on the reported amounts of assets, liabilities, revenues and expenses. These estimates and underlying assumptions are reviewed regularly. Changes in accounting estimates are reported in the period of the change in estimate.

The key assumptions made in the financial statements concerning uncertainties at the end of the reporting period and the critical estimates computed by the Group that may result in a material adjustment to the carrying amounts of assets and liabilities in the financial statements within the next financial year.

#### 4. Investment property:

Investment property that can be reliably measured is presented at fair value at the end of the reporting period. Changes in their fair value are recognized in profit or loss. Fair value is determined by independent valuation experts using economic valuations that involve valuation techniques and assumptions as to estimates of projected future cash flows from the property and estimate of the suitable discount rate for these cash flows. If applicable, the fair value is determined based on recent real estate transactions with similar characteristics and location of the valued asset.

The fair value measurement of investment property requires valuation experts and the Company's management to use certain assumptions regarding rates of return on the Group's assets, future lease prices, occupancy rates, contract renewal terms, the probability of leasing vacant areas, asset operating expenses, the tenants' financial stability and the implications of any investments made for future development purposes in order to assess the future expected cash flows from the assets. Any change in the assumptions used to measure the investment property is liable to affect fair value. See also Note 8c.

#### 5. <u>Inventories of real estate and apartments under construction:</u>

The net realizable value is assessed based on management's evaluation including expectations and estimates as to the amounts expected to be realized from the sale of the project inventory and the construction costs necessary to bring the inventory to a saleable condition. Further details are given in j.

#### 6. Deferred tax assets:

Deferred tax assets are recognized for unused carryforward tax losses and temporary differences to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. Further details are given in t.

#### 7. Investment at equity method

In the reported period, upon the entry into force of the sale agreement and the cooperation agreement in the Gerresheim project (see Note 7(3) the Company examined the issue of loss of control in the sub-subsidiary and its deconsolidation also in view of the existence of a cancellation right of the agreement by the Company prior to completion of payments 2 and 3 in the agreement. The Company determined that under the special circumstances of the agreement this right is not real (according to implementation appendix of IFRS 10) since the Company considers this right as protective right used as collateral for the fulfillment of the agreement and said payments where the partner can advance them at any given moment resulting in the cancellation of the Company's cancellation right and particularly cancelling the transaction could harm the Company and the plan realization in economic and other aspects. In addition, the Company determined that under the accounting treatment on loss of control of the sub-subsidiary and the transition to application of the equity method, there is no need to revalue the investment balance in that company (25%) at fair value, given the terms of the transaction and the fact that it is a non-business asset company.

#### c. Consolidated financial statements:

The consolidated financial statements comprise the financial statements of companies that are controlled by the Company (subsidiaries). Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Potential voting rights are considered when assessing whether an entity has control. The consolidation of the financial statements commences on the date on which control is obtained and ends when such control ceases.

The financial statements of the Company and of the subsidiaries are prepared as of the same dates and periods. The consolidated financial statements are prepared using uniform accounting policies by all companies in the Group. Significant intragroup balances and transactions and gains or losses resulting from intragroup transactions are eliminated in full in the consolidated financial statements.

Non-controlling interests in subsidiaries represent the equity in subsidiaries not attributable, directly or indirectly, to a parent. Non-controlling interests are presented in equity separately from the equity attributable to the equity holders of the Company. Profit or loss and components of other comprehensive income or loss are attributed to the Company and to non-controlling interests.

Losses are attributed to non-controlling interests even if they result in a negative balance of non-controlling interests in the consolidated statement of financial position.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as a change in equity by adjusting the remaining non-controlling interests against the equity attributable to equity holders of the Company less / with the addition of any consideration paid or received.

Upon the disposal of a subsidiary resulting in loss of control, the Company:

- derecognizes the subsidiary's assets (including goodwill) and liabilities.
- derecognizes the carrying amount of non-controlling interests.
- derecognizes the adjustments arising from translating financial statements carried to equity.
- recognizes the fair value of the consideration received.
- recognizes the fair value of any remaining investment.
- reclassifies the components previously recognized in other comprehensive income (loss) on the same basis as would be required if the subsidiary had directly disposed of the related assets or liabilities.
- recognizes any resulting difference (surplus or deficit) as gain or loss.

Upon initial recognition, the remaining investment is treated according to its classification: as a financial instrument or as an investment treated according to the equity method.

#### d. Investment in joint arrangements:

Joint arrangements are arrangements in which the Company has joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

#### e. Joint ventures:

In joint ventures the parties that have joint control of the arrangement have rights to the net assets of the arrangement. A joint venture is accounted for at equity

f. Investments accounted for using the equity method:

The Group's investments in companies under joint control are accounted for using the equity method.

Under the equity method, the investment in the associate or in the joint venture is presented at cost with the addition of post-acquisition changes in the Group's share of net assets, including other comprehensive income or loss of the associate or the joint venture. Profits and losses resulting from transactions between the Group and the associate or the joint venture are eliminated to the extent of the interest in the associate or in the joint venture.

The financial statements of the Company and of the associate or joint venture are prepared as of the same dates and periods. The accounting policies applied in the financial statements of the associate or the joint venture are uniform and consistent with the policies applied in the financial statements of the Group.

Regarding the accounting treatment on loss of control of the sub-subsidiary and the transition to application of the equity method see Note 2b(7) above.

- g. Functional currency and presentation currency:
  - 1. The presentation currency of the financial statements is the Euro.

The Group determines the functional currency of each Group entity, including companies accounted for at equity. The functional currency of the group companies is Euro.

2. Transactions, assets and liabilities in foreign currency:

Transactions denominated in currency that is the functional currency (foreign currency) are recorded upon initial recognition at the exchange rate at the date of the transaction. After initial recognition, monetary assets and liabilities denominated in foreign currency are translated at each reporting date into the functional currency at the exchange rate at that date. Exchange rate differences are recognized in profit or loss. Non-monetary assets and liabilities denominated in foreign currency and measured at cost are translated at the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currency and measured at fair value are translated into the functional currency using the exchange rate prevailing at the date when the fair value was determined.

#### 3. Index-linked monetary items:

The Group has debentures that are linked to the Israeli Consumer Price Index ("Israeli CPI"). Monetary assets and liabilities linked to the changes in the Israeli Consumer Price Index ("Israeli CPI") are adjusted at the relevant index at the end of each reporting period according to the terms of the agreement.

#### h. Cash equivalents:

Cash equivalents are considered as highly liquid investments, including unrestricted short-term bank deposits with an original maturity of three months or less from the date of acquisition or with a maturity of more than three months, but which are redeemable on demand without penalty and which form part of the Group's cash management.

#### i. Short-term deposits:

Short-term bank deposits are deposits with an original maturity of more than three months from the date of acquisition which do not comply with the definition of cash equivalents. The deposits are presented according to their terms of deposit.

#### j. Inventories of apartments under construction and inventories of real estate:

Cost of inventories of apartments under construction and inventories of real estate comprises identifiable direct costs of land such as taxes, fees and duties and construction costs.

Inventories of apartments under construction and inventories of real estate are measured at the lower of cost or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated selling costs.

## k. The operating cycle:

The Group has two operating cycles. The operating cycle of apartments under construction is three years. The operating cycle of the remaining activities is one year. Accordingly, the assets and liabilities directly attributable to inventory of apartments under construction are classified in the statement of financial position as current assets and liabilities based on the operating cycle.

#### 1. Financial instruments:

Until December 31, 2017, the Company adopted IAS 39 Financial Instruments". Effective from January 1, 2018, the Company adopts IFRS 9 – "Financial Instruments". The adoption of the new standard did not have a material impact on the financial statements including classification and presentation of financial instruments. On January 1, 2018, the Company initially adopted IFRS 9 – financial instruments (the Standard).

The accounting policies adopted effective from January 1, 2018 for financial instruments are as follows:

#### 1. Financial assets

Financial assets are measured at the date of initial recognition at their fair value plus transaction costs that can be directly attributed to the acquisition of the financial asset, except in case of a financial asset measured at fair value through profit or loss in respect of which transaction costs are recognized in profit or loss.

The Company classifies and measures debt instruments in its financial statements on the basis of the following criteria:

- (A) The business model of the Company for the management of financial assets, and
- (B) The contractual cash flow characteristics of the financial asset.

#### 1a. The Company measures debt instruments at amortized cost when:

The Company's business model is holding the financial assets in order to collect contractual cash flows; and the contractual terms of the financial asset provide entitlement to cash flows on defined dates that are only principal and interest payments in respect of the principal that has not yet been repaid.

After initial recognition, instruments in this group shall be presented at their terms at amortized cost using the effective interest method and net of provision for impairment.

In addition, on the date of initial recognition, a company may designate a debt instrument as measured at fair value through profit or loss, without option to change this designation, if such designation eliminates or significantly reduces inconsistencies in measurement or recognition, for example if the related financial liabilities are also measured at fair value through profit or loss.

# 1b. The Company measures debt instruments at fair value through other comprehensive income when:

The Company's business model is holding financial assets in order to collect contractual cash flows and the sale of the financial assets as well as selling the financial assets; and the contractual terms provide entitlement to cash flows on defined dates that are only principal and interest payments in respect of the principal that has not yet been repaid.

After initial recognition, instruments of this group are measured at fair value. Gains or losses from fair value adjustments, other than interest and exchange rate differences are recognized in other comprehensive income.

#### 1c. The Company measures debt instruments at fair value through profit or loss when:

A financial asset that is a debt instrument does not meet the criteria for measuring it at amortized cost or at fair value through other comprehensive income. After initial recognition, the financial asset is measured at fair value when gains or losses from fair value adjustments are recognized in profit or loss.

## 1d. Equity instruments and other financial assets held for trade

Investments in equity instruments do not meet the above criteria and are therefore measured at fair value through profit or loss.

Other financial assets held for trade such as derivatives, including embedded derivatives that are separated from a host contract, will be measured at fair value through profit or loss unless they are designated as instruments for effective hedging.

Dividend income from investments in equity instruments is recognized on the commencement date for the entitlement to a dividend in the statement of profit or loss.

## 2. <u>Impairment of financial assets</u>

The Company examines at each reporting date the provision for loss in respect of financial debt instruments that are not measured at fair value through profit or loss.

The Company distinguishes between two situations of recognition of a provision for loss;

- a) Debt instruments for which there has been no significant deterioration in their credit quality since the initial recognition or in cases where the credit risk is low the provision for loss recognized for this debt instrument will take into account projected credit losses in a period of 12 months after the reporting date; or
- b) Debt instruments whose credit quality has deteriorated significantly since their initial recognition and for which the credit risk is not low; the provision for loss to be recognized will take into account projected credit losses over the remaining life of the instrument.

The company has financial assets with short credit periods such as customers, for which it applies the benefit provided in the model, i.e. the company measures the provision for a loss in the amount equal to the expected credit losses throughout the life of the instrument.

The impairment of debt instruments measured at reduced cost will be carried in profit or loss against the provision.

The Company applies the benefit determined in the standard under which it assumes that the credit risk of debt instrument did not increase significantly from the initial recognition date if it was determined on the reporting date that the instrument is of low credit risk for example when the instrument has external rating of "investment level".

## 3. <u>Derecognition of financial instruments</u>:

The Company derecognized financial asset only when:

- (a) The contractual rights to the cash flows from the financial asset expire; or
- (b) The Company transferred substantially all the risks and rewards of the asset, or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset
- (c) The Company retains the contractual rights to receive the cash flows deriving from the financial asset, but assumes a contractual obligation to pay these cash flows in full to a third party, without material delay.

## 4. Financial liabilities

4a) Financial liabilities measured at amortized cost:

At initial recognition, the Company measures financial liabilities at fair value net of transaction costs directly attributable to the issue of financial liability.

After initial recognition, the Company measures all financial liabilities at amortized cost using the effective interest method, other than: financial liabilities at fair value through profit or loss such as derivatives.

4b) Financial liabilities at fair value through profit or loss:

At initial recognition, the Company measures financial liabilities (derivatives) that are not measured at amortized cost at fair value, when transaction costs are recognized in profit or loss.

After initial recognition, changes in fair value are carried to profit or loss.

#### 5. Derecognition of financial liabilities and change in the terms of liabilities

The Company derecognises a financial liability only when it is extinguished - that is, when the liability defined in the contract is discharged or canceled or expires.

A financial liability is extinguished when the debtor repays the liability by paying cash, by other financial assets, goods or services, or is legally released from the liability.

In the event of a change in the terms of an existing financial liability, the Company examines whether the terms of the liability are materially different from the existing conditions and takes into account qualitative and quantitative considerations.

When an existing financial liability is exchanged with another liability from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is accounted for as an extinguishment of the original liability and the recognition of a new liability. The difference between the carrying amounts of the above two liabilities is recognized in profit or loss.

If the modification in the terms of an existing liability is not substantial or if a liability is exchanged with another liability whose terms are not substantially different between the Company and the same lender, the Company recalculates the carrying amount of the liability by discounting the revised cash flows at the original effective interest rate and any resulting difference is recognized in profit or loss.

#### 6. Offsetting financial instruments:

Financial assets and financial liabilities are offset and the net amount is presented in the statement of financial position if there is a legally enforceable right to set off the recognized amounts and there is an intention either to settle on a net basis or to realize the asset and settle the liability simultaneously.

The right to set off must be legally enforced not only in the ordinary course of business of the parties to the agreement but also in case of bankruptcy or insolvency. In order for the right to exist, it should not be dependent on a future event or that in certain periods of time it will not apply or that there will be events that will cause its expiration.

#### m. <u>Derivative financial instruments</u>

The Group enters into contracts for derivative financial instruments such as forward currency contracts (Forward) in respect of foreign currency and interest rate swaps (SWAP) and CAP transactions to hedge risks associated with foreign exchange rates and interest rate fluctuations (accordingly these transactions are not recognized as accounting hedge).

Any gains or losses arising from changes in the fair values of derivatives that do not qualify for hedge accounting are recorded immediately in profit or loss.

#### n. Leases:

The accounting policies applied as of January 1, 2019 in respect of leases are as follows:

The Company treats a contract as a lease when, under the terms of the contract, the right to control an identified asset is transferred for a period of time for consideration.

#### 1. The Group as lessee:

For transactions in which the Company is a lessee, it recognizes on the lease commencement date the right of use asset against a lease liability other than lease transactions for a period of up to 12 months and leases for which the underlying asset is with a low value, in which the Company chose to recognize the lease payments as expense in the profit or loss using the straight line method over the lease term. As part of the measurement of the lease liabilities, the Company chose to apply the practical expedient in the Standard and does not separate the lease components from the non-lease components such as: management services, maintenance services and more, which are included in the same transaction.

At the commencement date, lease liability includes all unpaid lease payments discounted at the interest rate grossed up in the lease when it is easily determinable or at the Company's additional interest rate. After initial recognition, the Company measures the lease liability using the effective interest method.

The right-of-use asset in the commencement date is recognized at the lease liability amount plus lease payments paid on or before the commencement date plus incurred transaction costs.

The right of use asset other than an asset classified as investment property (see p) is measured using the cost model and amortized over its useful life, or the lease term, whichever is shorter. When indicators of impairment are present, the Company tests impairment of right of use asset in accordance with IAS 36. The non-cancellable lease period also includes periods covered by the option to extend the lease when it is reasonably certain that the extension option will be exercised and also periods covered by the option to cancel the lease when it is probable that the option to cancel will not be exercised.

The accounting policies applied until December 31, 2018 for leases is as follows:

The criteria for classifying a lease as finance lease or operating lease are based on the nature of the agreements and are examined at the agreement date in accordance with the principles set forth below in IAS 17.

#### 1. Finance lease

Lease of land under investment property presented at fair value is accounted for as finance where the leased asset at the commencement of the lease term is measured at the lower of the fair value of the leased asset or at the present value of the minimum lease payments. Upon initial recognition, the leased asset is accounted for according to the accounting policy applicable for this type of asset.

#### 2. Operating lease

Lease agreements are classified as an operating lease if they do not transfer substantially all the risks and benefits incidental to ownership of the leased asset. Lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. recognized as an expense in profit or loss on a straight-line basis over the lease term.

### o. Business combinations and goodwill:

Business combinations are accounted for by applying the acquisition method. The cost of the acquisition is measured at the fair value of the consideration transferred on the acquisition date with the addition of non-controlling interests in the acquiree. In each business combination, the Company chooses whether to measure the non-controlling interests in the acquiree based on their fair value on the acquisition date or at their proportionate share in the fair value of the acquiree's net identifiable assets.

Direct acquisition costs are carried to the statement of profit or loss as incurred.

In a business combination achieved in stages, equity interests in the acquiree that had been held by the acquirer prior to obtaining control are measured at the acquisition date fair value while recognizing a gain or loss resulting from the revaluation of the prior investment on the date of achieving control.

Contingent consideration is recognized at fair value on the acquisition date and classified as a financial asset or liability in accordance with IFRS 9. Subsequent changes in the fair value of the contingent consideration are recognized in profit or loss. If the contingent consideration is classified as an equity instrument, it is measured at fair value on the acquisition date without subsequent remeasurement.

Goodwill is initially measured at cost which represents the excess of the acquisition consideration and the amount of non-controlling interests over the net identifiable assets acquired and liabilities assumed. If the resulting amount is negative, the acquirer recognizes the resulting gain on the acquisition date.

## p. Investment property:

An investment property is property (land or a building or both) held by the Group (including right of use assets – see section o) to earn rentals or for capital appreciation or both rather than for use in the production or supply of goods or services, for administrative purposes or for sale in the ordinary course of business.

The group applied the fair value model for both of them.

Investment property is measured initially at cost, including costs directly attributable to the acquisition. After initial recognition, investment property is measured at fair value which reflects market conditions at the end of the reporting period. Gains or losses arising from changes in the fair values of investment property are included in profit or loss when incurred. Investment property is not systematically depreciated.

Transfer of a property from investment property to inventories is made at the inception of development with the intention of selling the property. The cost considered for accounting treatment on the transition date is the fair value at the time of change on realization.

Investment property is derecognized on disposal or when the investment property ceases to be used and no future economic benefits are expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of the disposal.

Investment property in development designated for future use as investment property is also measured at fair value provided that fair value can be measured reliably. When fair value cannot be measured reliably due to the nature and scope of the project's risks, it is measured at cost net of impairment losses, if any, until fair value can be measured reliably or construction completion, whichever is earlier. Cost base of investment property in development includes the cost of land plus borrowing costs used to finance construction, direct planning and development costs and brokerage fees in respect of agreements for its rental.

## q. Property, plant and equipment:

Property, plant and equipment are measured at cost, including directly attributable costs, less accumulated depreciation, accumulated impairment losses excluding day-to-day servicing expenses.

Depreciation is calculated on a straight-line basis over the useful life of the assets which is usually three years.

#### r. Borrowing costs in respect of qualifying assets:

The Group capitalizes borrowing costs that are attributable to the construction of qualifying assets.

A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale, comprising of tangible and inventories that require a substantial period of time to bring them to a saleable condition.

The capitalization of borrowing costs commences when expenditures for the asset are being incurred, borrowing costs are being incurred and the activities to prepare the asset are in progress and ceases when substantially all the activities to prepare the qualifying asset for its intended use or sale are complete. Borrowing costs are capitalized to assets for which transfer of control to the customer is carried out over time until the date the asset is qualified for sale. The amount of borrowing costs capitalized in the reporting period includes specific borrowing costs and general borrowing costs based on a weighted capitalization rate.

#### s. Asset or group of assets and liabilities held for sale

Asset or group of assets and liabilities are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. For this to be the case, the assets must be available for immediate sale in their present condition, the Company must be committed to sell, there must be a program to locate a buyer and it is highly probable that a sale will be completed within one year from the date of classification. The Group's policy on investment property is to classify these assets as held for sale only when there is a contract for selling these assets. From the date of such initial classification, these assets are no longer depreciated and are presented separately as current assets at the lower of their carrying amount and fair value less costs to sell other than investment property presented at fair value.

When an entity no longer plans to sell an asset in a sale transaction, it ceases the classification of the asset as held for sale and measures it at the lower of its carrying amount had it not been classified as held for sale or the recoverable amount of the asset on the date of the decision not to sell the asset.

#### t. Taxes on income:

Current or deferred taxes are recognized in the statement of profit or loss except to the extent that the tax arises from items which are recognized directly in other comprehensive income or in equity.

#### 1. Current taxes:

The current tax liability is measured using the tax rates and tax laws that have been enacted or substantively enacted by the end of reporting period as well as adjustments required in connection with the tax liability in respect of previous years.

#### 2. Deferred taxes:

Deferred taxes are computed in respect of temporary differences between the carrying amounts in the financial statements and the amounts attributed for tax purposes.

The Group does not create deferred taxes for temporary differences resulting from initial recognition of an asset or liability as part of a transaction that is not a business combination when on the transaction date initial recognition of an asset or liability does not affect accounting profit and taxable income (loss for tax purposes).

Deferred taxes are measured at the tax rates that are expected to apply when the asset is disposed or the liability is extinguished, based on tax laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are reviewed at the end of each reporting period and reduced to the extent that it is not probable that they will be utilized. Also, temporary differences for which deferred tax assets have not been recognized are reassessed and deferred tax assets are recognized to the extent that their recoverability has become probable.

Taxes that would apply in the event of the disposal of investments in investees have not been taken into account in computing deferred taxes, as long as the disposal of the investments in investees is not probable in the foreseeable future. Also, deferred taxes that would apply in the event of distribution of earnings by investees as dividends have not been taken into account in computing deferred taxes, since the distribution of dividends does not involve an additional tax liability or since it is the Company's policy not to initiate distribution of dividends that would trigger an additional tax liability.

Deferred taxes are offset in the statement of financial position if there is a legally enforceable right to offset a current tax asset against a current tax liability and the deferred taxes relate to the same taxpayer and the same taxation authority.

## u. Revenue recognition:

Effective from January 1, 2018, the Company applies IFRS 15 - - revenues from contracts with customers (the standard).

The accounting policies applied until December 31, 2018 in respect of revenue recognition are as follows:

## Revenue recognition

Revenue from contracts with customers is recognized when the control over the goods or services is transferred to the customer. The transaction price is the amount of the consideration that is expected to be received based on the contract terms, excluding amounts collected on behalf of third parties (such as taxes).

Revenues from the rendering of services (including asset management fees):

Revenues from the rendering of services are recognized by reference to the stage of completion at the end of the reporting period. Under this method, revenues are recognized in the accounting periods in which the services are rendered. Where the contract outcome cannot be measured reliably, revenue is recognized only to the extent that the expenses incurred are recoverable.

Revenues from sale of residential apartments

The Company recognizes the residential apartment as performance obligation. The Company estimates that in the framework of the contracts with its customers no asset with alternative use was resulted to the Company, and also has a payment right which is enforceable for the performance completed until that date. Therefore, in accordance with the new standard, the Company recognizes revenue from these contracts over time, according to the contract performance pace.

In addition, the Company applies among others the following issues regarding revenues from the sale of residential apartments:

- 1. Measurement unit the Company determined that the measurement unit will be a residential apartment the object of the sale contract with the customer.
- 2. Determining the transaction price the company is required to determine the transaction price separately for each contract with a customer. Upon exercising such judgment, the Company estimates the impact of any variable consideration in the contract, taking into account discounts, fines, changes, claims, and the existence of a significant financing component of the contract as well as non-cash consideration.
- 3. Measurement of performance progress for the purpose of measuring performance progress, the company implements the input method (Input Method), irrespective of the costs that do not reflect the progress of such performance, such as land surcharges and credit costs. Usually, delivery of a specific residential apartment cannot be made before the construction of the entire building is completed. Therefore, the Company will determine the performance progress rate under which revenue for each specific sale contract is recognized according to the progress rate of the entire building.

In order to implement the input method, the Company is required to estimate the costs necessary to complete the project in order to determine the amount of revenue recognized. These estimates include the direct and indirect costs attributed directly to performing the contract and are allocated on the basis of a reasonable burden key.

4. The existence of a significant finance component in the contract - in order to examine the existence of a significant finance component in the contract, the Company expects to select a practical relief in the new standard where the consideration amount for the financing component cannot be adjusted when on the contract date it is expected that the period between the date of receipt of the consideration and the date of revenue recognition does not exceed one year. In cases of receiving long term advances (over one year), the Company will accrue interest on the advances over the expected contract period when there is a significant financing component contract as defined in the new standard. With the realization of advances, the Company will recognize accrued interest as income from the sale of apartments.

- 5. Warranty as part of the Company's contracts with its customers, it provides its customers with warranty services, in accordance with the provisions of the law and in accordance with the accepted practice in the sector. Warranty services are provided to ensure the quality of the work performed and not as additional service provided to the customer. Accordingly, the Company recognizes in its financial statements a provision for warranty in accordance with the provisions of IAS 37, similar to the current treatment used until December 31, 2017.
- 6. Onerous contracts A provision for onerous contracts is recognized when the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received by the Group from the contract. The provision is measured at the lower of the present value of the anticipated cost for cancelling the contract and the present value of the net anticipated cost of fulfilling it. The Company will review frequently the need for making a provision for onerous contract according to the requirements of IAS 37 which are relevant to all contracts in which revenue is recognized according to IFRS 15.

#### v. Reporting revenues using gross basis or net basis:

In cases where the Group acts as an agent or as a broker without being exposed to the risks and rewards associated with the transaction, its revenues are presented on a net basis. However, in cases where the Group operates as a principal supplier and is exposed to risks and rewards associated with the transaction, its revenues are presented on a gross basis.

According to the Group's activity, it bears the risks stemming from revenues from property management and therefore, the Company recognizes its revenues on a gross basis.

## x. Finance income and expenses:

Finance income comprises interest income on amounts invested. Changes in fair value of financial assets at fair value through profit or loss also include revenues from dividends and interest.

Finance expenses comprise interest expenses on loans received, changes in fair value of financial assets and financial liabilities measured at fair value through profit or loss and impairment losses of financial assets and losses on hedges recognized in profit or loss. Borrowing costs that are not capitalized to qualifying assets are recognized in profit or loss using the effective interest method.

Gains and losses on exchange rate differences, indexing and currency hedging transactions are reported on a net basis separately.

## y. Operating segments:

An operating segment is a component of the Group that meets the following three criteria:

- 1. is engaged in business activities from which it may earn revenues and incur expenses, including revenues and expenses relating to intragroup transactions;
- 2. whose operating results are regularly reviewed by the Group's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance; and
- 3. for which separate financial information is available.

#### z. Earnings (loss) per share:

Earnings per share are calculated by dividing the net income attributable to equity holders of the Company by the weighted number of Ordinary shares outstanding during the period. Basic earnings per share only include shares that were actually outstanding during the period (treasury shares are not included).

#### aa. Provisions

A provision in accordance with IAS 37 is recognized when the group has present legal or constructive obligation as a result of a past event, it is expected that the use of economic resources will be required to settle this obligation and a reliable estimate can be made of the amount of the obligation. In case the effect is material, provisions are measured with capitalized expected future cash flows using pre-tax interest rate reflecting market estimates regarding the time value of money and in certain cases, the risks specific to the obligation.

Following are the types of provisions included in the financial statements:

Legal claims: A provision for claims is recognized when the Group has a present legal or constructive obligation as a result of a past event, it is more likely than not that an outflow of resources embodying economic benefits will be required by the Group to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the effect of the time value of money is material, a provision is measured at its present value.

#### bb. Marketing expenses:

Expenditures incurred on advertising, marketing or promotional activities, such as production of catalogues and promotional pamphlets, are recognized as an expense when the Group receives those services.

## cc. Treasury shares:

Company shares held by the Company and/or subsidiaries are recognized at cost of purchase and presented as a deduction from equity. Any gain or loss arising from a purchase, sale, issue or cancellation of treasury shares is recognized directly in equity.

#### dd. Impairment of non-financial assets

The Company evaluates the need to record an impairment of the carrying amount of non-financial assets whenever events or changes in circumstances indicate that the carrying amount is not recoverable. If the carrying amount of non-financial assets exceeds their recoverable amount, the assets are reduced to their recoverable amount. The recoverable amount is the higher of fair value less costs of sale and value in use. In measuring value in use, the expected future cash flows are discounted using a pre-tax discount rate that reflects the risks specific to the asset. The recoverable amount of an asset that does not generate independent cash flows is determined for the cashgenerating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An impairment loss of an asset, other than goodwill, is reversed only if there have been changes in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. Reversal of an impairment loss, as above is limited to the lower of the impairment loss previously recognized (net of depreciation or amortization) or its recoverable amount. The reversal of impairment loss of an asset presented at cost is recognized in profit or loss.

In investment in associate or joint venture, after application of the equity method, the Company determines whether it is necessary to recognize any additional impairment loss with respect to the investment in associates or joint ventures. The Company determines at each reporting date whether there is objective evidence that the carrying amount of the investment in the associate or the joint venture is impaired. The test of impairment is carried out with reference to the entire investment, including the goodwill attributed to the associate or the joint venture.

#### ee. Fair value measurement:

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value measurement is based on the assumption that the transaction will take place in the asset's or the liability's principal market, or in the absence of a principal market, in the most advantageous market.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

Fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities measured at fair value or for which fair value is disclosed are categorized into levels within the fair value hierarchy based on the lowest level input that is significant to the entire fair value measurement:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs other than quoted prices included within Level 1 that are observable directly or indirectly.
- Level 3 inputs that are not based on observable market data (valuation techniques which use inputs that are not based on observable market data).
- ff. Initial adoption of new financial reporting standards and amendments to existing accounting principles:
  - 1. Amendment to IFRS 3 Business combinations

In October 2018, the IASB issued an amendment to the definition of "business" in International Financial Reporting Standard 3 Business Combinations (the amendment).

The amendment includes a clarification that in order to be considered a "business", a system of activities and assets that have been acquired will include at least a material input and process that collectively contribute significantly to the ability to generate outputs. In addition, the amendment clarifies that a business can exist even without all inputs and processes required to generate outputs. The amendment includes an optional test whereby a company can determine that a business acquisition is not involved without the need for additional tests.

The amendment is applied for the first time for business combinations and asset purchase transactions the acquisition date of which applies from January 1, 2020 and thereafter.

The initial adoption of the amendment did not have a material effect on the Company's financial statements.

2. Amendments to IFRS 7, IFRS 9 and IAS 39

In September 2019, the IASB issued amendments to the International Financial Reporting Standard 9 Financial Instruments, to the International Financial Reporting Standard 7 Financial Instruments: Disclosures and to the International Accounting Standard 39 Financial Instruments: Recognition and Measurement (the Amendment).

The amendment provides temporary benefits for companies that implement hedge accounting based on IBORs interest rates and are affected by the uncertainty surrounding the expected benchmark interest rate reform. This interest rate reform leads to uncertainty regarding the dates and amounts relevant to future cash flows related to both hedging instruments and hedged items.

The amendment is applied effective from January 1, 2020.

The amendment had no effect on the Company's financial statements as of January 1, 2020 as the Company does not carry out hedging transactions in substantial amounts based on the IBORs interest rates where the timing of the reform may have an effect on such transactions.

- gg. Disclosure of new IFRS in the period prior to adoption:
  - 1. Improvements project in international standards for 2018-2020

On May 14, 2020, the International Accounting Standards Board (IASB) issued a group of several amendments beginning on January 1, 2022, which are focused and narrow amendments to International Accounting and Financial Reporting Standards, including the publication of the Annual Improvement of International Financial Reporting Standards Project (2020-2018). The purpose of publishing such amendments is to clarify existing texts or to amend and address applied implications, omissions or aspects that create conflicts between requirements that appear in the various standards. In the Group's assessment, no material effect on the Group's financial statements is expected as a result of the implementation of these amendments.

2. Amendment to IAS 1 "Presentation of Financial Statements" (Regarding the classification of liabilities as current or non-current)

The amendment clarifies the existing requirements for classifying liabilities as current or noncurrent in the statement of financial position.

The amendment will take effect in reporting periods beginning on January 1, 2023. Early adoption permitted. The amendment will be applied retrospectively, including an amendment to comparative figures.

The Group has not yet begun examining the implications of applying the amendment to the financial statements.

3. Amendments to IFRS 9, IFRS 7, IFRS 16, IFRS 4 and IAS 39 regarding the reform of IBOR interest rates

In August 2020, the IASB issued amendments to International Financial Reporting Standard 9 Financial Instruments, International Financial Reporting Standard 7 Financial Instruments: Disclosures, International Accounting Standard 39 Financial Instruments: Recognition and Measurement, International Financial Reporting Standard 4 Insurance Contracts and International Financial Reporting Standard 16 Leases (the "Amendments").

The amendments provide practical relief that addresses the effects of the accounting treatment of the financial statements when the benchmark interest rates (IBORs - Interbank Offered Rates) are replaced by risk-free alternative interest rates (RFRs).

Depending on one of the practical reliefs, the Company will deal with contractual amendments or amendments to the cash flows required directly as a result of the implementation of the reform similar to the accounting treatment for changes in variable interest rates. Namely, a company is required to recognize the changes in interest rates by adjusting the effective interest rate without changing the book value of the financial instrument. The use of this practical relief depends on the fact that the transition from IBOR to RFR takes place on the basis of equal economic conditions.

Also, the amendments allow the changes required by the IBOR reform to be made to the hedge designation and documentation without causing the hedging relationship to cease when certain conditions are met. The amendments also provided temporary practical relief in connection with the implementation of hedge accounting relating to the identification of the risk defined as 'identifiable separately'.

The amendments added disclosure requirements regarding the effect of the expected reform on the Company's financial statements, including reference to how the Company manages the implementation of the interest rate reform, the risks to which it is exposed as a result of the expected reform and quantitative disclosures regarding IBOR interest rate financial instruments which may change.

The amendments will be implemented from annual periods beginning on or after January 1, 202 or thereafter. The amendments will be applied retrospectively, however restatement of comparative figures is not required. Early adoption is permitted.

At this stage, the Company is examining the accounting consequences, if any, of the transition from IBOR interest rates to RFR interest rates on financial instruments contracts that are expected to exist at the time of transition, including the effects of implementing the above amendments.

## **NOTE 3: - CASH AND CASH EQUIVALENTS**

	Decem	December 31,	
	2020	2019	
	Euros in thousan		
Cash on hand (1)	25,458	36,391	
Short-term deposits (2)	9,356	8,018	
	34,814	44,409	

- (1) As of December 31, 2020, the Company's balance is approximately € 769 thousand denominated in NIS (2019- approximately € 933 thousand denominated in NIS). A balance of about € 264 thousand is presented as cash and cash equivalents, while a balance of about € 505 thousand is presented as restricted bank accounts (see note 4 below). The remaining deposits are denominated in Euro.
- (2) As of December 31, 2020, short-term deposits do not bear annual interest.

## NOTE 4: - RESTRICTED DEPOSITS FINANCIAL ASSETS AND OTHER RECEIVABLES

	December 31,	
	2020	2019
	Euros in th	ousands
Deposits and restricted bank accounts (1)	12,891	60,900
Prepaid expenses	144	385
Financial assets - currency hedging transactions (see Note 14a)	-	1,635
Government authorities	998	2,025
Receivables in respect of sale of investment property	245	2,276
Other receivables and debit balances	1,681	1,135
	15,959	68,356

(1) As of December 31, 2020, balances do not bear interest.

## NOTE 5: - TENANTS AND TRADE RECEIVABLES, NET

	Decembe	December 31,	
	2020	2019	
	Euros in th	ousands	
Open debts and accrued income	9,105	9,067	
Less - allowance for doubtful accounts	(7,706)	(8,562)	
Tenants and trade receivables, net	1,399	505	

## NOTE 5: - TENANTS AND TRADE RECEIVABLES, NET (Cont.)

The following is the movement in allowance for doubtful accounts:

	Decemb	December 31,	
	2020	2019	
	Euros in t	housands	
Balance as of January 1	8,562	7,413	
Changes during the year			
Allowance during the year	1,217	2,672	
Recognition of bad debts that were written off	(2,073)	(1,523)	
Balance as of December 31	7,706	8,562	

As of December 31, 2020, out of total tenants and trade receivables while taking into account trade receivables for which no provision was made the amount of  $\in$  1,235 thousand ( $\in$  175 thousand as of December 31, 2019) is in arrears.

## NOTE 6: - INVENTORY OF BUILDINGS UNDER CONSTRUCTION AND INVENTORY OF REAL ESTATE

As of December 31, 2020, inventory of buildings under construction and inventory of real estate refers to the Company's project in Düsseldorf, Germany.

a. Composition of inventory of buildings under construction – current assets

	Decemb	December 31,	
	2020	2019	
	Euros in the	housands	
Cost of real estate	14,119	35,267	
Cost of local business tax	-	174	
Cost of construction	29,801	57,346	
Cost of sale in respect of income recognized	(41,443)	(63,476)	
	2,477	29,311	

Grafental project in Dusseldorf for constructing residential neighborhood: the development of the neighborhood is carried out in several stages. The balance as of December 31, 2020 derives from stage H which is in construction stages.

## NOTE 6: - INVENTORY OF BUILDINGS UNDER CONSTRUCTION AND INVENTORY OF REAL ESTATE (Cont.)

b. Composition of inventory of real estate and inventory of real estate under construction – noncurrent assets

	Decemb	December 31,	
	2020	2019	
	Euros in th	ousands	
Cost of real estate	39,472	42,693	
Cost of local business tax	8,396	6,002	
Cost capitalized to real estate	4,682	23,073	
	52,550	71,768	

1) Grafental project in Dusseldorf - as of December 31, 2020, EUR 8,311 thousand represents inventory of real estate under construction – stage I which is in advanced construction stages. The Company designates Stage I for rental, however, the conditions for its classification to investment property have not yet been met, so Stage I is presented as part of the non-current inventory. Inventory balance as of December 31, 2020 classified in long term noncurrent assets is for future stages in the project the Company has not yet commenced its construction.

## NOTE 7: - INVESTMENTS AND LOANS IN COMPANIES ACCOUNTED AT EQUITY

Information on jointly controlled company measured at equity

Name of company/partnership	Country of incorporation	Principal place of business	Nature of relationship (1)
Brack capital (Chemnitz) BV	The Netherlands	Germany	Ownership (1)
NFB SUD GmbH & Co. KG	Germany	Germany	Ownership (2)
Glasmacherviertel GmbH & Co. KG	Germany	Germany	Ownership (3)

- (1) The Company has a joint control agreement with the partner. The Company holds 60% of the shares of the jointly controlled company and 50% of the voting rights of the jointly controlled company. The jointly controlled company holds a commercial income generating real estate asset in Germany.
- (2) The Company had an agreement for joint control of a sub-subsidiary which held land for residential development in Germany. The Company held 50% of the shares in the sub-subsidiary and 50% of the rights in the sub-subsidiary. Following discussions with the partner, it was agreed to dissolve the joint control and selling the asset to the partner and the Company recognized a profit of approximately EUR 2.1 million during the third quarter of 2020 for its share in the sub-subsidiary.

## NOTE 7: - INVESTMENTS AND LOANS IN COMPANIES ACCOUNTED AT EQUITY(Cont.)

(3) On September 22, 2019, the Company entered into an agreement with a third-party purchaser who is unrelated to the Company and is real estate investor focusing on real estate projects in Germany for selling 75% of its holdings in the sub partnership, which owns the Gerresheim development project (a land with an rea of 193 thousand square meters in Dusseldorf, Germany) for a consideration reflecting a property value of € 375 million as detailed below.

On December 26, 2019, an amended agreement was signed, whereby the consideration payment mechanism was adjusted as follows: upon the signing date of the amended agreement, the subpartnership was paid EUR 132 million, originating from a new bank loan the sub-partnership has taken (it is indicated that the Company guaranteed this loan) of which EUR 90 million was used to repay the existing bank loan taken in connection with the development of the project and the balance of the transaction (less transaction costs) of EUR 36 million was paid to the Company in cash as the first payment of the sale proceeds as defined in the amended agreement and was held in a restricted account until the approval of the German competition authorities is received. The loan taken on the date of the amended agreement, bore annual interest of 4% above the Euribor interest for 3 months and was payable on June 27, 2020. This loan was refinanced during June 2020 by two loans totaling approximately EUR 147.5 million. The new loans bear a weighted average interest rate of 4.54% during the first year of the loans and a weighted average interest rate of 5.15% during the second year of loans. The loans are repayable on June 1, 2022, with the Company guaranteeing approximately 13.2% of the balance of the loans. Transaction costs incurred by the sub partnership in respect of the two new loans amount to EUR 4.5 million. On February 28, 2020, the Company obtained the approval of the German Anti-Trust Authority and accordingly, on March 31, 2020, the transfer of the first part of the consideration in the amount of EUR 36 million was completed (originating in a loan taken by the asset company).

The consideration balance between EUR 120 million and EUR 175 million will be paid to the Company in three instalments in accordance with the fulfilment of the transaction terms (the main of which is the publication of a zoning plan) and obtaining building permits in scopes as detailed in the agreement. It should be indicated that the terms of the agreement allow the Company to rescind the agreement. In addition, the parties have the right to rescind the agreement, among others if the performance conditions are not carried out at the dates specified in the agreement and the provisions regarding the parties' rights to compensation in case of breaching the agreement by the other party (and particularly provisions regarding an agreed compensation to the Company in case of breaching the agreement by the purchaser).

In view of the fulfilment of the first condition of the above agreement - obtaining approval from the competition authorities in Germany, 75% of the shares of the sub- partnership were transferred to the purchaser and joint control agreement of the parties came into force and therefore the Company ceased to consolidate the financial statements of the asset company. The investment balance in the asset company is presented in the section of investments and loans in companies accounted at equity and as of December 31, 2020 amount of approximately EUR 18,797 million. Payment of the consideration balance of the to the Company is conditional upon the occurrence of events that are not under the full control of the Company (such as building permits, etc.) and therefore the Company has not yet recognized a profit in respect of the sale transaction.

## NOTE 7: - INVESTMENTS AND LOANS IN COMPANIES ACCOUNTED AT EQUITY(Cont.)

with respect to summary of assets and liabilities of the asset company as of the date of loss of control and deconsolidation – see appendix A of the statement of cash flows.

# NOTE 8: - INVESTMENT PROPERTY - RIGHTS IN REAL ESTATE AND INCOME GENERATING ASSETS

## a. Composition and movement

	December 31,	
	2020	2019
	Euros in t	housands
Balance as of January 1	1,185,568	1,474,965
<u>changes during the year</u> (see also section f)		
Purchases and additions during the year	19,741	18,111
Realization of investment property	(15,000)	(95,189)
Classification of real estate inventory to investment		
property	29,638	-
Realization of investment property from deconsolidation of		
subsidiaries	-	(180,598)
Classification of asset as held for sale	(17,338)	(54,155)
Fair value adjustment	83,737	22,434
Balance as of December 31	1,286,346	1,185,568

Investment property consists of commercial and residential real estate projects leased to third parties, and lands designated for betterment.

Presentation in the statement of financial position

	December 31,	
	2020	2019
	Euros in t	housands
Investment property - real estate rights	60,900	62,218
Investment property - income generating assets	1,225,446	1,123,350
Balance as of December 31	1,286,346	1,185,568

b. Investment property is stated at fair value, as determined in valuations generally performed by independent outside appraisers who hold recognized and relevant professional qualifications and who have extensive experience in the location and category of the property being valued. The fair value was determined based on estimated future cash flows from the property. In estimating cash flows, their inherent risks and limitations of rental fees are taken into account where they are capitalized at a rate of return that reflects the risks entailed in the cash flows, which is determined taking into account the market rate of return, whilst adapting it to the specific characteristics of the property and the level of risk of the revenues expected from it. Where it is not possible to rely on transactions recently executed with reference to similar real estate in similar locations, in valuing real estate owned by the Company, the value estimates are carried out using a residual approach, as deemed correct by the value appraiser. Determining this value is based on an estimate of future revenues expected from the completed project, using rates of return that are adapted to the relevant significant risks entailed in the construction process, including building and rental risks, which are higher than the current return on similar investment real estate the construction of which has been completed.

c. Significant assumptions (based on weighted averages) that were used in valuation estimated are as follows:

	December 31,	
	2020	2019
Lands for betterment, Düsseldorf, Germany *		
Expected sale price per sq.m (in Euro)	10,592	10,592
Expected construction costs per sq.m (in Euro)	4,456	4,456
Income-generating residential real estate		
Discount rate (%) **	5.03	4.65
Cap rate (%) **	3.62	5.07
Long-term vacancy rate (%)	2.01	3.17
Representative monthly rental fees per sq. m. (in Euros)	7.41	8.28
Income-generating commercial real estate		
	Decemb	er 31,
	2020	2019
Discount rate (%) **	6.90	5.25
Cap rate (%)**	5.98	5.47

- \*) Represents the valuation data of the land, on which the Company plans to build luxury apartments. Land value as of December 31, 2020 amounted to € 46.7 million. In addition, the Company has a land valued at € 3.6 million as of December 31, 2020, the planned use of which will be subject to rent control.
- \*\*) It is noted that according to the methodology applied in the valuations, the estimated cash flow for the first 10 years are capitalized based on the Discount Rate basis. Cash flows effective from the eleventh year onwards are capitalized based on the Cap Rate basis.

d. Fair value adjustment of investment property (level 3 in the fair value hierarchy):

All investment properties – rights to real estate and income generating assets are classified in level 3 other than specific assets for which a binding sale agreement is in place which are classified in the fair value hierarchy in level 1. See Note 15.

Sensitivity analysis

The following is a sensitivity analysis of investment property at capitalization rate based on standardized NOI:

Based on NOI of €49.1 million (standardized NOI) any change of 25 points at the capitalization rate (Cap rate) over fair value adjustment is €76.7 million.

- e. Regarding charges see Note 18a.
- f. Sales and change in classification of investment property during the year
  - 1. On June 28, 2019, the Company entered into a transaction to sell assets from the Company's commercial income-producing real estate portfolio for EUR 128.6 million. As a result of the aforementioned contract, the Company recognized a loss of EUR 9 million from adjusting the net value of assets and liabilities presented in the Company's statements to the sale proceeds (excluding transaction costs) and an additional loss of EUR 4 million, net of tax, due to costs that the Company is expected to bear, mainly due to estimated transaction costs and estimated costs of repairs agreed with the property buyer; on December 31, 2019, April 30, 2020 and June 30, 2020, the sale of part of the assets that are included in the transaction was completed finally.

The completion of the remaining asset that is included in the transaction is expected to be carried out in 2021.

Accordingly, the assets and liabilities of the subsidiaries the sale of which was not yet completed finally were classified in the statement of financial position as of December 31, 2020 as assets and liabilities of disposal group held for sale as follows:

Assets classified as held for sale	EUR in thousands
Investment property held for sale Trade receivables and other receivables	9,905 441
	10,346
Liabilities classified as held for sale Accounts payable Provision for deferred tax	3,327 42
	3,369

- 2. On January 30, 2020, the Company sold an additional asset of the Company's commercial income generating portfolio, totaling approximately € 4.1 million. As part of the Company's strategy of leverage reduction, the entire consideration balance from the sale was used to repay shareholders' loan.
- 3. In the first quarter of 2020 following the completion of Stage E in Grafental project and the beginning of its rental EUR 26 million was classified from inventory to investment property.
- 4. On August 25, 2020, the Company entered into agreement for selling an additional asset of the Company's commercial income generating portfolio, totaling approximately € 15 million. The sale of the asset was completed on October 30, 2020 and the entire consideration balance from the sale was used to repay shareholders' loan.
- 5. On November 5, 2020, the Company entered into agreement for selling an additional asset of the Company's commercial income generating portfolio, totaling approximately € 11 million. The sale of the asset was completed after the balance sheet date, January 29, 2021.

Accordingly, the assets and liabilities of the Company holding the asset were classified in the statement of financial position as of December 31, 2020, as assets and liabilities of disposal group held for sale as follows:

Assets classified as held for sale	EUR in thousands
Investment property held for sale Trade receivables and other receivables	10,988 21
<u>Liabilities classified as held for sale</u>	11,009
Provision for deferred tax	565
	565

6. On December 30, 2020, the Company entered into agreement for selling an additional asset of the Company's commercial income generating portfolio, totaling approximately € 6.4 million. The sale of the asset is expected to be completed in 2021.

Accordingly, the assets and liabilities of the Company holding the asset were classified in the statement of financial position as of December 31, 2020, as assets and liabilities of disposal group held for sale as follows:

Assets classified as held for sale	EUR in thousands
Investment property held for sale Trade receivables and other receivables	6,350 116
Liabilities classified as held for sale	6,466
Accounts payable	27
	27_

7. The Company owns an income generating residential real estate where all of its lease agreements are shorter than one year. As of December 31, 2020, the Company has residential lease agreements reflecting an annual rental income of € 53.8 million. In addition, the Company has an income generating commercial real estate consisting of assets leased to third parties generating EUR 9.4 million during the year and rental payments expected in 2021 are expected to amount to EUR 4.9 million.

#### NOTE 9: - OTHER ACCOUNTS RECEIVABLE AND OTHER FINANCIAL ASSETS

	Decemb	December 31	
	2020	2019	
	Euros in tl	nousands	
Restricted bank accounts and other receivables	106	84	
Fixed assets and others	153	244	
	259	328	

## NOTE 10: - OTHER ACCOUNTS PAYABLE AND OTHER FINANCIAL LIABILITIES

	December 31,	
	2020	2019
	Euros in th	ousands
Expenses payable	1,500	2,001
Interest payable	621	1,496
Trade payables	770	1,391
Deposits from tenants	7,780	7,616
Government authorities	95	609
Tax provision, net	7,189	4,243
Expenses payable for completion of project under development	811	1,817
Payables in respect of purchase of real estate	1,223	3,881
Prepaid income	665	691
Other payables and other financial liabilities	318	218
	20,972	23,963

## NOTE 11: - LOANS FROM BANKS AND DEBENTURES

## a. <u>Composition</u>

	_	December 31,		
	interest rate as of December 31, 2020	2020	2019	
	%	Euros in th	nousands	
Loans at variable interest from banks				
presented at amortized cost Loans at fixed interest from banks	(*)	43,624	102,200	
presented at amortized cost	(**)	383,400	376,726	
Debentures linked to CPI (sections d and (f) – amortized cost	(***)	72,980	100,419	
		500,004	579,345	
Less - current maturities for bank				
loans***		(130,739)	(57,275)	
Less- current maturities for bonds		(10,013)	(25,780)	
Less – loans from banks for financing inventory of buildings under				
construction	-	<del>-</del> -	(5,747)	
	:	359,252	490,543	

<sup>(\*)</sup> interest rate for loan at variable interest: Euribor+1.54%.

<sup>(\*\*)</sup> interest rate for loans at fixed interest: 1.16% - 1.88%.

<sup>(\*\*\*)</sup> interest rate on bonds: 3.29%-3.30%. Principal and interest are linked to Israeli CPI. Debentures are traded on TASE.

<sup>(\*\*\*\*)</sup> As to refinancing the loan after the date of statement of financial position see Note 25(1).

#### b. <u>Movement:</u>

	December 31,	
	2020	2019
	Euros in the	housands
Balance as of January 1	579,345	870,612
Receipt of loan, net (see section c below)	18,958	339,279
Repayment of debentures	(25,706)	(18,679)
Repayment of loans	(70,545)	(393,266)
Classification to liabilities held for sale	_	(142,396)
Deconsolidation	-	(97,754)
Cost of receiving loans amortizations and others	(837)	11,439
Exchange differences	(1,211)	10,110
Balance as of December 31	500,004	579,345

## c. Additional information on loans taken in the reported period:

In 2020, the Company took loans totaling EUR 18,958 thousand that were fully used in the Company's development activity in Dusseldorf. Out of this amount, EUR 16,400 thousand was repaid in the period of the statement of financial position.

d. In 2011 and 2012, the Company issued NIS 400 million of debentures (Series A) par value NIS 1 each by 2 IPOs and 1 private issuance. The debentures bear a yearly average interest denominated at 4.8% linked to the Consumer Price Index and paid every six months (effective interest of 5.53%). The debentures are payable in 7 equal annual principal payments on July 14 of each of the years between 2014 and 2020 (inclusive).

On March 31, 2020, the Company's Board of Directors decided on early and full redemption of the Company's bonds (Series A). On April 20, 2020, early and full redemption of the Company's bonds (Series A) was carried out and a consideration of NIS 61,776 thousand including accrued interest (EUR 15,882 thousand) was paid to the Company's bondholders (Series A). The final redemption amount reflected compensation for early redemption in a total amount of approximately NIS 387 thousand (EUR 100 million) which was included in finance expenses for the period.

- On May 21, 2013, the Company issued to the public in Israel new series (series B) of none. convertible to shares debentures in a total amount of NIS 175 million par value by way of uniform offer according to a shelf prospectus report dated May 19, 2013. The debentures bear annual interest of 3.29% (payable in semiannual payments in June and December effective December 2013) and are linked to the CPI as of April 2013. The debentures (series B) will be payable (principal) in unequal annual 12 installments on December 31 in each of the years 2013 through 2024 (inclusive) such that each payment of the first 7 payments will constitute 4% of the principal of the total par value of the debentures (series B) and each payment of the last 5 payments will constitute 14.4% of the principal of the total par value of the debentures (series B). In addition, on January 27, 2014, the Company's Board of Directors approved a private placement of 72 million debentures (Series B) of NIS 1 par value, listed for trade, to 10 institutional investors (the offerees) by expanding the existing debenture series of the Company (Series B) listed for trade ("the offered securities" and "the private placement"). As of December 31, 2020 the par value balance of the debentures (Series B) is NIS 144,000 thousand. The Company has undertaken that so long as the debentures (Series B) are still outstanding:
  - 1. Equity attributable to Company shareholders shall not fall below €150 million.
  - 2. No distribution of dividends, distribution of capital or share buy-back shall take place if as a result the equity attributed to Company shareholders falls below €160 million and/or debt ratio to CAP will exceed 70%.
  - 3. The ratio between the Company's total net financial liabilities that are:
    - a. Company obligations for the repayment of loans with recourse.
    - b. The Company's obligations for the repayment of debentures (Series A and B) and other debentures, if any.
    - c. The Company's obligations to repay other loans the repayment date of which falls during the period of the debentures (Series B).
    - d. Any debt of the Company's subsidiaries towards a third party is pledged by a lien, but no more than the value of the pledged asset.

All less cash, cash equivalents and short-term investments, and the Company's total equity (including non-controlling rights) plus:

- a. The Company's total net financial liabilities (as defined above).
- b. Any loan received by the Company from any party that according to its conditions is subordinate in its repayment levels to the debentures (Series B) and which cannot be repaid (principal and/or interest) over the course of the debentures' (Series B) period.
- c. Reductions in value listed pursuant to the Consolidated Financial Statements (if any) for the assets pledged to guarantee loans of sums exceeding the borrower's recourse right.

Shall not exceed 75%

4. The ratio between the value of the shares of subsidiary BGP as defined in the deed of trust pledged to guarantee the repayment of debentures (Series B) calculated on the basis of the subsidiary's equity (attributed to Company shareholders) and the Company's debts to the holders of the debentures (Series B) defined as the balance of the debentures' (Series A) principal plus interest and linkage accumulated and not yet paid, shall not fall below 175%.

As of December 31, 2020, the Company is in compliance with said financial covenants.

f. In July 2014, the Company completed the issuance to the public in Israel new series (series C) of debentures par value NIS 102,165,000 under the shelf prospectus report dated July 20, 2014. The annual interest rate determined in the tender, which was held on July 21, 2014, is 3.3%.

The interest on the debentures (series C) will be paid in two semiannual installments on January 20 and July 20 of each of the years 2015 – 2026 (inclusive) effective January 20, 2015. In addition, on April 4, 2016, the Company completed an issuance to the public in Israel of 60,058,000 debentures (series C) of NIS 1 listed for trade by expanding existing series of debentures (series C). The debentures (series C) will be linked to the CPI and payable (principal) in unequal annual 12 installments on July 20 in each of the years 2015 through 2026 (inclusive) such that each payment of the first 9 payments will constitute 2% of the principal of the total par value of the debentures (series C), the tenth payment will constitute 17% of the principal of the total par value of the debentures (series C) and each payment of the last 2 payments will constitute 32.5% of the principal of the total par value of the debentures (series C) is NIS 143,835 thousand. The Company has undertaken that so long as the debentures (Series C) are still outstanding:

- 1. Equity attributable to Company shareholders shall not fall below €190 million.
- 2. No distribution of dividends, distribution of capital or share buy-back shall take place if as a result the equity attributed to Company shareholders falls below €200 million.

- 3. The ratio between the Company's total net financial liabilities that are:
  - a. Company obligations for the repayment of loans with recourse.
  - b. The Company's obligations for the repayment of debentures (Series A, B and C) and other debentures, if any.
  - c. The Company's obligations to repay other loans the repayment date of which falls during the period of the debentures (Series C).
  - d. Any debt of the Company's subsidiaries towards a third party is pledged by a lien, but no more than the value of the pledged asset.

All less cash, cash equivalents and deposits and the debt in respect of inventory of apartments under construction and the Company's total equity (including non-controlling rights) plus:

- a. The Company's total net financial liabilities (as defined above).
- b. Any loan received by the Company from any party that according to its conditions is subordinate in its repayment levels to the debentures (Series C) and which cannot be repaid (principal and/or interest) over the course of the debentures' (Series C) period.
- c. Reductions in value listed pursuant to the Consolidated Financial Statements (if any) for the assets pledged to guarantee loans of sums exceeding the borrower's recourse right.

Shall not exceed 75%.

d. The ratio between the value of the shares of subsidiary BGP, pledged to guarantee the repayment of debentures (Series C) calculated on the basis of the subsidiary's equity (attributed to the Company's shareholders) and the Company's debts to the holders of the debentures (Series C) defined as the balance of the debentures' (Series A and B) principal plus interest and linkage accumulated and not yet paid, shall not fall below 175%.

As of December 31, 2020, the Company is in compliance with said financial covenants.

#### f. Financial covenants

In the context of credit framework agreements with banking corporations, subsidiaries undertook to comply with a number of financial covenants, including a loan to value (LTV) ratio between 65% and 80% and debt service coverage ratio (DSCR) (must be higher than the range between 120% to 160%). All loans are non-recourse and therefore failure to comply with the terms of one of the frameworks does not constitute violation of the other frameworks.

As to the financial covenants on debentures (Series B and C), see f and g above.

As of December 31, 2020, the Company complies with all of the financial covenants as set forth.

#### NOTE 12: - LOANS FROM CONTROLLING SHAREHOLDER

On May 9, 2019, the Company's audit committee and Board of directors approved to obtain a credit facility of EUR 100 million from ADLER, the controlling shareholder of the Company. From this facility, as of December 31, 2019, EUR 44.2 million were drawn down. The facility was granted for a two-year period at an interest of 2.58% per annum and the Company has early repayment right of the drawn down funds without penalty. In January and March 2020, the Company repaid the entire debt to the controlling shareholder so as of the report date, no debt balance remained to the controlling shareholder.

## **NOTE 13: - LEASE LIABILITIES**

Decemb	December 31,	
2020	2019	
Euros in t	housands	
3,021	3,041	
(31)	(31)	
2,990	3,010	
	2020 Euros in tl 3,021 (31)	

(1) The Company has an asset under financing lease included in investment property item - income generating assets in the statement of financial position from a local authority until 2047. The asset was sold after the date of statement of financial position.

For further details, see Note 25(2).

#### **NOTE 14: - OTHER FINANCIAL ASSETS**

	Decem	ber 31
	2020	2019
	Euros in t	housands
Presented in current assets (see Note 4)		
Derivative financial assets in respect of currency exchange		
transactions	-	1,635
Presented in noncurrent assets:		
Marketable financial asset measured at fair value through		
profit or loss (*)	36,094	35,655
Financial assets measured at fair value through profit or loss		
(**)	6,494	6,494
	42,588	42,149
	42,588	43,784

- (\*) On July 23, 2018, the Company acquired shares in a public company incorporated in Germany, whose shares are traded on the unofficial supervised Frankfurt Stock Exchange and in the German residential real estate development market, which is unrelated to the Company or its controlling shareholder and the purchased shares representing 4.1% of the issued and outstanding share capital of the target company, for a total consideration of € 35 million. The Company classified the investment as financial asset presented at fair value through profit or loss.
- On March 22, 2019, the Company entered into agreement with a third party unrelated to the Company or its controlling shareholder, which to the best of the Company's knowledge is a leading global venture capital fund to sell 89.9% of its holdings in three companies (held indirectly by certain subsidiaries of the Company) which own commercial properties in the cities of Rostock, Celle, and Castrop. The consideration in the transaction represents a gross asset value of approximately EUR 175 million, with certain adjustments as defined in the sale agreement. On May 31, 2019, the Company completed the sale transaction. As a result of the aforesaid agreement, the Company recognized a loss of approximately EUR 2.3 million as a result of the difference between the sale consideration, less transaction costs (transaction costs amounted to approximately EUR 6.4 million), the value of the net assets and liabilities presented in the Company's reports; The loss was recognized in the Company's financial statements as part of changes in the fair value of investment property, net. In addition, the Company recognized a loss of EUR 7.2 million as part of finance expenses as a result of bank loan breaking costs that were repaid upon completion of the transaction. The investment balance of approximately EUR 6.5 million (10.1% of the companies' capital), is presented as part of an investment in financial assets measured at fair value through profit or loss.

## **NOTE 15: -FAIR VALUE MEASUREMENT**

The following table presents the fair value measurement hierarchy for the Group's assets and liabilities.

Quantitative disclosures of the fair value measurement hierarchy of the Group's assets and liabilities as of December 31, 2020:

	Fair value hierarchy			
	Level 1	Level 2	Level 3	Total
		Euros	in thousands	
Assets measured at fair value: Investment property (Note 8):				
Income generating commercial real estate	12,369	-	60,640	73,009
Income generating residential real estate	-	-	1,152,437	1,152,437
Land for betterment and real estate right Other financial assets: (Note	-	-	60,900	60,900
14a)				
Marketable financial asset measured at fair value through profit or loss Financial assets measured at	36,094	-	-	36,094
fair value through profit or loss	-	-	6,494	6,494

## **NOTE 15: - FAIR VALUE MEASUREMENT (Cont.)**

	Fair value hierarchy				
	Level 1	Level 2	Level 3	Total	
	Euros in thousands				
Liabilities measured at fair value:					
Derivative financial liabilities (Note 14b):					
Interest swap contracts	-	(597)	-	(597)	

The fair value of financial instruments that are not quoted on an active market is determined using valuation techniques. Valuation tools specific to financial instruments include:

- The fair value of interest swap contracts and interest CAP agreements is based on a calculation of the present value of an estimate of future cash flows, using observable return curves.

The following describes unobservable material data that are used in valuation:

		unobservable material data	Range (weighted average)	Sensitivity of fair value to change in data
Interest swap transactions	DCF	Payment curve	Euribor curve for transaction period	2% increase/decrease in Euribor curve will result in increase/decrease in fair value up to € 1.3 million

As to the data of investment property fair value, see note 8.

## **NOTE 15: - FAIR VALUE MEASUREMENT (Cont.)**

## **Derivatives** and hedging

	<b>December 31, 2020</b>		December 31, 2020 Decembe		r 31, 2019
	Asset Liability		Asset	Liability	
· · · · · · · · · · · · · · · · · · ·	Euros in thousands				
Fair value of swap agreements (1)	-	(597)	-	(683)	
Fair value of currency exchange transactions (2)			1,635		

## (1) Cash flow hedges:

As of December 31, 2020, the Group has interest rate swap agreements (SWAP) in the sum of  $\in$  43,478 thousand according to which the Group pays a fixed interest rate of 0.235% and receives variable interest at a rate equal to Euribor for three months.

## (2) <u>Currency exchange transactions</u>:

In 2020, the Company concluded all its hedging transactions so as of December 31, 2020, the Group has no various agreements for a future sale of EURO against future purchases of U.S dollar.

## **NOTE 16: - FINANCIAL INSTRUMENTS**

## a. <u>Classification of financial assets and financial liabilities</u>

	December 31,	
	2020	2019
	Euros in thousands	
Cash and receivables at amortized cost		
Cash and cash equivalents	34,814	44,409
Restricted deposits financial assets and receivables (1)	15,815	66,336
Tenants and trade receivables, net	1,399	505
Other non-current receivables and restricted deposits	106	84
	52,134	111,334
Financial instruments (fair value)		
Investments in financial assets measured at fair value		
through profit or loss	42,588	42,149
Financial assets for hedging purposes	-	1,635
Financial liabilities for hedging purposes	(597)	(683)
	41,991	43,101

	December 31,		
	2020	2019	
	Euros in t	housands	
Financial liabilities at amortized cost			
Debentures	(72,980)	(100,419)	
Credit from banks	(427,024)	(478,925)	
Other accounts payable (2)	(12,527)	(15,656)	
Lease liability	(2,990)	(3,010)	
Loans from controlling shareholder		(44,762)	
	(515,521)	(642,772)	

- (1) Excluding prepaid expenses.
- (2) Excluding deposits from tenants and prepaid income.

#### b. Market risk

### 1. Foreign currency risk

The Company has debentures denominated in NIS and fully linked to the changes in Israel CPI. From time to time the Company carries out hedging transactions against the strengthening of the NIS and accordingly, it is exposed to exchange rate risk deriving from exposure to this currency. Exchange rate risk derives from recognized liabilities denominated in foreign currency which is other than the functional currency. As to sensitivity tests see section f above.

### 2. CPI risk

As aforesaid, the Company has debentures that are fully linked to the changes in the CPI in Israel, subject to floor index. For further details, see Note 11 above. As to sensitivity tests see section f above.

### 3. Interest rate risk

The Group is exposed to risk resulting from changes in cash flows of loans bearing variable interest rates because of changes in interest rates.

The Company hedges most of its financial liabilities by taking loans at fixed interest rate or by entering into interest SWAP agreements or CAP agreements.

The interest swap contract conditions are suited to the base loans.

#### c. <u>Credit risk</u>

Credit risk could arise from cash and cash equivalents, derivatives and deposits with banking corporations and financial institutions, as well as from receivables, including tenants' debit balances.

Management has a credit policy and credit exposure is examined on a regular basis. In principle, the Company does not provide credit to tenants. In cases in which tenants request credit, the Company carries out a credit assessment for those customers. The Group holds all or part of the tenants' deposits that are refundable until the tenants will settle their payments or in other cases of breach of contract.

The Company estimates the need for making an allowance for doubtful accounts according to the management's estimate of the balance's nature based on the cumulative experience in managing the asset.

Credit risk could also arise from an engagement by a number of financial instruments with a single entity. The Company holds cash and cash equivalents, short-term investments and other financial instruments in various financial institutions with high credit ratings. The Company's policy is to spread its investments among the various institutions.

The Company estimates that when lease payments from tenants are in arrears of more than 30 days, there is a significant increase in credit risk and the Company recognizes an impairment as follows:

- For payments in arrears of more than 30 days but less than 60 days, the provision for impairment is 20% of the balance.
- For payments that are over 60 days but less than 180 days in arrears, the provision for impairment is 50% of the balance.
- For payments that are more than 180 days in arrears, the Company provides the full balance for impairment.

As of the report date, there were no significant concentrations of credit risk. According to management estimate, the balance in the financial statements of each of the financial assets represents the maximum exposure to credit risk.

#### d. Liquidity risk

Liquidity risk is the risk that the Group will have difficulty meeting obligations in respect of a financial liability. Financial liabilities to banking corporations regarding interest payments are guaranteed through rental payments regularly deposited in designated accounts/collection accounts.

The Group's goal is to maintain a balance between the receipt of financing and the flexibility in the use of bank loans and debentures.

As of December 31, 2020, 29.64% of the Group's debt will be redeemed within under a year (2019 -32.60%) (See also Note 11).

The following table sets out the maturity dates of the Group's financial liabilities in accordance with the contractual conditions in non-discounted sums (including interest payments):

### December 31, 2020

	Up to one year	From one to two years	From two to three years Euro	From three to four years os in thous	From four to five years ands	Over five years	Total
Accounts payable Loans from banking corporations	20,149	-	-	-	-	-	20,149
(1) Debentures (1)	137,031 12,479	98,534 12,148	9,113 11,817	20,879 17,679	8,316 11,193	191,083 17,016	464,956 82,332
Lease liability	215 169,874	215 110,897	215	38,773	19,724	4,635 212,734	5,710 573,147

# December 31, 2019

	Up to one year	From one to two years	From two to three years Euro	From three to four years os in thous	From four to five years ands	Over five years	Total
Accounts payable	22,833	-	-	-	-	-	22,833
Loans from banking corporations (1)	210,540	136,634	98,548	8,995	20,760	188,967	664,444
Loans from controlling	,	,	,	,	,	,	,
shareholder	44,762	-	-	-	-	-	44,762
Debentures (1)	29,499	12,765	12,426	12,087	11,383	35,560	113,720
Lease liability	215	215	215	215	215	4,850	5,925
	307,849	149,614	111,189	21,297	32,358	229,377	851,684

(1) The balance of loans from banking corporations and debentures includes interest payments, including the influence of interest swap agreements and interest fixing agreements.

### e. Fair value

The following table demonstrates the carrying amount and fair value of the groups of financial instruments that are not presented in the financial statements at fair value:

### As of December 31, 2020

	Carrying amount in the	
	statement of financial position	Fair value
Financial liabilities	Euros in th	ousands
Debentures and interest payable on debentures	73,515	80,264
As of December 31, 2019  Financial liabilities	Carrying amount in the statement of financial position  Euros in the	Fair value ousands
Debentures and interest payable on debentures	101,326	111,429

Management estimated that the balance of cash and cash equivalents, short term deposits, trade receivables, trade payables, overdrafts, and other current liabilities and bank loans presented at amortized cost matches or approximates their fair value due to the short maturity dates of these instruments.

The following are the methods and assumptions used to determine fair value:

- The fair value of marketable debentures is based on quoted prices as of the cut-off date (level 1).

### f. Sensitivity tests relating to changes in market factors

	December 31,		
	2020	2019	
	Euros in th	ousands	
Sensitivity test to changes in interest rates			
Effect on profit and loss and other comprehensive income			
For loans			
Interest increase of 200 base points	(715)	(3,796)	
Interest decrease of 200 base points *)	- (*)	- (*)	
For Swap			
Interest increase of 200 base points	1,280	1,420	
Interest decrease of 200 base points *)	(1,347)	(2,968)	
interest decrease of 200 base points )	(1,347)	(2,900)	
For debentures			
CPI increase of 3%	(2,216)	(3,519)	
CPI decrease of 3%	354	1,564	
		1,00.	
EURO/NIS exchange rate increase of 5%	(3,611)	(4,974)	
EURO/NIS exchange rate decrease of 5%	3,611	4,974	
č	-,	.,	
For currency hedging transactions			
EURO/Dollar exchange rate increase of 5%	_	1,500	
EURO/ Dollar exchange rate decrease of 5%	-	(1,500)	

<sup>\*)</sup> the Company's financing agreements determine that the Euribor rate for charging interest will not be below 0%.

### Sensitivity tests and principal working assumptions

The fluctuations chosen in the relevant risk variables were set in accordance with management assessments regarding possible reasonable changes in these risk variables.

The Company has performed sensitivity tests of principal market risk factors that are liable to affect its reported operating results or financial position.

The sensitivity tests present the profit or loss and/or the comprehensive income or loss with respect to each financial instrument for the relevant risk variable chosen for that instrument as of each reporting date. The test of risk factors was determined based on the materiality of the exposure of the operating results or financial condition of each risk with reference to the functional currency and assuming that all the other variables are constant. The Group is not exposed to changes in profit/loss due to interest risk with respect to long-term loans at fixed interest.

In non-current variable-interest loans measured at amortized cost, the sensitivity test for interest risk was only performed on the variable component of interest.

g. Changes in liabilities deriving from financing activity (excluding liabilities presented under disposal groups held for sale)

	Loans from banks	Loans from controlling shareholder EUR	Bonds in thousand	Lease liability	Total liabilities deriving from financing activity
Balance as of January 1, 2018	(660,797)	_	(127,471)	(3,095)	(791,363)
Cash flow	(94,790)	-	17,309	54	(77,427)
Classification to liabilities for					
disposal group held for sale	(6,157)	-	_	-	(6,157)
Effect of exchange rate changes		-	2,746	-	2,746
Other changes	(1,453)				(1,453)
Balance as of December 31, 2018	(763,197)	-	(107,416)	(3,041)	(873,654)
Cash flow	151,743	(44,200)	18,679	54	126,276
Classification to liabilities for					
disposal group held for sale	142,398	-	-	-	142,398
Effect of exchange rate changes		-	(11,683)	-	(11,683)
Other changes	(9,870)	(562)		(23)	(10,455)
Balance as of December 31, 2019	478,926	(44,762)	(100,420)	(3,010)	(627,118)
Cash flow	51,587	44,762	25,706	54	122,109
Effect of exchange rate changes	-	-	1,734	-	1,734
Other changes	315			(34)	281
Balance as of December 31, 2020	(427,024)		(72,980)	(2,990)	(502,994)

#### **NOTE 17: - TAXES ON INCOME**

- a. Tax laws applicable to the Group companies
  - 1. The Company has revenues from real estate investments in Germany. In accordance with the tax treaty between Germany and the Netherlands and between Germany and Luxemburg, real estate revenues are only taxed at the location of the real estate.
  - 2. The following are tax rates applicable to the Company and its key subsidiaries:

 State
 %

 The Netherlands
 25

 Germany (\*)
 15.825 – 31.225

 Luxemburg
 24.94

- \*) Earnings from the sale of apartments are subject to a local business tax in Germany. The corporate tax and the local business tax rate amount to 31.225%.
- 3. Earnings from the sale of the shares of a Dutch company, Luxembourgian company or by a Dutch company are tax-exempt in the Netherlands subject to meeting the terms of exemption from participation set forth in Dutch law. Earnings from the sale of a German company, owning real estate assets of 50% of the Company's total assets by a German company are taxable at a 5% corporate tax rate on the taxable income. As of 2019, as a result of changes in the German law, earnings deriving after January 1, 2019 from the sale of shares of a limited company that holds assets in Germany will be taxed at 5% of the taxable income.

Earnings from the sale of the shares of a Luxembourgian company by a Luxembourgian company are tax-exempt in Luxemburg subject to meeting the terms of exemption from participation set forth in Luxembourgian law which are minimal holding of 10% or investment of at least  $\in$  6 million for 12 consecutive months and both companies (seller and sold) are subject to tax in Luxemburg (and pursuant to the prescribed laws).

### b. <u>Tax assessments</u>

### Final tax assessments

The Company was issued final tax assessments in the Netherlands until and including 2017. Some subsidiaries that are tax assessed were issued final tax assessments until and including 2019 and some were not issued final tax assessment from their establishment date.

Most of the companies that are tax assessed in Germany were issued tax assessments until and including 2019. The assessments that were issued to the Company until and including 2015 are deemed final due to the statute of limitations.

### **NOTE 17: - TAXES ON INCOME (Cont.)**

### c. Losses carried forward for tax purposes and other temporary differences

The Group has business losses and capital losses for tax purposes carried forward for tax purposes on the coming years, totaling as of December 31, 2020 approximately  $\in$  27,870 thousand. In respect of these losses, deferred tax assets have been recognized in the financial statements in the amount of approximately  $\in$  4,410 thousand. In addition, the Group has business losses and capital losses for tax purposes carried forward for tax purposes on the coming years, totaling as of December 31, 2020 approximately  $\in$  32,048 thousand for which the Company did not recognize deferred tax assets.

### d. <u>Deferred taxes</u>

	December 31,		
	2020	2019	
	Euros in t	housands	
<u>Deferred tax liabilities</u>			
Inventory of buildings under construction, inventory of real	(105 (11)	(114.026)	
estate and investment property	(127,641)		
Current assets and others	(311)		
Debentures	(88)	(368)	
Revaluation of financial derivatives	<u>-</u>	(300)	
	(128,040)	(116,752)	
<u>Deferred tax assets</u>			
Losses carried forward for tax purposes	4,410	7,876	
Revaluation of financial derivatives	95		
	4,505	7,876	
Deferred tax liabilities, net	(123,535)	(108,876)	
Deferred taxes are presented in the statement of financial position as follows:			
Non-current assets	187	33	
Non-current liabilities	(123,722)	(108,909)	
	(123,535)	(108,876)	

### **NOTE 17: - TAXES ON INCOME (Cont.)**

The change in deferred taxes in the reported periods is composed as follows:

	Year ended December 31,		
	2020	2019	
	Euros in	thousands	
<u>Deferred tax liabilities</u>			
Inventory of buildings under construction, inventory of real estate and investment			
property	12,715	(8,005)	
Non-current liabilities	(847)	42	
Revaluation of financial derivatives	(395)	333	
	11,473	(7,630)	
<u>Deferred tax assets</u>			
Losses carried forward for tax purposes Debentures	3,466 (280)	(16) 81	
	3,186	65	
Deconsolidation	(736)		
Deferred tax expenses (income), net	13,923	(7,565)	

The deferred taxes are computed at an average tax rate of 15.825% based on the tax rates expected to apply on realization. Deferred taxes in respect of inventory of apartments under construction and inventory of real estate are calculated at a tax rate of 31.225%. Deferred taxes in respect of carryforward tax losses in the Netherlands are calculated at a tax rate the Company expects that these losses will be utilized.

### **NOTE 17: - TAXES ON INCOME (Cont.)**

# e. Taxes on income included in the statements of profit or loss

	Statement of profit or loss			
	Year er	ded Decembe	er 31,	
	2020	2019	2018	
	Euros in thousands			
Deferred taxes, see also d. above Current taxes and taxes in respect of previous	13,923	(7,565)	18,520	
years and others	13,671	19,823	10,985	
Tax expenses	27,594	12,258	29,505	

### f. Theoretical tax

The following is the reconciliation between the tax expense, assuming that all revenues and expenses, gains and losses in the statement of profit or loss had been taxed at the statutory tax rate in the Netherlands and the amount of taxes on income charged in the statement of profit or loss:

	Year ended December 31,			
	2020	2019	2018	
	Euros in thousands			
Income before taxes on income	125,287	29,885	148,548	
Statutory tax rate in the Netherlands	25%	25%	25%	
Tax calculated using statutory tax rate	31,322	7,471	37,137	
Deferred tax assets created in other tax rate	(5,824)	5,111	(11,752)	
Taxes for previous periods and others, net	2,096	(324)	4,120	
Taxes on income	27,594	12,258	29,505	

### NOTE 18: - CONTINGENT LIABILITIES, COMMITMENTS AND LIENS

### a. Commitments, liens and collaterals

1. As collateral for non-recourse loans from banking corporations, liens have been registered on investment properties and real estate inventory and also on the bank accounts into which rental fees are received, rights in respect of insurance policies, a lien on the shares of the company holding the asset etc. (see Note 11). Each property is owned by a consolidated SPV company. In respect of some of the properties, a cross-guarantee secures credit facilities taken for acquisition of the properties.

Some of the loan agreements contain "negative lien" provisions, whereby the borrowers are prohibited from creating additional liens on the encumbered assets and revenues, without receiving the prior explicit consent of the lender.

- 2. As part of a loan agreement signed during November 2013 with a banking corporation to receive € 101.4 million to finance Stage B of the Düsseldorf project, the Company provided a € 12.4 million guarantee, of which € 8.9 million is an autonomous guarantee for the local authority to secure liabilities of the project companies pursuant to the development agreement with the local authority. The guarantee balance of € 3.5 million will be used to issue guarantees to contractors. The annual interest rate on the guarantee is 1.25% and is calculated only for the amount that was actually granted as a guarantee. The balance of the guarantee as of December 31, 2020 was EUR 2.9 million.
- 3. Regarding the pledge provided in respect of debentures, see Note 11d f.
- 4. The balance of secured liabilities is EUR 504.2 million (2019 EUR 585 million).
- 5. As part of developing the inventory of buildings under construction for Stage A (see Note 6), the Company entered into a contract with the contractor. As of December 31, 2017 the construction work was finalized by the contractor. In the final settlement of accounts, the contractor requested additional payment from the Company in the amount of € 12.5 million. The Company rejected the arguments of the contractor and demanded that the contractor will compensate the Company for an amount (which is still not final) of € 4 million due to various breaches of the contract by the contractor. In June 2019, the Company reached with the contractor an interim agreement and on July 1, 2019 paid the contractor € 2 million. As per the Company and based on the opinion of its legal counsel the likelihood that the Company will be required to bear any extra payment to the contractor is low.
- 6. As to the Company's guarantee for a loan received in a sub-partnership see Note 7(3).

### b. Claims

1. Lawsuits have been filed against the Group totaling some € 652 thousand. In the estimation of Group management, relying *inter alia* on the opinions of its legal counsel, the provisions contained in the financial statements are sufficient to cover the possible exposure, if any, as a result of these lawsuits.

### NOTE 18: - CONTINGENT LIABILITIES, COMMITMENTS AND LIENS (Cont.)

- 2. On April 8, 2018, a motion to approve a class action ("the motion") was filed against ADLER, Redzone Empire Holding (the former controlling shareholder in the Company) and former officers in the Company with the Tel Aviv District Court by a shareholder in the Company regarding the alleged violations of the provisions of the Companies Law-1999 (above and below the companies' law) as well as Tender Offer Regulations with regard to the special tender offer submitted by ADLER to the shareholders of the Company on February 19, 2018 (which was amended on March 20, 2018). The respondents (including ADLER) to the motion have answered the motion and rejected the allegations and the petitioner filed a response for their response.
- 3. Minority shareholders in several of the Company's subsidiaries (which were related in the past to the Company) have raised various allegations against the Company and said subsidiaries regarding the conduct of the subsidiaries and a demand to purchase their rights in the subsidiaries by the Company) in an amount exceeding the balance of non-controlling interests in respect of such companies in the financial statements as of December 31, 2020 in immaterial amount for the Company. The Company estimates that it has good arguments against the allegations such the minority shareholders.

### c. Commitments

1. With respect to some of the Company's assets, the Company entered into agreements with various investors (the investors) for the purpose of investments in joint ventures such that the Company's share in the joint ventures amounts to 58% - 77% and the investors' share amounts to 23% - 42%. To the best knowledge of the Company, these investors are members of the "investors' club" that was established by a former interested party company and some of the investors are former related parties in the Company.

In January and February 2019, as part of the exercise of the refusal right/offer to acquire the rights of the investors, the Company notified the investors of the exercise of the refusal right and consequently the Company and the holders of rights began negotiations for the acquisition of the investors' rights. In order to carry out the transaction and to improve the transaction structure, the Company entered into agreement with ADLER such that a subsidiary of ADLER will purchase 10.1% of the rights in the relevant asset companies. Accordingly, on July 1, 2019, the Company completed the above purchase of rights (except for the rights at a rate of 10.1% that were purchased by ADLER) in a total consideration of € 64.7 million.

2. During the first quarter of 2020, subsidiaries distributed an amount of approximately EUR 5.7 million to the controlling shareholder as non-controlling interest on the Company's subsidiaries.

### NOTE 18: - CONTINGENT LIABILITIES, COMMITMENTS AND LIENS (Cont.)

3. Commitment for regulatory purposes - On December 16, 2020, the Company's Board of Directors approved the sale of 0.1% of the asset companies held by the Company, as part of the Company's preparations for regulatory changes which may take place in Germany in the coming years. On December 18, 2020, and as a precaution, the transaction was classified by the Company's Audit Committee as a non-exceptional transaction in which the controlling shareholder has a personal interest, taking into account the fact that the company entered into similar transactions with several subsidiaries of ADLER, the controlling shareholder of the Company, holding a negligible rate in such companies and in the past the ultimate controlling shareholder of the acquiring company indirectly held shares of ADLER Group SA. It should be clarified that as of the transaction approval date and to the best of the company's knowledge, the shares of ADLER Group SA were no longer held by the ultimate controlling shareholder (and in any case did not hold more than 5% of the shares of ADLER Group SA).

The transaction was made in the ordinary course of the Company's business, on market terms and in immaterial amount to the Company.

4. On August 12, 2020, the Company announced that following the recommendation and approval of the Company's Remuneration Committee, the Company's Board of Directors decided to approve the Company's new Remuneration Policy, stating that despite the opposition of the general meeting held on July 29, 2020, the approval of the new Remuneration Policy is in the best interest of the Company and in accordance with section 267A (c) of the Companies Law, 5769-1999. The approved remuneration policy also settles remuneration for directors and officers including setting fixed and variable components of remuneration to directors and officers, reimbursement of expenses, retirement conditions and issues of indemnification and insurance. The approved remuneration policy also settles situations in which the officers provide services to both the Company's parent company and the Company and will be valid for a period of three years beginning on July 29, 2020.

### **NOTE 19: - EQUITY**

### a. Composition of share capital

		December 31, 2020 and 2019		
	Issued a Authorized paid-u			
Ordinary shares of € 0.01par value each	22,500,000	7,730,875		

### b. Capital management in the Company

The Company acts in order to guarantee a capital structure allowing the Company to support its channels and maximize value to its shareholders. The Company manages the structure of its capital and makes changes in accordance with changes in the environment in which the Company operates.

### c. <u>Treasury shares - shares of the Company held by the Company</u>

The holding of the Company in the Company's shares includes 31,688 treasury shares constituting 0.4% of the Company's issued and outstanding share capital.

### d. <u>Classifications according to Dutch law - statutory capital reserve</u>

In accordance with Dutch law provisions applicable to the Company, gains from fair value adjustments, which have not been realized, cannot be distributed as dividends. In addition, earnings of investees cannot be distributed as dividends, unless distributed by the subsidiaries themselves. At the same time, according to Dutch law, these earnings can be distributed only after their conversion into share capital and a reduction in equity as a result of the dividend distribution.

In the reported period, the Company classified the distributable earnings out of the statutory capital reserve. Accordingly, the balance of distributable earnings as of December 31, 2020 is EUR 221,968 thousand.

# NOTE 20: - SUPPLEMENTARY INFORMATION TO ITEMS OF STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Year ended December 31,			
		2020	2019	2018	
		Eur	os in thousan	ds	
a.	Cost of maintenance of rental properties:				
	Salaries, electricity, water and gas	1,646	1,737	2,301	
	Maintenance and repairs	6,493	6,054	4,397	
	Land taxes	569	661	691	
	Insurance	43	125	110	
	Doubtful accounts and bad debts	1,217	2,672	3,945	
	Marketing	462	685	1,059	
	Others	1,176	362	213	
b.	General and administrative expenses	11,606	12,296	12,717	
	Property management, salary expenses and others Expenses for sale transactions of assets not yet	5,642	6,091	7,742	
	realized	1,698	3,992	_	
	Legal and other professional services	3,617	3,560	2,767	
	Travel expenses, rent and office maintenance and others	2,368	2,495	2,011	
		13,325	16,138	12,520	

# NOTE 20: - SUPPLEMENTARY INFORMATION TO ITEMS OF STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Cont.)

		Year ended December 31,		
		2020	2019	2018
		Eur	os in thousan	ds
c.	Financial expenses excluding the effect of exchange rate differences and currency hedging transactions			
	(1) <u>Interest, bank charges and others</u>			
	Interest expenses on loans and debentures Bank charges, guarantee commission and	(13,201)	(16,859)	(17,333)
others Leasing finance expenses	(164) (215)	(166) (215)	(151) (215)	
		(13,580)	(17,240)	(17,699)
	(2) Amortization of finance costs and others			
	Amortization of financial costs on loans and debentures	(1,457)	(1,850)	(1,947)
		(15,037)	(19,090)	19,646))
d	Effect of exchange rate differences indexing and currency hedging transactions, net			
	Gain (Loss) from exchange rate differences in respect of debentures and cash, net Linkage differences in respect of debentures Gain from currency hedging transactions	1,679 553 1,496	(10,821) (574) 2,419	3,887 (1,062) 3,684
		3,728	(8,976)	6,509
e.	Change in value of financial instruments, loans and others (including early repayment of loans)			
	Gain (loss) from revaluation of interest rate swap, net Gain (loss) from revaluation of marketable	23	(284)	(80)
financial asset measured at fair value through profit or loss Loan early repayment costs	438	(1,364) (9,643)	2,019	
	Others	825		(359)
		1,286	(11,291)	1,580

# NOTE 20: - SUPPLEMENTARY INFORMATION TO ITEMS OF STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Cont.)

### f. Other income

During 2019, the Company entered into agreement with a potential buyer for the sale of one of the Company's commercial assets, according to which if the sale agreement is not signed by June 2020, the Company will receive  $\in$  500 thousand. On June 10, 2020, the Company received the full amount.

### **NOTE 21: - NET EARNINGS PER SHARE**

a. Details of number of shares used in calculating net earnings per share

		Y	ear ended I	December 3	1,	
	20	20	2019		2018	
	number of shares In	Net income attributab le to equity holders of the Company Euros in thousands	number of shares In	the Company Euros in	Weighted number of shares In thousands	Net income attributab le to equity holders of the Company Euros in thousands
For the purpose of calculating basic and diluted net earnings	7,731	92,695	7,731	18,318	7,731	100,919

#### **NOTE 22: - OPERATING SEGMENTS**

#### General

Operating segments have been determined based on information reviewed by the Chief Operational Decision Maker (CODM) for the purpose of making decisions with regard to resource allocation and performance assessment (Company Board of Directors). Accordingly, for management purposes, the Group consists of operating segments of business units and has four operating segments, as follows:

Income generating

commercial real estate Leasing property for commercial purposes.

Income generating

residential real estate Leasing residential real estate.

Land for betterment and value of construction

rights Land undergoing betterment.

of real estate

The operating segments data are based on the accounting policy of the Company.

Segment revenues include rental revenues and revenues from property management.

The segment results reported to the operational decision maker include items that relate directly to segment. Items not allocated include mainly general and administrative expenses, financing costs, financing income, adjustment to fair value of financial instruments and taxes on income, which are managed on a Group basis. See also Note 2z.

Assets allocated directly to the segment represent the balance of investment property and inventory of real estate and apartments under construction and financial derivatives relating directly to the asset company, whilst liabilities allocated directly to the segment are loans and derivatives relating directly to the asset company and also long-term liabilities that are capable of being attributed specifically. The balance of assets and liabilities is not allocated directly to segments.

# a. Operating segment report

	Income- generating commercial real	Income- generating residential real	Land for	Residential	
	estate *	estate	betterment *	development	Total
		E	uros in thousands	-	
For the year ended December 31, 2020					
Revenues from property rental	9,361	52,355	172	-	61,888
Revenues from property management					
and others	2,615	21,970	93	-	24,678
Property management expenses	(2,916)	(21,803)	(136)	-	(24,855)
Rental property maintenance expenses	(4,777)	(6,534)	(295)	-	(11,606)
Total rental and management revenues					_
(expenses), net	4,283	45,988	(166)	-	50,105
Revenues from sale of apartments	-	-	-	72,548	72,548
Cost of sale of apartments				(58,172)	(58,172)
Gain from sale of apartments	-	-	-	14,376	14,376
Other income	500	-	-	-	500
Group's share in earnings of					
companies accounted at equity	262	-	-	-	262
Gain from realization of investment in					
a company accounted at equity	-	2,011	-	-	2,011
General and administrative expenses					(13,325)
Selling and marketing and general and					
administrative expenses attributed					
to inventory of buildings under					
construction and inventory of real					
estate	-	-	-	(1,840)	(1,840)
Appreciation (impairment) of					
investment property, net	(28,224)	115,900	(4,455)	-	83,221
Financial expenses, net				_	(10,023)
Income before taxes on income				=	125,287

With respect to assets designated for sale and assets realized in the report period, see note 8f.

	Income-	Income-			
	generating	generating			
	commercial real	residential real	Land for	Residential	
	estate *	estate	betterment *	development	Total
		E	uros in thousands		
For the year ended					
<u>December 31, 2019</u>					
Revenues from property rental	23,414	50,083	274	_	73,771
Revenues from property management	23,111	30,003	27.		73,771
and others	4,866	20,985	53	_	25,904
Property management expenses	(4,897)	(20,963)	(39)	_	(25,899)
Rental property maintenance expenses	(4,102)	(8,080)	(114)	_	(12,296)
Total rental and management		(3)			( ) /
revenues, net	19,281	42,025	174	-	61,480
Revenues from sale of apartments	-	-	-	70,029	70,029
Cost of sale of apartments	-	-	_	(56,999)	(56,999)
Gain from sale of apartments	-	-	-	13,030	13,030
Group's share in losses of companies					
accounted at equity	(107)	-	-	-	(107)
General and administrative expenses					(16,138)
Selling and marketing and general and					
administrative expenses attributed					
to inventory of buildings under					
construction and inventory of real					
estate	-	-	-	(2,361)	(2,361)
Appreciation (impairment) of	(05.000)	~4.0÷°	/		40.050
investment property, net	(37,293)	54,810	(4,179)	-	13,338
Financial expenses, net				_	(39,357)
Income before taxes on income					29,885

	Income-	Income-			
	generating	generating			
	commercial real	residential real	Land for	Residential	
	estate	estate	betterment	development	Total
		Eı	uros in thousands		
For the year ended					
<u>December 31, 2018</u>					
Revenues from property rental	30,067	48,918	183	-	79,168
Revenues from property management					
and others	5,146	21,762	72	-	26,980
Property management expenses	(6,130)	(21,669)	(71)	-	(27,870)
Rental property maintenance expenses	(3,692)	(8,906)	(119)		(12,717)
Total rental and management					_
revenues, net	25,391	40,105	65	-	65,561
Revenues from sale of apartments	-	-	-	62,753	62,753
Cost of sale of apartments	-	-	-	(47,771)	(47,771)
Gain from sale of apartments	-	-	-	14,982	14,982
Group's share in losses of companies					
accounted at equity	(723)	-	-	-	(723)
General and administrative expenses					(12,520)
Selling and marketing and general and					
administrative expenses attributed					
to inventory of buildings under					
construction and inventory of real					
estate	-	-	-	(2,694)	(2,694)
Appreciation of investment property,					
net	14,360	83,333	(2,194)	-	95,499
Financial expenses, net				_	(11,557)
Income before taxes on income					148,548

# b. Additional information

	Income- generating commercial	Income- generating residential	Land for	Residential	
	real estate	real estate	betterment	development	Total
		F	Euros in thousa	nds	
For the year ended December 31, 2020					
Capital investments	1,725	14,700	3,316		19,741
For the year ended December 31, 2019					
Capital investments	2,525	13,422	2,164	-	18,111
For the year ended December 31, 2018					
Capital investments	5,043	21,328	1,357		27,728
As of December 31, 2020					
Segment assets (*)	81,723	1,177,009	66,374	94,442	1,419,548
Unallocated assets					49,997
Segment liabilities (*)	24,407	515,301	13,077	21,268	574,053
Unallocated liabilities					73,922
As of December 31, 2019					
Segment assets	155,192	1,013,710	66,000	105,455	1,340,357
Unallocated assets					123,401
Segment liabilities	54,659	495,999	20,795	23,129	594,582
Unallocated liabilities					166,954

<sup>(\*)</sup> excluding assets and liabilities presented as a disposal group held for sale With respect to assets designated for sale and assets realized in the report period, see note 8f.

### NOTE 23: - TRANSACTIONS WITH INTERESTED AND RELATED PARTIES

a. Transactions with interested and related parties

	Year ended December 31,				
	2020	2019	2018		
	Euros in thousands				
Interest expenses for loan to controlling					
shareholder	-	562	-		

b. Benefits for key management personnel (including directors):

	Year ended December 31,					
	2020		2019		2018	
	No. of people	Amount - Euros in thousands	No. of people	Amount - Euros in thousands	No. of people	Amount - Euros in thousands
Short-term employee benefits (excluding						
directors)	2	305	4	228	8	2,039
			-	-		
Total benefits for directors	9	557	8	482	14	390

- c. For information regarding the agreement with the controlling shareholder for the acquisition of non-controlling interests, see Note 18c.
- d. On October 21, 2020, the Company's CEO announced the termination of his term of office. The Company's CEO's employment agreement was not approved by the Company's general meeting and accordingly he has no prior notice period. On December 1, 2020, Thierry Beaudemoulin was appointed CEO of the Company.
- e. With respect to distribution to the controller shareholder as a holder of non- controlling interests in the Company's subsidiaries, see Note 18c.

# NOTE 24: -DISCLOSURE ACCORDING TO IAS 1 FOR AMOUNTS EXPECTED TO BE SETTLED OR EXTINGUISHED 12 MONTHS AFTER THE DATE OF STATEMENT OF FINANCIAL POSITION

As stated in note 2k, the Group has two operating cycles. The operating cycle of apartments under construction is three years. The operating cycle of the remaining activities is one year. Accordingly, current assets and liabilities include items designated and expected to be materialized during the Company's operating cycle.

The following is a disclosure regarding assets and liabilities that are expected to be settled or extinguished, at the most, before 12 months after the date of statement of financial position and assets and liabilities that are expected to be settled or extinguished, at the most, after 12 months after the date of statement of financial position.

	December 31,	
	2020	2019
	EUR in th	ousands
Assets that are expected to be settled, at the most, before 12 months after the date of statement of financial position Assets that are expected to be settled, at the most, after 12 months	85,875	327,371
after the date of statement of financial position	1,411,491	1,335,813
Total assets	1,497,366	1,663,184
Liabilities that are expected to be extinguished, at the most, before 12 months after the date of statement of financial position Liabilities that are expected to be extinguished, at the most,	165,718	262,119
after 12 months after the date of statement of financial position	486,218	647,628
Total liabilities	651,936	909,747

# NOTE 25: - MATERIAL EVENTS AFTER THE DATE OF THE STATEMENT OF FINANCIAL POSITION

- 1. During January 2021, the Company, through its sub-subsidiaries signed a refinancing agreement with a German banking corporation for a loan of approximately EUR 100.5 million. The loan bears an average annual interest rate of approximately 1.41% and maturity date in June, 2023.
- 2. On February 26, 2021, the Company sold a subsidiary that holds an asset from the income generating commercial portfolio of the Company for EUR 9 million. The consideration balance from the sale is expected to be used for repayment of the shareholders' loan granted to the subsidiary.

# **Appendix of holdings**

# Material subsidiaries and partnerships

Name of entity	<b>Country of</b>	December 31,	
	incorporation	2020	2019
		% in	equity
Brack German Properties BV	The Netherlands	100	100
Brack European Ingatlankezelö KFT	Hungary	100	
Brack Capital (Remscheid) BV	The Netherlands	99.9	100
Brack Capital (Neubrandenburg) BV	The Netherlands	99.9 99.9	100
Brack Capital (Neubrandenburg) BV  Brack Capital (Chemnitz) BV (1)	The Netherlands	99.9 60	100 60
Brack Capital (Hamburg) BV	The Netherlands	100	100
Brack Capital (D-Rosssatrasse) BV	The Netherlands	99.9	100
Brack Capital (D-Schanzenstrasse) BV	The Netherlands	100	100
Brack Capital (Gelsenkirchen) BV	The Netherlands	99.9	100
Brack Capital (Ludiwgsfelde) BV	The Netherlands	99.9	100
Brack Capital (Bad Kreuznach) BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XIX BV	The Netherlands	99.9	100
Brack Capital Beta BV	The Netherlands	84.98	84.98
Brack Capital Germany XXVI BV (Netherlands)	The Netherlands	84.98	84.98
Grafental Mitte B.V	The Netherlands	84.98	84.98
Brack Capital Germany XXX BV (Netherlands)	The Netherlands	99.9	100
Brack Capital Germany XXI BV (Netherlands)	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XII B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) XLIX B.V.	The Netherlands	99.9	100
Brack Capital Alfa B.V.	The Netherlands	89.6	89.6
Brack Capital Delta B.V.	The Netherlands	89.6	89.6
Brack Capital Epsilon B.V.	The Netherlands	100	100
Brack Capital Kaufland S.a.r.l.	Luxemburg	100	100
TPL Augsburg S.a.r.l.	Luxemburg	92	92
TPL Bad Aibling S.a.r.l.	Luxemburg	92	92
TPL Borken S.a.r.l.	Luxemburg	92	92
TPL Erlangen S.a.r.l.	Luxemburg	92	92
TPL Geislingen S.a.r.l.	Luxemburg	92	92
TPL Vilshofen S.a.r.l.	Luxemburg	92	92
TPL Biberach S.a.r.l.	Luxemburg	92	92
TPL Ludwigsburg S.a.r.l.	Luxemburg	92	92
TPL Neckarsulm S.a.r.l.	Luxemburg	92	92
BCP Leipzig B.V.	The Netherlands	100	100
BCRE Leipzig Wohnen Nord B.V.	The Netherlands	99.9	100
BCRE Leipzig Wohnen Ost B.V.	The Netherlands	99.9	100
Dette Leipzig Wollien Ost D.V.		,,,,	100

<sup>(1)</sup> jointly controlled

# **Appendix of holdings (Cont.)**

	<b>Country of</b>	December 31,	
	incorporation	2020	2019
		% in	equity
BCRE Leipzig Wohnen West B.V.	The Netherlands	99.9	100
Investpartner Gmbh	Germany	94.9	94.9
BRACK CAPITAL (WUPPERTAL) GMBH	Germany	100	100
BCRE Kassel I B.V (former BCRE UK B.V)	The Netherlands	100	100
Brack Capital Germany (Netherlands) XXII B.V.	The Netherlands	100	100
BCRE Dortmund Wohnen B.V.	The Netherlands	99.9	100
BCRE Duisburg Wohnen B.V.	The Netherlands	99.9	100
BCRE Essen Wohnen B.V.	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XXXVI B.V.	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XVII B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) XVIII B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) XXIII B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) XXV B.V.	The Netherlands	100	100
Admiralty Holdings Ltd	Gibraltar	10.1	10.1
BCRE Eta B.V.	The Netherlands	100	100
Brack Capital Labda B.V.	The Netherlands	100	100
Hanse Holdings S.á r.l.	Luxemburg	10.1	10.1
Graniak Leipzig Real Estate GmbH & Co. KG	Germany	99.9	100
Brack Capital Germany (Netherlands) XXIV B.V	The Netherlands	10.1	10.1
Brack Capital Germany (Netherlands) XXXV BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XXXVII BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XXXVIII BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XL BV	The Netherlands	100	100
Parkblick Gmbh & Co. KG	Germany	99.9	100
Capital Germany (Netherlands) XXXIX BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XLI BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XLII BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XLV BV	The Netherlands	100	100
Brack Capital Theta B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) XLIII BV	The Netherlands	100	100
Brack Capital Germany (Netherlands) XLIV BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XXXI BV	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XLVI BV	The Netherlands	100	100
NFB SÜD GmbH & Co. KG (2)	Germany	-	50
Brack Capital Germany (Netherlands) L B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) LI B.V.	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) LII B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) LIII B.V.	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) LIV B.V.	The Netherlands	100	100
Brack Capital Germany (Netherlands) LV B.V.	The Netherlands	100	100

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Brack Capital Germany (Netherlands) XLVII B.V.	The Netherlands	99.9	100
Brack Capital Germany (Netherlands) XLVIII B.V.	The Netherlands	100	100
SHIB Capital Future Services Ltd.	Israel	100	100
RT Facility Management GmbH & Co. KG	Germany	100	100
Brack Capital Patros GmbH	Germany	100	100
Brack Capital Halle I GmbH	Germany	94.8	94.9
Brack Capital Halle II GmbH	Germany	94.8	94.9
Brack Capital Halle III GmbH	Germany	94.8	94.9
Brack Capital Halle IV GmbH	Germany	94.8	94.9
Brack Capital Halle V GmbH	Germany	94.8	94.9
Brack Capital Leipzig I GmbH	Germany	94.8	94.9
Brack Capital Leipzig II GmbH	Germany	94.8	94.9
Brack Capital Leipzig III GmbH	Germany	94.8	94.9
Brack Capital Leipzig IV GmbH	Germany	94.8	94.9
Brack Capital Leipzig V GmbH	Germany	94.8	94.9
Brack Capital Leipzig VI GmbH	Germany	94.8	94.9
Brack Capital Magdeburg II GmbH	Germany	94.8	94.9
Brack Capital Magdeburg III GmbH	Germany	94.8	94.9
Brack Capital Magdeburg IV GmbH	Germany	94.8	94.9
Brack Capital Magdeburg V GmbH	Germany	94.8	94.9
Brack Capital Magdeburg VI GmbH	Germany	94.8	94.9
Glasmacherviertel GmbH & Co. KG <sup>1</sup>	Germany	25	100
BCP Invest Rostock B.V.	The Netherlands	100	100
BCP Invest Celle B.V	The Netherlands	100	100
BCP Invest Castrop B.V	The Netherlands	100	100

<sup>(\*)</sup> Regarding the agreement for the sale of 75% of this entity see Note 7 (3).

<sup>(1)</sup> Jointly controlled

<sup>(2)</sup> The Company was sold in 2020.

# PRESENTATION OF FINANCIAL DATA FROM THE CONSOLIDATED FINANCIAL STATEMENTS ATTRIBUTED TO THE COMPANY ITSELF

AS OF DECEMBER 31, 2020

#### SPECIAL REPORT IN ACCORDANCE WITH REGULATION 9C

# FINANCIAL DATA AND FINANCIAL INFORMATION FROM THE CONSOLIDATED FINANCIAL STATEMENTS

### ATTRIBUTED TO THE COMPANY ITSELF

The following are financial data and separate financial information attributed to the Company from the consolidated financial statements of the group as of December 31, 2020 published under the periodic reports (consolidated statements) which are presented in accordance with Regulation 9c of the Securities Regulations (Periodic and Immediate Reports), 1970, as the case may be.

The significant accounting policies applied for presenting these financial data were specified in Note 2 of the consolidated financial statements.

Investees are as defined in Note 1b of the consolidated financial statements.



### To the Shareholders of Brack Capital Properties NV

Re: special report of the auditor on the separate financial information in accordance with Regulation 9c of the Securities Regulations (Periodic and Immediate Reports), 1970.

We have audited the separate financial information according to regulation 9c of the Securities regulations (Periodic and Immediate Reports), 1970 of Brack Capital Properties NV (hereinafter – the Company), as of December 31, 2020 and 2019 and for the three years ended December 31, 2020 included in the periodic report of the Company. The Board of Directors and Management are responsible for the separate financial information. Our responsibility is to express an opinion on the separate financial information based on our audits.

We conducted our audits in accordance with generally accepted auditing standards in Israel. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the separate financial information is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the separate financial information. An audit also includes assessing the accounting principles used and significant estimates made by the board of directors and management, as well as evaluating the overall separate financial information presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

Based on our audit, the above separate financial information has been prepared, in all material aspects, in accordance with Regulation 9c of the Securities regulations (Periodic and Immediate Reports), 1970.

Givatayim March 3, 2021

Amit, Halfon, CPAs

www.ahcpa.co.il e-mail: office@ahcpa.co.il 03-6125030 פקס: 03-6123939 טל: 5320047 טל: 5320047 טל: 5320047 טל: 03-6125030

Amit, Halfon is a member firm of the PKF International Limited family of legally independent firms and does not accept any responsibility or liability for the actions or inactions of any individual member or correspondent firm or firms.

# AMOUNTS OF ASSETS AND LIABILITIES INCLUDED IN THE CONSOLIDATED STATEMENTS ATTRIBUTED TO THE COMPANY

	<u>Decembe</u> 2020	December 31, 2020 2019	
	Euros in the		
ASSETS		, distance in the second secon	
CURRENT ASSETS:			
Cash and cash equivalents (1)	972	1,320	
Cash and cash equivalents in trust (1)	7,284	2,784	
Restricted deposits, financial assets and other receivables (1)	663	2,747	
	8,919	6,851	
NON-CURRENT ASSETS: Investment in investee Investment in marketable financial asset measured at fair val	833,121	815,976	
through profit or loss	36,093	35,655	
	869,214	851,631	
	878,133	858,482	
Current Liabilities	<u> </u>	030,402	
Current maturity of debentures	10,013	25,780	
Other payables and other financial liabilities	424	1,267	
	10,437	27,047	
Non-Current Liabilities			
Debentures	62,967	74,639	
Loans from controlling shareholder		44,762	
S	62,967	119,401	
<u>Equity</u>			
Share Capital	77	77	
Premium on Shares	144,237	144,237	
Treasury Shares	(746)	(746)	
Other capital reserves	584	584	
Statutory capital reserve	438,591	359,944	
Retained earnings	221,986	207,938	
	804,729	712,034	
Total equity			

# AMOUNTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME INCLUDED IN THE CONSOLIDATED STATEMENTS ATTRIBUTED TO THE COMPANY

	Yea	Year ended December 31,		
	2020	2019	2018	
	Euros in thousands			
Administrative and general expenses	(2,361)	(2,399)	(1,925)	
Financial income (expenses), net	(650)	(15,284)	3,696	
Equity in earnings of investees	95,706	36,001	99,148	
Net and comprehensive income	92,695	18,318	100,919	

# AMOUNTS OF CASH FLOWS INCLUDED IN THE CONSOLIDATED STATEMENTS ATTRIBUTED TO THE COMPANY

	Year ended December 31,		
	2020	2019	2018
	Euros in thousands		
Cash flows from operating activities:			
Net income attributed to the Company's shareholders	92,695	18,318	100,919
Adjustments required to present net cash provided by operating activities:			
Adjustments to the profit or loss items:			
Financial expenses (income), net	(1,961)	15,122	(3,049)
Equity in earnings of investees	(95,706)	(36,001)	(99,148)
	(97,667)	(20,879)	(102,197)
Changes in assets and liabilities items:			
Decrease (increase) in other receivables and related parties	302	(630)	(15)
Increase (decrease) in other accounts payable and related parties	470	1,927	(2,160)
	772	1,297	(2,175)
Net cash used in operating activities	(4,200)	(1,264)	(3,453)
Cash Flows from investing activities			
Change in investment in investees and in cash and cash equivalents in trust, net Investment in financial asset measured at fair value	74,060	(25,835)	29,391
through profit or loss	-	-	(35,000)
Decrease (increase) in restricted deposits	146	431	(4,688)
Interest received and exercise of derivatives	3,131	940	237
Net cash provided by (used in) investing activities	77,337	(24,464)	(10,060)

# AMOUNTS OF CASH FLOWS INCLUDED IN THE CONSOLIDATED STATEMENTS ATTRIBUTED TO THE COMPANY

	Year ended December 31,		
	2020	2019	2018
	Euros in thousands		
Cash flows from financing activities			
Interest paid Receipt (repayment) of long term loans from controlling	(3,579)	(4,159)	(4,874)
shareholder	(44,200)	44,200	-
Repayment of debentures	(25,706)	(18,679)	(17,309)
Net cash provided by (used in) financing activities	(73,485)	21,362	(22,183)
Change in cash and cash equivalents	(348)	(4,366)	(35,696)
Balance of cash and cash equivalents at the beginning of the year	1,320	5,686	41,382
Balance of cash and cash equivalents at the end of the year	972	1,320	5,686

#### a. General

This separate financial information has been prepared in a condensed format in accordance with Regulation 9c of the Securities Regulations (Periodic and Immediate Reports), 1970. This separate financial information should be read in conjunction with the annual financial statements as of December 31, 2020 and for the year then ended and the related notes.

Regarding the outbreak of the Corona virus (COVID -19) and its effect on the Company's operations and its results, see Note 1c in the condensed interim consolidated financial statements as of December 31, 2020.

### b. Material events in the reported period

- a. On May 9, 2019, the Company's audit committee and Board of directors approved to obtain a credit facility of EUR 100 million from ADLER, the controlling shareholder of the Company. From this facility as of December 31, 2019 EUR 44.2 million were drawn down. In January and March 2020, the Company repaid the entire debt to the controlling shareholder so as of the report date, no debt balance is owed by the Company to the controlling shareholder. The facility was granted for a two-year period at an interest of 2.58% per annum and the Company has early repayment right of the drawn down funds without penalty. No financial covenants were set for the loan and no collaterals were provided by the Company.
- b. On March 31, 2020, the Company's Board of Directors decided on early and full redemption of the Company's debentures (Series A). On April 20, 2020, the final redemption was carried out and a consideration of NIS 61,776 thousand (EUR 15,882 thousand) was paid to the Company's bondholders (Series A). The final redemption amount reflected a compensation for the early redemption in a total amount of approximately NIS 387 thousand (approximately EUR 100 thousand) was included in financing expenses for the period.
- c. On August 12, 2020, the Company announced that following the recommendation and approval of the Company's remuneration committee, the Company's board of directors decided to approve the Company's new remuneration policy, stating that despite the objection of the general meeting that was held on July 29, 2020, the approval of the new remuneration policy is in the best interest of the Company all in accordance with section 267A (c) of the Companies Law, -1999. The approved remuneration policy also regulates directors' remuneration and officers' remuneration including the determination of fixed and variable components of officers' remuneration, expense reimbursement, retirement conditions and indemnification and insurance. The approved remuneration policy also regulates situations in which the officers provide services to both the Company's parent company and the Company and will be in effect for a period of three years from July 29, 2020.
- d. On October 21, 2020, the Company's CEO announced the termination of its term. The employment agreement of the Company's CEO was not approved by the general meeting of the Company and accordingly no early notice period is available to him. On December 1, 2020, Thierry Beaudemoulin was appointed as the Company's CEO.

# Brack Capital Properties N.V. Chapter D - Additional Details about the Corporation

# $\underline{Regulation~10a}~Quarterly~Condensed~Consolidated~Statements~of~Profit~or~Loss~(EUR~thousands):$

			2020		
	Q1	Q2	Q3	Q4	Total for four quarters
Revenues from rental of properties	15,897	15,606	15,168	15,217	61,888
Revenues from property					
management and others	6,188	6,411	6,107	5,972	24,678
Property management expenses	(6,154)	(6,412)	(6,095)	(6,194)	(24,855)
Cost of maintenance of rental					
properties	(3,010)	(3,268)	(2,886)	(2,442)	(11,606)
Rental and management revenues,					
net	12,921	12,337	12,294	12,553	50,105
Revenues from sale of apartments	12,336	23,971	29,163	7,078	72,548
Cost of sale of apartments	(9,454)	(18,216)	(24,269)	(6,233)	(58,172)
Gain from sale of apartments	2,882	5,755	4,894	845	14,376
Other income		500	-	-	500
Equity in earnings of companies accounted at equity  Gain from realization of investment	-	-	262	-	262
in a company accounted at equity	-	-	2,011	-	2,011
General and administrative expenses	(3,297)	(3,437)	(3,031)	(3,560)	(13,325)
General and administrative expenses attributed to inventory of building under construction and real estate inventory	(705)	(438)	(323)	(306)	(1,772)
Marketing and selling expenses	(35)	(9)	(13)	(11)	(68)
Operating profit before change in value of investment property, net	11,766	14,708	16,094	9,521	52,089
Appreciation (depreciation) of investment property, net	(10,935)	63,222	16,079	14,855	83,221
Operating profit	831	77,930	32,173	24,376	135,310
Financing expenses excluding the impact of exchange rate differences and currency hedging transactions	(5,541)	(3,537)	(3,075)	(2,884)	(15,037)

Impact of exchange rate, index and currency hedging transactions, net	2,553	(227)	2,863	(1,461)	3,728
change in fair value of financial instruments, loans and others	(11,245)	3,337	6,978	2,216	1,286
Profit (loss) before taxes on income	(13,402)	77,503	38,939	22,247	125,287
Taxes on income	3,505	(17,496)	(8,726)	(4,877)	(27,594)
Net income (loss)	(9,897)	60,007	30,213	17,370	97,693
Net income (loss) attributable to:					
Shareholders of the Company	(10,606)	57,600	29,599	16,102	92,695
Non-controlling interests	709	2,407	614	1,268	4,998

### <u>Regulation 11</u> Investments in Material Subsidiaries and Associated Companies

Company name	Number of shares in registered capital	Issued and paid up capital	Par value	The value of the separate financial statements of December 31, 2020 (EUR thousands)	Equity rate	Voting rate	Rate of authority to appoint directors	Balance of bonds and loans provided (received) in the financial statement as of December 31, 2020 (USD thousands)
Brack German Properties BV	9,000,000	1,978,261	EUR 0.01	833,121	100%	100%	100%	-

Regulation 13 Income of Material Subsidiaries and Associated Companies

		As of December 31 2020		
Company name <sup>1</sup>	Dividends and management fees Received by the Company in EUR thousands	Interest revenue received by the Company in EUR thousands	Profit (loss) after tax	Profit (loss) before tax
Brack German Properties BV <sup>2</sup>	13,833	_	11,393	11,393
Brack European KFT	-	-	(17)	(17)
Brack Capital Germany				
(Netherlands) XLV BV <sup>3</sup>	-	13,477	13,513	13,513
Brack Capital (Hamburg) B.V	-	_	(99)	(3)
Brack Capital (Dusseldorf- Rossstrasse) B.V		-	525	623
Brack Capital (Dusseldorf- Schanzenstrasse) B.V	-	-	(5)	(6)
Brack Capital (Gelsenkirchen) B.V	-	-	5,014	5,945
Brack Capital (Bad Kreuznach) B.V	-	-	1,562	1,856
Brack Capital (Chemnitz) B.V	-	-	-	-
Brack Capital (Neubrandenburg) B.V	-	-	(216)	(265)
Brack Capital (Ludwigsfelde) B.V	-	-	(3.243)	(3.685)
Brack Capital (Remscheid) B.V	-	-	(649)	(756)
Brack Capital Germany (Netherlands) XIX B.V	_	-	1,831	2,237
Brack Capital Beta B.V <sup>4</sup>	-	_	4,135	11,151
Brack Capital Germany (Netherlands) XXX B.V	-	-	2,586	3,199
Brack Capital Germany				
(Netherlands) XXI B.V	-	-	3,815	4,387
Brack Capital Alfa B.V	-	-	424	296
Brack Capital Delta B.V	-	-	499	632
Brack Capital Epsilon B.V		_	356	249
Brack Capital Kaufland S.a.r.l <sup>5</sup>	-	-	(20,804)	(20.033)
BCP Leipzig B.V <sup>6</sup>	-	-	32,387	40,966
Invest Partner Gmbh	-	-	5,898	7,053
Object Kassel invest. Gmbh &				
Co. KG	-	-	286	67
BCRE Eta B.V. and Admiralty holdings ltd.	<u>-</u>	-	<u>-</u>	-
Brack Capital Theta B.V and Graniak Leipzig Real Estate GmbH & Co. KG	-	_	5,534	6,611
Brack Capital Labda B.V and Hanse Holdings S.a r.l	-	-	(138)	-

<sup>&</sup>lt;sup>1</sup> Excluding inactive companies in which the investment and operating results are negligible.

<sup>&</sup>lt;sup>2</sup> Constitutes part of the consolidation of companies for tax purposes; the attribution of taxes is performed on the level of the parent company.

<sup>&</sup>lt;sup>3</sup> Constitutes part of the consolidation of companies for tax purposes; the attribution of taxes is performed on the level of the parent company.

<sup>&</sup>lt;sup>4</sup> Including the consolidation of Brack Capital Germany (Netherlands) XXVI B.V, Grafental Mitte B.V

<sup>&</sup>lt;sup>5</sup>Including consolidation of the companies TPL Augsburg S.a.r.l., TPL Bad Aibling S.a.r.l, TPL Biberach S.a.r.l., TPL Borken Sar.l, TPL Erlangen S.a.r.l., TPL Geislingen S.a.r.l, TPL Ludwigsburg S.a.r.l., TPL Neckarsulm S.a.r.l, TPL Vilshofen S.a.r.l, Brack Capital Kaufland S.a.r.l.

<sup>&</sup>lt;sup>6</sup> Including the consolidation of the companies: BCRE Leipzig Wohnen Nord B.V. ,BCRE Leipzig Wohnen Ost B.V. , BCRE Leipzig Wohnen West B.V..

		As of December 31 2020		
Company name	Dividends and management fees Received by the Company in EUR thousands	Interest revenue received by the Company in EUR thousands	Profit (loss) after tax	Profit (loss) before tax
Brack Capital Germany (Netherlands) XXII B.V. <sup>1</sup>	-	_	7,728	9,073
Brack Capital Germany (Netherlands) XXXVI B.V.	-	_	1,484	1,768
Brack Capital Germany (Netherlands) XXIV B.V	-	-	-	-
Tethys Nord <sup>2</sup> Brack Capital Germany	-	-	15.514	18.704
(Netherlands) XL BV Brack Capital Germany	-	-	(1,030)	(1,212)
(Netherlands) XLI BV Brack Capital Germany	-	-	5,373	6,374
(Netherlands) XLII BV Brack Capital Germany	-	-	5,356	6,364
(Netherlands) XLIV BV Brack Capital Germany	-	-	11,060	13,180
(Netherlands) XXXI BV Brack Capital Germany	-	-	6,025	7,211
(Netherlands) XLVI BV Brack Capital Germany (Netherlands) XLIX BV	-	-	78	189
Brack Capital Germany (Netherlands) XLVII BV	-	-	117	146
Brack Capital Germany (Netherlands) LI BV	-	-	(174)	(206)
Brack Capital Germany (Netherlands) LII BV and LIII BV <sup>23</sup>		-	76	263
SHIB Capital Future Services Ltd.	357	-	70	70
RT Facility Management GmbH & Co. KG	551	-	70	70
	11,550	-	2,279	1,994
Brack Capital Germany (Netherlands) XLVIII BV				
	-	-	(189)	(189)

<sup>&</sup>lt;sup>1</sup> Including the consolidation of BCRE Dortmund Wohnen, Duisburg Wohnen B.V and BCRE Essen Wohnen B.V

<sup>&</sup>lt;sup>2</sup> Including the consolidation of the companies: Brack Capital Germany (Netherlands) XXXV BV, Brack Capital Germany (Netherlands) XXXVII BV, Brack Capital Germany (Netherlands) XXXVIII BV and Capital Germany (Netherlands) XXXIX BV.

<sup>&</sup>lt;sup>3</sup> Including the consolidation of the companies:: Brack capital Halle I-V GmbH ,Brack Capital Leipzig I-VI GmbH ,Brack Capital Magdeburg I-VI GmbH ,Brack Capital Patros GmbH ,Brack Capital Germany (Netherlands) LII B.V. ,Brack Capital Germany (Netherlands) LII B.V.

#### **Regulation 21** Payments to senior officers:

(1) The following details the amounts paid by the Company in 2020 as recognized in the financial statements for 2020, to each of the five highest compensated individuals among the Group's employees

Details of the	he recipient o	f the compen	sation:			Cor	npensation for s	services (EUR	thousands)			
Name	Position	Scope of Position	Rate of holdings in the Company's issued share capital (less "dormant shares") (as of the date of signing the Report)	Salary	Bonus	Share- based payment	Management Fees	Consulting fees	Commission	Other	Comments	Total (EUR thousands)
Thomas Stienlet	CFO	Full	-	180	150	-	-	-	-	-	-	330
Jurgen Schroll	engineer	Full	-	150	50	-	-	-	-	-	-	200

Mounir Benzarti	engineer	Full	-	135	40	-	-	-	-	-	-	175
Andreas Mauska	Grafental manager	Full	-	150	61	-	-	-	-	-	-	211
Tim Oldenburg	Project manager	Full	-	135	38	-	-	-	-	-	-	173

- 2 Additional details about remuneration terms to senior officers of the Company
- 2.1 Mr. Thomas Stienlet
- 2.1.1 Remuneration components: employment cost includes his wages and social provisions as customary.
- 2.1.2 Performance/target meeting/ event- dependent based remuneration: NA
- 2.1.3 One-time grant: no such grant was in 2020
- 2.1.4 Annual Grant: annual grant of EUR 150 thousand was paid to Mr. Thomas Stienlet in 2021.

The remuneration paid to Mr. Stienlet is in accordance with the Company's remuneration policy that was approved by the general meeting of the Company on March 21, 2016 (**2016 remuneration policy**) and was in effect on the approval date of the remuneration terms of Mr. Stienlet and in accordance with the remuneration policy that was approved by the Company's board of directors on August 12, 2020 and is in effect as of the date of this report (**2020 remuneration policy**).

- 2.2 Mr. Jurgen Schroll
- 2.2.1 Remuneration components: employment cost includes his wages and social provisions as customary
- 2.2.2 Performance/target meeting/ event- dependent based remuneration: NA
- 2.2.3 One time grant: no such grant was in 2020.
- 2.2.4 Annual grant: grant of EUR 50 thousand.

The remuneration paid to Mr. Jurgen Schroll is in accordance with the Company's 2016 remuneration policy and was in effect on the approval date of the remuneration terms of Mr. Jurgen Schroll and in accordance with the 2020 remuneration policy.

- 2.3 Mr. Mounir Benzarti
- 2.3.1 Remuneration components: employment cost includes his wages and social provisions as customary
- 2.3.2 Performance/target meeting/ event- dependent based remuneration: NA
- 2.3.3 One time grant: no such grant was in 2020.
- 2.3.4 Annual grant: grant of EUR 40 thousand.

The remuneration paid to Mr. Mounir Benzarti is in accordance with the Company's 2016 remuneration policy and was in effect on the approval date of the remuneration terms of Mr. Benzarti and in accordance with the 2020 remuneration policy.

- 2.4 Mr. Andreas Mauska
- 2.4.1 Remuneration components: employment cost includes his wages and social provisions as customary
- 2.4.2 Performance/target meeting/ event- dependent based remuneration: NA
- 2.4.3 One time grant: no such grant was in 2020.
- 2.4.4 Annual grant: grant of EUR 61 thousand.

The remuneration paid to Mr. Andreas Mauska is in accordance with the Company's 2016 remuneration policy and was in effect on the approval date of the remuneration terms of Mr. Mauska and in accordance with the 2020 remuneration policy.

- 2.5 Mr. Tim Oldenburg
- 2.5.1 Remuneration components: employment cost includes his wages and social provisions as customary
- 2.5.2 Performance/target meeting/ event- dependent based remuneration: NA
- 2.5.3 One time grant: no such grant was in 2020.
- 2.5.4 Annual grant: annual grant of EUR 38 thousand.

The remuneration paid to Mr. Tim Oldenburg is in accordance with the Company's 2016 remuneration policy and was in effect on the approval date of the remuneration terms of Mr. Oldenburg and in accordance with the 2020 remuneration policy.

2.6 Remuneration to interested parties in the Company

None

#### 2.7 Remuneration of directors

The total amount paid to directors of the Company for their service in 2020 was EUR 557 thousand, of which a total of EUR 184 thousand was paid to external directors of the Company and an amount of EUR 373 thousand was paid to directors who are not external directors in accordance with the 2020 Remuneration Policy and in an amount not to exceed the maximum amount specified in the Companies Regulations (Rules on Remuneration and Expenditure to External Director) 2000 ("Remuneration Regulations"), according to the degree in which the Company will periodically be classified, in connection with the annual remuneration and participation remuneration in meetings.

#### Regulation 21a controlling shareholder of the corporation

As of the date of this report, the controlling shareholder of the Company is ADLER Real Estate AG ("ADLER"). For further information regarding the controlling shareholder, see immediate report of the Company dated January 7, 2021 (Reference: 2021-01-003684), which is hereby included by way of reference.

#### **Regulation 22** Transactions with the controlling shareholders

The following are details, to the best of the Company's knowledge, of any transaction with the Company's controlling shareholder or transactions in which the controlling shareholder of the Company has a personal interest in their approval, which the Company has entered into in 2020 or later at the end of 2020 and up to the date of filing this report, or that are in effect on the date of issuing the report:

- 1. <u>Insurance broker services</u> the Company entered into an agreement with ADLER Assekuranzmakler GmbH & Co. KG. ("ADLER GmbH"), a subsidiary of the Company's controlling shareholder, by virtue of which ADLER GmbH will provide insurance broker services to the Company. On January 31, 2019, the Company's Audit Committee classified said engagement as non-exceptional agreement, as defined in the Companies Law. The Audit Committee held that in view of the nature of the Company's activity, said agreement took place in the ordinary course of the Company's business, at market conditions and without material impact on the Company's profits. On February 20, 2019, said agreement was approved and ratified by the Company's Board of Directors as a non-exceptional transaction and for the Company's benefit.
- 2. <u>Agreement for regulatory purposes</u> On December 16, 2020, the Company's Board of Directors approved the sale of 0.1% of the asset companies held by the Company as part of the Company's preparations for changes that may take place in Germany in the upcoming years.
- 3. On December 18, 2020, and as a precaution, the transaction was classified by the Company's Audit Committee as a non-exceptional transaction in which the controlling shareholder has a personal interest, taking into account that the acquiring company has entered into similar transactions with a number of asset companies of ADLER, the controlling shareholder of the Company and also holds a negligible rate in such companies; and that the ultimate controlling shareholder of the acquiring company indirectly held shares of ADLER Group SA. It should be clarified that as of the transaction approval date and to the best of the Company's knowledge, the shares of ADLER Group SA were no longer held by the ultimate controlling shareholder as aforesaid (and in any case did not hold more than 5% of the shares of ADLER Group SA).

The transaction was made in the ordinary course of the Company's business, in market conditions and in a negligible amount of less than one EUR million, so it is not expected to materially affect the Company's profitability, assets or liabilities.

#### Transactions listed in section 270(4) of the Companies' Law

3.1 <u>Joint Venture engagement</u> - On May 9, 2019, the Audit Committee and the Company's Board of Directors approved the engagement of the Company and ADLER, the controlling shareholder, in connection with the exercise of the Company's right of refusal/first offer, in which ADLER's subsidiary will acquire 10.1% of the total rights in the relevant asset companies in accordance with Regulation 1 (4) of the Companies Regulations (Relief in Transactions with Interested Parties), 2000 (the "Relief Regulations"). For further details, see Section 1.1.3.3 of Chapter A of this report and the Company's immediate reporting of May 12, 2019 (Reference No. 2019-01-04008), which is hereby included by way of reference.

3.2 Loan from controlling shareholder - On May 9, 2019, the Audit Committee and the Company's Board of Directors approved the receipt of a loan from ADLER, the controlling shareholder in the amount of up to EUR 100 million (the "loan") as a "qualifying transaction" in accordance with Regulation 1 (2) of the Relief Regulations. Following discussions held between the Company and the Securities Authority ("the Authority"), the Company clarified that, while the Authority decided not to interfere with the loan approval by virtue of the relief regulations, given the terms of the loan, it was more appropriate to approve the loan in accordance with the terms of regulation 1 (5) of the Relief Regulations, i.e. as a transaction carried out in the ordinary course of business of the Company, at market conditions and which does not adversely affect the Company, in lieu of its approval in accordance with Regulation 1 (2) of the Relief Regulations. For further details, see the Company's immediate reports of May 12 and July 14, 2019 (Reference No. 2019-01-040008 and 2019-01-060426, respectively), which are included herein by way of reference.

As of the report date, the Company was extended an amount of EUR 44.2 million which were paid in full in 2020 so that as of the report date there is no debt balance of the Company to the controlling shareholder. For further details, see section 1.7.2c of Chapter A of this report, and Note 12 of the Company's financial statements for 2020 attached as Chapter C of this report.

#### 3.3 Exemption, insurance and indemnification arrangements

For details on exemption, insurance and indemnification arrangements, see Regulation 29A below.

#### Regulation 24 Holdings of Interested Parties and Senior Officers

For details regarding the holdings of interested parties and senior officers in the Company, see the Company's immediate report dated January 7, 2021 (Ref. No.: 2021-01-003684), which is included herein by way of reference.

# Regulation 24a Registered capital, issued capital and convertible securities as of the signing date of this Report

For details regarding the Company's securities, see the Company's immediate report dated April 20, 2020 (reference no: 2020-01-035519), which is included herein by way of reference.

#### Regulation 24b Register of Shareholders of the Company

For details regarding the Company's shareholders register, see the Company's immediate report dated April 20, 2020 (reference no: 2020-01-035519), which is included herein by way of reference.

#### Regulation25a Registered address

Company Name: Brack Capital Properties N.V.

Registered Herengracht 456, Amsterdam 1017CA,

address: the Netherlands

E-mail: g.wildbaum@bcp-nv.com

Phone: 0031-20-240-4330 Fax: 0031-20-240-4339

#### Address in Israel for service of process

Herzog Fox & Neeman Law Offices Asia House, 4Weizmann, Tel Aviv

Phone: 03-6922020 Fax: 03-6966464

## **Regulation 26:** The Directors of the Company as of the report signing date

Name	Patrick Burke (Chairman of the Board	Daniel Moser	Jeroen Dorenbos	Noah Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
English name as it appears on a passport	Patrick Burke	Daniel Moser	Jeroen Dorenbos	Noa Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
ID number	520587847	519120696	BR5K9F1R4	488636073	NSK1LRDB6	620188988	210337573
Date of Birth	12.02.1974	19.06.1980	23.09.1963	26.09.1964	05.09.1973	30.10.1957	08.04.1965
Address for service of legal process	17 Dover Park Drive, London SW155BT, UK	City Walk B19, Al Wasl, Dubai, United Arab Emirates	Geschwister-Scholl- Allee 66a, 14532 Berlin- Kleinmachnow, Germany	Emmalaan 19B, 1075 AT Amsterdam, the Netherlands	Nynke van Hichtumwei 40, 8915 JJ Leeuwarden, The Netherlands	Herzog Fox Neeman & Co- law office 4 Weizman st. Tel Aviv	96Christchurch av.,NW6 7PE London, UK
Citizenship	British	British	Dutch	American and Israeli, Dutch Residence	Dutch	German	Danish
Membership of a board of directors' committee or committees	No	Audit committee, Financial statements review committee	Audit committee, Financial statements review committee	Audit Committee, Remuneration Committee, Financial Statements Review committee	No	Audit Committee, Remuneration Committee, Financial Statements Review committee	No

Name	Patrick Burke (Chairman of the Board	Daniel Moser	Jeroen Dorenbos	Noah Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
Is he an external director or independent director as defined in the Companies Law	No	Independent director	Independent director	Independent director	No	External director	No
Is the director an employee of the Company, its subsidiary, its affiliated company or an interested party therein?	No	No	No	No	No	No	No

Name	Patrick Burke (Chairman of the Board	Daniel Moser	Jeroen Dorenbos	Noah Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
Date of commencement of service	02.07.2018	02.07.2018	02.07.2018	16.08.2018	30.11.2020	16.08.2018	16.08.2018

Education	Bachelor in Economics Institut Le Rosey, Rolle, Switzerland  Bachelor in Architecture, Planning and Construction and Environmental Sciences University College, London, UK; Master in Real Estate, Land appraisal and law Business School, London, UK	Studied in Commercial School; Certificate in Business Administration Vocational College; certificate in Advanced Compliance Studies University of Lucerne Switzerland	Certificate of Technological Business Administration, Technical University Eindhoven, Netherlands	Bachelor in Philosophy (Tel Aviv University)  Master in Communications (New York Institute of Technology)  MBA (Kellogg School of Management) Certificate in Nonprofit Management / Global Philanthropy (New York University)	Bachelor in Economics, Vrije Universiteit Amsterdam; Postgraduate Chartered Accountant, Vrije Universiteit Amsterdam; Real Estate specialization, Amsterdam School of Real Estate / University of Amsterdam;  Member of the Dutch Board of Chartered Accountants (NBA) from 1998 credential (ID 137713)	Graduate of Business Administration majoring in Marketing and	Bachelor of Business (Copenhagen Business School); MBA in Business Economics and audit (Copenhagen Business School); MBA in finance Graduate of Kellogg School of Management
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Name	Patrick Burke (Chairman of the Board	Daniel Moser	Jeroen Dorenbos	Noah Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
Employment in the past 5 years	Co-Founder, Managing Director, Compliance Officer of Consortium Capital Group since 2009	Director and senior compliance officer at Falcon Private Bank Ltd in 2012-2015; Director and Head of Financial Intelligence Unit at Falcon Private Bank Ltd. Since 2016	Initiation of real estate projects throughout Europe in collaboration with Ed Zublin AG / Strabag AG	Managing Partner Catalyst Ventures BV (from June 2015)		Managing Director of Sincerum Financial GmbH from February 2020.  Dexia Kommunalbank Deutschland AG, Berlin, Germany (12-2010 to 01- 2020)	Independent in the field of transactions in capital markets acquisition strategies from 2015; Managing Director and Head of financing department of EMEA at Mizuho international Ltd from 2019.

Name	Patrick Burke (Chairman of the Board	Daniel Moser	Jeroen Dorenbos	Noah Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
Director of the following companies	Delcap Asset Management Ltd., Consortium Capital Ltd., Consortium Maritime Trading Ltd., HERO Club Ltd., HERO events Ltd. and HERO Partners Ltd.	Lion Value Investments (FZC), United Arab	103GmbH, AEIOU 106. GmbH,	Catalyst Ventures B.V  Lumos Global B.V  Seret International Limited  Stichting Seret Netherlands  Seret International e.V.	Toekomstvormers	Sincerum Financial GmbH, Schorndorf, Germany  Chairman of the Supervisory Board of Corestate Capital Holding S.A., Luxembourg, since 11-2020	ADLER Real Estate AG

Name	Patrick Burke (Chairman of the Board	Daniel Moser	Jeroen Dorenbos	Noah Shacham	Machiel Hoek	Friedrich Munsberg	Claus Jorgensen
Family relationship with another interested party in the Company	None	None	None	None	None	None	None
Is he a director that the Company considers as possessing accounting and financial expertise for the purpose of fulfilling the minimal number determined by the board of directors according to Section 92(a)(12)	Yes	No	Yes	Yes	Yes	Yes	No

## Regulation 26 Senior officers as of the report signing date:

Name	Thierry Beaudemoulin	Thomas Stienlet	Gary Wildbaum	Irina Ben-Yakar
English name as it appears on a passport	Thierry Jean-Francois Beaudemoulin	Thomas Stienlet	Gary Wildbaum	Irina Ben-Yakar
ID number	AZ1590613 French passport	EN278402 Belgian passport	015511181	304669864
Date of Birth	07.05.1971	27.7.1990	29.9.1983	08.01.1973
The position that he fulfills in the Company, its subsidiary, in its affiliated company or an interested party therein	CEO	CFO	Financial Controller	Internal auditor
Date of commencement of service	01.12.2020	01.11.2018	19.11.2019	25.05.2011
Education	Certified Real Estate and Urban Planning, Institut d'etudes politiques de Paris; Graduate of Economics and Public Law, Institut d'etudes politiques de Paris;	Master in International Business (MIB (Griffith University, SKEMA Business School)	CPA, Bachelor in Business Administration majoring in Accounting (Interdisciplinary Center Herzliya), MBA from CEU.	Bachelor in Accounting (College of Management)

Employment in the past 5 years	April 2020-Today: Co-CEO, ADLER Group S.A.;  2019 - 2020: ADO Properties S.A. (Whose name is changed to ADLER Group S.A.);  2006- 2019: CEO and member of the Executive Board, COVIVIO.	Internship at Meridien Capital Management Ltd. (2012-2013); Analyst at Meridien Capital Management Ltd. (2013-2018)	Auditor at KPMG Budapest Office – specializing in the audit of real estate Companies (2011-2015)  Assistant to CFO and controller in the company since 2015	Partner in the CPA firm of Brightman Almagor Zohar & Co.
Is he an interested party in the corporation or a family member of another senior officer or interested party in the corporation	No	No	No	No

## **Regulation 26b** Independent Authorized Signatories of the Company

As of the report publication date, the Company does not have independent signatories other than Gary Wildbaum, the Company's controller, as defined in section 37 (d) of the Securities Law.

#### **Regulation 27** Auditors of the Company:

In Israel

Name: Amit Halfon

Address: 4 Ariel Sharon Givataim 53200047

In the Netherlands

Name: IUS Statutory Audits Cooperatie UA Address: Crown South Building Amsterdam

Hullenbergweg 365a 1101 CP Amsterdam

#### Regulation 29 Recommendations and resolutions of the directors.

1. Recommendations of the directors to the general meeting and their resolutions not requiring approval of the general meeting

#### 1.1 Early redemption of bonds

For further details regarding early and full redemption of the bonds (series A) of the Company see section 1.7.2(b) of chapter A to this report.

- 2. Resolutions of general meeting made not in accordance with the recommendation of the Board
  - 2.1 For further details regarding the resolutions of the general meeting not to approve the following resolutions: (1) Exemption from liability to the members of the Board of Directors; (2) adoption of a new remuneration policy; (3) approval of an agreement with respect to the CEO's services; and (4) approval of an administrative services agreement with ADLER's subsidiary, the controlling shareholder, contrary to the recommendation of the Board of Directors, see the Company's immediate reports of November 26, 2019 and January 2, 2020. (As amended on January 7, 2020) (Reference No. 2019-01-115186, 2020-01-001401 and 2020-01-002973, respectively), included herein by way of reference.
  - 2.2 For further details regarding the decisions of the general meeting not to approve the adoption of a new remuneration policy (in accordance with Israeli law), contrary to the recommendation of the Board of Directors, see the Company's immediate report dated July 29, 2020 (reference number: 2020-01-081108), included herein by way of reference.

#### **2020 Remuneration Policy**

2.3 In accordance with the provisions of section 267A (c) of the Companies Law, on August 11 and 12, 2020, the Remuneration Committee and the Company's Board of Directors unanimously approved the adoption of the Company's new Remuneration Policy (2020 Remuneration Policy, as defined above), which will be valid for a period of three tears from July 29, 2020. For further details, see the Company's immediate report dated August 12, 2020 (reference number: 2020-01-078160), which is hereby brought by reference. For further details regarding the 2020 Remuneration Policy, see the meeting convening report dated June 23, 2020 (Reference No.: 2020-01-057136), included herein by way of reference.

For further details regarding the resolutions of the general meeting not to approve the reappointment of Mr. Meir Jacobson as an external director of the Company's Board of Directors, contrary to the recommendation of the Board of Directors, see the Company's immediate report dated December 1, 2020 (reference number: 2020-01-122386) included herein by way of reference.

#### 3. Special General Assembly resolutions

3.1 For details regarding the resolutions of the special shareholders' meeting of the Company of January 2, 2020, see immediate report of November 26, 2019 regarding the convening of the meeting (Reference No. 2019-01-115186) and immediate report of January 2, 2020 (as amended on January 7, 2020) regarding the results of the meeting (Reference No. 2020-01-001401 and 2020-01-002973 respectively) included herein by way of reference.

- 3.2 For details regarding the resolutions of a special general meeting of the Company's shareholders dated July 29, 2020, see immediate report dated June 26, 2020 regarding the convening of the meeting (reference number: 2020-01-057136) and immediate report dated July 30, 2020 regarding the results of the meeting (Reference No.: 2020-01-081108), included herein by way of reference.
- 3.3 For details regarding the resolutions of a special general meeting of the Company's shareholders dated November 30, 2020, see immediate report dated October 26, 2020 regarding the convening of the meeting (reference number: 2020-01-107080) and an immediate report dated December 1, 2020 regarding the results of the meeting (Reference No.: 2020-01-122386), included herein by way of reference.

#### Regulation 29a

# Exemption, insurance or indemnification of officers as defined in the Companies Law, in force at the reporting date

On June 18, 2020, the Remuneration Committee and the Company's Board of Directors, for the avoidance of doubt and in the absence of a remuneration policy, resolved to approve and ratify the inclusion of all directors in the Company under a liability insurance policy for the Company's directors and officers. Also, on October 19, 2020, the Remuneration Committee and the Board of Directors approved the inclusion of Mr. Machiel Hoek, a director of the Company, in such insurance arrangements.

In addition, on November 12, 2020 and November 26, 2020, the Remuneration Committee and the Company's Board of Directors, respectively, resolved to approve the inclusion of Mr. Thierry Beaudemoulin, the Company's new CEO, under a liability insurance policy for directors and officers of the Company from the commencement date of his term in accordance with Regulation 1A1 of the relief regulations. For further details, see the Company's immediate report dated November 27, 2020 (Reference No.: 2020-01-120457).

For details regarding the main terms of said policy, in accordance with the remuneration policy, see the convening report of the general meeting dated June 23, 2020 (reference number: 2020-01-057136), included herein by way of reference. It should also be noted that with the approval of the new remuneration policy, an exemption came into force for the members of the Board of Directors from their responsibilities regarding their operations during the fiscal year 2018 and 2019, in accordance with Dutch law, as approved by the general meeting on July 29, 2020.

#### **Brack Capital Properties N.V.**

Names of signatories:	Position	Signature
Patrick Burke	Chairman of the board of directors	
Thierry Beaudemoulin	CEO	

March 3, 2021